

5. Does the Company Have Experience with Job Order Contracting: Yes No

If yes, # of Years Experience with Job Order Contracting: 20

6. Description of Services Completed by the Firm:

General Construction HVAC Electrical Plumbing

7. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached? Yes No

8. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached? Yes No

9. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

"Please see Attached"

10. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

"Please see Attached"

11. Under what other or former names has your organization operated?

Not applicable

9. Description of the Work the Proponent (K.J. Johnston) Intends to Self-Perform: (See below)

K.J. Johnston intends to Self-Perform the following work:

General Requirements (Division 01)

- Summary of Work
- Allowances
- Project Management & Coordination
- Construction Progress Documentation
- Regulatory Requirements
- Quality Control
- Temporary Utilities
- Construction Facilities
- Construction Aids
- Vehicular Access & Parking
- Temporary Barriers and Enclosures
- Project Identification
- Examination & Preparation
- Cleaning & Waste Management

Existing Conditions (Division 02)

- Demolition

Concrete (Division 03)

- Maintenance of Concrete
- Concrete Forming
- Concrete Accessories
- Reinforcing Steel
- Welded Wire Fabric Reinforcing

Metals (Division 05)

- Steel Joist Framing
- Steel Decking

Wood, Plastics, & Composites (Division 06)

- Plastics & Composites
- Wood Framing
- Structural Panels
- Heavy Timber
- Wood Decking
- Sheathing
- Shop-Fabricated Structural Wood
- Glued-Laminated Construction
- Millwork
- Prefinished Paneling
- Board Paneling
- Wood Stairs & Railings
- Ornamental Woodwork
- Wood Frames
- Wood Screens & Exterior Wood Shutters
- Plastic Structural Assemblies
- Plastic Simulated Wood Trim

Thermal & Moisture Protection (Division 07)

- Operation & Maintenance of Thermal & Moisture Protection
- Common Work Results for Thermal & Moisture Protection
- Dampproofing
- Thermal Insulation
- Roof & Deck Insulation
- Roofing
- Roll Roofing
- Sheet Metal Roofing
- Flexible Flashing
- Roof Specialties
- Roof Accessories
- Applied Fireproofing
- Firestopping
- Joint Sealants
- Expansion Control

Openings (Division 08)

- Metal Doors & Frames
- Metal Frames
- Metal Doors
- Wood Doors
- Composite Doors
- Integrated Door Opening Assemblies
- Access Doors & Panels
- Sliding Glass Doors
- Metal Windows
- Wood Windows
- Plastic Windows
- Special Function Windows
- Unit Skylights
- Meta-Framed Skylights
- Door Hardware
- Access Control Hardware
- Window Hardware
- Hardware Accessories
- Glass Glazing
- Mirrors
- Plastic Glazing
- Glazing Surface Films
- Special Function Glazing
- Louvers
- Vents

Finishes (09)

- Maintenance of Finishes
- Plaster & Gypsum Board Assemblies
- Gypsum Plastering
- Portland Cement Plastering
- Acoustical Ceilings
- Acoustical Ceiling Suspension Assemblies
- Wood Flooring
- Resilient Flooring
- Carpeting
- Wall Coverings
- Special Wall Surfacing
- Acoustic Insulation
- Painting

Specialties (Division 10)

- Directories
- Signage
- Partitions
- Wall & Door Protection
- Toilet, Bath, & Laundry Accessories
- Lockers
- Postal Specialties
- Flagpoles

Furnishings (Division 12)

- Window Blinds
- Interior Shutters
- Window Shades
- Manufactured Wood Casework
- Specialty Casework
- Countertops
- Rugs & Mats

Special Construction (Division 13)

- Swimming Pools
- Tubs & Pools
- Controlled Environment Rooms
- Special Activity Rooms

10. Description of the Work the Proponent (K.J. Johnston) Intends to Subcontract: (See below)

K.J. Johnston intends to Subcontract the following work:

Masonry (Division 04)

- All Subdivisions

Equipment (Division 11)

- All Subdivisions

Conveying Equipment (Division 14)

- All Subdivisions

Fire Suppression (Division 21)

- All Subdivisions

Plumbing (Division 22)

- All Subdivisions

Heating, Ventilation, & Air Conditioning (Division 23)

- All Subdivisions

Electrical (Division 26)

- All Subdivisions

Communications (Division 27)

- All Subdivisions

Electronic Safety & Security (Division 28)

- All Subdivisions

Earthwork (Division 31)

- All Subdivisions

Exterior Improvements (Division 32)

- All Subdivisions

Utilities (Division 33)

- All Subdivisions

Transportation (Division 34)

- All Subdivisions

Waterway & Marine (Division 35)

- All Subdivisions

Material Processing & Handling Equipment (Division 41)

- All Subdivisions

Pollution Control Equipment (Division 44)

- All Subdivisions



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412.922.5117 FAX

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May 5, 2016

K.J. Johnston, Limited
ATTN: Ingar
12 Western Avenue
Pittsburgh, PA 15202

RE: Experience Modification Information

Dear Ingar:

The following is the Experience Modification information that you requested that I was able to pull up with the Pennsylvania Compensation Rating Bureau.

2015	.973
2014	.967
2013	.976
2012	.883

If you need anything questions or need anything else, please do not hesitate to contact our office.

Sincerely,

Tami L. Sullivan
Account Manager



COMMONWEALTH OF PENNSYLVANIA

PUBLIC WORKS EMPLOYMENT VERIFICATION FORM

Date 05/09/2016

Business or Organization Name (Employer) K. J. Johnston, LTD

Address 12 Western Avenue

City Pittsburgh State PA Zip Code 15202

Contractor Subcontractor (check one)

Contracting Public Body PA Department of General Services

Contract/Project No DGS A-2016-0001-JOC-WST-K-1

Project Description Job Order Contract - Western Region

Project Location Various

As a contractor/subcontractor for the above referenced public works contract, I hereby affirm that as of the above date, our company is in compliance with the Public Works Employment Verification Act ('the Act') through utilization of the federal E-Verify Program (EVP) operated by the United States Department of Homeland Security. To the best of my/our knowledge, all employees hired post January 1, 2013 are authorized to work in the United States.

It is also agreed to that all public works contractors/subcontractors will utilize the federal EVP to verify the employment eligibility of each new hire within five (5) business days of the employee start date throughout the duration of the public works contract. Documentation confirming the use of the federal EVP upon each new hire shall be maintained in the event of an investigation or audit.

I, Keith J. Johnston, authorized representative of the company above, attest that the information contained in this verification form is true and correct and understand that the submission of false or misleading information in connection with the above verification shall be subject to sanctions provided by law.


Authorized Representative Signature
Keith J. Johnston, President

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: The Pa Historical & Museum Commission

3) Project Name: Lenz House Kitchen Renovations

4) Project Number: P.O. #4300411324 5) Project Value: \$24,409.15

6) Project Address : Old Economy Village 7) County: Beaver
 270 16th Street
 Ambridge, PA 15003

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) **Company Role:** Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) **Agency:** The Commonwealth Other: _____

11) **Location:** Within the Region Being Proposed Other: _____

12) **Project Type:** *(NOTE: Project type should match the trade of the Contract being proposed)*
 General Construction HVAC Electrical Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**
 Yes No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Lisa A. Burchfield Title Contracting Officer

Telephone: 717-705-0557 Email Address: liburchfie@pa.gov

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

 Not Applicable

Comparable Construction Experience
For Projects Less than \$50,000

Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1

Lenz House Kitchen Renovations
270 16th Street
Ambridge, PA 15003

Scope of work:

Renovations to Lenz House Kitchen as follows
replacement of flooring
demo and install new cabinetry
install new lighting fixtures
interior painting

Completion date: 10/08/2014

Before



After



APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: City of Pittsburgh

3) Project Name: CCB 6th I&P Open Office Painting

4) Project Number: BTE Project No. 148-1134 5) Project Value: \$5,083.00

6) Project Address : CCB 7) County: Allegheny

414 Grant Street, 6th Floor

Pittsburgh, PA 15219

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) **Company Role:** Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) **Agency:** The Commonwealth Other: City of Pittsburgh

11) **Location:** Within the Region Being Proposed Other: _____

12) **Project Type:** *(NOTE: Project type should match the trade of the Contract being proposed)*

General Construction HVAC Electrical Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Casimir Pellegrini Title Contracting Officer

Telephone: 412-255-2649 Email Address: Casimir.Pellegrini@pittsburghpa.gov

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

Not Applicable

**Comparable Construction Experience
For Projects Less than \$50,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**CCB 6th Floor I&P Open Office Painting
414 Grant Street
Pittsburgh, PA 15219**

Scope of work:

**content manipulation
repair of existing plaster
patch, prime and finish paint in designated area**

**Comparable Construction Experience
For Projects Less than \$50,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**US Post Office and Courthouse
700 Grant Street, 6th Floor
Pittsburgh, PA 15219**

Scope of work:

**supply labor, equipment, materials, supplies, and supervision necessary
to remove and reinstall marble paneling and trim**

**Please note that project photos, if any, are destroyed within 30 days of project completion for security reasons and are not available.

APPENDIX E COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: United States Postal Service

3) Project Name: Batavia Post Office Lighting Upgrades

4) Project Number: W.O. #3 5) Project Value: \$31,964.62

6) Project Address : Batavia Post Office 7) County: Erie County NY

 2 West Main Street

 Batavia, NY 14020

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) **Company Role:** Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) **Agency:** The Commonwealth Other: United States Postal Service

11) **Location:** Within the Region Being Proposed Other: New York

12) **Project Type:** *(NOTE: Project type should match the trade of the Contract being proposed)*

General Construction HVAC Electrical Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jonathan Maschak Title Contracting Officer

Telephone: 724-776-6233 Email Address: jonathan.e.maschak2@usps.gov

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

 Not Applicable

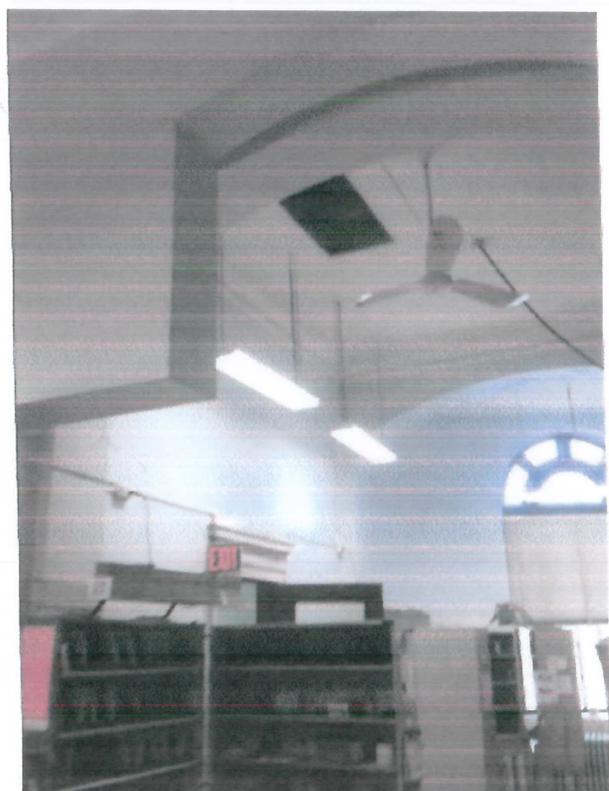
Comparable Construction Experience
For Projects Less than \$50,000

