

**VBE-2**  
**VBE PARTICIPATION SUBMITTAL**

**Bidder/Offerer:** TSB Inc. dba Schultheis  **Solicitation # :** DGS C-0372-0005 Phase

**Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

**Discipline:** .4 Electrical (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

**Base Bid:** 1.00 (identify the corresponding Base Bid for this VBE Participation Submittal)

**CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.**

*Click on bold titles to navigate to that specific page.*

**I agree to meet the VBE participation goal in full.**  
I have completed and am submitting with my bid or proposal a **VBE Utilization Schedule (VBE-3)**, which is required in order to be considered for award.

**I am requesting a partial waiver of the VBE participation goal.**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve the total VBE participation goal for this solicitation and am requesting a partial waiver of the VBE participation goal. I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. a **VBE Utilization Schedule (VBE-3)** for that portion of the VBE participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the VBE participation goals that I am unable to meet.

**I am requesting a full waiver of the VBE participation goal.**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve any part of the VBE participation goal for this solicitation and am requesting a full waiver of the VBE participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete VBE participation goal, which is required in order to be considered for award.

**NOTE:** VBE primes who are submitting as bidders or offerors must complete a **VBE Utilization Schedule (VBE-3)** identifying any self-performance towards the VBE participation goal.

**VBE-3  
VBE UTILIZATION SCHEDULE**

**Bidder/Offeror:** TSB Inc. dba Schultheis Electric

**Solicitation # :** DGS C-0372-0005 Phase **Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a **Letter of Commitment (VBE-3.1)** for each VBE subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

| <b>VBE Name</b><br>SAP Vendor Number<br>(6-digit number provided by VBE)<br>VBE Verification Number<br>(located on DGS VBE verification) | <b>Type of VBE</b><br>(check all that apply)                              | <b>Description of Work to be Performed</b><br>(Statement of Work/Specification reference) | <b>% Commitment</b><br>(or % of work to be self-performed by VBE bidder/offeror) | <b>Dollar Value of Commitment (after applying any calculation per VBE-1, Section IV, Calculating VBE participation)</b> |
|--|---|---|--|---|
| Name: Veterans R Us<br>SAP Vendor Number: 123456<br>VBE Verification Number: 123456-2023-VBE   | VBE   | staffing resources  | %  | \$  |
| Name: Keystone Electrical Supply Company<br>SAP Vendor Number: 429150<br>VBE Verification Number: 429150202109-VBE-V                     | <input checked="" type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE | Electrical materials  | 3.10 %   | \$ 133,200  |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Attach additional sheets if necessary  |   |   | Total % VBE commitment: 3.10   | Total \$ amount: 133,200  |

**VBE-3.1**  
**LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Veteran Business Enterprise (VBE) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0372-0005 Phase 1 - Rebid Solicitation Title: SCI Greene – Renovate Switchgear & Generators

|                  | Bidder/Offeror Information       | VBE Information                    |
|------------------|----------------------------------|------------------------------------|
| Name             | TSB Inc. dba Schultheis Electric | Keystone Electrical Supply Company |
| Address          | PO Box 798, Latrobe, PA 15650    | PO Box 188, Butler, PA 16003       |
| Point of Contact | Tim Schultheis II                | Rob Stern                          |
| Telephone #      | (724) 537-5157                   | (724) 285-4217                     |
| Email address    | contracts@tsbinc.net             | robstern7@aol.com                  |

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the VBE shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

|  |                      |
|--|----------------------|
| Services or supplies the VBE will provide:                         | Electrical materials |
| Specific Time Frame the VBE will provide the services or supplies: | 928 DAYS             |

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

| COMMITMENT TABLE  | Total Contract/Fee Commitment Value | Allowable Participation Percentage | Allowable Participation Value <b>equals Dollar Value Commitment on VBE-3</b> |
|---|-------------------------------------|------------------------------------|--|
|   | (c)                                 | (d)                                | (c) x (d) = (e)  |
| <b>VBE Subcontractor</b> - performs at least 50% of the value of the subcontract with its own forces                      |                                     | 100%                               |  |
| <b>VBE Manufacturer</b> - produces on premise material, supplies, articles, or equipment required for contract.           |                                     | 100%                               |  |
| <b>VBE Stocking Suppliers</b> - maintains materials on premises that are bought and stored and required for the contract. | \$222,000.00                        | 60%                                | \$133,200.00   |
| <b>VBE Non-stocking Supplier</b> - Service Fee Only -Does not carry inventory.  |                                     | 100%                               |  |

VBE verified. By signing below, the VBE represents that it meets the VBE requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its VBE submission.

