

Response
To

Request for Proposal
For General Construction Job Order Contract

CENTRAL SOUTHEAST REGION

Contract No: DGS A-2019-0001-JOC-CSE-K-1

PACKAGE I: TECHNICAL SUBMITTAL

Prepared
By



MASTER BUILDERS

4 Barlo Circle

Dillsburg, PA 17019

PH: 717-432-3429 FAX: 717-432-7343

www.lobarassoc.com

Table of Contents

Request for Proposal
For General Construction Job Order Contract

CENTRAL SOUTHEAST REGION

Contract No: DGS A-2019-0001-JOC-CSE-K-1

PACKAGE I: TECHNICAL SUBMITTAL

Section 1: Company Profile (2-3.1)

Section 2: Comparable Construction Experience (2-3.2)

Section 3: Key Personnel (2-3.3)

**Section 4: General Understanding of the JOC
Procurement System (2-3.4)**

Section 5: Mandatory Forms (2-3.5)
included here and in hard copy



PACKAGE I: TECHNICAL SUBMITTAL

Section 1: Company Profile (2-3.1)

APPENDIX C

COMPANY PROFILE

1. General Information

Company Name: Lobar Associates, Inc.

Street Address: 4 Barlo Circle

PO Box / Rural Route: PO Box 432

City: Dillsburg

State: PA

Postal Code: 17019-0432

County: York

Telephone: 717-432-3429 Fax: 717-432-7343

Website: www.lobarassoc.com

Number of Years as a Contractor: 30 Years

2. Is the Company Office Administering the Contract within the Region Boundary?

☐ Yes ☒ Other

Street Address: 4 Barlo Circle

PO Box / Rural Route: PO Box 432

City: Dillsburg

State: PA

3. Number of Years the Company Office Administering the Contract Above Has Been Staffed and Operational: 30 Years

4. Does the Company Have Experience Working with the Commonwealth: ☒ Yes ☐ No

If yes, # of Years Experience with the Commonwealth: 29 Years

5. Does the Company Have Experience with Job Order Contracting: ☒ Yes ☐ No

If yes, # of Years Experience with Job Order Contracting: 14+ Years

6. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached? ☒ Yes ☐ No

7. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached? ☒ Yes ☐ No

8. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

See Attached Self-Perform Sheet and Attached Certified Staff Sheet

9. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

We plan to subcontract to SB/SDE trades in a multitude of several trades including

but not limited to: demolition, excavation/site work/landscaping, concrete/paving, insulation,

roofing, finishes, drywall and studs, painting, cleaning and design and engineering services.

10. Under what other or former names has your organization operated?

N/A



HOW IT ALL STARTED

The Lobar Companies had a modest start in 1967 when owners Lloyd and Barbara Eichelberger began offering general construction services for a few, skillfully handled projects. Believing in the principles offered by a family business (being trustworthy, hardworking and dedicated), Lobar built an early reputation as a cost-effective and reliable contractor.

In 1989, LOBAR ASSOCIATES, INC. was specifically created by its then parent company, Lobar Inc., to focus on design-build and fast track construction.

TODAY

Over the past three decades, Lobar Associates, Inc. has evolved into a complete turnkey provider with our Master Builder program. We offer a diverse range of services - from preconstruction consulting to long-term maintenance agreements - because we believe in committing to our clients in addition to the projects at hand.

Lobar Associates, Inc. is proud that over 90% of our annual workload is based on referrals and repeat business.

MEANING OF OUR PINNACLES

Pinnacle: (/noun/) the highest point of development or achievement

From the start, our job signs have always been a pinnacle. That shape signifies exactly what our mission is: To deliver the highest level of results throughout all phases of preconstruction and construction to achieve certain success for our clients. Expect It All - We Deliver.



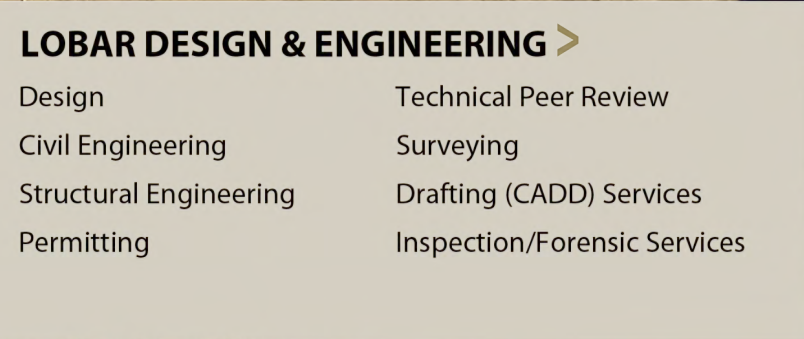


LOBAR'S TEAM OF EXCEPTIONAL COMPANIES



◀ LOBAR ASSOCIATES

Design/Build	Higher Education
Government	Financial
Retail & Commercial	Multi-Family Residential
Health Care	Roofing
Industrial	Rapid Response Services
Places of Worship	



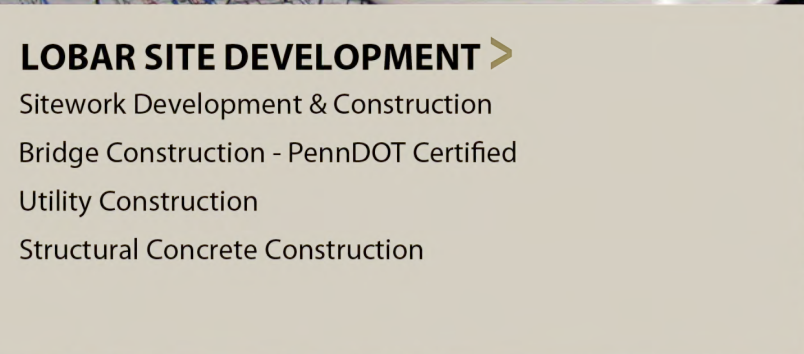
LOBAR DESIGN & ENGINEERING >

Design	Technical Peer Review
Civil Engineering	Surveying
Structural Engineering	Drafting (CADD) Services
Permitting	Inspection/Forensic Services



◀ LOBAR CONSTRUCTION MANAGEMENT

- Agency Construction Management
- Construction Management at Risk
- Program Management
- Pre-Construction Services



LOBAR SITE DEVELOPMENT >

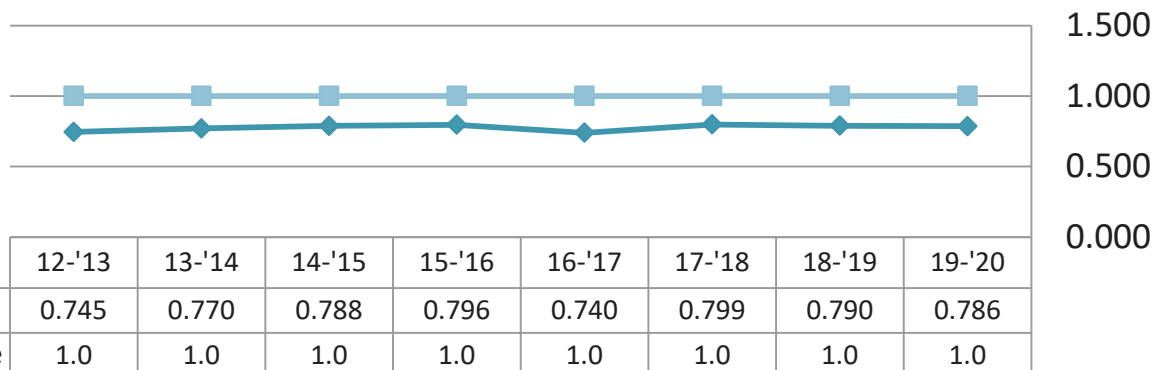
- Sitework Development & Construction
- Bridge Construction - PennDOT Certified
- Utility Construction
- Structural Concrete Construction



◀ LOBAR PROPERTIES

- Facility and Property Management
- 24/7 Emergency Services
- Snow Removal Program
- Site Cost Analysis & Acquisition / Land Development
- Leases or Lease-to-Own Options

LOBAR BY THE #S



Self Performance

LOBAR ASSOCIATES'
TRAINED & CERTIFIED
CRAFTSMEN PERFORM:

DEMOLITION

SITE WORK

CONCRETE

MASONRY REPAIRS

STEEL ERECTION

ROUGH CARPENTRY

FINISH CARPENTRY

METAL FRAMING

DRYWALL

MILLWORK

CABINETS/COUNTERTOPS

CAULKING

LIFE SAFETY/ADA COMPLIANCE

METAL BUILDINGS

DOORS & WINDOWS

MISCELLANEOUS SPECIALTY

INSULATION

ROOFING

SIDING

TILE

DATA & VOICE CABLING

OUR PROFESSIONAL SERVICES

CIVIL ENGINEERING

STRUCTURAL ENGINEERING

MECHANICAL CONSULTING

SPACE PLANNING

INTERIOR DESIGN

CONSTRUCTION MANAGEMENT

SURVEYING & SITE LAYOUT

PROJECT SUPERVISION

QUALITY CONTROL

ALL EMPLOYEES ARE DRUG TESTED
AND SECURITY SCREENED



Lobar Associates has one of the most well trained, certified and licensed workforces in Central Pennsylvania



Health Care/ASHE	Staff
Certified Healthcare Constructor (CHC)	1
Health Care Construction Certified (HCC)	12
ICRA (Infection Control Risk Assessment)	11
PCRA (Patient Care Risk Assessment) by UPMC	17
Health & Safety	Staff
OSHA 10	54
OSHA 30	24
Drug & Alcohol Reasonable Suspicion	4
CPR/First Aid by a BCSP	59
PA Certified Safety Committee	11
Silica Safety Awareness	113
Fall Protection	108
Trench Safety	2
Confined Space by BCSP	9
Flagger	8
2 Hour Asbestos Awareness	2
HAZWOPER 40 (2 with supervisor certification)	8
Mold Prevention & Awareness	8
Mold Remediation Supervisor	6
Management	Staff
Construction Project Management (college course)	4
CQMC (Quality Control) from USACE	4
Cost Analysis	2
40 Hour EM 385-1-1 USACE Certified	5
Equipment	Staff
CDL (PennDOT)	20
Fork Lift (2 staff are certified trainers)	94
JLG 8 hr Aerial Lift and/or Telehandler Trained	52
Power Actuated Tool	2
Specialty	Staff
STAR Building Erector	3
HARSCO Scaffolding	2
ACI Certified Tilt Up Concrete Technician	1
ACI/PennDOT Concrete Testing Technician	7
PennDOT Certified Bituminous Technician	1
GENFLEX Roofing	6
FABRAL Roofing	2
Ceramic Tile Installation	6
AWS Welding	4
3M Fireproofing	1
SPECSEAL Firestopping Systems	7
Emergency Response	7
SWIP (Storm Water)	1
Industrial Electric II	1
HVAC Tech Certification – EPA Clean Air Section 608	1
Technical	Staff
Autodesk Products (incl. Revit)	3
Total Station	7
LEVITON Technician	1
BICSI Certified Installer	2

Plus, all of our employees are drug tested and security screened for you and your client's safety



August 29, 2019

Risk Management

Insurance

Health Benefits

Third-Party
Administration

Wealth Management

Human Resources

Thoughtful Solutions.
The Right Choice.

Corporate Headquarters
39 North Duke Street
P.O. Box 1728
Lancaster, PA 17608-1728
717.397.9600
1.800.533.5271

Urban Place
454 New Holland Avenue
Suite 300
P.O. Box 1728
Lancaster, PA 17608-1728
717.397.9600

Capital Region
Rossmoyne Business Center
4999 Louise Drive, Suite 201
Mechanicsburg, PA 17055
717.620.2400

Quarryville
6 South Church Street
P.O. Box 310
Quarryville, PA 17566-0310
717.786.2161

Berks
Berkshire Knoll
1125 Berkshire Blvd., Suite 100
Wyomissing, PA 19610-1211
610.371.9505

Construction Bonds, Inc.
1110 Herndon Parkway
Suite 307
Herndon, VA 20170
703.934.1000

Lobar Associates, Inc.
P. O. Box 432
Dillsburg, PA 17019 - 0432

RE: Experience Modification History

The Workers Compensation Experience Modification History for Lobar Associates, Inc. is as follows:

2019-2020	.786
2018-2019	.790
2017-2018	.799
2016-2017	.740
2015-2016	.796
2014-2015	.788

Please feel free to contact us should you have any questions or if we may be of further assistance to you.

