

APPENDIX C

COMPANY PROFILE

1. General Information

Company Name: S.J. Thomas Company, Inc.

Street Address: 140 Bartram Avenue

PO Box / Rural Route: _____

City: Lansdowne

State: PA

Postal Code: 19050

County: Delaware

Telephone: 610-622-3720 Fax: 610-622-1517

Website: www.sjthomas.com

Number of Years as a Contractor: 40

2. Is the Company Office Administering the Contract within the Region Boundary?

Yes Other

Street Address: 140 Bartram Avenue

PO Box / Rural Route: _____

City: Lansdowne

State: PA

3. Number of Years the Company Office Administering the Contract Above Has Been Staffed and Operational: 40 Years

4. Does the Company Have Experience Working with the Commonwealth: Yes No

If yes, # of Years Experience with the Commonwealth: 18 years

5. Does the Company Have Experience with Job Order Contracting: Yes No

If yes, # of Years Experience with Job Order Contracting: 35 Years

6. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached? Yes No

7. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached? Yes No

8. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

carpentry, metal framing, drywall, doors, frames, ceilings, windows, finish trim work

9. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

roofing, concrete, site work, painting, specialty items, masonry, flooring

10. Under what other or former names has your organization operated?

N/A

S.J. Thomas Company, Inc.
Company Profile

In 1981 S J Thomas Company, with a solid base of satisfied clients, expanded its resources to include smaller commercial projects including their first federal government contract with the Department of Defense Center in Philadelphia. Also, at this time S.J. Thomas Company created the solid foundation for the long-term relationships that it has with our bonding company, accounting firm, lending institution, and most importantly our customers. In 1984 Stephen J. Thomas incorporated his company, and with a new focus on Federal contracts, pioneered the firm into one of the most respected federal, and local government contractors in the area. In 1985 **SJT** was awarded one of the first IDIQ contracts in Philadelphia. This was through the General Services Administration, and they remain today as one of our steadfast clients.

Along with the General Services Administration, S.J. Thomas Co. Inc. has completed small to very complex projects utilizing **JOC contracts for the Pennsylvania Department of General Services**, Keystone Purchasing Network, the Veterans Administration, and the US Army Corp of Engineers, the Internal Revenue Services, the United States Postal Service, and the Department of the Navy. In the private sector we also developed long-term relationships that continue today because of our exemplary attention to our client's needs.

What has separated SJT from most of our competitors, is the ability to **self-perform carpentry, and electrical work, with our own employees.**

On a continuous basis, spanning a period over the last thirty five years, S.J. Thomas Co. Inc., has completed *numerous* Term Contracts with General Services Administration, Internal Revenue Service, and the Department of the Navy, PA. Department of General Services, Air force, and KPN these projects had a total construction cost exceeding Two Hundred Million Dollars. S.J. Thomas Company has completed over Six Million Nine Hundred Thousand Dollars on our current DGS JOC Contract.

Several of our employees completed the U.S. Army Corps of Engineers certification of Construction Quality Control Management course, and OSHA 30. We are members of the International Building Trades Council, which allows us the resources to obtain qualified mechanics in all trades to accommodate the needs of each project. We are also a licensed electrical Company.

While developing the 'team concept' and backed by the state of the art computer resources, S. J. Thomas Company is prepared to offer quick solutions and information necessary to make decisions on design, schedule, cost, and value engineering. S. J. Thomas' field personnel are all long-term employees, who over the years have developed a vast knowledge and experience in all phases of construction. Their ability to work closely with the owners and the design team provides the best and most economical solution to satisfy clients' needs.

S.J. Thomas Company, Inc.

Capability Statement

About SJT

S.J. Thomas Company is a family owned General Construction / Management Company founded in 1976 by Stephen J. Thomas. S.J. Thomas has successfully grown throughout the years due to our comprehensive management skills, highly competitive pricing and our bottom line commitment to quality. Our specialty markets include **Federal, State and Local Governments**. Over the past 35 years we have performed numerous IDIQ and JOC contracts for various government agencies. Our services include:

- All phases of construction
- Energy audits
- Design build
- Quality and safety management
- Construction Management
- OSHA certified employees

Clients

- General Services Administration
- Veterans Administration
- NAVFAC
- Pa. Department Of General Services
- Sofitel Hotel Corp.