Sincerely,

Acknowledged

Printed name

**Robert F Stern II**

Timothy J. Schultheis II

Printed name

*Robert F Stern II*

Bidder/Offeror Point of Contact Signature

VBE Point of Contact Signature

*\* For purposes of monitoring compliance with SDB and VBE commitments, the work performed by a firm that is both an SDB and a VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office.*

**VBE-2**  
**VBE PARTICIPATION SUBMITTAL**

**Bidder/Offerer:** TSB Inc. dba Schultheis **Solicitation # :** DGS C-0372-0005 Phase

**Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

**Discipline:** .4 Electrical ( .1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

**Base Bid:** 2.00 (identify the corresponding Base Bid for this VBE Participation Submittal)

**CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.**

*Click on bold titles to navigate to that specific page.*

**I agree to meet the VBE participation goal in full.**  
I have completed and am submitting with my bid or proposal a **VBE Utilization Schedule (VBE-3)**, which is required in order to be considered for award.

**I am requesting a partial waiver of the VBE participation goal.**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve the total VBE participation goal for this solicitation and am requesting a partial waiver of the VBE participation goal. I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. a **VBE Utilization Schedule (VBE-3)** for that portion of the VBE participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the VBE participation goals that I am unable to meet.

**I am requesting a full waiver of the VBE participation goal**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve any part of the VBE participation goal for this solicitation and am requesting a full waiver of the VBE participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete VBE participation goal, which is required in order to be considered for award.

NOTE: VBE primes who are submitting as bidders or offerors must complete a **VBE Utilization Schedule (VBE-3)** identifying any self-performance towards the VBE participation goal.

**VBE-3  
VBE UTILIZATION SCHEDULE**

**Bidder/Offeror:** TSB Inc. dba Schultheis Electric

**Solicitation #:** DGS C-0372-0005 Phase **Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a **Letter of Commitment (VBE-3.1)** for each VBE subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

| <b>VBE Name</b><br><b>SAP Vendor Number</b><br><b>(6-digit number provided by VBE)</b><br><b>VBE Verification Number</b><br><b>(located on DGS VBE verification)</b> | <b>Type of VBE</b><br><b>(check all that apply)</b>                       | <b>Description of Work to be Performed</b><br><b>(Statement of Work/Specification reference)</b> | <b>% Commitment</b><br><b>(or % of work to be self-performed by VBE bidder/offeror)</b> | <b>Dollar Value of Commitment (after applying any calculation per VBE-1, Section IV, Calculating VBE participation)</b> |
|--|---|--|---|---|
| <b>Name:</b> <u>Veterans R Us</u><br><b>SAP Vendor Number:</b> <u>123456</u><br><b>VBE Verification Number:</b> <u>123456-2023-VBE</u>                               | VBE   | staffing resources   | %   | \$  |
| <b>Name:</b> <u>Keystone Electrical Supply Company</u><br><b>SAP Vendor Number:</b> <u>429150</u><br><b>VBE Verification Number:</b> <u>429150202109-VBE-V</u>       | <input checked="" type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE | Electrical materials   | 3.10 %  | \$ 154,800  |
| <b>Name:</b><br><b>SAP Vendor Number:</b><br><b>VBE Verification Number:</b>   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |  | %   |   |
| <b>Name:</b><br><b>SAP Vendor Number:</b><br><b>VBE Verification Number:</b>   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |  | %   |   |
| <b>Name:</b><br><b>SAP Vendor Number:</b><br><b>VBE Verification Number:</b>   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |  | %   |   |
| <b>Attach additional sheets if necessary</b>   |   |  | Total % VBE commitment: 3.10  | Total \$ amount: 154,800  |