Sincerely,

Debby K. Whary
Lead Account Manager
dwhary@murrayins.com

Enclosure

PACKAGE I: TECHNICAL SUBMITTAL

Section 2: Comparable Construction Experience (2-3.2)

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - DOC

3) Project Name: DOC Training Academy Ary Hall Floor Replacement
DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-DOC-013-GC PO: 4300548173 5) Project Value: \$28,814.13

6) Project Address: DOC Training Academy 7) County: Lancaster

1451 North Market St

Elizabethtown, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Thomas Courtney Title DOC Contact

Telephone: 717- _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: **05/01/2017**
PO Issue Date: **05/01/2017**
Valid From: 05/08/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Deliver To:
DOC Training Academy
1451 North Market Street
Elizabethtown PA 17022 US

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
1100 JOC TRA Ary Floor 4.26.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Floor Tile Replacement >>> Rel. ord. against contract	1.000 Item	Each 1	05/08/2017	28,814.13	1	28,814.13

General Requirements for all Items:

Information:

Total Amount:
**SEE LAST PAGE FOR TOTAL OF
ALL ITEMS**

Currency: USD

Supplier's Signature _____

Printed Name _____

Title _____

Date _____

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/01/2017**PO Issue Date: **05/01/2017**

Valid From: 05/08/2017 To 06/30/2017

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for the replacement of floor tiles at the DOC Training Academy.

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds

Attachment 1: Quote

Attachment 2: Prevailing Wages

JOC# CR-DOC-013-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.**Information:****Total Amount:****28,814.13****Currency: USD**

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - PennDOT

3) Project Name: FM7252-York County Roof Replacement - EMERGENCY

DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-DOT-025-GC PO: 4300599650 5) Project Value: \$13,780.00

6) Project Address: PennDot Maintenance Garage 7) County: York

1920 Susquehanna Trail

York PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Emanuel Walker Title PaDOT York County Maint

Telephone: 717- Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: **09/13/2018**
PO Issue Date: **09/13/2018**
Valid From: 09/13/2018 To 06/30/2019

Your SAP Vendor #:

Please Deliver To:

Dist 8-4 York

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

1920 Susquehanna Trail North - Main Entrance
York PA 17404-1621 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Name: Office Services

Phone:

Fax:

Purchase Order Description:

FM7252- York County Roof Replacement

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	FM7252 Em Roof Repair Design York 8-4 >>> Rel. ord. against contract	1.000	Each	03/30/2019	13,780.00		13,780.00
	Item		1				

General Requirements for all Items:

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Printed Name

Lee E. Eichberger

Title

President

Date

09/17/2018



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 09/13/2018
PO Issue Date: **09/13/2018**
Valid From: 09/13/2018 To 06/30/2019

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

All quantities are estimated.

Gordian Job Order # CR-DOT-025-GC

FM7252- York County Roof Replacement - Emergency.

No further information for this PO.

Information:

Total Amount:
13,780.00

Currency: USD

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - PHMC

3) Project Name: Design Services Landis Valley Museum - Water Infiltration
DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-PHMC-014-D PO: 4300569243 5) Project Value: \$26,787.89 (Design and Construction)

6) Project Address: 2451 Kissel Hill Rd 7) County: Lancaster
Lancaster, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski Title Agency Contact

Telephone: 717- _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Project received extension in order to add construction phase to design/analysis JOC scope.

**FULLY EXECUTED - CHANGE 4**

Purchase Order No:

Original PO Effective Date: 11/20/2017

PO Change Date: 12/13/2018

PO Issue Date: 12/14/2018

Valid From: 11/21/2017 To 01/31/19 **6-30-2019**

Your SAP Vendor #:

Please Deliver To:

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

LANDIS VALLEY MUSEUM

2451 KISSEL HILL RD

LANCASTER PA 17601 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:

CR-PHMC-014-D/LVM WATER INFILTRATION

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item Information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	01-General Requirements > > Rel. ord. against contract	1.000	Each Item	06/30/2018 1	5,481.60		5,481.60
2	01-Gen Requirements-Construction > > Rel. ord. against contract	1.000	Each Item	04/30/2019	2,487.42	1	2,487.42
*** New Item ***							
3	04-Masonry > > Rel. ord. against contract	1.000	Each Item	04/30/2019 1	6,059.68	1	6,059.68

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature

Title President

Printed Name Lee E. Eichelberger

Date 1/18/19

**FULLY EXECUTED - CHANGE 4**

Purchase Order No:

Original PO Effective Date: 11/20/2017

PO Change Date: 12/13/2018

PO Issue Date: 12/14/2018

Valid From: 11/21/2017 To 04/30/2019

Supplier Name:

LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
*** New Item ***							
4	07-Thermal & Moisture Protection	1.000	Each	04/30/2019	12,759.19	1	12,759.19
	>>> Rel. ord. against contract	Item		1			

*** New Item ***

General Requirements for all Items:**Header Text**

PO is written in reference to

PO is written in reference to Job Order #CR-PHMC-014-D.

Vendor Contact: Amy Navratil anavartil@lobaassoc.com

Agency Contact: Rick Rolinski

Design Services for Water infiltration issue at Landis Valley Museum.

The corresponding Gordian PO is

Change Order #1: per project manager, the PO is now extended until 10/31/18. LAB 6/26/18

Change Order #2: Per project manager, the PO is now extended. LAB 10/23/18

Change Order #3: Per proposal, added lines 2-4 for the construction phase of the project. LAB 12/11/18

No further information for this PO.

Information:**Total Amount:****26,787.89**

Currency: USD

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **Agency/Client Name:** DGS - PHMC

3) **Project Name:** Railroad Museum Carpentry Repair

DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-PHMC-21-GC PO: 4300604497 5) **Project Value:** \$22,134.00

6) **Project Address:** Railroad Museum of Pa 7) **County:** Lancaster

300 Gap Road

Strasburg, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski **Title** Agency Contact

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A



Page 1 of 2
FULLY EXECUTED Purchase Order No:
Original PO Effective Date: 11/02/2018 PO Issue
Date: 11/06/2018

Valid From: 11/06/2018 To 06/30/2019

Your SAP Vendor #:

Please Deliver To:

Railroad Museum of PA
Box 15 - Rt 741E - 300 Gap Road Main Entrance
Strasburg PA 17579 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

CR-PHMC-021-GC/Railroad Carpentry Repair

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve Invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Column Epoxy Repair >>> Rel. ord. against contract	1.000	Each Item	06/30/2019 1	7,776.44	1	7,776.44
2	Demolition >>> Rel. ord. against contract	1.000	Each Item	06/30/2019 1	5,598.94	1	5,598.94
3	Electric >>> Rel. ord. against contract	1.000	Each Item	06/30/2019 1	496.69	1	496.69

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Supplier's Signature

Title President

Date 11/8/19

**FULLY EXECUTED**

Purchase Order No:

Original PO Effective Date: 11/02/2018

PO Issue Date: 11/06/2018

Valid From: 11/06/2018 To 06/30/2019

Supplier Name:

LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
4	General Conditions >>> Rel. ord. against contract	1.000 Item	Each	06/30/2019 1	2,395.54	1	2,395.54
5	Painting >>> Rel. ord. against contract	1.000 Item	Each	06/30/2019 1	617.00	1	617.00
6	Steel >>> Rel. ord. against contract	1.000 Item	Each	06/30/2019 1	5,249.39	1	5,249.39

General Requirements for all Items:**Header Text**

PO is written in reference to

PO is written in reference to Job Order# CR-PHMC-021-GC.

Vendor Contact: Amy Navartil anavartil@lobarassoc.com

Agency Contact: Rick Rolinski

Carpentry Repairs and Exterior Upgrades at the Railroad Museum of PA.

The corresponding Gordian PO is

No further information for this PO.

Information:**Total Amount:**

22,134.00

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - PHMC

3) **Project Name:** Ephrata Cloister Stone Trench Repairs
DGS A-2016-0001-JOC-CEN-K-1 CR-

4) **Project Number:** PHMC-008-GC 5) **Project Value:** \$103,655.12

6) **Project Address:** Ephrata Cloister 7) **County:** Lancaster

632 W Main St

Ephrata, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski **Title** Agency Contact

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

\$4,634.42 Deduct was applied since did not need plywood for concrete placement



Page 1 of 2
FULLY EXECUTED - CHANGE 1 Purchase Order
No:

Original PO Effective Date: 08/04/2017
PO Change Date: 10/17/2017
PO Issue Date: 10/17/2017
Valid From: 08/08/2017 To 12/31/2017

Your SAP Vendor #:

Please Deliver To:
PA Historical & Museum Commission
632 West Main Street, Ephrata Cloister
Ephrata PA 17522 US

Supplier Name/Address:

LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
CR-PHMC-008-GC/Ephrata Stone Trench Rep

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Stone Drainage Channel Repairs	1.000	Each	12/31/2017	103,655.12	1	103,655.12
	> > Rel. ord. against contract		Item	1			

Field Changed: PRICE

Old Value: 108289.54

New Value: 103655.12

Field Changed: VALUE

Old Value: 108289.54

New Value: 103655.12

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Printed Name
Lee E. Ei

Title President

Date 10/18/2107

**FULLY EXECUTED - CHANGE 1**

Purchase Order No:

Original PO Effective Date: **08/04/2017**

PO Change Date: 10/17/2017

PO Issue Date: **10/17/2017**

Valid From: 08/08/2017 To 12/31/2017

Supplier Name:

LOBAR ASSOCIATES INC

Header Text

PO is written in reference to

PO is written in reference to Job Order # CR-PHMC-008-GC.

Vendor Contact: Dane Eichelberger deichelberger@lobarassoc.com

Agency Contact: Rick Rolinski rStone Trench Repairs at Ephrata Cloister.

The corresponding Gordian PO is.

Change Order #1: Reduced line item 1 by \$4,634.42 per the attached credit supplemental. LAB

10/17/17 No further information for this PO.

Information:**Total Amount:**

103,655.12

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - PHMC

3) **Project Name:** Landis Valley Museum Steam Engine Barn Renovation
DGS A-2016-0001-JOC-CEN-K-1 CR-

4) **Project Number:** PHMC-006-GC 5) **Project Value:** \$123,727.84

6) **Project Address:** Landis Valley Museum 7) **County:** Lancaster

2451 Kissel Hill Rd

Lancaster, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski **Title** Agency Contact

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

Project Extensions - Winter shut-down - as were unable to complete proper exterior renovations during low temp conditions

**FULLY EXECUTED - CHANGE 4**

Purchase Order No:

Original PO Effective Date: **09/18/2017**

PO Change Date: 12/06/2018

PO Issue Date: **12/07/2018**Valid From: 09/20/2017 To 11/30/2018

Your SAP Vendor #:

Please Deliver To:

Bureau of Archives & History

350 North Street Archives Bldg - RM A-16

Harrisburg PA 17120 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:

CR-PHMC-006-GC/LVM STEAM ENGINE BARN

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve Invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Ext Renovations Steam Engine Barn >>> Rel. ord. against contract	1.000	Each Item 1	06/30/2018	120,589.87	1	120,589.87
2	North ELE >>> Rel. ord. against contract	1.000	Each Item 1	06/30/2018	1,575.69	1	1,575.69
3	South ELE >>> Rel. ord. against contract	1.000	Each Item 1	06/30/2018	1,036.18	1	1,036.18

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature

Printed Name

Title

President

Date

1/18/19



FULLY EXECUTED - CHANGE 4
Purchase Order No:
Original PO Effective Date: 09/18/2017
PO Change Date: 12/06/2018
PO Issue Date: **12/07/2018**
Valid From: 09/20/2017 To 11/30/2018

Supplier Name:
LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
4	Section-07	1.000	Each	12/06/2018	526.10	1	526.10
	>>> Rel. ord. against contract	Item	1				

*** New Item ***

General Requirements for all Items:

Header Text

PO is written in reference to

PO is written in reference to Job Order # CR-PHMC-006-GC.

Vendor Contact: Dane Eichelberger deichelberger@lobarassoc.com

Agency Contact: Rick Rolinski

Exterior Renovations to the Steam Engine Barn at Landis Valley Museum.

The corresponding Gordian PO is

Change Order #1: Added line items 2 & 3 for additional construction work. LAB 2/22/18

Change Order #2: Per project manager extended the PO for an additional month. LAB 6/5/18

Change Order #3: Per project manager and Lobar Associates, the PO is now extended an additional 2 months.
LAB 7/24/18

Change Order #4: Per project manager the project is now extended an additional two months. LAB 9/28/18

Change Order #5: Added line item 4 for additional caulking. Please note the work was completed before
11/30/18. LAB 12/5/18

No further information for this PO.

