



## 2017 COMMONWEALTH OF PENNSYLVANIA DISPARITY STUDY



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### PROJECT TEAM

**BBC Research & Consulting** 

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Milligan & Company

Philadelphia, PA

**Always Busy Consulting** 

Pittsburgh, PA

Natl. Gay and Lesbian Chamber of Commerce

Washington, DC

**Holland & Knight** 

Atlanta, GA

Keen Independent Research

Wickenburg, AZ

**Customer Research International** 

San Marcos, TX

# PRIMARY OBJECTIVES

## Assess whether disadvantaged businesses (DBs) face discrimination

Assess participation of disadvantaged businesses

Examine marketplace conditions

Review contract policies, program measures

Refine current program measures

Ensure legal compliance

### DISPARITY STUDY



DISPARITY STUDY Legal analysis and framework

Review of contracting, program measures

Utilization analysis

Availability analysis

Disparity analysis

Community engagement

Explanations of any disparities

Analyses of marketplace conditions

Overall DBE goal

Recommendations and implementation

# UTILIZATION ANALYSIS

## Determine percentage of prime contract, subcontract dollars that went to DBs

#### Agency data

Contract data

Vendor data

Other information

#### **Survey data**

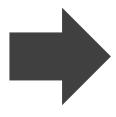
**Business information** 

Lines of work

Year established

Disadvantaged businesses

status





### AVAILABILITY ANALYSIS

## Measure percentage of contract dollars DBs ready, willing, and able to perform

#### **Agency data**

Contract data

Other information

#### **Survey data**

Lines of work

Contractor role

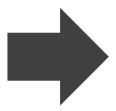
Year established

Relative capacity

Locations willing to work

Qualifications and interest

Disadvantaged businesses status





## DISPARITY ANALYSIS

## Assess differences between utilization and availability

XXOO DB PARTICIPATION

XX%

DB AVAILABILITY



# DISPARITY INDEX

Disparities of 0.80 or less considered *substantial* 

Assessment of explanations for any disparities

### COMMUNITY ENGAGEMENT

#### **Informational Efforts**

Steering committee

Webpages/e-mail

Public notices

#### **Participation Efforts**

Public meetings

In-depth interviews

Telephone surveys



### PUBLIC HEARINGS

#### Offer community opportunity to:

Learn about disparity study

Learn how to participate

Ask questions

Submit testimony—written or verbal

#### **Process**

Work with DGS staff to determine locations and times
Advertise through newsletters, website, and Commission
Provide opportunity to give public and private testimony

# IN-DEPTH<br/>INTERVIEWS

#### **Overview**

75 interviews with firms statewide

Wide variety of firms

Throughout the commonwealth

Across different industries

Experience working with prime contractors and the state

Certified DBs, non-certified DBs, and majority-owned firms

Attempt to preserve anonymity

## IN-DEPTH<br/>INTERVIEWS

#### Offer business owners opportunity to:

Identify keys to business success

Discuss experiences working in Pennsylvania marketplace

Share experiences working with the Commonwealth of Pennsylvania

#### **Results**

Data included in comprehensive appendix

Analyzed in conjunction with quantitative data

Informs recommendations for future policies and programs

### QUALITATIVE DATA

## Verbal or written testimony related to experiences working in Pennsylvania

#### PADisparityStudy@bbcresearch.com ←

Race-, gender-, or LGBT based discrimination

Barriers to success

Payment issues

Private or public sector work

Prime contractor or subcontractor work

Working with participating agencies

### NEXT STEPS

Hold data meetings

Review data systems, processes

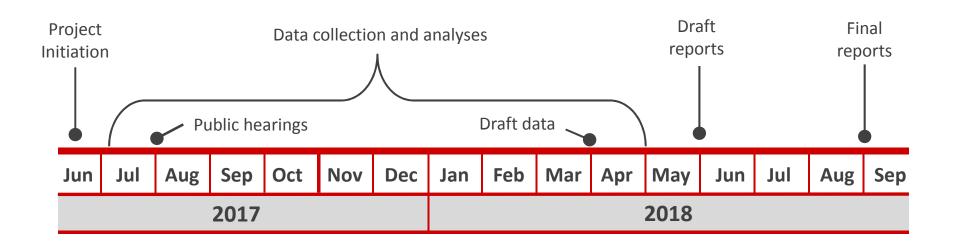
Make detailed data requests

Review, analyze agency data

Discuss legal framework

Conduct telephone surveys

### STUDY SCHEDULE



# THANK YOU!