**VBE-3.1**  
**LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Veteran Business Enterprise (VBE) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0372-0005 Phase 1 - Rebid Solicitation Title: SCI Greene – Renovate Switchgear & Generators

|                  | Bidder/Offeror Information       | VBE Information                    |
|------------------|----------------------------------|------------------------------------|
| Name             | TSB Inc. dba Schultheis Electric | Keystone Electrical Supply Company |
| Address          | PO Box 798, Latrobe, PA 15650    | PO Box 188, Butler, PA 16003       |
| Point of Contact | Tim Schultheis II                | Rob Stern                          |
| Telephone #      | (724) 537-5157                   | (724) 285-4217                     |
| Email address    | contracts@tsbinc.net             | robstern7@aol.com                  |

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the VBE shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

|  |                      |
|--|----------------------|
| Services or supplies the VBE will provide:                         | Electrical materials |
| Specific Time Frame the VBE will provide the services or supplies: | 928 DAYS             |

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

| COMMITMENT TABLE  | Total Contract/Fee Commitment Value | Allowable Participation Percentage | Allowable Participation Value equals Dollar Value Commitment on VBE-3 |
|---|-------------------------------------|------------------------------------|---|
|   | (c)                                 | (d)                                | (c) x (d) = (e)   |
| <b>VBE Subcontractor</b> - performs at least 50% of the value of the subcontract with its own forces                      |                                     | 100%                               |   |
| <b>VBE Manufacturer</b> - produces on premise material, supplies, articles, or equipment required for contract.           |                                     | 100%                               |   |
| <b>VBE Stocking Suppliers</b> - maintains materials on premises that are bought and stored and required for the contract. | \$258,000.00                        | 60%                                | \$154,800.00  |
| <b>VBE Non-stocking Supplier</b> - Service Fee Only - Does not carry inventory.   |                                     | 100%                               |   |

VBE verified. By signing below, the VBE represents that it meets the VBE requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its VBE submission.

Sincerely,

Acknowledged

**Robert F Stern II**

Printed name

Printed name

Timothy J. Schultheis II

*Robert F Stern II*

Bidder/Offeror Point of Contact Signature

VBE Point of Contact Signature

*\* For purposes of monitoring compliance with SDB and VBE commitments, the work performed by a firm that is both an SDB and a VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office.*

**VBE-2**  
**VBE PARTICIPATION SUBMITTAL**

**Bidder/Offerer:** TSB Inc. dba Schultheis **Solicitation # :** DGS C-0372-0005 Phase

**Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

**Discipline:** .4 Electrical (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

**Base Bid:** 3.00 (identify the corresponding Base Bid for this VBE Participation Submittal)

**CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.**

*Click on bold titles to navigate to that specific page.*

**I agree to meet the VBE participation goal in full.**  
I have completed and am submitting with my bid or proposal a **VBE Utilization Schedule (VBE-3)**, which is required in order to be considered for award.

**I am requesting a partial waiver of the VBE participation goal.**  
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1. a **VBE Utilization Schedule (VBE-3)** for that portion of the VBE participation goal that I will meet; AND
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**I am requesting a full waiver of the VBE participation goal**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve any part of the VBE participation goal for this solicitation and am requesting a full waiver of the VBE participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete VBE participation goal, which is required in order to be considered for award.

NOTE: VBE primes who are submitting as bidders or offerors must complete a **VBE Utilization Schedule (VBE-3)** identifying any self-performance towards the VBE participation goal.