Information:

Total Amount:

123,727.84

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - PHMC

3) **Project Name:** Yellow Barn Roof Replacement at Landis Valley Museum

4) **Project Number:** DGS A-2016-0001-JOC-CEN-K-1 CR-
PHMC-007-GC PO: 5) **Project Value:** \$147,185.72

6) **Project Address:** Landis Valley Museum 7) **County:** Lancaster

2451 Kissel Hill Rd

Lancaster, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski **Title** Agency Contact

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A

**FULLY EXECUTED - CHANGE 1**

Purchase Order No:

Original PO Effective Date: 08/02/2017

PO Change Date: 01/10/2018

PO Issue Date: 01/16/2018

Valid From: 08/30/2017 To 06/30/2018

Your SAP Vendor #:

Please Deliver To:

LANDIS VALLEY MUSEUM

2451 KISSEL HILL RD

LANCASTER PA 17601 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

CR-PHMC-007-GC/LVM Yellow Barn Roof

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Section-01 >>> Rel. ord. against contract	1.000	Each Item	12/31/2017 1	10,507.00	1	10,507.00
2	General Requirements >>> Rel. ord. against contract *** New Item ***	1.000	Each Item	06/30/2018 1	18,802.08	1	18,802.08
3	Metals >>> Rel. ord. against contract	1.000	Each Item	06/30/2018 1	10,511.89	1	10,511.89

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature _____

Printed Name _____

Title _____

Date _____

**FULLY EXECUTED - CHANGE 1**

Purchase Order No:

Original PO Effective Date: 08/02/2017

PO Change Date: 01/10/2018

PO Issue Date: 01/16/2018

Valid From: 08/30/2017 To 06/30/2018

Supplier Name:

LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
*** New Item ***							
4	Wood, Plastic, & Composites	1.000	Each	06/30/2018	27,611.57	1	27,611.57
	>>> Rel. ord. against contract	Item		1			
*** New Item ***							
5	Thermal & Moisture Protection	1.000	Each	06/30/2018	74,676.80	1	74,676.80
	>>> Rel. ord. against contract	Item		1			
*** New Item ***							
6	Finishes	1.000	Each	06/30/2018	5,076.38	1	5,076.38
	>>> Rel. ord. against contract	Item		1			
*** New Item ***							

General Requirements for all Items:**Header Text**

PO is written in reference to

PO is written in reference to Job Order # CR-PHMC-007-GC.

Vendor Contact: Dane Eichelberger deichelberger@lobarassoc.com

Agency Contact: rick Rolinski

Yellow Barn roof replacement at Landis Valley Museum.

The corresponding Gordian PO is

Change Order #1: Per project manager request the PO is now extended. LAB 12/14/17

Change Order # 2: Per proposal and attached email added lines 3-7 for the construction phase of the project.

LAB 1/9/18

No further information for this PO.

Information:**Total Amount:**

147,185.72

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - PHMC

3) **Project Name:** Railroad Museum Water Leak Repair

4) **Project Number:** DGS A-2016-0001-JOC-CEN-K-1 CR-
PHMC-012-GC PO: 5) **Project Value:** \$50,791.02

6) **Project Address:** Railroad Museum of PA 7) **County:** Lancaster

300 Gap Road

Strasburg, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Rolinski **Title** Agency Contact

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 08/03/2017
PO Issue Date: 08/08/2017
Valid From: 08/08/2017 To 12/31/2017

Your SAP Vendor #:

Please Deliver To:
Railroad Museum of PA
Box 15 - Rt 741E - 300 Gap Road Main Entrance
Strasburg PA 17579 US

Supplier Name/ Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
CR-PHMC-012-GC/Railroad Waterleak Repair

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Ceiling Repair >>> Rel. ord. against contract	1.000	Each Item	12/31/2017 1	1,382.15	1	1,382.15
2	Foundation Piping >>> Rel. ord. against contract	1.000	Each Item	12/31/2017 1	2,905.89	1	2,905.89
3	Foundation Repair >>> Rel. ord. against contract	1.000	Each Item	12/31/2017 1	37,749.82	1	37,749.82

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature _____

Printed Name _____

Title _____

Date _____



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: **08/03/2017**
PO Issue Date: **08/08/2017**
Valid From: 08/08/2017 To 12/31/2017

Supplier Name:
LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
4	Front Side Walks	1.000	Each	12/31/2017	8,753.16	1	8,753.16
	>>> Rel. ord. against contract	Item		1			

General Requirements for all Items:

Header Text

PO is written in reference to

PO is written in reference to Job Order # CR-PHMC-012-GC.

Vendor Contact: Mike Lyons mlyons@lobarassoc.com

Agency Contact: Rick Rolinski

Leak Mitigation, Waterproofing, and Repair at Railroad Museum of PA.

The corresponding Gordian PO is

No further information for this PO.

Information:

Total Amount:

50,791.02

Currency: USD

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS - DMVA

3) **Project Name:** FTIG - Concrete Crushing

4) **Project Number:** DGS A-2016-0001-JOC-CEN-K-1 CR-

5) **Project Value:** \$207,289.30

6) **Project Address:** Fort Indiantown Gap

7) **County:** Lebanon

Building 11012 Service Rd

Annville, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Brian Shutter **Title** DMVA

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: 09/06/2017

PO Issue Date: 09/11/2017

Valid From: 09/12/2017 To 11/30/2017

Your SAP Vendor #:

Please Deliver To:

DMVA Training Site Engineers

Fort Indiantown Gap - Bldg 11-12 Service Rd

Annville PA 17003-5002 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

Lobar Associates, FTIG, Concrete Crushing

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Concrete Crushing - Area 11 >>> Rel. ord. against contract Item	1.000	Each 1	09/12/2017	48,412.79	1	48,412.79
2	Concrete Crushing - Training Area B-8 >>> Rel. ord. against contract Item	1.000	Each 1	09/12/2017	158,876.51	1	158,876.51

General Requirements for all Items:

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature

Printed Name Lee E. Eichelberger

Title President

Date 9/13/2017



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: **09/06/2017**
PO Issue Date: **09/11/2017**
Valid From: 09/12/2017 To 11/30/2017

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

Crush concrete that has been placed at 2 locations at FTIG, Area 11 and Training Area B-8.

Job Order # CR-DMVA-015-GC

Shopping Cart 12151263

Gordian PO

No further information for this PO.

Information:**Total Amount:****207,289.30****Currency: USD**

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS-DMVA

3) **Project Name:** FTIG - Muir Airfield Paving
DGS A-2016-0001-JOC-CEN-K-1 \ CR-

4) **Project Number:** PDMVA-019-GC 5) **Project Value:** \$273,896.28

6) **Project Address:** Fort Indiantown Gap 7) **County:** Lebanon
Muir Airfield
Annaville, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Mike Ostronic **Title** DMVA

Telephone: 717- _____ Email Address: _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

There was a series of approved extensions - as the weather was not favorable to expose such a large area of
sub-base on an active airfield. The product required one full week of optimum weather condition
>45 degrees with no precipitation to be installed correctly.



Page 1 of 2
FULLY EXECUTED - CHANGE 3 - REPRINT
Purchase Order No:

Original PO Effective Date: **08/30/2017**
PO Change Date: 06/04/2018
PO Issue Date: **06/04/2018**
Valid From: 09/08/2017 To 09/08/2018

Your SAP Vendor #:

Please Deliver To:
DMVA Training Site Engineers
Fort Indiantown Gap - Bldg 11-12 Service Rd
Annville PA 17003-5002 US

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429
Supplier Fax Number: 717-432-7343

Or mail paper invoice to:
Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
Lobar Associates, FTIG, Muir Airfield

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	01 General Requirements	1.000	Each	09/08/2017	16,359.76		16,359.76
	>>> Rel. ord. against contract	Item	1				
Item Text 01- General Requirements							
2	31 Earthwork	1.000	Each	09/08/2017	12,237.04		12,237.04
	>>> Rel. ord. against contract	Item	1				
Item Text 31 - Earthwork							

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Printed Name Lee E. Eichelberger

Title President

Date 06/18/2018



Page 2 of 2
FULLY EXECUTED - CHANGE 3 - REPRINT
Purchase Order No:

Original PO Effective Date: **08/30/2017**
PO Change Date: 06/04/2018
PO Issue Date: **06/04/2018**
Valid From: 09/08/2017 To 09/08/2018

Supplier Name:
LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
3	32 - Exterior Improvements	1.000	Each	09/08/2017	243,798.73	1	243,798.73
	>>> Rel. ord. against contract	Item	1				

Item Text

32 - Exterior Improvements

4	03 Expansion Joint	1.000	Each	09/08/2017	1,500.75	1	1,500.75
	>>> Rel. ord. against contract	Item	1				

Item Text

01- General Requirements

General Requirements for all Items:

Header Text

Per attached extension, weather has not been favorable to be able to pave the airfield. TLR 6/4/18

Per attached extension, weather is not favorable to expose large areas of sub-base on an active airfield.
Will be extending until May 2018. TLR 11/30/17

Increase funds due to change in project per C. Brown, request # 20614. TLR 10/31/17

Repair West End of Parking Apron, Muir Airfield. POC is SSG Ostronic at Completion date is 8/31/18

Job Order # CR-DMVA-019-GC/

Shopping Cart 12153174

Gordian PO

No further information for this PO.

Information:

Total Amount:

273,896.28

Currency: USD

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS - DMVA

3) **Project Name:** FTIG - Area 8 - Building 8-66 to 8-70 Roofs
DGS A-2016-0001-JOC-CEN-K-1 CR-

4) **Project Number:** DMVA-012-GC 5) **Project Value:** \$265,222.38

6) **Project Address:** Fort Indiantown Gap 7) **County:** Lebanon
Area 8 - Buildings 8-66 to 8-70
Annaville, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Brian Shutter **Title** DMVA

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A



Page 1 of 3
FULLY EXECUTED - CHANGE 2 - REPRINT
Purchase Order No:

Original PO Effective Date: **08/03/2017**

PO Change Date: 01/04/2018

PO Issue Date: **01/04/2018**

Valid From: 08/07/2017 To 08/07/2018

Your SAP Vendor #:

Please Deliver To:

DMVA Northeast Counterdrug Trng Center
Bldg 8-47 Engineer Rd, Ft Indiantown Gap
Annville PA 17003 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

Lobar Associates, Area 8, Roofs

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	Roof Project Bldg 8-66 >>> Rel. ord. against contract lem	1.000	Each	08/10/2017	44,285.28	1	44,285.28
Item Text Replacement of Roof at NCTC bldg. 8-66							
2	Roof Project Bldg 8-67 >>> Rel. ord. against contract Item	1.000	Each	08/10/2017	49,794.99	1	49,794.99
Item Text Replacement of Roof at NCTC bldg. 8-67							

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Supplier's Signature

Title

President

Printed Name

Date

03/12/2018

**FULLY EXECUTED - CHANGE 2 - REPRINT**

Purchase Order No:

Original PO Effective Date: 08/03/2017

PO Change Date: 01/04/2018

PO Issue Date: 01/04/2018

Valid From: 08/07/2017 To 08/07/2018

Supplier Name:

LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
3	Roof Project Bldg 8-68 >>> Rel. ord. against contract	1.000 Item	Each 1	08/10/2017	49,794.99	1	49,794.99
Item Text Replacement of Roof at NCTC bldg. 8-68							
4	Roof Project Bldg 8-69 >>> Rel. ord. against contract	1.000 Item	Each 1	08/10/2017	44,285.28	1	44,285.28
Item Text Replacement of Roof at NCTC bldg. 8-69							
5	Roof Project Bldg 8-70 >>> Rel. ord. against contract	1.000 Item	Each 1	08/10/2017	49,794.99	1	49,794.99
Item Text Replacement of Roof at NCTC bldg. 8-70							
6	General >>> Rel. ord. against contract	1.000 Item	Each 1	08/10/2017	27,266.85	1	27,266.85
Item Text General Project Costs - telescopic boom, portable toilets, chain link fencing, etc.							

General Requirements for all Items:

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD



FULLY EXECUTED - CHANGE 2 - REPRINT

Purchase Order No: 4300558710

Original PO Effective Date: 08/03/2017

PO Change Date: 01/04/2018

PO Issue Date: 01/04/2018

Valid From: 08/07/2017 To 08/07/2018

Supplier Name:

LOBAR ASSOCIATES INC

Header Text

Per attached extension, need paperwork for credit. TLR 12/22/17

Per attached extension, punch list work still needs to be completed. TLR 12/1/17

Remove and replace low slope roofs on 5 separate facilities, 8-66, 8-67, 8-68, 8-69 and 8-70 within Area 8 at Ft Indiantown Gap, totaling plus or minus 13,000 square feet. Project includes but is not limited to all work associated with roof removal and replacement, flashing, roof penetrations, drains, finishes, cleanup and all other work included within the contract documents.

Completion date is 1/22/18

Shopping Cart 12144411

Job Order # CR-DMVA-012-GC

Fixed

Asset #

200007430

Gordian PO

No further information for this PO.

