SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL
(Proposer is required to submit one SDB/SB Submittal per Base Bid)

<table>
<thead>
<tr>
<th>Project Description:</th>
<th>Weyandt/Walsh Hall, Indiana University of PA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project #:</td>
<td>DGS C-0407-0073 P1</td>
</tr>
<tr>
<td>Base Bid:</td>
<td>2</td>
</tr>
<tr>
<td>Discipline:</td>
<td>GC</td>
</tr>
</tbody>
</table>

PROPOSER (Prime Contractor) INFORMATION

| Proposer Company's Name:      | Leonard S. Fiore, Inc.                       |
| Proposer Contact Name:        | Joseph Irwin                                 |
| Email:                        | irwin@lsfiore.com                            |
| Title:                        | Vice President                              |
| Phone:                        | 814-946-3686                                |

Is your firm a DGS-Verified Small Diverse Business?  □ YES □ NO  Verif Exp:  
Is your firm a DGS-Self-Certified Small Business?  □ YES □ NO  Cert Exp:  

To confirm your company’s SDB/SB status and expiration, please click or use the following link:

PERCENTAGE COMMITMENT INFORMATION

Percentage Commitment for SDB and SB Subcontracting, Manufacturing, Stocking Supplier, and Non-Stocking Supplier Participation
Commitment percentages will automatically calculate in the SDB/SB fields below after you have completed the SDB and SB Subcontractor Listing on the "Listing" tab.

After examination of the contract documents, which are made a part hereof as if fully set forth herein, the Proposer commits to the following independent percentages of the total contract cost for Small Diverse Business and Small Business participation.

Small Diverse Business percentage commitment: 54.392%

Small Business percentage commitment: 12.590%
# Small Diverse Business (SDB) and Small Business (SB) Participation Submittal

**Listing SDB and SB Firm for Base Bid:**

<table>
<thead>
<tr>
<th>SDB/SB Firm Name</th>
<th>SDB or SB</th>
<th>Primary Contact Name</th>
<th>Description of Services or Supplies to be Provided</th>
<th>% of Total Contract Cost Committed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Craig Fencing</td>
<td>SB</td>
<td>Lou Ann Craig</td>
<td>Temporary Fencing</td>
<td></td>
</tr>
<tr>
<td>Green Valley Landscaping, Inc.</td>
<td>SB</td>
<td>Raymond Pasavage</td>
<td>Landscaping</td>
<td></td>
</tr>
<tr>
<td>Insulation Coatings &amp; Consultants</td>
<td>SB</td>
<td>Charlie Sorce</td>
<td>Air-Barrier</td>
<td></td>
</tr>
<tr>
<td>Longstreth Brothers, Inc.</td>
<td>SB</td>
<td>Don Longstreth</td>
<td>Painting</td>
<td></td>
</tr>
<tr>
<td>Allegheny Installations Company</td>
<td>SB</td>
<td>Andrew Kraus</td>
<td>Epoxy Flooring</td>
<td></td>
</tr>
<tr>
<td>Eastern Elevator Service &amp; Sales</td>
<td>SB</td>
<td>Yvonne Miller</td>
<td>Elevator</td>
<td></td>
</tr>
<tr>
<td>Blair Roofing, Inc.</td>
<td>SB</td>
<td>Michael Barton</td>
<td>Roofing</td>
<td></td>
</tr>
<tr>
<td>Allied Equipment Co. Inc.</td>
<td>SB</td>
<td>Fred Stucky</td>
<td>Seating</td>
<td></td>
</tr>
</tbody>
</table>

**Total SDB % Commitment:**

**Total SB % Commitment:**

---

SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs.
SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) 
PARTICIPATION SUBMITTAL 

Listing SDB and SB Firm For Base Bid: 

The Proposer must list in the chart below the SDBs and SBs that will be used to meet the percentage commitments listed in the SDB and SB Participation Submittal. Include the SDB/SB firm name, SDB or SB designation, SDB or SB Primary Contact Information, a description of the service or supplies the SDB/SB will provide, and fixed percent of total contract cost committed. Proposers must also include a Letter of Intent for each SDB/SB listed. The directory of self-certified SBs and DGS/BDISBO-verified SDBs can be accessed at the following link: 
http://www.dgs.pa.gov/Businesses/Small Diverse Business Program/Small-Diverse-Business-Verification/Pages/Finding-Small-Diverse-Businesses.aspx#WPVzrp3D-

SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs. 

