**SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL**

(Proposer is required to submit one SDB/SB Submittal per Base Bid)

<table>
<thead>
<tr>
<th>Project Description:</th>
<th>Replacement of Weyandt/Walsh Hall</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project #:</td>
<td>DGS C-047-0073 Phase 1</td>
</tr>
<tr>
<td>Base Bid:</td>
<td>2</td>
</tr>
<tr>
<td>Discipline:</td>
<td>4 Elec</td>
</tr>
</tbody>
</table>

**PROPOSER (Prime Contractor) INFORMATION**

<table>
<thead>
<tr>
<th>Proposer Company's Name:</th>
<th>Rob Biter Electrical Enter., Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proposer Contact Name:</td>
<td>John B. Bianconi</td>
</tr>
<tr>
<td>Email:</td>
<td><a href="mailto:info@biterelectric.com">info@biterelectric.com</a></td>
</tr>
<tr>
<td>Title:</td>
<td>Vice-President</td>
</tr>
<tr>
<td>Phone:</td>
<td>(814) 886-7111</td>
</tr>
</tbody>
</table>

**Is your firm a DGS-Verified Small Diverse Business?**

- **NO**
  - Verif Exp: [Blank]

**Is your firm a DGS-Self-Certified Small Business?**

- **YES**
  - Cert Exp: 5/31/2020

To confirm your company's SDB/SB status and expiration, please click or use the following link:


**PERCENTAGE COMMITMENT INFORMATION**

Percentage Commitment for SDB and SB Subcontracting, Manufacturing, Stocking Supplier, and Non-Stocking Supplier Participation

Commitment percentages will automatically calculate in the SDB/SB fields below after you have completed the SDB and SB Subcontractor Listing on the "Listing" tab.

After examination of the contract documents, which are made a part hereof as if fully set forth herein, the Proposer commits to the following independent percentages of the total contract cost for Small Diverse Business and Small Business participation.

**Small Diverse Business percentage commitment:**

- **10.000%**

**Small Business percentage commitment:**

- **100.000%**
## SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL

The Proposer must list in the chart below the SDBs and SBs that will be used to meet the percentage commitments listed in the SDB and SB Participation Submittal. Include the SDB/SB firm name, SDB or SB designation, SDB/SB Primary Contact Information, a description of the service or supplies the SDB/SB will provide, and fixed percent of total contract cost committed. **Proposers must also include a Letter of Intent for each SDB/SB listed.** The directory of self-certified SBs and DGS/BDSBO-verified SDBs can be accessed at the following link:

http://www.dgs.pa.gov/Businesses/SmallDiverseBusinessProgram/Small-Diverse-Business-Verification/Pages/Finding-Small-Diverse-

SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs.

<table>
<thead>
<tr>
<th>Proposer Company's Name: Bob Biter Electrical Enter., Inc.</th>
<th>DGS C-047-0073 Phase 1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SDB/SB Firm Name</strong></td>
<td><strong>SDB or SB</strong></td>
</tr>
<tr>
<td>A Division of Mayer Electric</td>
<td>SDB</td>
</tr>
<tr>
<td>Bob Biter Electrical Enter., Inc</td>
<td>SB</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total SDB % Commitment:** 10.0000%

**Total SB % Commitment:** 100.0000%
Dear: Rob Eberhart

This letter serves as confirmation of the intent of [Bob Biter Electrical Enter., Inc.] to utilize Hite Company A Division of Mayer Electric for a certain scope of work included in Base Bid 1 for RFP DGS C-047-0073 Phase 1 and title Replacement of Weyandt/Walsh Hall issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

*Fixtures & Misc. Materials*

These services represent 10.000% of the total cost in the Proposer's cost submittal for this Base Bid.

Hite Company A Division of Mayer Electric represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]

John B. Bianconi
Vice-President
Bob Biter Electrical Enter., Inc.
(814) 886-7111

Acknowledged,

[Signature]

Rob Eberhart
District Manager
Hite Company A Division of Mayer Electric
(814) 944-6121 ext 1201
1/23/2020

John B. Bianconi  
Vice-President  
Bob Biter Electrical Enter., Inc.  
7776 Admiral Peary Hwy., PO Box 227  
Cresson, PA 16630  
(814) 886-7111 ext 205

Proposer: Bob Biter Electrical Enter., Inc.  
RFP: DGS C-047-0073 Phase 1

Dear: John B. Bianconi

This letter serves as confirmation of the intent of Bob Biter Electrical Enter., Inc. to utilize Penn State Electrical/Mechanical Supply for a certain scope of work included in Base Bid 2 for RFP DGS C-047-0073 Phase 1 and title Replacement of Weyandt/Walsh Hall issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Electrical Construction

These services represent __________ of the total cost in the Proposer's cost submittal for this Base Bid.

Penn State Electrical/Mechanical Supply represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]

John B. Bianconi  
Vice-President  
Bob Biter Electrical Enter., Inc.  
(814) 886-7111

Acknowledged,

[Signature]

John B. Bianconi  
Vice-President  
Bob Biter Electrical Enter., Inc.  
(814) 886-7111 ext 205