Current IDIQ AND JOC contracts

- DGS JOC 4-year contract in Pa.: contract # 4400015892
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-21
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-22
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-23
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-24
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-25
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-26
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-27
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-28
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-29
- KPN JOC 4-year contract in Pa.: contract # KPN-201801JOCC-30
- GSA IDIQ Philadelphia Metro, De, NJ :5 years: contract # GS-03P-14-AZ-D-0030
- GSA IDIQ 5-year micro term contract # GS-03P-17-CD-D-0040
- GSA IDIQ PA 5-year term contract # GS-03P-12-AZ-D-0023

- GSA IDIQ Md. State 5-year term contract # GS-03P-13-DX-D-0015
- NAVFAC IDIQ 5-year contract # N40085-14-D-6719

NAICS Codes

- 236210: industrial building construction
- 238160: roofing
- 238320 painting
- 238310 drywall and insulation
- 236220 commercial and institutional building construction
- 237310 highway, street, and bridge construction
- 238210 electrical and other wiring
- 238220: plumbing and mechanical

Company Information

- Duns number:09-371-7940
- Cage code: 2Y026
- Veteran owned small business
- Corporation, Pa. 1984
- Bonding aggregate of 35 million
- Philadelphia, Pa. license #104271
- EMR: 0.843

Contact information

S J Thomas Company Inc.
140 Bartram Ave.
Lansdowne, Pa. 19050
Phone 610-622-3720
Fax 610-622-1517
Email sjthomas@sjthomas.com
Website: www.sjthomas.com

Past performance

- Owner: Delaware County
Project: Adult Probation 5th & Penn
Cost: \$1,446,855.00
- Owner: Montgomery County
Project: Voters Warehouse
Cost: \$5,782,148.91
- Owner: Circle of Seasons Charter School
Project: COS School Renovation
Cost: \$1,621,785.77
- Owner: Upper Darby Township
Project: Dermond Field Wall Replacement
Cost: \$559,157.77
- Owner: Montgomery County
Project: One Montgomery Plaza Security Upgrades
Cost: \$2,541,387.56



Pennsylvania Compensation Rating Bureau

United Plaza Building • Suite 1500
30 South 17th Street • Philadelphia, PA 19103-4007
(215)568-2371 • FAX (215)564-4328 • www.pcrb.com

PA EXPERIENCE RATING MODIFICATION

File Number:	2622967	County:	DELAWARE
Experience Mod:	0.800	Address:	140 BARTRAM AVE BLDG 1
XREF:			LANSDOWNE PA 19050
Issue Date:	09/03/2019	Effective Term:	12/31/2019 - 12/31/2020
Card Number:	1		
Governing Class Code:	0661		
Employer Name:	S J THOMAS CO INC		

Modification History	Effective Date
0.797	12/31/2018
0.798	12/31/2017
0.812	12/31/2016
0.830	12/31/2015

Governing Class Code	Rating Value	Description
645	5.11	WALLBOARD INSTALLATION
649	3.07	CEILING INSTALLATION
660	1.81	ALARM OR SOUND SYSTEM
661	2.29	ELECTRICAL WIRING IN BUILDINGS
663	2.69	PLUMBING
664	2.64	HEATING OR VENTILATING
667	1.36	PAPER HANGING
670	4.47	HOUSE FURNISHINGS INSTALLATION
951	.20	SALESPERSON - OUTSIDE
953	.08	OFFICE

**PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES
SOUTHEASTERN REGION**

**CONTRACT NO. DGS-A-2019-0001-JOC-SET-K-1 (GENERAL
CONSTRUCTION)**

2-3.2 COMPARABLE CONSTRUCTION EXPERIENCE

- 1. Four projects less than \$50,000.00**
- 2. Four projects between \$50,000 and \$150,000**
- 3. Four Projects between \$150,000 and \$400,000**

Project: FM 7209 Emergency Dome Repair

Scope of Work

Repair Existing Gable end Roof truss and T-1 Roof truss to restore roof structure to original condition as per the Structural engineers design. The existing roof was damaged by a salt truck and required emergency repairs in order for the building to be deemed safe for PENNDOT use.

APPENDIX D COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: PA State Police

3) Project Name: 020-PSP Troop M Dublin Female Locker Room

4) Project Number: 4300570248 5) Project Value: \$46,670.17

6) Project Address: Pennsylvania State Police 7) County: Bucks County

3213 Rickerts Road
Perkasie, PA 18944

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Larry Gallagher Title Facilities Manager

Telephone: (_____) Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 020-PSP Troop M Dublin - Female Locker Room

Scope of Work

S.J. Thomas removed walls, ceiling, flooring, and bathroom partitions in existing restroom. In addition, we removed a phone booth out cove and masonry opening. After this was complete, we infilled existing openings with brick and CMU. Project included but not limited to furnishing and installing new walls, ceilings, FRP on all interior walls, new flooring, and bathroom partitions and accessories.