<table>
<thead>
<tr>
<th>SDB/SB Firm Name</th>
<th>SDB or SB</th>
<th>Primary Contact Name</th>
<th>Description of Services or Supplies to be Provided</th>
<th>% of Total Contract Cost Committed</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSI Construction Company, Inc.</td>
<td>SDB</td>
<td>Heddy M. Richard</td>
<td>Demolition</td>
<td></td>
</tr>
<tr>
<td>Five R Excavating, Inc.</td>
<td>SDB</td>
<td>Shirley Ritemour</td>
<td>Sitework</td>
<td></td>
</tr>
<tr>
<td>E &amp; E Contractors, Inc.</td>
<td>SDB</td>
<td>Emilee Chaffardon</td>
<td>Rebar</td>
<td></td>
</tr>
<tr>
<td>Cooper Trading, Inc.</td>
<td>SDB</td>
<td>Peter Cooper</td>
<td>Concrete Accessories Supplier</td>
<td></td>
</tr>
<tr>
<td>Franco, Inc.</td>
<td>SDB</td>
<td>Rebecca C. Snyder</td>
<td>Masonry</td>
<td></td>
</tr>
<tr>
<td>RNR Construction Company</td>
<td>SDB</td>
<td>Nancy Givens</td>
<td>Steel</td>
<td></td>
</tr>
<tr>
<td>Snelick Construcion Services, LLC</td>
<td>SDB</td>
<td>Scott Snelick</td>
<td>Carpentry</td>
<td></td>
</tr>
<tr>
<td>Butler Restoration Services</td>
<td>SDB</td>
<td>Jennifer Butler</td>
<td>Waterproofing</td>
<td></td>
</tr>
</tbody>
</table>

Total SDB % Commitment:  
Total SB % Commitment: 

Base Bid 2 - Page 2
## SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL

**Listing SDB and SB Firm For Base Bid:**

The Proposer must list in the chart below the SDBs and SBs that will be used to meet the percentage commitments listed in the SDB and SB Participation Submittal. Include the SDB/SB firm name, SDB or SB designation, SDB/SB Primary Contact Information, a description of the service or supplies the SDB/SB will provide, and fixed percent of total contract cost committed. **Proposers must also include a Letter of Intent for each SDB/SB listed.** The directory of self-certified SDBs and DGS/BDISBO-verified SDBs can be accessed at the following link:

http://www.dgs.pa.gov/Businesses/SmallDiverseBusinessProgram/Small-Diverse-Business-Verification/Pages/Finding-Small-Diverse-Businesses.aspx#WVpzy3D-

SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs.

**Proposer Company's Name:** **Leonard S. Fiore, Inc.**  

<table>
<thead>
<tr>
<th>SDB/SB Firm Name</th>
<th>SDB or SB</th>
<th>Primary Contact Name</th>
<th>Description of Services or Supplies to be Provided</th>
<th>% of Total Contract Cost Committed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graphics 22 Signs, Inc.</td>
<td>SDB</td>
<td>Jennifer Panian</td>
<td>Signage</td>
<td></td>
</tr>
<tr>
<td>Nittany Building Specialties</td>
<td>SDB</td>
<td>Jacki Hook</td>
<td>Glass &amp; Glazing, Planetarium Cladding</td>
<td></td>
</tr>
<tr>
<td>Marmat</td>
<td>SDB</td>
<td>Mary Beth Mancini</td>
<td>Drywall</td>
<td></td>
</tr>
<tr>
<td>R D Creations</td>
<td>SDB</td>
<td>Renee Noel</td>
<td>Flooring &amp; Window Shades</td>
<td></td>
</tr>
<tr>
<td>Neff Specialties, LLC</td>
<td>SDB</td>
<td>Shari Neff</td>
<td>Specialties</td>
<td></td>
</tr>
<tr>
<td>Kee-Ta Quay Construction, LLC</td>
<td>SDB</td>
<td>Jack A. Clark</td>
<td>Site Concrete</td>
<td></td>
</tr>
<tr>
<td>Classic Spray</td>
<td>SDB</td>
<td>Darrell Yarbrough</td>
<td>Painting</td>
<td></td>
</tr>
<tr>
<td>Keystone Drywall</td>
<td>SB</td>
<td>Chris LeComte</td>
<td>Gypsum Wallboard assemblies and ceilings</td>
<td></td>
</tr>
</tbody>
</table>