Information:

Total Amount:

265,222.38

Currency: USD

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS - Transportation Bureau

3) **Project Name:** Sidewalk Replacement - York County Welcome Center FM6677

4) **Project Number:** DGS A-2016-0001-JOC-CEN-K-1
CR-DOT-003-GC PO: 4300551728 5) **Project Value:** \$159,590.99

6) **Project Address:** Welcome Center 0084W0J1 North B 7) **County:** York

Route 83 North Rt

New Freedom, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Mark Sanders Title PennDOT FPM

Telephone: 717- _____ Email Address: _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: **06/01/2017**
PO Issue Date: **04/17/2018**
Valid From: 06/02/2017 To 05/31/2018

Your SAP Vendor #:

Please Deliver To:
Transportation Bureau of Office Services
400 North Street 5th Floor Keystone Building
Harrisburg PA 17120-0041 US

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:
Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
Local Purchase Order1 P00701010 05/12/20

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
1	25% Milestone >>> Rel. ord. against contract	1.000 Item	Each 1	07/18/2017	26,932.13	1	26,932.13
2	50% Milestone >>> Rel. ord. against contract	1.000 Item	Each 1	08/01/2017	26,932.13	1	26,932.13
3	75% Milestone >>> Rel. ord. against contract	1.000 Item	Each 1	08/22/2017	26,932.14	1	26,932.14

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Printed Name

Title

President

Date

04/23/2018



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: **06/01/2017**
PO Issue Date: **04/17/2018**
Valid From: 06/02/2017 To 05/31/2018

Supplier Name:
LOBAR ASSOCIATES INC

Item	Material/Service Desc	Qty	UOM	Delivery Date	Net Price	Price Unit	Total
4	100% Milestone >>> Rel. ord. against contract	1.000 Item	Each 1	08/25/2017	26,932.14	1	26,932.14
5	supplemental work >>> Rel. ord. against contract	1.000 Item	Each 1	10/04/2017	7,223.95	1	7,223.95
6	supplemental work >>> Rel. ord. against contract	1.000 Item	Each 1	10/11/2017	7,203.17	1	7,203.17
7	supplemental work >>> Rel. ord. against contract	1.000 Item	Each 1	10/11/2017	5,461.59	1	5,461.59
8	supplemental work >>> Rel. ord. against contract	1.000 Item	Each 1	01/19/2018	24,852.35	1	24,852.35
9	supplemental work >>> Rel. ord. against contract	1.000 Item	Each 1	01/19/2018	7,121.39	1	7,121.39

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 06/01/2017
PO Issue Date: **04/17/2018**
Valid From: 06/02/2017 To 05/31/2018

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

FM 6677, CR-DOT-003-GC, Sidewalk Replacement in York County is a general construction JOC project in the Central region.

All quantities are estimated.

RFA: Mark Sanders,

PO 4300551728 is created for Gordian's consulting fees.

9/22/2017 Per Terry Pearsall, approved supplemental work.

The total has increased by \$7,223.95

The new total is \$114,952.49

10/04/2017 RFA approved supplemental work

Supplemental work #1 increased PO by \$7,203.17

Supplemental work #2 increased PO by \$5,461.59

New PO total \$127,617.25

12/20/17 Per Mark Sanders approved to extend the validity date until 3/30/2018. tl

1/10/18 Per Terry Pearsall, approved supplemental work.

Total increased by \$24,852.35

New Total \$152,469.60 tl

4/10/18 per FA supplemental work added for painting. \$7,121.39

New Lobar total \$159,590.99. tl

No further information for this PO.

Information:**Total Amount:****159,590.99****Currency: USD**

PACKAGE I: TECHNICAL SUBMITTAL

Section 3: Key Personnel (2-3.3)

APPENDIX G

KEY PERSONNEL

PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc

2) Project Manager's Name: Greg Winand

3) # of Years with the Firm: 28 Years

4) Does the Project Manager Reside in the Region Being Proposed?

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) Experience: (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) # of Years Experience with Trade(s) Checked Above: 28 Years

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

8) ATTACH RESUME ☒ Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford Title Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Steve Wasko Title DGS

Telephone: 717- _____ Email Address: _____

GREG WINAND
PROJECT MANAGER/ESTIMATOR

SNAPSHOT:

- 32 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (ADAMS COUNTY)
- 32 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS JOC Projects (2016-Present):

PTC Rain Garden Blue Bell, PA
PHS-West Shore Campus SNOW
PTC Rt 29 Basin & Erosion Repairs
Capitol Complex Area 10 Parking Lot Paving
PSP Driver Academy Soil Erosion Remediation
Sign Shop Demo 4 Buildings
PSP Headquarters Resurface Parking Lot
Forum Water Main Break
Harrisburg Military Post Waste Water Line Repairs
PA Military Museum Design
Tech Park Security Barriers
PA State Police North Lot Paving Repairs
Benner Springs Fish Hatchery Paving Repairs
PFBC Coyer Lake Culvert
PEMA Walking Path to PSECU
Huntingdon SCI Smokestack Demo
Rockview SCI Sewer Line Repairs
PA Military Monument Rebuild Design
PFBC Opossum Lake Fencing
Lancaster County Stockpile Fence
PFBC Central Office Fencing
PFBC Central Office Wash Bay Design
PSP Academy Pasture Modifications
DMVA FIG Fence Installation

PEMA Crosswalk
DMVA FIG Muir Airfield Paving
DMVA FIG Guide Rail Replacement
DMVA FIG Muir Taxiway Repairs
Pleasant Gap Fish Hatchery Environmental Evaluation
Camp Hill Prison Trailer Demolition
22nd & Forster Street Pond Video Inspection
PFBC Pleasant Gap Raze Building
PSP DHQ Front Lob Rehab
PFBC Stackhouse
PSP Wyoming Emergency Repairs
PSP BESO Stall Design
North Drive Paving
SCI Frackville Paving
Camp Hill Prison Building #66 Demo
PFBC Huntsdale Pipe Replacement
NER SCI Rockview Paving Restoration
DMVA State College RC Parking
SCI Coal Township Paving
PSP BESO Stall Rehab
Old Turnpike House Demolition
Black Diamond House Demolition
PEMA House Demolition
Dept of Agriculture Parking Lot
PA State Fire Academy Paving

Education:

- Graduate, Bermudian Springs High School, 1982
- MTA Driving Academy, CDL
- Fall Protection Training

Licenses:

- 40-Hour HAZWOPER Certification
- 8-Hour HAZWOPER Supervisor Certification
- 10-Hour OSHA Certification
- Confined Space Certification
- CPR & First Aid Certification
- Lift Certification
- Power Actuated Tool License

Employment History:

2007-Present	Site Work Project Manager/Estimator, Lobar Associates, Inc.
1999 – 2007	Superintendent/Project Manager, Lobar Associates, Inc.
1991 - 1999	Project Carpenter/Foreman, Lobar Associates, Inc.



APPENDIX G

KEY PERSONNEL

PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Project Manager's Name:** Dane Eichelberger

3) **# of Years with the Firm:** 11 Years

4) **Does the Project Manager Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade(s) Checked Above:** 11 Years

7) **Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

8) **ATTACH RESUME** ☒ Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Major Joseph Ocheskey **Title** DMVA

Telephone: 717- _____ Email Address: _____

DANE EICHELBERGER
ESTIMATOR/PROJECT MANAGER

SNAPSHOT:

- 11 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (YORK COUNTY)
- 11 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS JOC Projects (2016- Present):

Annex Complex Building 55 Roof
Smithfield Prison Roof
SCI Camp Hill Roof Replacement
Carpenter Shop Roof (Emergency)
DGS Carpenter Shop Roof Repairs
Camp Hill Prison Bldg 5, 6 & M Block
Camp Hill Emergency Roof (Boiler Plant)
Peterson Hall Roof Replacement
Clarks Summit Dietary Roof Replacement
Clark Summit Stair Enclosure
Clark Summit Rec Hall Roof
Camp Hill Prison Boiler Plant Roof
Camp Hill Prison F, G, H, K, L, N, M Block Roof
Camp Hill Prison Main Gate Sally Port
Camp Hill Prison Infirmary Roof
Camp Hill SCI Freezer Concrete
SYFC #3 Shingle Roof
NOB Roof Repairs
Camp Hill Gymnasium/Kitchen Roof
Dallas SCI C Block Roof Repairs Emergency
YFC #2 Roof Repairs
SCI Retreat Maintenance Garage Roof

Smithfield Roof Buildings 4,5,6
Tioga Roof Re-Seam
Columbia County Maintenance Roof
PHMC Landis Valley Yellow Barn Roof
DMVA FIG Roof's Building 8-66 to 8-70
Fort Indiantown Gap Building 10-83 Roof
FIG - Bldg 12-97 Exterior Upgrades
DMVA FIG Building 8-65 Roof/HVAC
Camp Hill Prison - Maintenance Building
Camp Hill Prison Rec Hall
Camp Hill Prison - Building 24
PSP Academy Roof
Camp Hill Prison Trailer Demolition
Annex Sewer Main Clog
Rachel Carson Office Building Roof
Auburn Dam Roof Repairs
PennDOT Scranton Roof Replacement
White Haven Roof/Sheathing Replacement
DMVA Building 8-64
FM7182 - Herr Street Storage Building, Repair Roof
DMVA Area 26 Shutters
Capitol Basement Mold Emergency

DMVA Building 11-75 Spray Foam Roof
DMVA Building 11-78 Sprayforam Roof
DMVA Building 11-79 Sprayforam Roof
SCI Smithfield Emergency Roof 2018
DMVA Area 26 Roof
NER SCI Dallas Roof
NCR SCI Rockview Roof
NER Clarks Summit Building 14 Roof
Middletown ANG Emergency Roof
DMVA Building 19-107 Roof
FM 7252 York County Roof - Design
Camp Hill Prison Kitchen 1 Roof
Camp Hill Prison Building 7 Roof
DMVA Building 19-79 Roof Emergency
PennDOT FM 7252 Roof Repair
Huntingdon Prison Roof Emergency
DMVA Building 19-101 Roof Emergency
PJC Roof 8th Floor

Education:

- BS-Business Administration, Lebanon Valley College, Annville, PA 2011
- Harrisburg Area Community College - courses in Project Management and Carpentry
- Purdue University - courses in Project Management - Association Builders & Contractors

Licenses/Certifications:

- CQMC Training - USACE, NAVFAC, AGC Approved
- 30-Hour OSHA Certification Course
- Aerial Lift & Fork Lift Certified (including JLG Rough-Terrain Forklift)
- Mold Remediation Certified
- CPR & First Aid Certified
- Fall Protection Certified
- SPECSEAL Firestopping Systems Certified
- Emergency Response Training

Employment History:

2014-Present	Lobar Associates, Inc., Dillsburg, PA - Estimator/Project Manager
2011-2014	Lobar Associates, Inc., Dillsburg, PA - Estimator
2008-2011	Lobar Associates, Inc., Dillsburg, PA - Construction Mechanic



APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Brian Shank

3) **# of Years with the Firm:** 20 years (over two different periods)

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 33 Years

7) **# of Years Experience with the Commonwealth:** 8 Years (on this period)

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Larry Gallagher **Title** PA State Police

Telephone: 717- _____ Email Address: _____

BRIAN SHANK
PROJECT SUPERINTENDENT

SNAPSHOT:

- 20 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (YORK COUNTY)
- 33 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS and/or JOC Projects (2016-Present):

DGS JOC:

World War II Memorial
PSP DHQ Conference Room Remodel
PA Railroad Museum Concrete Floor
PA State Police Auditorium
Clark Summit Security Upgrades
Lands Valley Steam Engine Barn Exterior Renovations
Emergency Water Damage - AG Office
PSP Wyoming Emergency Repairs
PaDot FM 7133 Mifflin Twp. RSR Area Roof Replacement
Scranton Iron Works - Fence Repairs

OTHER JOC PROJECTS:

MATOC Bldg 82-85 Roof-015-650
MATOC Canopy Roofs Bldg 82-85
York County Fence Repairs
Manor Care Emergency Roof Shoring
York County Human Service Center
CSIU Milton
MATOC Building 54 Bay 2 and 5
York County 4th Floor Hearing Offices

Education:

- Thaddeus Stevens College of Technology

Licenses:

- Certified Healthcare Constructor (CHC) and (HCC) by AHA
- ICRA Certified
- CPR & First Aid Certified
- 10 Hour OSHA Certified
- 3M Fire Protection Certified
- SPECSEAL Firestopping Systems Certified
- Fall Protection Certified

Employment History:

- | | |
|----------------|---|
| • 2011-Present | Project Manager and Superintendent (Lobar Associates and Lobar Construction Management) |
| • 2004-20011 | Self-Employed |
| • 2002-2004 | ECI, Project Manager |
| • 1998-2002 | Reynolds Construction, Superintendent |
| • 1986-1998 | Lobar Associates, Carpenter |



APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Mark Schrum

3) **# of Years with the Firm:** 28 Years

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 28 Years

7) **# of Years Experience with the Commonwealth:** 20+ Years

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jim Tomasello **Title** DGS

Telephone: 717- _____ Email Address: _____

MARK SCHRUM
PROJECT SUPERINTENDENT

SNAPSHOT:

- 28 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (ADAMS COUNTY)
- 35 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS and/or JOC Projects (2016-Present):

DGS JOC:

PennDOT FM7230 Fulton County Plumbing Upgrades
Emergency Water Damage - AG Office
PennDOT Emergency Broken Roof Truss
DMVA FIG Building 19-101 Roof Repairs
Harrisburg Military Post Waste Water Line Repairs
Tech Park Security Barriers
Estimating - JOC - DGS
Clark Summit Rec Hall Roof
York County Welcome Center Sidewalk Replacement
Arsenal Building Restrooms
FM 7158 PA DOT Bolier Replacement/Chimney Demo
DGS Arsenal Family Room
DMVA Building 3, 8 & James Room Renovations
Ephrata Cloister Stone Channel Repairs
Senate NOB Room 104 Ceiling Repairs
DMVA Building 11-63 Roof
Ephrata Cloister Siding Repairs
Record Center Catwalk