APPENDIX D COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Military and Veterans Affairs

3) Project Name: SJ Thomas, SEVC Door Replacement

4) Project Number: 4300602480 5) Project Value: \$34,346.34

6) Project Address: DMVA Southeastern Veterans Center 7) County: Chester

One Veterans Drive
Spring City, PA 19475

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Stephen Lightcap Title Facilities Maintenance Supervisor

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: SJ Thomas, SEVC Door Replacement

Scope of Work

Remove and replace existing sliding doors at main entrance. There were two sets of doors and coordination was required with the existing fire alarm vendor.

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: PA State Police

3) Project Name: 020-PSP Troop M Bethlehem, ER Door Replacement

4) Project Number: 4300591363 5) Project Value: \$23,638.12

6) Project Address: PA State Police 7) County: Northampton

2930 Airport Road

Bethlehem, PA 18017

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Larry Gallagher Title Facilities Manager

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 020-PSP Troop M Bethlehem, ER Door Replacement

Scope of Work

Remove and Replace (1) one pair of doors and frames in south rear stairwell with (1)one pair of level 5 ballistic doors, frames and glass.

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Corrections

3) Project Name: 1100 Joc W Roof Bldg. 18 - 1/20/17

4) Project Number: 4300536664 5) Project Value: \$65,221.57

6) Project Address: Wernersville CO 7) County: Berks County

165 Main Street Bldg. 18-19

Wernersville, PA 19565

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jen aughlin Title Facilities Manager

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 1100 JOC W Roof Bldg. 18 - 1/20/17

Scope of Work

Remove existing roof and replace with new EDPM roof. In addition ,we needed to install tapered insulation.

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: DMVA

3) Project Name: SJ Thomas, Fort Mifflin RC Roof

4) Project Number: 4300561817 5) Project Value: \$119,156.63

6) Project Address: DMVA- Fort Mifflin 7) County: Philadelphia

6400 Hog Island Rd.

Philadelphia PA 19153

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Egan Degefa Title Project Manager

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: Fort Mifflin RC Roof

Scope of Work

The existing metal roof was leaking. In order to repair the leak, we needed to remove all of the screws and replace with Longlife fasteners throughout entire roof. In addition, we removed and replaced caulk, flashing, and installed new gutters and snow guards. After repairs were completed and the roof power washed, we coated the entire existing metal roof with white Elastomeric roof coating.

APPENDIX E COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: PA State Police

3) Project Name: 020 PSP Troop M Trevese Roof Replacement

4) Project Number: 4300620255 5) Project Value: \$148,926.06

6) Project Address: PA State Police 7) County: Bucks County

3501 Neshaminy Blvd.

Bensalem, PA 19020

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Larry Gallagher Title Facilities Manager

Telephone: () Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 020 PSP Troop M Trevose Roof Replacement

Scope of Work

In order to complete this project, we needed to remove all existing on perimeter walls, and remove all existing membrane. We were required to prep for new roof. We needed to slice existing roofing to breath, mechanically attach Energy Guard HD ISO board to entire roof and wall ares using GAF Drilltec #12 screws and plates. Heat weld all seams. Installed new walk pads for HVAC equipment. Installed new base flashing & sealer pockets as required to obtain 20 NDL warranty. Installed new "Edge System One" perimeter metal system to entire roof perimeter. In addition to roof repairs, we were required to furnish and install new soffit and replace damaged ceiling tiles, patch and paint walls.

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Military and Veterans Affairs

3) Project Name: 42160143, SEVC Door Replacement

4) Project Number: 4300552852 5) Project Value: \$101,631.66

6) Project Address: South Eastern Veterans Center 7) County: Chester

One Veterans Drive

Spring City, PA 19475

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements:
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Stephen Lightcap

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 42160143 SEVC Door Replacement

Scope of Work

Remove and replace ninety-six (96) existing doors on (3) separate floors of an occupied residential area of a nursing facility. There was extensive coordination required to complete this project without disrupting the residence and staff.

APPENDIX F COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Corrections

3) Project Name: 1100 Joc CHS Sallyport 9/28/2017

4) Project Number: 4300564353 5) Project Value: \$196,988.08

6) Project Address: Doc SCI Chester 7) County: Delaware County

500 E 4th Street
Chester, PA 19013

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Michael Selby Title Facilities Manager Office Assistant

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 1100 Joc CHS Sallyport

Scope of Work

The existing Sally-port Gate was damaged by the facilities waste contractor. This project was an extreme emergency that required the Sally-port gate to be repaired. S.J. Thomas was able to coordinate with an out of state contractor to facilitate the replacement of the Detention Facilities Gate. In addition, we were required to coordinate the electrical/alarm controls, fence repair, and black top repair at an active prison.