**Total SDB % Commitment:**  

**Total SB % Commitment:**  

---

*BDESO 2016Mar*
**SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB)
PARTICIPATION SUBMITTAL**

**Listing SDB and SB Firm For Base Bid:**

The Proposer must list in the chart below the SDBs and SBs that will be used to meet the percentage commitments listed in the SDB and SB Participation Submittal. Include the SDB/SB firm name, SDB or SB designation, SDB/SB Primary Contact Information, a description of the service or supplies the SDB/SB will provide, and fixed percent of total contract cost committed. **Proposers must also include a Letter of Intent for each SDB/SB listed.** The directory of self-certified SBs and DGS/BDISBO-verified SDBs can be accessed at the following link:


SDB/SB name and percent commitment to SDB/SB will automatically populate in the LOI tabs.

**Proposer Company's Name:** Leonard S. Fiore, Inc.

<table>
<thead>
<tr>
<th>SDB/SB Firm Name</th>
<th>SDB or SB</th>
<th>Primary Contact Name</th>
<th>Description of Services or Supplies to be Provided</th>
<th>% of Total Contract Cost Committed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Courtman Painting</td>
<td>SDB</td>
<td>Courtney Herman</td>
<td>Painting</td>
<td></td>
</tr>
</tbody>
</table>

**Total SDB % Commitment:**

**Total SB % Commitment:**
1/23/2020

Lou Ann Craig  
Secretary/Treasurer  
Craig Fencing  
300 East 6th Avenue  
Altoona, PA 16602  
814.942.6569

Dear:  

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Craig Fencing for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Fencing

These services represent 0.06% of the total cost in the Proposer's cost submittal for this Base Bid.

Craig Fencing represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

X

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

X

Lou Ann Craig  
Secretary/Treasurer  
Craig Fencing  
814.942.6569
1/23/2020

Mike Baron  
Vice President, State College Division  
Green Valley Landscaping, Inc.  
52 Reese St.  
Plains, PA 18702  
570.824.TREE (8733)

Dear: Mike Baron

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Green Valley Landscaping, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Landscaping

These services represent \( 0.331\% \) of the total cost in the Proposer's cost submittal for this Base Bid.

Green Valley Landscaping, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

Mike Baron  
Vice President, State College Division  
Green Valley Landscaping, Inc.  
570.824.TREE (8733)
1/23/2020

Charlie Sorce
Director of Business Development
Insulation Coatings & Consultants, LLC
9008 Kidder Road
Sherman, NY 14781
716.761.7117

Dear: Charlie Sorce

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Insulation Coatings & Consultants, LLC for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Air-Barrier

These services represent 0.400% of the total cost in the Proposer’s cost submittal for this Base Bid.

Insulation Coatings & Consultants, LLC represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irvin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

X
Charlie Sorce
Director of Business Development
Insulation Coatings & Consultants, LLC
716.761.7117
1/23/2020

Michael Barton
President
Blair Roofing Inc.
509 Chimney Rocks Rd
Hollidaysburg, PA 16648
(814) 693-9000

Dear: Michael Barton

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Blair Roofing, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Roofing

These services represent 1970% of the total cost in the Proposer's cost submittal for this Base Bid.

Blair Roofing, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]
Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

[Signature]
Michael Barton
President
Blair Roofing Inc.
(814) 693-9000

SDB/SB 2018
1/23/2020

Fred Stucky
Vice President
Allied Equipment Company, Inc.
9E Princess Road
Lawrenceville, NJ 08648
609.512.7236

Dear: Fred Stucky

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Allied Equipment Company, Inc. for a certain scope of work included in Base Bid 2 DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Seating

These services represent 0.0% of the total cost in the Proposer's cost submittal for this Base Bid.