Job Order Contracting Western Region
DGS A-2016-0001-JOC-WST-K-1

**Batavia P. O.
2 W Main Street
Batavia, NY 14020**

Scope of work:

Remove existing fixtures and replace ballast and bulbs on all fixtures except for management office, women's restroom, men's room, basement training area, basement conference room. New fixtures will be installed in the dock area and one under an LOG. All new ballasts and lights will be T832 watt. Existing reflectors, egg crates and lenses will be reused. Five passive infrared wall switches will be installed. All debris will be legally disposed of. Included some paint touch up around the fixtures.



APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: General Services Administration

3) Project Name: US Marines Carpet and Painting Room #1816

4) Project Number: GS-P-03-15-QK-7000 5) Project Value: \$71,981.04

6) Project Address : Moorehead Federal Building 7) County: Allegheny
1000 Liberty Avenue
Pittsburgh, PA 15222

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: General Services Administration

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13): Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Robert Schultz Title GSA Project Manager

Telephone: 412-395-4334 Email Address: robert.schultz@gsa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Not Applicable

**Comparable Construction Experience
For Projects Between \$50,000 and \$150,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**US Marines Carpet and Painting Room #1816
1000 Liberty Avenue
Pittsburgh, PA 15222**

Scope of work:

**demo flooring
floor prep and install carpet and cove base
wall prep and paint finishes
install miscellaneous items**

****Please note that project photos, if any, are destroyed within 30 days of project completion for security reasons and are not available.**

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: United States Postal Service

3) Project Name: USPS Johnstown P&DC Air Compressor

4) Project Number: W.O. #35 5) Project Value: \$113,200.76

6) Project Address : USPS Johnstown P&DC 7) County: Cambria
235 Jari Drive
Johnstown, PA 15904

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: United States Postal Service

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: *(NOTE: Project type should match the trade of the Contract being proposed)*
 General Construction HVAC Electrical Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jonathan E. Maschak Title Contracting Officer

Telephone: 724-776-6233 Email Address: Jonathan.E.Maschak2@usps.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: *(Attach Additional Information As Necessary)*

Not Applicable

**USPS Johnstown P&DC Compressor
235 Jari Drive
Johnstown, PA 15904**

Scope of work:

- remove two compressors, two dryers, oil water separator, piping, electrical concrete pads**
- install two new 15 HP compressors, flow control valve, lead lag controller, filters, dryers, oil water separator and piping**
- new concrete pads to be installed is needed**
- new piping painted to match existing**
- block walls and floors repaired/touched up as necessary**
- legal disposal of all freon and old equipment**



APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: United States Postal Service

3) Project Name: USPS Johnstown P&DC Upgrade Dock Doors and Dock Seals

4) Project Number: W.O. #33 5) Project Value: \$124,612.37

6) Project Address : USPS Johnstown P&DC 7) County: Cambria
235 Jari Drive
Johnstown, PA 15904

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: United States Postal Service

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Mr. Javad Ashrafi Title Contracting Officer

Telephone: 614-571-3075 Email Address: Javad.Ashrafi@usps.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Not Applicable

**Comparable Construction Experience
For Projects Between \$50,000 and \$150,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**USPS Johnstown P&DC Upgrade Dock Doors-Dock Seal Replacement
235 Jari Drive
Johnstown, PA 15904**

Scope of work:

**furnish and install 17 new dock seals with drape style heads
remove and haul all pads
furnish and install 17 TKP dock doors
remove existing openers, controls, disconnect and rewire as needed dock lights
and controls
patch and paint all affected areas from demo
prime and paint the steel jambs where the new dock doors and seals are to be
installed
install new numbers on the exterior of the new doors
remove all doors and debris**



APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: City of Pittsburgh

3) Project Name: South Side Market Gymnasium HVAC Renovations

4) Project Number: BTE Project No. 148-5036 5) Project Value: \$148,957.00

6) Project Address : South Side Market House 7) County: Allegheny

44 Bedford Square

Pittsburgh, PA 15203

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) **Company Role:** Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) **Agency:** The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) **Location:** Within the Region Being Proposed Other: _____

12) **Project Type:** (*NOTE: Project type should match the trade of the Contract being proposed*)
 General Construction HVAC Electrical Plumbing

13): **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Casimir Pellegrini Title Contracting Officer

Telephone: 412-255-2649 Email Address: Casimir.Pellegrini@pittsburghpa.gov

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (*Attach Additional Information As Necessary*)

Not Applicable

**Comparable Construction Experience
For Projects Between \$50,000 and \$150,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**South Side Market, Gymnasium HVAC Renovations
44 Bedford Square
Pittsburgh, PA 15203**

Scope of work:

**provide materials, tools equipment, supervision and labor for Gymnasium
HVAC renovations
excavation, street cutting, concrete encasement, backfill and street
restoration as required**



APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: City of Pittsburgh Department of Public Works

3) Project Name: 4th Floor Parks and Recreation Office Relocation

4) Project Number: BTE: 148-1123 5) Project Value: \$165,167.00

6) Project Address : City County Building, 4th Floor 7) County: Allegheny
414 Grant Street
Pittsburgh, PA 15219

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: City of Pittsburgh

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Casimir Pellegrini Title Contracting Office

Telephone: 412-255-2649 Email Address: Casimir.Pellegrini@pittsburghpa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Not Applicable

Comparable Construction Experience
For Projects Between \$150,000 and \$300,000

Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1

**4th Floor Parks and Recreation Relocation
414 Grant Street
Pittsburgh, PA 15219**

Scope of work:

Replication and repair of wood mold and doors to match existing
replication and repair of plaster to match existing
restoration and repair of plaster to match existing
restoration of marble flooring and installation of new marble flooring
to match existing

Completion Photos:



APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: General Services Administration

3) Project Name: Ambridge SSA Office Renovations

4) Project Number: PDN #PJ2C01262 5) Project Value: \$210,942.83

6) Project Address : Ambridge SSA Office 7) County: Beaver

120 Merchant Street

Ambridge, PA 15003

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: General Services Administration

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dustin Stewart Title GSA Projects Coordinator

Telephone: 412-395-5887 Email Address: dustin.stewart@gsa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Not Applicable

**Comparable Construction Experience
For Projects Between \$150,000 and \$300,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**Ambridge SSA Office Renovations
120 Merchant Street
Ambridge, PA 15003**

Scope of work:

**demo existing
install transaction windows
fabricate ADA ramp and handrails
install ADA compliant walkways
install two interior lights and one exterior light
renovate area, update interior finishes
security system additions and modifications
add water fountain and miscellaneous fixtures**

****Please note that project photos, if any, are destroyed within 30 days of project completion for security reasons and are not available.**

**Comparable Construction Experience
For Projects Between \$150,000 and \$300,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**POCH Rooftop Chiller
700 Grant Street
Pittsburgh, PA 15219**

Scope of work:

**provide crane, permits, road closure to install
chillers, piping and insulation for two coolers
dispose of old units
add two dual pump packages**

****Please note that project photos, if any, are destroyed within 30 days of project completion for security reasons and are not available.**

APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Agency/Client Name: General Services Administration

3) Project Name: Johnstown SSA Office Renovations

4) Project Number: GS-P-03-13-QK-5017 5) Project Value: \$196,535.60

6) Project Address : Johnstown SSA Office 7) County: Cambria
334 Washington St.
Johnstown, PA 15901

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: General Services Administration

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: *(NOTE: Project type should match the trade of the Contract being proposed)*
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Kengeter Title Facilities DM