**VBE-3  
VBE UTILIZATION SCHEDULE**

**Bidder/Offerrer:** TSB Inc. dba Schultheis Electric

**Solicitation # :** DGS C-0372-0005 Phase **Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a **Letter of Commitment (VBE-3.1)** for each VBE subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

| <b>VBE Name</b><br>SAP Vendor Number<br>(6-digit number provided by VBE)<br>VBE Verification Number<br>(located on DGS VBE verification) | <b>Type of VBE</b><br>(check all that apply)                              | <b>Description of Work to be Performed</b><br>(Statement of Work/Specification reference) | <b>% Commitment</b><br>(or % of work to be self-performed by VBE bidder/offerrer) | <b>Dollar Value of Commitment (after applying any calculation per VBE-1, Section IV, Calculating VBE participation)</b><br>\$ |
|--|---|---|---|---|
| Name: Veterans R Us<br>SAP Vendor Number: <u>123456</u><br>VBE Verification Number: <u>123456-2023-VBE</u>                               | VBE   | staffing resources  | %   | \$  |
| Name: Keystone Electrical Supply Company<br>SAP Vendor Number: <u>429150</u><br>VBE Verification Number: <u>4291502109-VBE-V</u>         | <input checked="" type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE | Electrical materials  | 3.10 %  | \$ 198,600  |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %   |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %   |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:  | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %   |   |
| Attach additional sheets if necessary  |   |   | Total % VBE commitment: <u>3.10</u>   | Total \$ amount:<br>198,600   |



**VBE-3.1**  
**LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Veteran Business Enterprise (VBE) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0372-0005 Phase 1 - Rebid Solicitation Title: SCI Greene – Renovate Switchgear & Generators

|                  | Bidder/Offeror Information       | VBE Information                    |
|------------------|----------------------------------|------------------------------------|
| Name             | TSB Inc. dba Schultheis Electric | Keystone Electrical Supply Company |
| Address          | PO Box 798, Latrobe, PA 15650    | PO Box 188, Butler, PA 16003       |
| Point of Contact | Tim Schultheis II                | Rob Stern                          |
| Telephone #      | (724) 537-5157                   | (724) 285-4217                     |
| Email address    | contracts@tsbinc.net             | robstern7@aol.com                  |

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the VBE shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

|  |                      |
|--|----------------------|
| Services or supplies the VBE will provide:                         | Electrical materials |
| Specific Time Frame the VBE will provide the services or supplies: | 928 DAYS             |

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

| COMMITMENT TABLE  | Total Contract/Fee Commitment Value | Allowable Participation Percentage | Allowable Participation Value <b>equals Dollar Value Commitment on VBE-3</b> |
|---|-------------------------------------|------------------------------------|--|
|   | (c)                                 | (d)                                | (c) x (d) = (e)  |
| <b>VBE Subcontractor</b> - performs at least 50% of the value of the subcontract with its own forces                      |                                     | 100%                               |  |
| <b>VBE Manufacturer</b> - produces on premise material, supplies, articles, or equipment required for contract.           |                                     | 100%                               |  |
| <b>VBE Stocking Suppliers</b> - maintains materials on premises that are bought and stored and required for the contract. | \$331,000.00                        | 60%                                | \$198,600.00   |
| <b>VBE Non-stocking Supplier</b> - Service Fee Only -Does not carry inventory.  |                                     | 100%                               |  |

VBE verified. By signing below, the VBE represents that it meets the VBE requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its VBE submission.

Sincerely,

Acknowledged

Printed name

**Robert F Stern II**

Timothy J. Schultheis II

Printed name

*Robert F Stern II*

Bidder/Offeror Point of Contact Signature

VBE Point of Contact Signature

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**VBE-2**  
**VBE PARTICIPATION SUBMITTAL**

**Bidder/Offerer:** TSB Inc. dba Schultheis  **Solicitation # :** DGS C-0372-0005 Phase 4

**Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

**Discipline:** .4 Electrical (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

**Base Bid:** 4.00 (identify the corresponding Base Bid for this VBE Participation Submittal)

**CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.**

*Click on bold titles to navigate to that specific page.*

**I agree to meet the VBE participation goal in full.**  
I have completed and am submitting with my bid or proposal a **VBE Utilization Schedule (VBE-3)**, which is required in order to be considered for award.

**I am requesting a partial waiver of the VBE participation goal.**  
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve the total VBE participation goal for this solicitation and am requesting a partial waiver of the VBE participation goal. I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. a **VBE Utilization Schedule (VBE-3)** for that portion of the VBE participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the VBE participation goals that I am unable to meet.