Allied Equipment Company, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irvin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledge,

Fred Stucky
Vice President
Allied Equipment Company, Inc.
609.512.7236
1/23/2020

Heddy M. Richard
President
CSI Construction Company, Inc.
8051 Aber Rd
Verona, PA 15147
412.580.4468

Dear: Heddy M. Richard

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize CSI Construction Company, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Demolition

These services represent 2.876% of the total cost in the Proposer’s cost submittal for this Base Bid.

CSI Construction Company, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged:

Heddy M. Richard
President
CSI Construction Company, Inc.
412.580.4468
1/23/2020

Shirley Ritenour
President
Five R Excavating, Inc.
RR 1
New Florence, PA 15944
724.235.2702

Dear: Shirley Ritenour,

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Five R Excavating, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/ SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Sitework

These services represent ________ % of the total cost in the Proposer's cost submittal for this Base Bid.

Five R Excavating, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/ SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

[Signature]

Shirley Ritenour
President
Five R Excavating, Inc.
724.235.2702
1/23/2020

Emilee Chafardon
President
E & E Contractors, Inc.
633 Meadow Mountain Dr
McConnellsburg, PA 17233
717.485.4443

Dear: Emilee Chafardon

This letter serves as confirmation of the intent of E & E Contractors, Inc. to utilize Leonard S. Fiore, Inc. for a certain scope of work included in Base Bid 2 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Rebar

These services represent \( \frac{1}{5} \) of the total cost in the Proposer's cost submittal for this Base Bid.

E & E Contractors, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

Emilee Chafardon
President
E & E Contractors, Inc.
717.485.4443
Dear Peter Cooper,

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Cooper Trading, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073-P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Cooper Trading, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]

Acknowledged,

[Signature]
1/23/2020

Rebecca Snyder  
President  
Franco, Inc.  
1501 Ardmore Blvd., Suite 100  
Pittsburgh, PA 15221  
412.271.3228

Dear:  
Rebecca Snyder

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Franco, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.  

Masonry

These services represent 8.799% of the total cost in the Proposer's cost submittal for this Base Bid.

Franco, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

Rebecca Snyder  
President  
Franco, Inc.  
412.271.3228
1/23/2020

Nancy Givens
President
RNR Construction Co., Inc.
223 Old Block Road
State College, PA 16804
814.237.2791

Proposer: Leonard S. Fiore, Inc.
RFP: DGS C-0407-0073 P1

Dear: Nancy Givens

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize RNR Construction Company for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

- Scope of work: Structural Steel Fabrication and Erection

These services represent 13.19% of the total cost in the Proposer's cost submittal for this Base Bid.

RNR Construction Co., Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

X Nancy Givens
President
RNR Construction Co., Inc.
814.237.2791

BDISIO C2018Mar
1/23/2020

Scott Snelick  
Owner  
Snelick Construction Services, LLC  
5381 Greensburg Road  
Apollo, PA 15613-1735  
724.771.5690  

Dear: Scott Snelick

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Snelick Construction Services LLC for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Carpentry

These services represent 4.28% of the total cost in the Proposer’s cost submittal for this Base Bid.

Snelick Construction Services LLC represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

X Scott Snelick  
Owner  
Snelick Construction Services LLC  
724.771.5690
1/23/2020

Jennifer Butler  
President
Butler Restoration Services  
1749 Clearfield Valley Blvd  
Dysart, PA 16636  
814.329.7326

Proposer: Leonard S. Fiore, Inc.
RFP:  DGS C-0407-0073 P1

Dear: Jennifer Butler

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Butler Restoration Services for a certain scope of work included in Base Bid for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

**Waterproofing**

These services represent 0% of the total cost in the Proposer's cost submittal for this Base Bid.

**Butler Restoration Services** represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irvin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

Jennifer Butler  
President
Butler Restoration Services  
814.329.7326

<table>
<thead>
<tr>
<th>Date</th>
<th>Name</th>
<th>Title</th>
<th>Signatures</th>
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<tbody>
<tr>
<td>1/23/2020</td>
<td>Jennifer Butler</td>
<td>President</td>
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<td>1/23/2020</td>
<td>Joseph Irvin</td>
<td>Vice President</td>
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1/23/2020

Jennifer Panian  
President  
Graphics 22 Signs, Inc.  
5212 Lytle Street  
Pittsburgh PA 15207  
412.422.1125

Dear: Jennifer Panian

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Graphics 22 Signs, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Signage

These services represent 0.327% of the total cost in the Proposer’s cost submittal for this Base Bid.

