SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL
(Proposer is required to submit one SDB/SB Submittal per Base Bid)

Project Description: Weyandt/Walsh Hall Replacement Indiana University of Pennsylvania

Project #: DGS C-0407-0073 Phase 1 HVAC Construction

Base Bid: 2

Discipline: HVAC

PROPOSER (Prime Contractor) INFORMATION

Proposer Company’s Name: The Fairfield Company

Proposer Contact Name: Edward j. Krzanowsky Email: ed.krzanowsky@fairfield.net

Title: Vice President Phone: 717-575-0164

Is your firm a DGS-Verified Small Diverse Business? NO

Is your firm a DGS-Self-Certified Small Business? NO

To confirm your company’s SDB/SB status and expiration, please click or use the following link:
http://www.dgs.pa.gov/Businesses/Small Diverse Business Program/Small-Diverse-Business-Verification/Pages/Finding-Small-Diverse-Businesses.aspx#WVPzhp3D-

PERCENTAGE COMMITMENT INFORMATION

Percentage Commitment for SDB and SB Subcontracting, Manufacturing, Stocking Supplier,
and Non-Stocking Supplier Participation

Commitment percentages will automatically calculate in the SDB/SB fields below after you have completed the SDB and SB Subcontractor Listing on the "Listing" tab.

After examination of the contract documents, which are made a part hereof as if fully set forth herein, the Proposer commits to the following independent percentages of the total contract cost for Small Diverse Business and Small Business participation.

Small Diverse Business percentage commitment:

12.900%

Small Business percentage commitment:

0.000%
### SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB)
### PARTICIPATION SUBMITTAL

**Listing SDB and SB Firm For Base Bid:**

The Proposer must list in the chart below the SDBs and SBs that will be used to meet the percentage commitments listed in the SDB and SB Participation Submittal. Include the SDB/SB firm name, SDB or SB designation, SDB/SB Primary Contact Information, a description of the service or supplies the SDB/SB will provide, and fixed percent of total contract cost committed. **Proposers must also include a Letter of Intent for each SDB/SB listed.** The directory of self-certified SBs and DGS/BDISBO-verified SDBs can be accessed at the following link:


SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs.

#### Proposer Company's Name: The Fairfield Company

<table>
<thead>
<tr>
<th>SDB/SB Firm Name</th>
<th>SDB or SB</th>
<th>Primary Contact Name</th>
<th>Description of Services or Supplies to be Provided</th>
<th>% of Total Contract Cost Committed</th>
</tr>
</thead>
<tbody>
<tr>
<td>John F. Scanlan</td>
<td>SDB</td>
<td>Regina Knecht</td>
<td>Grilles, Registers &amp; Diffusers, Life Safety Dumpers &amp; Exhaust Fans</td>
<td>0.7000%</td>
</tr>
<tr>
<td>Penn State Electric Mechanical</td>
<td>SDB</td>
<td>Raz Sugarwala</td>
<td>Custom Central Station AHU &amp; HVAC Equipment</td>
<td>11.9000%</td>
</tr>
<tr>
<td>Supply Co</td>
<td></td>
<td></td>
<td>Copper Tubing, Weld Pipe &amp; Weld Fittings</td>
<td>0.3000%</td>
</tr>
<tr>
<td>Penn State Electric Mechanical</td>
<td>SDB</td>
<td>Raz Sugarwala</td>
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<td>Supply Co</td>
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<tr>
<td><strong>Total SDB % Commitment:</strong></td>
<td></td>
<td></td>
<td><strong>12.900%</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Total SB % Commitment:</strong></td>
<td></td>
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</tr>
</tbody>
</table>
January 23, 2020

Regina Knecht
JOHN F SCANLAN INC
1238 Belmont Ave
Philadelphia PA 19104
rknecht@johnfscanlan.com
215-879-4700

Dear Regina,

This letter serves as confirmation of the intent of The Fairfield Company to utilize John F Scanlan Inc for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073.2 Phase 1 and title Weyandt/Walsh Hall Replacement Indiana University of Pennsylvania issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

To provide Grilles, Registers & Diffusers, Life Safety Dampers & Exhaust Fans

These services represent 0.7% of the total cost in the Proposer’s cost submittal for this Base Bid.

John F Scanlan Inc represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Edward J. Krzanowski
Vice President
717-626-4781

Acknowledged

Regina Knecht
John F Scanlan Inc
rknecht@johnfscanlan.com
215-879-4700
January 23, 2020

Raz Sugarwala  
PROPOSER: The Farfield Company  
211 West James Street  
Lancaster PA 17603-2909  
razmataz33@aol.com  
717-299-2090

Dear Raz,

This letter serves as confirmation of the intent of The Farfield Company to utilize  
Penn State Electric Mechanical Supply Co for a certain scope of work included in Base Bid 2 for RFP  
DGS C-0407-0073.2 Phase 1 and title Weyandt/Walsh Hall Replacement Indiana University of  
Pennsylvania issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or  
services during the term of the contract, as specifically set forth in the Contract Document and in the Project  
Schedule that will be created for the Project.

**To provide Custom Central Station AHU & HVAC Equipment**

These services represent 11.9% of the total cost in the Proposer’s cost submittal for this Base Bid.

**Penn State Electric Mechanical Supply Co** represents that it meets the Small or Small Diverse Business  
requirements set forth in the RFP and all required documentation has been provided to the Proposer for its  
SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Edward J. Krzanowski  
Vice President  
717-626-4781

Acknowledged,

[Signature]

Raz Sugarwala  
Penn State Electric Mechanical Supply Co  
razmataz33@aol.com  
717-299-2090
January 23, 2020

Raz Sugarwala
PENN STATE ELECTRIC MECHANICAL SUPPLY CO
211 West James Street
Lancaster, PA 17603-2909
razmataz23@aol.com
717-299-2090

Dear Raz,

This letter serves as confirmation of the intent of The Farfield Company to utilize Penn State Electric Mechanical Supply Co for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073.2 Phase 1 and title Weyandt/Walsh Hall Replacement Indiana University of Pennsylvania issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

To provide Copper Tubing, Weld Pipe & Weld Fittings.

These services represent 0.3% of the total cost in the Proposer’s cost submittal for this Base Bid.

Penn State Electric Mechanical Supply Co represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Edward J. Krzanowski
Vice President
717-626-4781

Acknowledged,

Raz Sugarwala
Penn State Electric Mechanical Supply Co
razmataz23@aol.com
717-299-2090