

Date of Issue: September 17, 2018

DEPARTMENT OF GENERAL SERVICES  
ENERGY AND RESOURCE MANAGEMENT OFFICE  
401 NORTH STREET HARRISBURG, PENNSYLVANIA

BULLETIN NO. 4  
on

Project No. GESA 2018-1 – REQUEST FOR QUOTES FOR A GUARANTEED ENERGY SAVINGS PROJECT AT: DEPT. OF CORRECTIONS, SCI HOUTZDALE, HOUTZDALE, PENNSYLVANIA Department of General Services, Energy & Resource Management, 401 North Street, Room 403, Harrisburg, Pennsylvania, 17120.

**QUOTE SUBMISSION DEADLINE: TUESDAY NOVEMBER 20, 2018**  
**TIME OF OPENING: 2:00 PM**

**RFQ CHANGES**

Due to the lockdown's impact on the original project schedule and the time needed to properly consider/evaluate the core measures, can a proposal extension please be provided, with proposals becoming due on Tuesday, November 20<sup>th</sup>? **Yes; the new deadline for quote responses is Tuesday, November 20, 2018. Please replace the previous calendar of events with the amended version attached at the end of this bulletin.**

**QUESTIONS**

1. Is work performed by the CNG supplier, or its subcontractors/vendors, subject to prevailing wage? **They are subject to prevailing wage rules, for construction of site work only. Construction of decompression equipment is part of the CNG supply contract, included in their contract price, and is constructed by the CNG vendor to their own specifications.**
2. What are the terms of the supply contract, to include but limited to:
  - a. Length of contract? **Maximum of 5 years.**
  - b. Required amount of supply on-hand? **To be determined**
  - c. Required amount of decompression system redundancy? **To be determined**
  - d. Annual CPI/inflation cost increase for long-term contracts? **1%**
  - e. What role do subjective factors have in the selection process (i.e. proximity of CNG terminal to customer, terminal redundancy, location of company headquarters, etc.?) **The ESCO does not need to worry about the CNG vendor as this selection is being made outside of the GESA contract through DGS procurement.**
  - f. Which organization (the Commonwealth of Pennsylvania or the ESCO Contractor) will the CNG supplier contract with for the supply of the gas? **The Commonwealth of Pennsylvania.**

- g. What are the payment terms for the supply of gas? **This will be determined by DGS Procurement during the IGA phase and is outside of the GESA contract.**
3. Projected execution date after contract award? **Approximately 120 days. This timeframe includes advertising for financing, obtaining all contract signatures and closing on the financing lease.**
  4. Which organization provides the control Shed? Are there any specifications for it? **The decompression equipment is self-contained and constructed by the CNG supplier to their specifications and is included in the CNG supply contract.**
  5. Which organization is responsible for coordination with State, and Local government for permitting and approvals for the construction of the gas compound? **The ESCO**
  6. Is there a plan available which identifies the location of the proposed CNG facility? **There is a suggested location identified, however; the final location will be determined during the IGA phase.**
  7. Is a topographic survey of the site available? **This will be supplied during the IGA stage.**
  8. Has the Commonwealth contacted the local municipality to discuss the project and to ascertain what permits/approvals are required? **No.**
  9. Are the Contractors allowed to contact the Township during the bidding process? **This should not be required on Commonwealth owned property. The ESCO will have the responsibility to obtain required permits through the proper Commonwealth agencies.**
  10. Is there a limit to the amount of Capital Cost Avoidance savings that ESCOs can include in the cash flow & pro forma? **Yes; do not exceed \$300,000 per building per discipline.**
  11. During the pre-proposal conference, it was mentioned that DGS would define the dollar value of the SREC for the ESCOs. Please define the dollar value as it relates to ECM #9: Solar Panel Array. **The ESCO should consider the current market value of SRECs when determining the projected dollar value of SRECs. The current market values can be viewed here: [https://www.srectrade.com/srec\\_markets/pennsylvania](https://www.srectrade.com/srec_markets/pennsylvania)**



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Rebecca Tomlinson, RFQ Coordinator  
Energy & Resource Management Office

PLEASE ACKNOWLEDGE RECEIPT OF BULLETIN BY EMAIL RESPONSE TO BECKY TOMLINSON AT: [retomlinso@pa.gov](mailto:retomlinso@pa.gov)

1.1 Calendar of Events:

Activity	Date, Place and Time
Notice to Offerors and RFQ Issued	<b>August 17, 2018</b>
Pre-Quote Conference	<b>August 31, 2018 at 10 A.M.</b>
Offerors' Deadline to Submit Questions	<b>COB November 06, 2018</b>
DGS Deadline to Issue Bulletins	<b>COB November 09, 2018</b>
Quote Submission Deadline	<b>By 2:00 PM. on November 20, 2018</b>  <b>Delivered to:</b> <b>Becky Tomlinson</b> <b>RFQ Coordinator</b> <b>4th Floor</b> <b>North Office Building</b> <b>Dept. of General Services</b> <b>401 North Street, Room 403</b> <b>Harrisburg, PA 17125</b>
Interviews with Successful Offerors <b>(Tentative)</b>	<b>Week of December 10, 2018</b>

**End of Part 1**