Education:

- Graduate, Bermudian Springs High School, 1982
- York VoTech, Welding Class

Licenses & Certifications:

- 30 Hour OSHA Certification Course
- 10 Hour OSHA Certification Course
- ASHE HCC Certified and ICRA trained
- Mold Remediation Certified
- Confined Space Certified
- Certified Star Metal Building Erector
- Forklift and Telehandler.Aerial Lift Certified
- Fall Protection Certified
- CPR & First Aid Certification
- SpecSeal Firestopping Systems Trained

Employment History:

2007-Present	Superintendent/Project Manager, Lobar Associates, Inc., Dillsburg, PA
1991-2007	Foreman and Superintendent, Lobar Associates, Inc., Dillsburg, PA
1984-1991	Inspector, R.H. Sheppard Co. Hanover, PA

OTHER JOC PROJECTS:

MATOC Bldg 82-85 Roof-015-650
MATOC Canopy Roofs Bldg 82-85
MATOC Building 148 & 149
MATOC Building 406 Interior Reno & Replace Roof
Central Dauphin SD Transportation Office
Derry Township SD Multiple Areas of Repairs
Derry Township SD Extend Van Pull Off Lane @ Elem School
Derry Township SD Mud Jacking @ Hershey ES
South Eastern SD Press Box
Winding Hill Corporate Center
Central Dauphin SD Business Office
MATOC Building 403 Renovations
York County Court Room Expansion
York County Veteran's Affairs Basement Renovations
Building 52 Roof Collapse
Repair & Upgrade HVAC Building 81
MATOC Building 720 Construct Installation Storage Building
Lancaster County Prison Water Remediation
Central Dauphin East High School Restroom Renovations
Hempfield Baseball Softball Field Upgrades
North Side Elementary School Secure Entry Vestibule
Rutherford Elementary School Secure Entry Vestibule
CAIU Technology Space
PSU Middletown Phase I EAB Pipe Repair
PJC Roof 8th Floor
South Middleton Township Security Upgrades
York County Graham Center
PSU Elias Science Center
Fairfield SD Metal Wall Panels



APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Jordon Kroft

3) **# of Years with the Firm:** 16 Years

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 22 Years

7) **# of Years Experience with the Commonwealth:** 5+ Years

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Woldford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Brian Shutters **Title** DMVA

Telephone: 717- _____ Email Address: _____

JORDAN KROFT
PROJECT SUPERINTENDENT

SNAPSHOT:

- 16 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (ADAMS COUNTY)
- 22 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS and/or JOC Projects (2016- Present):

DGS JOC:

PSP Humidity in Pool Area
Clark Summit Security Upgrades
Arsenal Building Restrooms
DMVA Building 11-63 Roof
Fort Indiantown Gap - Building 12-97 Exterior Upgrades
Emergency Truss Repair PaDot FM 7231

OTHER JOC PROJECTS:

PA Fish & Boat Overhead Doors
Dillsburg E.S. VCT
MATOC Building 404 Renovations
MATOC Building 403 Renovations
Penn Manor SD Gym Floor Refinishing
CAIU Winding Hill Wall Protection
Linglestown Elementary School Window Replacement
Paxtonia Elementary School Secured Entry Renovations
Building 255 Daycare HVAC
MATOC Building 720 Construct Installation Storage Building
Lower Dauphin High School Mat Room Repair Block Wall
Lower Dauphin High School Mat Room Caulking

Education:

- Graduate, Bermudian Springs High School, 1988
- Associates Degree in Specialized Technical Training for Computer Design & Graphics, YTI

Licenses:

- 10-Hour OSHA Certification Course
- CPR & First Aid Certification
- Confined Space Certified
- Fall Protection
- Forklift Certified

Employment History:

- 2008-Present Superintendent, Lobar Associates Inc.
- 2003-2008 Foreman, Lobar Associates, Inc.
- 2002-2003 Nelson & Nelson, Hellam, PA
- 1997-2002 Richard D. Poole Contractors, York, PA



MASTER BUILDERS

2-3.3 KEY PERSONNEL - #4 STAFFING PLAN

We have the manpower, equipment and office staff capable of providing you with the excellent service that has made LOBAR ASSOCIATES a leader in performing General Construction Job Order Contracts. LOBAR ASSOCIATES, INC. has approximately 180 full-time employees, affording us the flexibility to handle any fluctuations in the volume of work assigned through DGS's JOC Program (*see Available Workforce breakdown below*).

Many of our personnel have over 5 years of experience working on Job Order Contract projects and/or with the Commonwealth in addition to the submitted Key Personnel for this region.

- Please note that Lobar has submitted unique teams of PM's and Superintendents to 4 Region RFPs for a total of **8 Project Managers and 12 Superintendents** identified as an available pool for the entire DGS JOC Procurement System.
- In addition, we have multiple specialty superintendents that we will utilize for DGS JOC projects - including but not limited to paving, roofing, window replacements or concrete related projects - in order to achieve the highest quality of service available to the various Using Agencies.

Available Workforce:

Associates' Field Staff: 138

(Note: Our Superintendents and Foreman can also perform construction tasks in addition to site management duties, if needed)

Project Manager: 8

Superintendent: 34

Foreman: 21

Construction Mechanics: 83

Associates' Office Staff: 33

Estimating: 10

Engineering: 5

Accounting: 5

Project Administration: 8

Other (Non-billable): 6

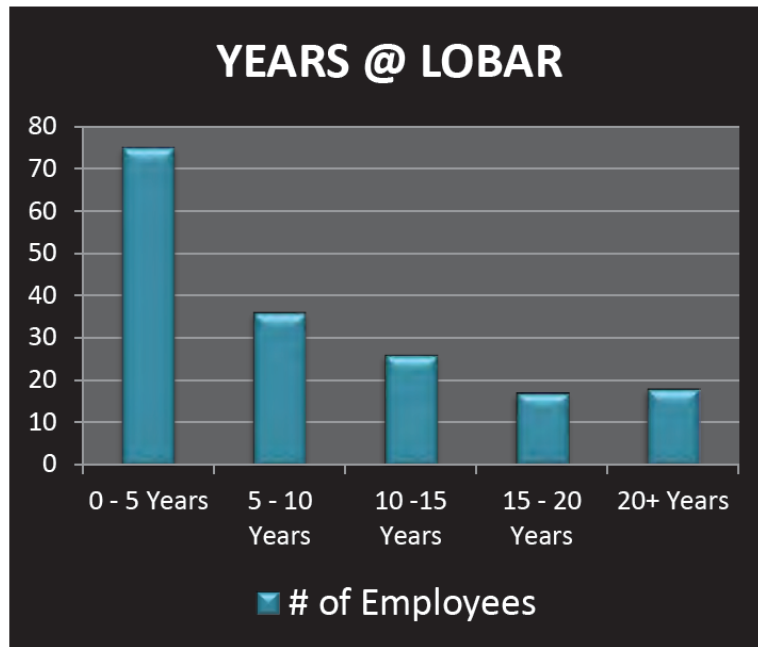
Properties Staff: 3 (Field and Office)

Technologies Staff: 3 (Field and Office)



Lobar Associates is currently running about 35 projects ranging in size from \$10,000 to \$10 million.

We maintain a constant flow of work so that we do not mass hire/lay-off our personnel. This is one of the reasons we have such loyalty and low employee turnover rates (see chart below). To achieve this constant flow of work, we carefully review and select only those projects that we can support properly.



20% of staff have been with Lobar for over 15 years

The DGS JOC Procurement System fits perfectly into our workload schedule as it has for the past 30 months, and we continue to have the staff to support it for the full duration of the contract period.

PACKAGE I: TECHNICAL SUBMITTAL

**Section 4: General Understanding of the JOC
Procurement System (2-3.4)**

2-3.4 UNDERSTANDING OF THIS JOC PROCUREMENT SYSTEM

Lobar Associates is currently successfully performing the DGS JOC contract for the South Central Region, North Central Region and the North Eastern Region. We offer the Department of General Services, and all its Using Agencies, one of the most experienced JOC General Contractors available to the Commonwealth of Pennsylvania.

We have been involved with this specific JOC Procurement System for over 12 years and with multiple different Using Agencies such as DGS/CoStars, PA Turnpike Commission, Keystone Purchasing Network (KPN) and TE Connectivity (Tyco Electronics). Lobar Associates, and our staff, have an in-depth and broad reaching knowledge of the processes and procedures required to administer and service a successful JOC program.

We know what to do – and we do it well.

(1) JOC PROCUREMENT PROCESS OVERVIEW

We live by The Gordian Group's motto: "Buy Smart. Build Better."

The JOC Procurement System addresses the main challenges DGS faces daily: Procurement, Estimating, Budget Limitations, Change Order Cost, Lengthy Processes, Supplier Diversity, Project Delays and overall Transparency.

The JOC Procurement system is an excellent solution to meet these challenges, specifically for the smaller projects (under \$400,000) that DGS encounters throughout the year. Lobar Associates has seen first-hand how well the JOC system works – both for completion speed and cost effectiveness.

This Job Order Contract is an indefinite quantity contract for design and construction work and related services pursuant to which Lobar Associates will perform an ongoing series of individual projects at different locations throughout our designated Region(s). The Contract Documents include a Construction Task Catalog® containing construction tasks with preset Unit Prices. These unit prices are based on local labor (which adhere to the PA Prevailing Wage Act), material and equipment prices and are for the direct cost of construction.

We have bid seven Adjustment Factors to be applied to the Unit Prices based on varying conditions for General Construction. These factors become part of our contract and must be used in determining Scope of Work and Job Order proposals.

Upon Award, as JOC Projects are identified, the various Prime Contractors, as needed, will jointly scope the work with the Using Agency and the JOC Consultant. Depending on the Job Order a Retained Professional may or may not be required.



With a finalized Detailed Scope of Work, the JOC Consultant will issue Lobar Associates a Request for Job Order Proposal. We then prepare a Job Order Proposal for the Project including:

- Job Order Price Proposal
 - Includes specific tasks and quantities for the project that are identified utilizing the Task Catalog
 - Prices for the tasks are adjusted per our adjustment factors
 - Thus the overall project price is calculated
- Drawings and sketches
- Subcontractors/Suppliers List (including those designated as SB/SDB)
- Construction schedule
- Contract Bond
- Other documentation

We understand that the value of the Job Order Price Proposal shall be calculated by summing the total of the calculation for each Pre-priced Task (Unit Price x quantity x Adjustment Factor) plus the value of all Non Pre-priced Tasks.

We also understand that once the Job Order Proposal is found to be complete and reasonable, a Job Order *may* be issued, but that is it not guaranteed, by the Using Agency.

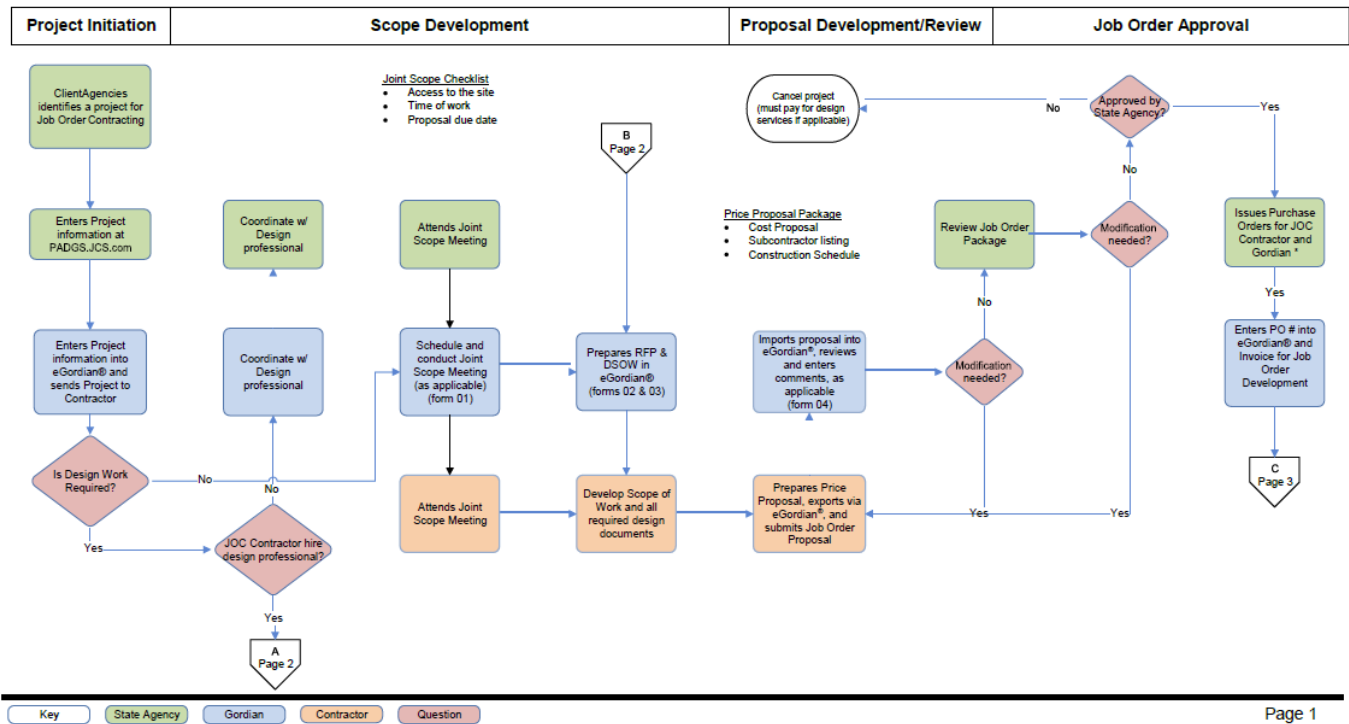
If issued, the Job Order has the detailed scope of work, job completion time, and the price. The price is a lump sum, fixed price for the completion of the detailed scope of work. Any extra work, credits, and deletions will be contained in a Supplemental Job Order.