APPENDIX F COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept .o fCo rre dion s

3) Project Name: Wernersville Bldg. 18 Basement Renovations

4) Project Number: 4300539909 5) Project Value: \$179,411.65

6) Project Address: Wernersville CCC 7) County: Berks County

165 Main Street - Bldg. 30

Wernersville, PA 19565

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jen L a ugh l i n Title Facilities Manager

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: Wernersville Bldg. 18 Basement Renovations

Scope of Work

The scope of this project included installing (25) bullet resistant aluminum framed windows in existing window pockets. We were also required to repair plaster and build new walls in various locations throughout the basement. In addition, we furnished and installed six new doors/frames/and hardware including a transaction window in new openings. Also, we installed a stainless steel security bench with hand cuff bars for the prisoners. After all of this work was completed we painted most of the basement. At another area in the basement, we installed a security cage around the Sprinkler Controls to prevent unwanted access

APPENDIX F COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Correction

3) Project Name: 1100 Joc CHS Windows 4/27/17

4) Project Number: 4300548371 5) Project Value: \$260,350.05

6) Project Address: Doc/ SCI Chester 7) County: Delaware

500 E 4th Street
Chester, PA 19013

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Michael Selby Title Facilities Manager Office Assistant

Telephone: (_____) Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: 1100 Joc CHS Windows

Scope of Work

S.J. Thomas Removed and replaced approximately 100 Laminated Tempered Glass Panels and Glazing. This work was completed in an occupied prison and required daily tool inventory and complex coordination.

APPENDIX F COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Dept. of Military & Veterans Affairs

3) Project Name: SJ Thomas, Horsham AG Roof Replacement

4) Project Number: 43006116066 5) Project Value: \$217,967.69

6) Project Address: Horsham Air Guard Station 7) County: Montgomery

2164 McGuire St. Bldg. 232

Horsham, PA 19044

8) Achieved or Anticipated Final Acceptance after January 1, 2016 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Includes the Following Elements

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name CMSGT. Chris Hass Title Project Manager

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project: Horsham AG, Roof Replacement

Scope of Work

S.J. Thomas worked closely with our Roofing sub contractor to do various repairs on multiple locations at three separate buildings as per the National Guards instructions.

**PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES
SOUTHEASTERN REGION**

**CONTRACT NO. DGS-A-2019-0001-JOC-SET-K-1 (GENERAL
CONSTRUCTION)**

2-3.3 KEY PERSONNEL

- 1. Project Manager (Appendix G) with Resume**
- 2. General Field Superintendent (Appendix H) with Resume**
- 3. N/A**
- 4. Narrative of Staffing Plan**

APPENDIX G
KEY PERSONNEL
PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

- 1) Proposer's Name: S.J. Thomas Company, Inc.
- 2) Project Manager's Name: Timothy Thomas
- 3) # of Years with the Firm: 35

- 4) Does the Project Manager Reside in the Region Being Proposed?
 Yes, Within the Region Being Proposed No, Other

- 5) Experience: (Check ALL boxes that apply)
 General Construction HVAC Electrical Plumbing

- 6) # of Years Experience with Trade(s) Checked Above: 35

- 7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?
 Yes No If Yes, Identify Which Contracts: _____

- 8) ATTACH RESUME Yes

- 9) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title Senior Account Manager

Telephone: _____

- 10) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name David DiFilippo Title Building Superintendent

Email Address: _____

APPENDIX G
KEY PERSONNEL
PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.
2) Project Manager's Name: Michael Benson
3) # of Years with the Firm: 28

4) Does the Project Manager Reside in the Region Being Proposed?
 Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)
 General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade(s) Checked Above: 28

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?
 Yes No If Yes, Identify Which Contracts: _____

8) ATTACH RESUME Yes

9) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Ron Wright Title Project Manager
Telephone: _____ Email Address: _____

10) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Frank Blasick Title PENNDOT Facilities Administrator
Telephone: _____ Email Address: _____

TIMOTHY THOMAS

610-622-3720 (Office)

Summary of Qualifications:

- ◆ Over Twenty-eight years of experience and knowledge of the construction industry with a strong focus on estimating and project management.
eighteen years of experience managing and supervising Term Contracts.
- ◆ Seasoned manager with emphasis on safety, quality, detail and on-time project completion.
- ◆ Demonstrated ability to initiate and maintain positive customer and business relationships.
- ◆ Highly motivated and dependable in achieving goals and objectives.
- ◆ Member of Carpenters Local 845 since 1998.