Graphics 22 Signs, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

Jennifer Panian  
President  
Graphics 22 Signs, Inc.  
412.422.1125
1/23/2020

Jackie Hook
President
Nittany Building Specialties
105 West Plank Road
Port Matilda, PA 16870
814.692.5533

Dear: Jackie Hook

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Nittany Building Specialties for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Glass/Glazing, Planetarium Cladding, Flooring

These services represent 9.517% of the total cost in the Proposer’s cost submittal for this Base Bid.

Nittany Building Specialties represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

X

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

X

Jackie Hook
President
Nittany Building Specialties
814.692.5533
1/23/2020

Renee Noel
Owner
R D Creations
305 Broad St
Hollidaysburg, PA 16648
814.317.5005

Dear: Renee Noel

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize R D Creations for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Flooring & Window Shades

These services represent 0.345% of the total cost in the Proposer's cost submittal for this Base Bid.

R D Creations represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]
Joseph Lewin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

[Signature]
Renee Noel
Owner
R D Creations
814.317.5005
1/23/2020

Shari Neff  
President  
Neff Specialties, LLC  
1505 Main St  
Hastings, PA 16646  
814.247.8887

Proposer: Leonard S. Fiore, Inc.  
RFP: DGS C-0407-0073 P1

Dear: Shari Neff

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Neff Specialties, LLC for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

These services represent 0.722% of the total cost in the Proposer's cost submittal for this Base Bid.

Neff Specialties, LLC represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Iryth  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

Shari Neff  
President  
Neff Specialties, LLC  
814.247.8887
1/23/2020

Jack A. Clark  
Vice President  
Kee-Ta Quay Construction, LLC  
230 Pitt Street  
Hustontown, PA 17229  
717.987.3272

Dear:  Jack A. Clark

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Kee-Ta Quay Construction, LLC for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Site Concrete

These services represent [ ]% of the total cost in the Proposer's cost submittal for this Base Bid.

Kee-Ta Quay Construction, LLC represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin  
Vice President  
Leonard S. Fiore, Inc.  
814-946-3686

Acknowledged,

[Signature]  
[Signature]

Cree Fico  
Business Manager  
Kee-Ta Quay Construction, LLC  
717.987.3272  
717 787 3518
1/23/2020

Chris Lecomte
President
Keystone Drywall, Inc.
7826 Admiral Peary Hwy.
Cresson, PA 16630
814.886.5507

Dear: Chris Lecomte

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Keystone Drywall, Inc. for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyerdt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

Gypsum Wallboard assemblies and ceilings

These services represent 7.73\% of the total cost in the Proposer's cost submittal for this Base Bid.

Keystone Drywall, Inc. represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

X

Chris Lecomte
President
Keystone Drywall, Inc.
814.886.5507
1/23/2020

Courtney Herman
President
Courtman Painting
1638 Arlington Avenue
Pittsburgh, PA 15210
412-488-8747

Proposer: Leonard S. Fiore, Inc.
RFP: DGS C-0407-0073 P1

Dear: Courtney Herman,

This letter serves as confirmation of the intent of Leonard S. Fiore, Inc. to utilize Courtman Painting for a certain scope of work included in Base Bid 2 for RFP DGS C-0407-0073 P1 and title Weyandt/Walsh Hall, Indiana University of PA issued by the Department of General Services.

If Proposer is the successful vendor, the referenced SDB/SB shall perform the following work, goods or services during the term of the contract, as specifically set forth in the Contract Document and in the Project Schedule that will be created for the Project.

These services represent 1.314% of the total cost in the Proposer's cost submittal for this Base Bid.

Courtman Painting represents that it meets the Small or Small Diverse Business requirements set forth in the RFP and all required documentation has been provided to the Proposer for its SDB/SB submission.

We look forward to the opportunity to serve the Department of General Services on this project. If you have any questions concerning our small business or small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

[Signature]
Joseph Irwin
Vice President
Leonard S. Fiore, Inc.
814-946-3686

Acknowledged,

[Signature]
Courtney Herman
President
Courtman Painting
412-488-8747