Telephone: 215-597-2487 Email Address: William.Kengeter@ssa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: *(Attach Additional Information As Necessary)*

Not Applicable

**Comparable Construction Experience
For Projects Between \$150,000 and \$300,000**

**Job Order Contracting Western Region
DGS-A-2016-0001-JOC-WST-K-1**

**Johnstown SSA Renovations
334 Washington St.
Johnstown, PA 15901**

Scope of work:

demo existing

construct wall to enable installation of twelve transactions windows

supply and install three doors

supply and install sound panels in interview area

supply and install additional exit signs and emergency lights as needed

supply and install countertop and electrical at work stations

supply and install security as needed

supply and install new luxury flooring and cove base

****Please note that project photos, if any, are destroyed within 30 days of project completion for security reasons and are not available.**

APPENDIX H

KEY PERSONNEL

PROJECT MANAGER

Submit a Separate Form E for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) Project Manager's Name : Keith J. Johnston

3) # of Years with the Firm: 25

4) Does the Project Manager Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade(s) Checked Above: 35+

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

8) ATTACH RESUME Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Robert Vargo Title Technical Supervisor

Telephone: 412-303-8830 Email Address: rob.vargo@dciinc.org

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Joseph Koehler Title Facility Manager

Telephone: 412-278-8778 Email Address: jkoehler@nalco.com

Project Manager's resume or narrative to include:

- Management, coordination and unique technical skills
- Project experience: scope of services
- Project experience: list projects

Resume - Keith Johnston

In Mr. Johnston's 33 years in the construction industry, starting as a member of the Greater Pennsylvania Regional Council of Carpenters, he has come through the apprenticeship program, through the journeyman program and into the task of project management.

Throughout 28 years of project management Mr. Johnston has worked in Postal facilities, historical restoration of multi-unit buildings, single family town homes, retirement residence, health care office, Department of Defense buildings and sites, warehouse, distribution, industrial, fire stations, police stations, as well as countless city, county and local government projects. As senior project manager Mr. Johnston reviews all information including plan drawings, site photos and specification documents. Mr. Johnston will study all information sources, establish and develop the project scope and schedule, complete necessary reviews and implement the scope and schedule when approved.

United States Postal Service – Repair and Alteration - Comparable Project Contracts

USPS Contract Experience - Dates Back to 1992 -

USPS – R & A Contract No. 232098-00-B-0213, from 03-27-00 to 03-27-03, 53 USPS Offices

USPS – R & A Contract No. 362575-03-B-0085, from 02-18-03 to 02-19-05, 97 USPS Offices

USPS – R & A Contract No. 362575-05-B-1067, from 10-04-05 to 10-04-08, 96 USPS Offices

USPS – R & A Contract No. 362575-08-B-0457, from 08-07-08 to 12-17-10, 58 USPS Offices

USPS – R & A Contract No. 362575-11-B-0030, from 12-17-10 to present, 34 USPS Offices

USPS – R & A Contract No. 362575-12-B-0005, from 10-14-11 to present, 8 work orders

In relation to the almost 400 United States Postal Service buildings listed above, more than 45 of the buildings are located within designated historical districts. With that said many USPO buildings are historically significant, however they have not been recorded into the National Registry. The three USPO sites that are listed in the registry where Johnston, Ltd. has and continues to perform work on are the US Post Office and Courthouse Pittsburgh PA (interior finishes, boiler replacement, carpeting, plaster repairs, etc.) Oil City Post Office Oil City, PA (loading dock concrete) and Sewickley Post Office Sewickley PA (interior and exterior wood repairs and paint finishes)

Currently Johnston, Ltd. Is working on three individual projects located in a designated historic district in the Southside of Pittsburgh, 1021 and 2135 East Carson Street are residential structure retrofits where interiors and exteriors are being repaired, upgraded and refinished complete. The third project, Southside Market House contracted through the City of Pittsburgh is listed on the national registry. The Southside Market House project is a masonry addition, replacement of concrete sidewalks and curbs, plaster repairs and interior finishes.