Professional Experience:

S.J. Thomas Company, Inc. – Lansdowne, PA

1984 – Present

Construction manager

- ◆ Responsible for all aspects of project management from estimate and bid preparation, contract negotiation, purchasing subcontractors, materials and equipment procurement, change orders, labor and construction supervision, to project completion.
- ◆ Liaison between local and out-of-state vendors, subcontractors and clients.
- ◆ Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and/or additions and client relations.
- ◆ Ensure the implementation of safety practices in compliance with state and federal regulations.
- ◆ Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets.
- ◆ Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion.
- ◆ Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders.
- ◆ **All of the sample projects below required full knowledge of the International Plumbing Code, International Mechanical Code and the Uniform Federal Accessibility Standards (UFAS) and the American Disabilities Act (ADA)**

Carpenter –

1990 – 1994

- ◆ Constructed, erected, installed or repaired structures and fixtures made of wood and metal such as concrete forms; building frameworks including partitions, joists, studding, ceilings, wood stairways and window and door frames. Installed cabinets, and finish hardware.

Carpenter's / HVAC & Plumbers Assistant

1984 – 1990

- ◆ Performed various duties under the direct supervision of a carpenter.

TIMOTHY THOMAS

Professional Profile

Page - Two

Sample Projects:

- ◆ **Government Center - refurbish existing 236,000 sf parking garages \$7,119,766.61**
- ◆ **Frackville SCI – Renovations for new laundry facility \$ 1,638,444.00**
- ◆ **Philadelphia airport – cosmetic upgrades to all terminals \$ 1,444,895.00**
- ◆ **Byrne courthouse – first impressions lobby renovation \$1,949,008.00**
- ◆ **Green Federal Building – secret service office renovations \$1,919,214.00**
- ◆ **Embreeville – Construct new PennDOT maintenance facility and administration building \$3,065,448.00**
- ◆ **JOC Term Contract – Department of General Services – 27 projects, various locations in Eastern Pennsylvania \$7,824,059.00**
- ◆ **East Stroudsburg University – numerous projects in various locations thru-out the campus \$1,805,919.22**
- ◆ **Cheyney University – numerous projects in various locations thru-out the campus \$791,922.85**
- ◆ **IDIQ Term Contract – General Services Administration – over 100 projects in various locations Philadelphia, New Jersey and Delaware \$10,756,238.00**

EDUCATION:

Marple Newtown Area Vocational School (Vo-Tech)

- ◆ Blue Print Reading I & II
- ◆ Methods & Materials I & II
- ◆ Construction Supervision
- ◆ Communications
- ◆ Project Management Process

Folcroft Vocational School (Vo-Tech)

(1985-1988)

- ◆ Heating and air conditioning

Monsignor Bonner High School, Lansdowne, PA

(1988)

- ◆ General Studies

Computer Skills:

- ◆ **Microsoft Word**
- ◆ **Microsoft Excel**
- ◆ **Projects**
- ◆ **ProEst Estimating Program**

TIMOTHY THOMAS

Professional Profile

Page - Three

REFERENCES:

Daniel Polzer – Construction Inspector Manager
Department Of General Services

Thomas Bartek- Project Manager, Facilities Management
East Stroudsburg University

William Cunningham- Senior Account Manager
Gordian Group,

Michael Benson



Qualifications:

- Over Twenty Five years of experience in IDIQ Contracts and knowledge of the construction industry
- Extensive hands on experience in every area of construction
- Strong leadership abilities
- Highly motivated and dependable in achieving goals and objectives
- Efficient, resourceful, and professional, with an enthusiasm for customer satisfaction and a firm belief in taking pride in a job well done
- Knowledge of International Plumbing Code, International Mechanical Code and the Uniform Federal Accessibility Standards (UFAS) and the American Disabilities Act (ADA)
- Member of Carpenters Local 845 since 1998

Professional Experience:

S.J. Thomas Company, Inc. – Lansdowne, PA

1991-Present

Construction Manager

2016 – Present

- Responsible for all aspects of construction management from estimate and bid preparation, contract negotiation, purchasing subcontractors, materials and equipment procurement, change orders, labor and construction supervision, to project completion
- Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and/or additions and client relations.
- Ensure the implementation of safety practices in compliance with state and federal regulations.
- Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets.
- Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion.
- Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders.