The base term of the DGS Job Order Contract is for two (2) years. There are three option terms of one (1) year each thereafter.

(2) USING AGENCY PROCEDURE TO ORDER WORK

We are big promoters of doing things efficiently, so the best way to document our knowledge of the initial processes to create of Job Order Request it to refer to the flowchart diagrams provided in Appendix Q: Administrative Procedures for the Job Order Contract:





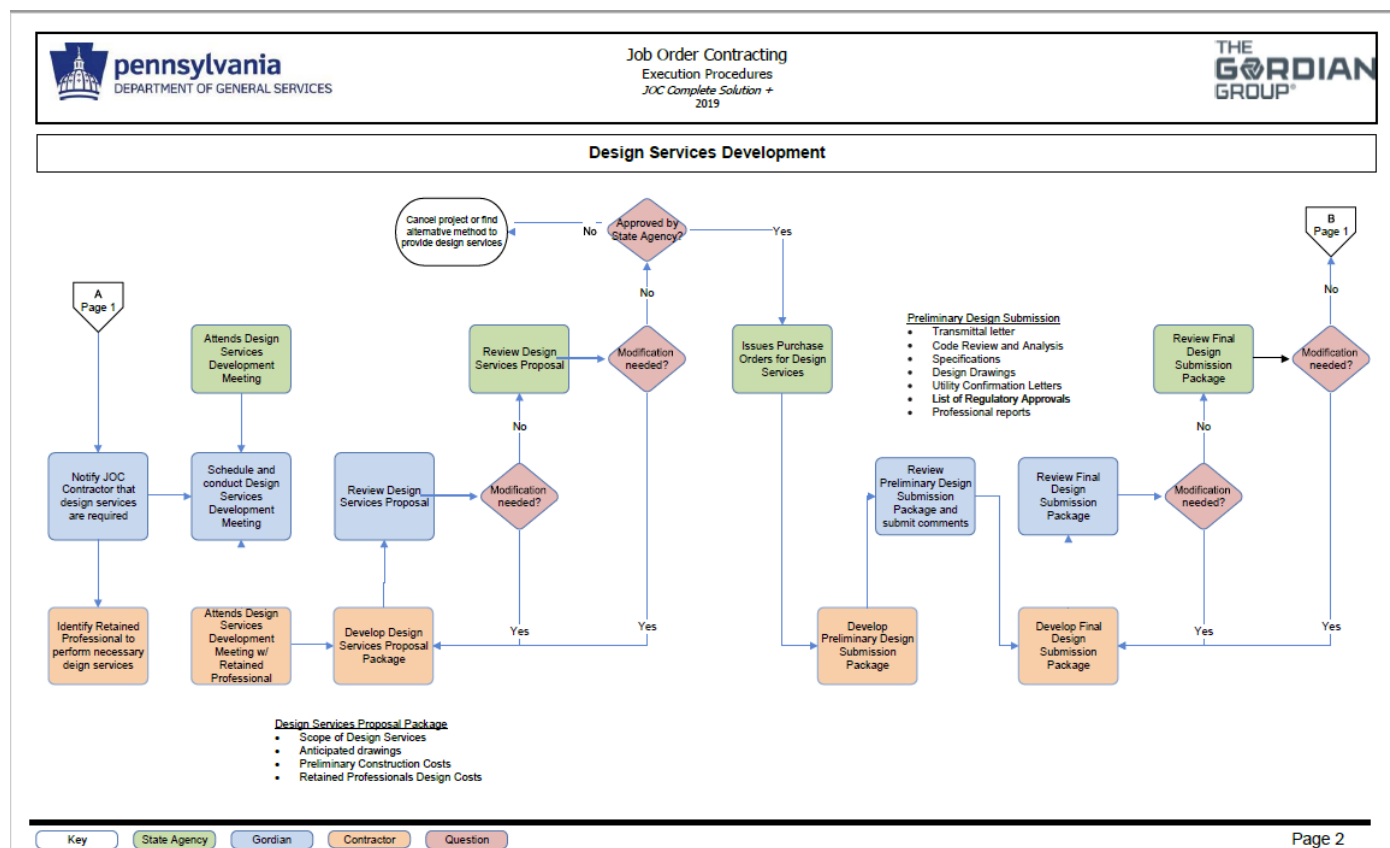
First, the Using Agency will initiate a Job Order through the eGordian management[®] software. The JOC Consultant will contact the Using Agency to discuss the parameters of the Work. Then the JOC Consultant will contact us to schedule a Joint Scope Meeting – usually within 3-5 days of the initial notice.

If we are required to hire a Design Professional, a Request for Design Cost Proposal will be issued to us first. We will engage the services of a Certified Small Business Design Professional and submit the Design Cost Proposal on or before the due date. Upon approval of the Design Cost Proposal, the Using Agency will issue a Design Job Order us requiring the Design Professional to prepare both the Preliminary and Final Design Submissions.

If no design is required, the JOC Consultant will prepare a draft Detailed Scope of Work. Lobar Associates reviews the Detailed Scope of Work and requests any required changes or modifications.

Upon approval of the Final Design Submission or Detailed Scope of Work, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to Lobar Associates, and as applicable, the other JOC Contractor(s) that will require us to prepare a Job Order Proposal.

(3) LOBAR'S PREPARATION OF THE DESIGN AND JOB ORDER PRICE PROPOSAL



When a Design Professional is required, a Request for Design Cost Proposal will be issued to Lobar Associates. We will engage the services of a Certified Small Business Design Professional and submit the Design Cost Proposal on or before the due date.

Lobar Associates will submit the following items with the Design Cost Proposal:

- Certificate and qualifications of the proposed Certified Small Business Design Professional
- Design cost to prepare the Preliminary and Final Design submitted on the Design Professional's letterhead
- Probable Construction Cost Range

Upon approval of the Design Cost Proposal, Lobar Associates provides the Design Professional's Liability Insurance in accordance with the General Conditions and then the Using Agency will issue a Design Job Order to prepare the Preliminary Design as follows:

- Transmittal letter with Preliminary Design Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis
- Specification book that lists the Technical Specifications that apply to the Project and identify which prime JOC Contractor(s) the specification applies.
 - If an additional specification(s) is required that is not included in the Technical Specifications, the Design Professional shall provide a full specification for that portion(s) of the Work. Unless otherwise approved by the JOC Consultant, the additional specification(s) shall be in the same format as the Technical Specifications included with the Design Build Job Order Contract.

- Design Drawings, including the Cover Sheet
- Confirmation Letters from each utility company (Electric, Telephone, etc., as applicable) indicating the required service is available.
- List of Regulatory Approvals
- Structural Engineers Reports, as needed
- Investigatory Reports, Land Survey, Field/Laboratory Tests, Feasibility Assessments, Report on Hazardous Material Survey, as applicable, with cover letter describing the Design Professional's proposed solutions
- Other additional items to be required for the project

Upon submission approval of the Preliminary Design Submission, a Request for Final Design Submission will be issued to Lobar. The Design Professional shall prepare the Final Design Submission as follows:

- Transmittal letter with Final Design Documents Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis, if changed
- Construction Drawings, including the Cover Sheet
- Report Summarizing the Status of all Utilities required for the Project
- List of Regulatory Approvals/Permits –
- Status Report indicating the status of the submission/review/approval process for all required approvals, with copies of all approvals/permits obtained to date
- Final Engineering Calculations for HVAC, civil, structural and electrical computations, if requested.
- Construction Schedule Bar Chart, with number of calendar days of construction and number of days of temporary heat, if any, recommended for the Project. This will serve as the Job Order Completion Time.
- Scope of work for the Quality Assurance Inspection, Special Inspections and Testing Services, as required during the construction stage of the project
- Written explanation of any revisions requested but not made
- Additional items requested by the JOC Consultant or Using Agency representatives

Final Design Submission documents as listed above shall be delivered to the JOC Consultant and Using Agency.

Upon approval of the Final Design Submission, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to the Lobar Associates, and as applicable, the other JOC Contractor(s) along with the PA Prevailing Wage Predetermination. Lobar Associates will then prepare a Job Order Proposal.

The Job Order Proposal shall include, at a minimum:

- Job Order Price Proposal
- Required drawings or sketches
- List of anticipated Subcontractors from eGordian[®] and their SB/SDB Status
- Construction schedule
- Employment Verification Act Form (E-Verify Form)
- Contract Bond in the Amount of the Job Order Price
- Certificate of Insurance
- Other requested documents.
-



Lobar Associates acknowledges that the Job Order Price shall be the value of the approved Job Order Price Proposal. The value of the Job Order Price Proposal shall be calculated by summing the total of the calculations for each Pre-priced Tasks plus the value of all Non Pre-priced Tasks.

Lobar Associates prepares each Job Order Price Proposal as follows:

Pre-priced Task: Unit Price x Quantity x Adjustment Factor
for which a unit price is set forth in, the Construction Task Catalog®.

Non Pre-priced Task: If we perform the work with our own staff, we will submit three independent quotes for all material to be installed and shall, to the extent possible, use Pre-priced Tasks for labor and equipment from the Construction Task Catalog®. If we will subcontract the work, we will also submit three independent quotes from subcontractors and choose the lowest responsible price.

In regards to **Reimbursable Tasks**, Lobar Associates is responsible for obtain all required documentation of any and all paid fees and acknowledges that they are paid without mark-up.

Lobar Associates will submit the Job Order Proposal by the date indicated on the Request for Job Order Proposal. Depending on the complexity and urgency of the Job Order, our submissions should average between seven (7) and fourteen (14) days. On complex Job Orders, we will request allowance to be made to provide adequate time for preparation and submittal of the necessary documents.

In regards to emergency and time sensitive situations, we acknowledge that we may be directed to begin work immediately with the paperwork to follow.

We agree that by submitting a Job Order Proposal, we are to accomplish the Detailed Scope of Work in accordance with the Request for Job Order Proposal at the price submitted.

(4) Selecting and Awarding Subcontracts

All of the subcontractors we solicit for JOC Proposals have been pre-qualified. Lobar Associates has an excellent relationship with the best sub-contractors in the Region. We also actively solicit SB/SDB subcontractors and will select the best-suited subcontractor for the requirements identified in the Detailed Scope of Work.

Our pre-qualification process is based upon the following:

- Relevant experience
- Size of company
- Similar project success
- Financial soundness (important in today's marketplace)
- Current/future workload
- Workforce stability
- Past project success ratio
- SB/SDB Status



Careful review of our pre-qualification requirements helped us select our pre-construction consultants as well as the bidding subcontractors.

For example, by using actual subcontractors as consultants during the design phase, you receive the following benefits:

- Accurate Cost Estimates prepared by the people who do the work and compete for work on a daily basis
- Good “Common Sense” value engineering supplied by the people who do the work
- Accurate Schedule Predictions, again by the companies who actually do the work

Upon potential award, Lobar Associates will prepare and submit a Request for Approval of Materials and/or Subcontractors (“Approval Form”) as required by the General Conditions of the JOC Contract and this Administrative Procedure.

- For each subcontractor to Lobar (whether we identified them in the Proposal or not), we will attach a copy of the subcontract, signed by both Lobar and the Subcontractor, and which complies with the requirements of the Subcontractor Article of the JOC Contract General Conditions.
- We will also submit a copy of every subcontract with a Small Business / Small Diverse Business to DGS’s Bureau of Small Business Opportunities (BDISBO).
- For purchase orders, we will submit one original certification (on our letterhead, with language identical to that set forth in the sample letter included as part of the Administrative Procedure) certifying our compliance with the terms set forth in the letter.
- We will also submit a copy of each executed purchase order that is issued to a Small Business / Small Diverse Business Supplier and Small Business / Small Diverse Business Manufacturer showing the dollar value of the purchase order. All purchase orders for Small Business / Small Diverse Business non-stocking suppliers shall include the fee or commission charged by the Small Business / Small Diverse Business non-stocking supplier for assistance in the procurement in materials and supplies.

Then, prior to the commencement of work by any Subcontractor, Lobar Associates will submit two copies of the subcontract, in accordance with the Subcontractor Article of the JOC General Conditions, to the Construction Manager.