Project Manager's resume or narrative to include:

- Management, coordination and unique technical skills
- Project experience: scope of services
- Project experience: list projects

Resume – John Ozimek

In Mr. Ozimek's 28 years in the construction industry, starting as a member of the Greater Pennsylvania Regional Council of Carpenters, he has come through the apprenticeship program, through the journeyman program and into the task of project management.

Throughout 23 years of project management Mr. Ozimek has worked in Postal facilities, historical restoration of multi-unit buildings, single family town homes, retirement residence, health care office, Department of Defense buildings and sites, warehouse, distribution, industrial, fire stations, police stations, as well as countless city, county and local government projects. As senior project manager Mr. Ozimek reviews all information including plan drawings, site photos and specification documents. Mr. Ozimek will study all information sources, establish and develop the project scope and schedule, complete necessary reviews and implement the scope and schedule when approved.

Commonwealth of Pennsylvania Projects

Albion State Correction Institute, Albion, PA - Commissary Dock Upgrades \$153,389.36
Mercer State Correction Institute, Mercer, PA - Replace Roof \$148,994.05
Soldiers' and Sailors' Home, Erie, PA - Personal Care Unit Roof \$492,856.38
Soldiers' and Sailors' Home, Erie, PA - Personal Care Unit Carpet \$618,123.82
Soldiers' and Sailors' Home, Erie, PA - Nursing Home Corridor Renovations \$534,818.79
PA State Police Troop E, Erie, PA - Resurface Parking Lot \$185,907.23
Penn Dot Garage, Franklin, PA - Replace Garage Roof \$267,123.49
Cambridge Springs State Correctional Institute, Cambridge, PA - Replace Roof \$261,535.79
Mercer State Correctional Institute, Mercer, PA - Replace Roof, Buildings J & L \$118,714.76
Warren State Correctional Institute, Mercer, PA - Resurface Parking Lot \$278,964.30
Albion State Correctional Institute, Albion, PA - Water Tank Painting \$280,974.96
Tom Ridge Environmental Center, Erie, PA - Slab Settlement \$136,014.43

In addition to the above Mr. Ozimek has contributed to a considerable amount of USPS contract work during the years listed.

United States Postal Service – Repair and Alteration - Comparable Project Contracts

USPS – R & A Contract No. 362575-05-B-1067, from 10-04-05 to 10-04-08, 96 USPS Offices
USPS – R & A Contract No. 362575-08-B-0457, from 08-07-08 to 12-17-10, 58 USPS Offices
USPS – R & A Contract No. 362575-11-B-0030, from 12-17-10 to present, 34 USPS Offices
USPS – R & A Contract No. 362575-12-B-0005, from 10-14-11 to present, 8 work orders

In relation to the almost 200 United States Postal Service buildings listed above, more than 20 of the buildings are located within designated historical districts. With that said many USPO buildings are historically significant, however they have not been recorded into the National Registry. The two USPO sites that Johnston, Ltd. had performed work on that are listed in the registry are Oil City, PA (loading dock concrete) and Sewickley PA (interior finishes).

Field Superintendent's resume or narrative to include:

- Management, coordination and unique technical skills
- Project experience: scope of services
- Project experience: list projects

Resume - Neal Sens

In Mr. Sens' 23 years in the construction industry, starting as member of the Greater PA Regional Council of Carpenters, he has come through the apprenticeship program, through the journeymen program and into project superintendent. His unparalleled development at multiple levels of the construction industry assists him with quality product specification and work order development through the understanding of the QMP.

Throughout the years Mr. Sens has perfected producing quality projects based upon extreme management in the field assuring that his procedures lead to controlled project performance times and the production of quality finished project.