Superintendent / Project Manager

2004-2016

- On-site supervision for successful completion of several projects
- Coordinate in-house crews
- Coordinate subcontractors, vendors, and suppliers
- Ordering and receiving of material
- Maintain project schedules

Michael Benson

Page – Two

Carpenter

1994-2004

- Performed all aspects of carpentry required for project completion including frameworks including partitions, joists, studding, ceilings, wood stairways and window and door frames, flooring, cabinets, and finish hardware

Carpenter's Apprentice

1991-1994

- Performed duties mentioned above under direct supervision of a carpenter

United States Air Force

1987 – 1991

Education:

Delaware County Community College

- Blue Print Reading I & II
- Methods & Materials I & II
- Construction Supervision I
- Communications
- First Aid & Safety (OSHA)

Monsignor Bonner High School

1980-1984

- General Studies

Skills:

- Blue Print Reading
- Microsoft Word
- Microsoft Excel
- Microsoft Projects
- Member Carpenters Local 845

Projects Supervised:

- Design Build Job Order Contract with Department of General Services – multiple projects in the following counties: Berks, Bucks, Chester, Delaware, Lehigh, Montgomery, Northampton and Philadelphia
- SCI Chester-Replacement of Windows at Prison
- Troop M Dublin-Ladies Locker Room Renovation
- Wernersville State Hospital-Building 18 Basement Renovations
- PA State Police Trevoise- Roof Replacement
- SCI Chester- Emergency Gate Repair
- Troop M Bethlehem- Level 5 Ballistic Doors
- GSA - Nix Federal Building OPLA
- GSA - Nix Federal Building EDA
- GSA – US Customs House Flood Repairs

APPENDIX H
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) General Field Superintendent's Name: Gary Thomas

3) # of Years with the Firm: 37

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: 37

7) # of Years Experience with the Commonwealth: 18

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Gary Musial Title Project Manager - Lower Merion SD

Telephone: _____ Email Address: _____

11) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Lisa DeLaurentis Title Director of Facilities BCIU

Telephone: _____ Email Address: _____

APPENDIX H
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) General Field Superintendent's Name: John Holland

3) # of Years with the Firm: 34

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, ●ther

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: 48

7) # of Years Experience with the Commonwealth: 18

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daniel Polzer Title Construction Inspector Manager

Telephone: _____ Email Address: _____

11) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Edward J. Tycenski Title Construction Inspector Supervisor

Telephone: _____ Email Address: _____

GARY THOMAS

Summary of Qualifications:

- ◆ Forty years of experience and knowledge of the construction industry with a strong focus on estimating and construction management.
- ◆ Seasoned manager with emphasis on safety, quality, detail and on-time project completion.
- ◆ Demonstrated ability to initiate and maintain positive customer and business relationships.
- ◆ Highly motivated and dependable in achieving goals and objectives.
- ◆ Member of Carpenters Local 845 since 1998.

Professional Experience:

Somers Construction Company, Bala Cynwyd, PA

1972 – 1982

Performed all aspects of carpentry required for project completion including framework, partitions, ceilings and finish hardware

S.J. Thomas Co., Inc. – Lansdowne, PA

1982 - Present

Construction Manager

1999 - Present

- ◆ Responsible for all aspects of construction management from estimate and bid preparation, contract negotiation, purchasing subcontractors, materials and equipment procurement, change orders, labor and construction supervision, to project completion.
- ◆ Liaison between local and out-of-state vendors, subcontractors and clients.
- ◆ Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and/or additions and client relations.
- ◆ Ensure the implementation of safety practices in compliance with state and federal regulations.
- ◆ Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets.
- ◆ Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion.
- ◆ Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders.

Project Manager / Superintendent

1990 - 1999

- ◆ On-site supervision for successful completion of several projects
- ◆ Coordinate in-house crews
- ◆ Coordinate subcontractors, vendors and suppliers
- ◆ Ordering and receiving of material
- ◆ Maintain project schedules

Carpenter

1982 - 1990

- ◆ Constructed, erected, installed or repaired structures and fixtures made of wood and metal such as concrete forms; building frameworks including partitions, joists, studding , ceilings, wood stairways and window and door frames. Installed cabinets, and finish hardware

Sample Projects:

- ◆ Robert N.C. Nix, Sr Court House – 5th Floor EOIR \$1,355,230.00
- ◆ VA File Room Renovations \$863,843.00
- ◆ Robert N.C. Nix Sr. Court House – 3rd Floor OPLA \$1,569,959.00
- ◆ William J. Green FOB – Renovations to Day Care \$495,446.00