In cases of “equals” or “substitutions,” Lobar will check the appropriate block on the Approval Form along with a “Letter of Certification” identical to the sample provided in this Administrative Procedure.

(5) SMALL BUSINESS / SMALL DIVERSE BUSINESS COMMITMENTS

[removed as noted in Addendum #1]

(6) KEYS TO SUCCESS

- ☒ Company Size: We have the manpower, in the field and office, to manage any volume of work that will be produced with the DGS General Construction JOC program.
- ☒ JOC Experience: Lobar Associates has over 10 years of Job Order Contracting experience, all using a Gordian Group solution.



- ☑ DGS Experience: Lobar Associates has over 30 years of experience working with DGS.
- ☑ Staff Experience: Many of our staff have worked on a JOC and/or DGS project, with several Project Managers, Superintendents and Administrators that specialize in the process.
- ☑ SB/SDB Experience: It takes time to build up a strong SB/SDB base, and we have been cultivating ours for over a decade.

We are very much aware, that for this program to succeed for both DGS and Lobar Associates, we must provide Superior Construction Services. By performing great work – on time and with excellent quality – every single project is the only way we will generate new work. Lobar Associates has done this – time and time again. You can count on us.

(7) OTHER RELEVANT INFORMATION

Lobar Associates also has a track record with assisting DGS remediate issues in other Regions with other JOC projects. Here are two examples:

- A. Lobar Associates was requested to take over the project at the PSP (Pennsylvania State Police) Barracks in Wyoming, PA (ER-PSP-018-GC.01). Due to the inadequate response from the initial contractor to effectively get the project underway, Lobar met the appropriate individuals on site to facilitate the scope of the project and make the necessary arrangements to get the project started as soon as possible. Lobar managed all aspects of the project from start to finish, including asbestos abatement and closely coordinated everything with SGT. John Richards who is responsible for the facility and the staff within the building. The scope of the project was extensive throughout the facility and involved work being performed on all floors, sometimes simultaneously. To add further complications, asbestos abatement was being performed while the building was occupied, making it even more important that exact procedures were performed and documented correctly. The project was a success and more importantly, the client was satisfied with the end result.

Contacts:

- Facility contact – Sgt. John Richards
- State contact – Larry Gallagher

- B. Lobar Associates was contacted by the DMVA, Chief Bowlin to provide our services at the Apache Village, NCTC, EP Infrastructure project (CR-DMVA-024-GC) due to poor quality and untimely performance of another JOC contractor. Lobar provided engineering, layout and construction of site work and concrete sidewalks as well as interior cleaning and painting due to the previous contractor not providing adequate protection of existing surfaces and furnishings.

Bobby Bowlin
717-861-9310
bobby.b.bowlin.mil@mail.mil

Attached:

1. Real World Case Study of JOC Success
2. List of DGS JOC projects we have performed on current contract



frequently asked questions

#3: I've heard KPN JOC costs more than competitive bidding. Is that true?

We recently worked on a project that highlights the competitiveness of the KPN JOC program.

The client is Lancaster County Solid Waste Management Authority. We were called in to a Joint Scope meeting regarding an upcoming project regarding renovations to their Harrisburg Pike location. Lobar prepared the price proposal utilizing the KPN JOC program.

Simultaneously, the client solicited proposals from other contractors. They wanted to compare the KPN JOC program pricing to other contractors' competitive pricing.

Below are the public bid results. Lobar Associates and the KPN JOC program-generated pricing turned out to be the lowest in each category we priced: General Construction, HVAC and Plumbing.

Company	Bid Type	Service	Total Base Bid
Lobar Associates Construction	KPN	General Construction	\$278,617.38
Uhrig Construction, Inc.	LCSWMA	General Construction	\$323,000.00
ECI Construction	LCSWMA	General Construction	\$330,200.00
Kinsley Construction	LCSWMA	General Construction	\$331,900.00

Company	Bid Type	Service	Total Base Bid
Lobar Associates Construction	KPN	HVAC	\$70,049.12
Shannon A. Smith	LCSWMA	HVAC	\$123,261.00

Company	Bid Type	Service	Total Base Bid
Lobar Associates Construction	KPN	Plumbing	\$20,323.23
Shannon A. Smith	LCSWMA	Plumbing	\$32,780.00

Lobar + Gordian + KPN works.

7) Additional Information

Lobar Associates has completed over 300 projects since the 2016 start of the DGS JOC program

Lobar Job #	Description
16-1860-	Governor's Residence Restroom Renovation
16-1861-	Capitol Complex Area 10 Parking Lot Paving
16-1862-	PA Fish & Boat Overhead Doors
16-1863-	PSP Driver Academy Soil Erosion Remediation
16-1864-	Annex Complex Building 55 Roof Replacement
16-1865-	Sign Shop Demo 4 Buildings
16-1866-	Smithfield Prison Roof
16-1867-	PSP Headquarters Resurface Parking Lot
16-1868-	PA Fish & Boat Dryvit Repairs
16-1869-	Capitol Rotunda Painting East Wing
16-1870-	SCI Camp Hill Roof Replacement
16-1871-	DMVA Design/Boring of Sink Hole Area
16-1872-	PSP Target Storage Shed
16-1873-	Railroad Museum of PA Concrete Floor Design
16-1874-	PSP Academy Target System
16-1875-	PSP HQ Fence & Turnstile
16-1876-	Smithfield SCI Repair Water Pump & Motor
16-1878-	Carpenter Shop Roof (Emergency)
16-1879-	World War II Memorial
16-1880-	DGS Carpenter Shop Roof Repairs
16-1882-	Camp Hill Bldg 5, 6 & M Block
17-1700-	PSP DHQ Conference Room Remodel
17-1701-	Forum Water Main Break
17-1702-	Annex Clogged Sewer Main
17-1703-	Harrisburg Military Post Waste Water Line Repairs
17-1704-	PA Military Museum Design
17-1705-	Lloydsville Youth Bathroom/Shower Reno
17-1706-	Capitol Emergency Cleanup
17-1707-	Camp Hill Emergency Roof (Boiler Plant)
17-1708-	Tech Park Security Barriers
17-1709-	Peterson Hall Roof Replacement
17-1710-	PennDOT Salt Shed Emergency
17-1711-	DHS Clarks Summit State Hospital Ward 5
17-1712-	PSP North Entrance Vestibule
17-1713-	PA State Police North Lot Paving Repairs

17-1714-	Benner Springs Fish Hatchery Paving Repairs
17-1715-	PSP Pole Building
17-1716-	Clarks Summit Dietary Roof Replacement
17-1717-	NWOB Capital Street Steps Repair
17-1718-	PA Railroad Museum Concrete Floor
17-1719-	seal parking/ line painting
17-1720-	Estimating - JOC - DGS
17-1721-	Clark Summit Stair Enclosure - Engineering Fees
17-1722-	Clark Summit Rec Hall Roof Engineering Fees
17-1723-	L&I Building 4th fl. abatement
17-1724-	Camp Hill Prison Boiler Plant Roof
17-1725-	PSP Construct Chase Wall
17-1726-	Camp Hill Prison F Block Roof
17-1727-	PSP Humidity in Pool Area
17-1728-	PA State Police Auditorium
17-1729-	Standby Emergency Power Generator
17-1730-	DOC Training Academy Ary Hall Flooring Repairs
17-1731-	Camp Hill Prison Main Gate Sally Port
17-1732-	Camp Hill Prison Infirmary Roof
17-1733-	Camp Hill Prison G Block Roof
17-1734-	Camp Hill Prison H Block Roof
17-1735-	Camp Hill Prison K Block Roof
17-1736-	Camp Hill Prison L Block
17-1737-	Camp Hill Prison N Block Roof
17-1738-	Camp Hill Prison M Block
17-1739-	Extent Loading Dock - BJJS-2016-04 NCSTU Danville
17-1740-	PFBC Coyer Lake Culvert
17-1741-	EAATS Simulator Canopy
17-1742-	York County Welcome Center Sidewalk Replacement
17-1743-	PEMA Walking Path to PSECU
17-1744-	Huntingdon SCI Smokestack Demo
17-1745-	South Mountain Kitchen Design
17-1746-	Clark Summit Security Upgrades
17-1747-	Camp Hill Freezer Concrete Replacement
17-1748-	Smithfield Roof Buildings 4,5,6
17-1749-	Rockview SCI
17-1750-	Arsenal Building Restrooms Design
17-1751-	SCI Muncy Road Resurfacing
17-1752-	Joseph Priestley House

17-1753-	PA Military Monument Rebuild Design
17-1754-	PFBC Opossum Lake Fencing
17-1755-	Lancaster County Stockpile Fence
17-1756-	Sinkhole Repairs-Commonwealth & North Drive
17-1757-	PFBC Central Office Fencing
17-1758-	PFBC Central Office Wash Bay Design
17-1759-	Tioga Roof Re-Seam
17-1760-	Columbia County Maintenance Roof Replacement
17-1761-	PSP Academy Pasture Modifications
17-1762-	FM 7158 PA DOT Boiler Replacement/Chimney Demo
17-1763-	DGS Arsenal Family Room Design
17-1764-	Capitol EW Atrium Painting
17-1765-	North Office Building Asbestos Abatement
17-1766-	High Arch Repair Design
17-1767-	DMVA Building 3, 8 & James Room Renovations
17-1768-	PennDOT Server Restroom Design
17-1769-	PHMC Railroad Museum Leak Mitigation, Waterproofing & Repair
17-1770-	PHMC Landis Valley Yellow Barn Roof
17-1771-	Ephrata Cloister Stone Channel Repairs
17-1772-	Senate NOB Room 104 Ceiling Repairs
17-1773-	Norristown State Hospital
17-1774-	Lands Valley Steam Engine Barn Exterior Renovations
17-1775-	DMVA FIG Roof's Building 8-66 to 8-70
17-1776-	Scranton Stockpile Rubber Roof Design
17-1777-	White Haven Roof Design
17-1778-	L&I 2nd Floor Office Fitout
17-1779-	L&I 4th Floor Door Install
17-1780-	DMVA Building 11-63 Roof
17-1781-	DMVA FIG Fence Installation
17-1782-	DMVA EAATS Floor Replacement
17-1783-	Fort Indiantown Gap Building 10-83 Roof Replacement
17-1784-	Fort Indiantown Gap - Building 12-97 Exterior Upgrades
17-1785-	PEMA Crosswalk
17-1786-	DMVA FIG Muir Airfield Paving
17-1787-	DMVA Building 14-26 Overhead Door
17-1788-	FTIG Concrete Crushing
17-1790-	DMVA Bird Netting
17-1791-	DMVA FIG Guide Rail Replacement
17-1792-	DMVA Tower Window Replacement

17-1793-	DMVA FIG Muir Taxiway Repairs
17-1794-	DMVA FIG Building 8-65 Roof/HVAC
17-1795-	PennDOT District 8 Engineering
17-1800-	Main Capitol Canvas & Painting
17-1801-	Ephrata Cloister Siding Repairs
17-1802-	PennDOT Herrville Salt Shed High Arch Repairs
17-1803-	Pleasant Gap Fish Hatchery Environmental Evaluation
17-1804-	Forster Street Steps Design
17-1805-	South Mountain Secue Treatment Unit Kitchen Foundation
17-1806-	Record Center Catwalk Design
17-1807-	Landis Valley Museum Water Infiltration Design
17-1808-	Camp Hill Prison - Maintenance Building
17-1809-	PLCB Boas Street Planter Boxes Design
17-1810-	Norristown State Hospital CM August
17-1811-	Norristown State Hospital Construction Management September
17-1812-	Norristown State Hospital Construction Management October
17-1813-	Norristown State Hospital Construction Management November
17-1814-	Norristown State Hospital Construction Management December
17-1815-	Norristown State Hospital Engineering
17-1816-	DMVA -036 Blue Mountain Signage
17-1817-	Camp Hill Prison Rec Hall
17-1818-	Camp Hill Prison - Building 24
17-1819-	PSP Academy Roof
18-1600-	FM 7253 Lehigh District 5-3 Security/Surveillance
18-1601-	FM 7251 Fulton Co. - Repair Fulton Wash Bay - Design
18-1602-	Arsenal Exterior Facade Repairs
18-1603-	PennDOT RSR #37 Emergency Roof Repairs
18-1604-	PHMC Anthracite Parking Lot Repairs
18-1605-	PHMC Ephrata Cloister Sidewalks
18-1606-	PHMC Railroad Museum Carpentry Upgrades
18-1607-	Capitol Complex Harrisburg PA
18-1608-	PennDOT FM7230 Fulton County Plumbing Upgrades
18-1609-	PFBC Harris Pond Spillway Fencing
18-1610-	Arsenal 2nd Floor Restrooms
18-1611-	East Wing Capitol Rotunda Scaffolding and Painting
18-1612-	22nd & Forster Street Lobby Design
18-1700-	Emergency Truss Repair PaDot FM 7231
18-1701-	Emergency Water Damage - AG Office
18-1702-	PennDOT Real ID Design