**I am requesting a full waiver of the VBE participation goal.**  
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**VBE-3  
VBE UTILIZATION SCHEDULE**

**Bidder/Offeror:** TSB Inc. dba Schultheis Electric

**Solicitation # :** DGS C-0372-0005 Phase **Solicitation Title:** SCI Greene – Renovate Switchgear & Generators

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a **Letter of Commitment (VBE-3.1)** for each VBE subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

| <b>VBE Name</b><br>SAP Vendor Number<br>(6-digit number provided by VBE)<br>VBE Verification Number<br>(located on DGS VBE verification)  | <b>Type of VBE</b><br>(check all that apply)                              | <b>Description of Work to be Performed</b><br>(Statement of Work/Specification reference) | <b>% Commitment</b><br>(or % of work to be self-performed by VBE bidder/offeror) | <b>Dollar Value of Commitment (after applying any calculation per VBE-1, Section IV, Calculating VBE participation)</b> |
|---|---|---|--|---|
| Name: <u>Veterans R Us</u><br>SAP Vendor Number: <u>123456</u><br>VBE Verification Number: <u>123456-2023-VBE</u>                         | VBE   | staffing resources  | %  | \$  |
| Name: <u>Keystone Electrical Supply Company</u><br>SAP Vendor Number: <u>429150</u><br>VBE Verification Number: <u>429150202109-VBE-V</u> | <input checked="" type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE | Electrical materials  | 3.10 %   | \$ 243,000  |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Name:<br>SAP Vendor Number:<br>VBE Verification Number:   | <input type="checkbox"/> VBE<br><input type="checkbox"/> SDVBE            |   | %  |   |
| Attach additional sheets if necessary   |   |   | Total % VBE commitment: 3.10   | Total \$ amount: 243,000  |

**VBE-3.1**  
**LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Veteran Business Enterprise (VBE) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0372-0005 Phase 1 - Rebid Solicitation Title: SCI Greene – Renovate Switchgear & Generators

|                  | Bidder/Offeror Information       | VBE Information                    |
|------------------|----------------------------------|------------------------------------|
| Name             | TSB Inc. dba Schultheis Electric | Keystone Electrical Supply Company |
| Address          | PO Box 798, Latrobe, PA 15650    | PO Box 188, Butler, PA 16003       |
| Point of Contact | Tim Schultheis II                | Rob Stern                          |
| Telephone #      | (724) 537-5157                   | (724) 285-4217                     |
| Email address    | contracts@tsbinc.net             | robstern7@aol.com                  |

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the VBE shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

|  |                      |
|--|----------------------|
| Services or supplies the VBE will provide:                         | Electrical materials |
| Specific Time Frame the VBE will provide the services or supplies: | 928 DAYS             |

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

| COMMITMENT TABLE  | Total Contract/Fee Commitment Value | Allowable Participation Percentage | Allowable Participation Value equals Dollar Value Commitment on VBE-3 |
|---|-------------------------------------|------------------------------------|---|
|   | (c)                                 | (d)                                | (c) x (d) = (e)   |
| <b>VBE Subcontractor</b> - performs at least 50% of the value of the subcontract with its own forces                      |                                     | 100%                               |   |
| <b>VBE Manufacturer</b> - produces on premise material, supplies, articles, or equipment required for contract.           |                                     | 100%                               |   |
| <b>VBE Stocking Suppliers</b> - maintains materials on premises that are bought and stored and required for the contract. | \$405,000.00                        | 60%                                | \$243,000.00  |
| <b>VBE Non-stocking Supplier</b> - Service Fee Only -Does not carry inventory.  |                                     | 100%                               |   |

VBE verified. By signing below, the VBE represents that it meets the VBE requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its VBE submission.

Sincerely,

Acknowledged

Printed name

**Robert F Stern II**

Timothy J. Schultheis II

Printed name

*Robert F Stern II*

Bidder/Offeror Point of Contact Signature

VBE Point of Contact Signature

*\* For purposes of monitoring compliance with SDB and VBE commitments, the work performed by a firm that is both an SDB and a VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office.*