EDUCATION:

Monsignor Bonner High School

1972

Spring Garden Institute

1973 – 1975

- ◆ Blue Print Reading I and II
- ◆ Estimating I & II

Delaware County Community College

- ◆ Methods and Material of Construction I & II
- ◆ Construction First Aid Safety
- ◆ Project Management Process
- ◆ Construction Supervision

Computer Skills:

- ◆ Microsoft Word
- ◆ Microsoft Excel
- ◆ Microsoft Projects
- ◆ Internet
- ◆ E-mail Communications

Projects:

1. Multiple Award IDIQ Contract for Micro Construction Services – GS-03P-12-CD-0040
2. IDIQ Contract Repair and Alteration in the Philadelphia Metro Area, New Jersey and Delaware – GS-03P-15-AZ-D-0130

JOHN J. HOLLAND

PROFILE

Results-oriented, hands-on, construction and development professional with **48 years of expertise** in all facets of the industry. **Verifiable track record** for the successful completion of **multi-million dollar projects** through coordinating trades, developing partnerships, and building positive rapport with architects, engineers, local officials, vendors, and clients while maintaining costs. Versed in contract negotiations, project estimating, impending design problems, document preparation, building code and regulations, material purchasing, site management through certification of occupancy.

QUALIFICATIONS

- Experienced in administrative and managerial procedures of construction contracts and overall coordination of projects.
- Trained in sequential coordination of different construction trades and incorporating into project schedules.
- Extensive experience in design build contracts, working closely with the design professional and the customer to ensure complete satisfaction of original conceived scope.
- Highly skilled in blue print reading and specification interpretation for complete bid preparation and estimation & Quality Control.
- 40 years experience in the construction trades.
- Developed Quality Control Manual for MACC Contracts

EXPERIENCE

- 1985-Present S. J. Thomas Company Lansdowne, PA
Supervisor/ Project Manager
- Responsible for project management and estimating of construction contracts.
 - Contract negotiation, purchasing and subcontractor solicitations.
 - Preparing Gantt charts for coordinating subcontractors and projecting material deliveries to ensure efficient and orderly installation of the various work of each trade avoid conflicts so projects are completed within the prescribed time.
 - Preparation of schedule of values and negotiating construction change orders
 - Collect and review submittals and mockups to ensure compliance with specifications.
 - Schedule and conduct meetings and conferences, prepare meeting agenda and record significant discussions and agreements achieved.
- 1981-1985 Philadelphia Naval Shipyard Philadelphia, PA
Pipefitter
- Building and Dry-dock Maintenance, Power House Duty, Trained as Gas Free Technician. On loan to yard Air Conditioning shop one year. Accepted as Contract Specialist prior to separation.

1973-1981 Hammond Plumbing & Heating Media, PA
Plumber
■ Two years new construction and six years jobbing, plumbing & heating installation and service.

1971-1973 D'Angell Plumbing & Heating Springfield, PA
Apprentice
■ First year part-time, approx. 500 hrs. Learning new construction plumbing & heating installation.

EDUCATION

1984 Peco/Philnavship Philadelphia, PA
■ Gas Free training, confined space testing for toxins, hazardous chemicals and explosive testing for safe oxygen levels.

1985 Cleaver-Brooks Cleveland, OH
■ High-pressure vessel training in steam central plant heating applications.

1987-1988 Hiel Quaker Nashville, TN
■ Training in commercial and industrial air conditioning and refrigeration.
■ Other training includes Manufacture specific courses
 ■ Wiel-Mclane
 ■ McQuay International
 ■ York International
 ■ Trane
 ■ Sarco
 ■ Spence

REFERENCES

Jeff Aston Construction Manager
Alpha Corporation

Ron Treants R. A.
National Park Service
Denver Service Center

Michael Morelli RLA, PMP, FAC/
PM National Park Service
Denver Service Center

Tom Bonner
Director, Department of Assets and Infrastructure
County of Montgomery, PA

PREFESSIONAL MEMBERSHIPS

1990 to Present

Member Philadelphia Chapter of (ASHRAE)

American Society of Heating, Refrigerating and Air Conditioning Engineers Inc.

S.J. THOMAS COMPANY, INC.
STAFFING PLAN

Under separate cover is our staffing plan that outlines our staffing personnel as they have been implemented over the last several years. All of the listed employees have working experience with our Multiple JOC Contract. SJT's employees are also familiar with managing projects throughout the Eastern region of Pennsylvania, as demonstrated in our capability statement. As we have in past and current contracts, if there is a need to fill these positions further SJT would first see if qualified candidates already exist or can be developed within our company, otherwise we would recruit externally for the position as required in our attached staffing plan.