18-1703-	Camp Hill Prison Trailer Demolition
18-1704-	Annex Sewer Main Clog
18-1705-	Governor's Residence Ceiling Painting
18-1706-	Granite Repairs @ Cooling Tower
18-1707-	FM7175 PADOT Server Farm Restroom
18-1708-	Norristown State Hospital Construction Mgmt January 2018
18-1709-	Rachel Carson Office Building Roof
18-1710-	22nd & Forster Street Pond Video Inspection
18-1711-	DMVA PA Veterans Memorial Restoration
18-1712-	PA Railroad Rolling Stock Hall
18-1713-	PSP Troop F Montoursville Steps
18-1714-	DMVA Apache Village Sidewalks
18-1715-	Auburn Dam Roof Repairs
18-1716-	PFBC HR Stack House Design
18-1717-	PFBC Pleasant Gap Raze Building
18-1718-	PSP DHQ Front Lob Rehab
18-1719-	PFBC Stackhouse
18-1720-	Norristown State Hospital Construction Mgmt February 2018
18-1721-	Norristown State Hospital Construction Mgmt March 2018
18-1722-	PSP Wyoming Emergency Repairs
18-1723-	PennDOT Lebanon County Maintenance Facility
18-1724-	Scranton Roof Replacement
18-1725-	White Haven Roof/Sheathing Replacement
18-1726-	PSP BESO Stall Design
18-1727-	DMVA Bldg. 8-73Painting
18-1728-	North Drive Paving
18-1729-	DMVA Building 8-64
18-1730-	Loysville Williams Cottage Restrooms
18-1731-	PennDOT District 8 TCM Renovations
18-1732-	FM7182 - Herr Street Storage Building, Repair Metal Roof
18-1733-	FM7183 Herr Street Sign Crew Repair to Metal Roofing
18-1734-	PSP Transportation Fence
18-1735-	DMVA Bldg. 8-63 Renovation
18-1736-	DMVA Crane Retrofit State College
18-1737-	SCI Frackville Paving
18-1738-	FM 7241 PADOT District 8-8 Lebanon Emergency Brick Repairs
18-1739-	Camp Hill Prison Building \$66 Demo
18-1740-	DMVA Area 26 Shutters
18-1741-	PennDOT FM 7205 Rockview DL - Real Upgrades

18-1742-	Norristown State Hospital CM April, May, June 2018
18-1743-	PFBC Huntsdale Pipe Replacement
18-1744-	State Capitol Emergency Water Damage on Wall
18-1745-	NER SCI Rockview Paving Restoration
18-1746-	Capitol Building 2nd Floor Senate Water Remediation
18-1747-	DMVA State College
18-1748-	PennDOT Emergency Broken Roof Truss
18-1749-	DMVA EAATS Flooring Bldg. 19-109 & Bldg. 19-117
18-1750-	DGS Hydraulic Dock Levelers
18-1751-	DMVA Area 5, Concrete Pads Anchor Points
18-1752-	PSP Academy Range Knee Wall Repairs
18-1753-	DMVA NCTC Card Readers
18-1754-	GMVA Replace Fire Doors
18-1755-	GMVA Install Wanderguard on Specific Doors
18-1756-	DMVA Bldg. 24-200 Fencing
18-1757-	DMVA Window Replacement Bldg. 19-101
18-1758-	DMVA Building 8-80 Auditorium Renovations
18-1759-	Arsenal Building 2nd Floor Restroom Design
18-1760-	Capitol Basement Mold Emergency
18-1761-	NOB Phase 2 Demolition Design
18-1762-	NOB Phase II Demo
18-1763-	Wilkes Barre RC Fence Replacement
18-1764-	North Office Building 1st floor Phase II Abatement
18-1765-	North Office Building 1st floor Bathroom Demo
18-1766-	Building 10-44 & 10-83 Fence project
18-1767-	SCI Coal Township Paving
18-1768-	Arsenal Building 3rd Floor Modernization
18-1769-	Arsenal Building 2nd Floor Design
18-1770-	DMVA Building 11-75 Spray Foam Roof
18-1771-	DMVA Building 11-78 Sprayform Roof
18-1772-	DMVA Building 11-79 Sprayform Roof
18-1773-	SCI Smithfield Emergency Roof 2018
18-1774-	DMVA Area 26 Roof
18-1775-	NER SCI Dallas Roof
18-1776-	NCR SCI Rockview Roof
18-1777-	NER Clarks Summit Building 14 Roof
18-1778-	Middletown ANG Emergency Roof
18-1779-	DMVA FIG Building 19-101 Roof Repairs
18-1780-	DMVA Building 19-107 Roof

18-1781-	FM 7252 York County Roof Replacement - Design
18-1782-	Camp Hill Prison Kitchen 1 Roof
18-1783-	Camp Hill Prison Kitchen 1 Roof
18-1784-	DMVA Building 19-79 Roof Emergency
19-1700-	PSP BESO Stall Rehab
19-1701-	Arsenal Building 3rd Floor Demo
19-1702-	Old Turnpike House Demolition
19-1703-	Arsenal Building Waste Oil Tank Removal
19-1704-	Arsenal Building Parking Lot Design
19-1705-	Black Diamond House Demolition
19-1706-	PEMA House Demolition
19-1707-	Dept of Agriculture Parking Lot
19-1708-	Finance Building Overhead Door Replacement
19-1709-	JOC-HV Yard Fire Suppression System
19-1710-	South Mountain Walkway Design
19-1711-	Arsenal Caulk & Repoint North Side of Building
19-1712-	FTIG Aviation Fuel Facility
19-1713-	Main Capitol 157 Ceiling Repairs
19-1714-	L&I Building 12th Floor Abatement
19-1715-	NOB Elevator Shaft Repairs Emergency
19-1717-	SCI Camp Hill L&K Sinkhole Emergency Repairs
19-1718-	LYDC Parking Lot Rehab
19-1719-	Repoint/Reset Capitol Steps
19-1720-	East Wing Garage Cleaning
19-1721-	DMVA TUAS Runway Expansion Design
19-1722-	DMVA Veterans Memorial Roof Replacement
19-1723-	PennDOT FM7251 Fulton County District 9-4 Wash Bay
19-1724-	NOB Elevators 1, 2 & 3
19-1725-	SCI Smithfield Manhole Repairs
19-1726-	South Mountain STU Walkway
19-1727-	PSP Transportation Compound Paving
19-1728-	Capitol Steps Re-Caulk Upper Portion
19-1729-	DMVA Building 11-59 Roof Repair
19-1730-	DMVA Building 11-69 Roof Repair
19-1731-	DMVA Bldg. 8-80 Construct Vestibule Design
19-1732-	Building 2-26 Reinforcement of Arms Vault
19-1736-	PFBC Coyer Lake Sluice Gate Repairs
19-1737-	DMVA Bldg 19-126 BAT Simulator
19-1738-	DMVA Roadway Line Painting

19-1739-	DMVA Bldg 4-174 WWTP
19-1780-	DMVA Skylight Repairs
19-1781-	PaDot FM 7252 Roof Repair
19-1782-	Huntingdon Prison Roof
19-1783-	DMVA Building 19-101 Roof
19-1784-	DMVA South Mountain RC Roof Replacement
19-1785-	PJC Roof 8th Floor
19-1786-	FITG, Bldg. T-01 Roof
19-1787-	YFC #3 Shingle Roof
19-1788-	NOB Roof Repairs
19-1790-	Camp Hill Gymnasium/Kitchen Roof
19-1791-	DMVA Area 7 Roof's
19-1800-	1100-JOC Rockview Fence
19-1801-	Lewistown Fire Academy Painting
19-1802-	PA State Fire Academy Paving
19-1803-	PaDot FM 7133 Mifflin Twp. RSR Area Roof Replacement
19-1804-	PEMA State Fire Academy - Fence & Gate
19-1805-	SCI Muncy Design & Engineering
19-1806-	PennDOT Clearfield Stock Pile Metal Roof & Siding
19-1807-	PaDot FM 6431 Clearfield Co. Siding & Roofing
19-1808-	FM 7292 Rockview Parking Pad
19-1809-	PFBC Chillisquaque Boat Access Area Paving
19-1840-	DMVA Wellsboro RC, Roof & Stormwater Repairs
19-1841-	DMVA Emergency Roof Repairs
19-1842-	NCSTU Green Building
19-1850-	PennDOT FM7256 Repair Vehicle Wash Entry
19-1851-	Pa Dot FM 7250 District 4-0 Sidewalk Design
19-1852-	Scranton Iron Works - Fence Repairs
19-1853-	PA Career Link Scranton Parking Lot Paving
19-1855-	PaDot FM 7295 Luzerne Dome Repairs
19-1856-	CSSH Infrared Scan Building 22
19-1857-	PaDot FM 7296 Tunkhannock Bldg. Post Repair
19-1858-	DMVA Glass Panel Repair
19-1890-	Dallas SCI C Block Roof Repairs Emergency
19-1891-	YFC #2 Roof Repairs
19-1892-	SCI Retreat Maintenance Garage Roof

Response
To

Request for Proposal
For General Construction Job Order Contract

CENTRAL SOUTHEAST REGION

Contract No: DGS A-2019-0001-JOC-CSE-K-1

PACKAGE III: SMALL BUSINESS AND SMALL DIVERSE BUSINESS SUBMITTAL

Prepared
By



MASTER BUILDERS

4 Barlo Circle

Dillsburg, PA 17019

PH: 717-432-3429 FAX: 717-432-7343

www.lobarassoc.com

**SDB-2
SDB PARTICIPATION SUBMITTAL**

Offeror: Lobar Associates, Inc
Discipline: General Construction
Region: Central Southeast Region

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO SUBMIT A COMPLETED SDB PARTICIPATION SUBMITTAL WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

☒ **I agree to meet the SDB participation goal in full.**

I have completed and am submitting with my bid or proposal an **SDB Listing**, which is required in order to be considered for award.

☐ **I am requesting a partial waiver of the SDB participation goal.**

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an **SDB Listing** for that portion of the SDB participation goal for which I intend to meet; AND
2. a **Good Faith Efforts Waiver Request** for any portion of the SDB participation goals that I do not intend to meet.

☐ **I am requesting a full waiver of the SDB participation goal**

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete SDB participation goal, which is required in order to be considered for award.

NOTE: SDB primes who are submitting as bidders or offerors must complete an **SDB Listing** identifying any self-performance towards the SDB participation goal.

SDB-3
SDB LISTING

Bidder/Offeror to complete the following:

Amount of SDB participation goal to be met through the use of SDB subcontractors, suppliers, or manufacturers: Bidders/offerors are not required to identify the specific SDB subcontractors, suppliers, or manufacturers within this SDB Listing, but must identify the total percentage (%) of work to be performed by SDB subcontractors, suppliers, or manufacturers. However, the selected bidder/offeror must submit Utilization Reports identifying the SDB subcontractors, suppliers, or manufacturers used to meet the portion of the SDB participation goal listed below. To receive credit toward meeting the SDB participation goal, the SDB subcontractor, manufacturer, or supplier must be a DGS-verified SDB as of the date the work to be completed by the SDB has commenced.

Percentage of work to be performed by SDB subcontractors, suppliers, or manufacturers:

8.2 %

If the Prime Bidder/Offeror is a DGS-verified SDB, complete the following:

SAP Vendor Number (6-digit number): _____

SDB Verification Number (located on DGS SDB verification):

Type of SDB: ☐ MBE

☐ WBE

☐ LGBTBE

☐ DOBE

Description of Work to be Performed (Statement of Work/Specification reference):

Percentage of work to be self-performed by SDB bidder/offeror: _____%

APPENDIX I

COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

PROPOSER: Lobar Associates, Inc

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	= <u>1</u> . <u>1</u> <u>8</u>	X 0.30	= <u>0</u> . <u>3</u> <u>5</u>
2.	Adjustment Factor for Other Than Normal Working Hours	= <u>1</u> . <u>2</u> <u>4</u>	X 0.10	= <u>0</u> . <u>1</u> <u>2</u>
3.	Emergency	= <u>1</u> . <u>2</u> <u>2</u>	X 0.15	= <u>0</u> . <u>1</u> <u>8</u>
4.	Secured Facility	= <u>1</u> . <u>3</u> <u>4</u>	X 0.10	= <u>0</u> . <u>1</u> <u>3</u>
5.	Emergency in Secured Facility	= <u>1</u> . <u>3</u> <u>6</u>	X 0.15	= <u>0</u> . <u>2</u> <u>0</u>
6.	Adjustment Factor for Non Pre-priced Tasks	= <u>1</u> . <u>0</u> <u>4</u>	X 0.10	= <u>0</u> . <u>1</u> <u>0</u>
7.	Adjustment Factor for Design Work	= <u>1</u> . <u>1</u> <u>4</u>	X 0.10	= <u>0</u> . <u>1</u> <u>1</u>
8.	Add all the Total amounts in the right column. The Sum of these Total amounts is the Final Proposed Price.			= <u>1</u> . <u>1</u> <u>9</u>