Due to the nature of an indefinite quantity contract, we are aware of the skilled positions required to guarantee our commitment to our customers' expectations of service. Also, that work is performed on time and with our highest standards.

S.J. THOMAS COMPANY, INC
STAFFING PLAN

Role	Name	Duties & Responsibility
General Manager	Stephen J. Thomas	Responsible for corporate level, firm wide or branch level policy implementation, business plan development and implementation. Develop solutions for conflict/problem resolutions.
Project Manager	Tim Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
project manager	Mike Benson	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Mark Marcelus	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Jack Holland	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Gary Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Shane Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.

S.J. THOMAS COMPANY, INC
STAFFING PLAN

office manager	Kelly Benson	assisting all project managers with estimates, sub contractor selection, submittals, AIA documents, etc.
Superintendent	Joe Duco	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Project Manager	paul mcnichol	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Superintendent	Andrew Dougherty	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Jim Forman	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Will Crawley	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
accounts payable	Lisa Himes	responsible for receivables, payables, invoicing, certified payrolls. Assist in preparing AIA documents, and technical proposals.

SDB-1
SDB PARTICIPATION SUBMITTAL

Offeror: S.J. Thomas Company, Inc.
Discipline: General Construction
Region: Southeastern

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO SUBMIT A COMPLETED SDB PARTICIPATION SUBMITTAL WILL RESULT IN REJECTION OF YOUR BID PROPOSAL.

I agree to meet the SDB participation goal in full.

I have completed and am submitting with my bid or proposal an SDB Listing, which is required in order to be considered for award.

I am requesting a partial waiver of the SDB participation goal.
After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an SDB Listing for that portion of the SDB participation goal for which I intend to meet; AND
2. a Good Faith Efforts Waiver Request for any portion of the SDB participation goals that I do not intend to meet.

I am requesting a full waiver of the SDB participation goal.
After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal, I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal a Good Faith Efforts Waiver Request for the complete SDB participation goal, which is required in order to be considered for award.

NOTE: SDB primes who are submitting as bidders or offerors must complete an SDB Listing identifying any self-performance towards the SDB participation goal.

**SDB-3
SDB LISTING**

Bidder/Offeror to complete the following:

Amount of SDB participation goal to be met through the use of SDB subcontractors, suppliers, or manufacturers: Bidders/offerors are not required to identify the specific SDB subcontractors, suppliers, or manufacturers within this SDB Listing, but must identify the total percentage (%) of work to be performed by SDB subcontractors, suppliers, or manufacturers. However, the selected bidder/offeror must submit Utilization Reports identifying the SDB subcontractors, suppliers, or manufacturers used to meet the portion of the SDB participation goal listed below. To receive credit toward meeting the SDB participation goal, the SDB subcontractor, manufacturer, or supplier must be a DGS-verified SDB as of the date the work to be completed by the SDB has commenced.

Percentage of work to be performed by SDB subcontractors, suppliers, or manufacturers:
8.2 %

If the Prime Bidder/Offeror is a DGS-verified SDB, complete the following:

SAP Vendor Number (6-digit number): _____

SDB Verification Number (located on DGS SDB verification):

Type of SDB: MBE

WBE

LGBTBE

DOBE

Description of Work to be Performed (Statement of Work/Specification reference):

Percentage of work to be self-performed by SDB bidder/offeror: _____ %

APPENDIX I COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

PROPOSER: S.J. Thomas Company, Inc.

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	= <u>1.44</u>	X 0.30	= <u>0.43</u>
2.	Adjustment Factor for Other Than Normal Working Hours	= <u>1.44</u>	X 0.10	= <u>0.14</u>
3.	Emergency	= <u>1.45</u>	X 0.15	= <u>0.22</u>
4.	Secured Facility	= <u>1.50</u>	X 0.10	= <u>0.15</u>
5.	Emergency in Secured Facility	= <u>1.54</u>	X 0.15	= <u>0.23</u>
6.	Adjustment Factor for Non Pre-priced Tasks	= <u>1.15</u>	X 0.10	= <u>0.12</u>
7.	Adjustment Factor for Design Work	= <u>1.05</u>	X 0.10	= <u>0.11</u>
8.	Add all the Total amounts in the right column. The Sum of these Total amounts is the Final Proposed Price.			= <u>1.40</u>