Through Mr. Sens' tenure he has worked in public and private schools, the hospital sector, Department of Defense Base Buildings, warehouse and distribution, fire stations, police stations, city, county and local government projects, heavy highway, flood mitigation, as well as various USPS sites.

Past Comparable Projects - Neal Sens

11 years IQC/JOC quality control experience, 16 years with the company
JOC Experience - Contract No. 362575-12-B-0005, from 10-14-11 to present, 3 work orders
JOC Experience - Contract No. 362575-11-B-0030, from 12-17-10 to present, 35 work orders
JOC Experience - Contract No. 362575-08-B-0457, from 08-07-08 to 12-17-10, 58 work orders
JOC Experience - Contract No. 362575-05-B-1067, from 10-04-05 to 10-04-08, 96 work orders
JOC Experience - Contract No. 362575-03-B-0085, from 02-18-03 to 02-19-05, 97 work orders
JOC Experience - Contract No. 362575-00-B-0213, from 03-27-00 to 03-27-03, 53 work orders

APPENDIX I

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: K.J. Johnston, Ltd.

2) General Field Superintendent's Name : David Skultety

3) # of Years with the Firm: 7

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: 38

7) # of Years Experience with the Commonwealth: 15

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Federico Siegert Title Contracting Officer

Telephone: 412-320-9894 Email Address: federico.siegert@pittsburghpa.gov

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Robert Vargo Title Technical Supervisor

Telephone: 412-303-8830 Email Address: rob.vargo@dcinc.org

Field Superintendent's resume or narrative to include:

- Management, coordination and unique technical skills
- Project experience: scope of services
- Project experience: list projects

Resume – David Skultety

In Mr. Skultety's 38 years in the construction industry, starting as member of the Greater PA Regional Council of Carpenters, he has come through the apprenticeship program, through the journeymen program and into project superintendent. His unparalleled development at multiple levels of the construction industry assists him with quality product specification and work order development through the understanding of quality project management.

Throughout the years Mr. Skultety has perfected producing quality projects based upon extreme management in the field assuring that his procedures lead to controlled project performance times and the production of quality finished project.

Through Mr. Skultety's years at Johnston he has worked in public and private schools, the hospital sector, Department of Defense Base Buildings, warehouse and distribution, fire stations, police stations, city, county and local government government projects, heavy highway, flood mitigation, as well as various USPS Sites.

Past Comparable Projects – David Skultety

7 years IQC/JOC quality control experience, 16 years with the company

JOC Experience - Contract No. 362575-12-B-0005, from 10-14-11 to present, 3 work orders

JOC Experience - Contract No. 362575-11-B-0030, from 12-17-10 to present, 35 work orders

APPENDIX I
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: _____ K.J. Johnston, Ltd. _____

2) General Field Superintendent's Name : _____ Joshua Schulte _____

3) # of Years with the Firm: _____ 2 _____

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: _____ 16 _____

7) # of Years Experience with the Commonwealth: _____ 2 _____

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name _____ Joseph Barsotti _____ Title _____ President _____

Telephone: _____ 412-478-3335 _____ Email Address: _____ Joseph.Barsotti@barsottiwines.com _____

11) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name _____ Deb Mortillaro _____ Title _____ Owner _____

Telephone: _____ 412-391-1709 _____ Email Address: _____ Deb@dreadnoughtwines.com _____

Field Superintendent's resume or narrative to include:

- Management, coordination and unique technical skills
- Project experience: scope of services
- Project experience: list projects

Resume – Joshua Schulte

In Mr. Schulte's 16 years in the construction industry, starting as a student at Steal Center Carpenters, he has come through the training program then directly into project superintendent. His unparalleled development at multi-levels of skill in the construction industry assists him with quality product specification and work order development through the understanding of quality management.

Throughout the years Mr. Schulte has perfected producing quality projects based upon extreme management in the field assuring that his procedures lead to controlled project performance times and the production of quality finished project.

Through Mr. Schulte's brief time with our firm he has worked in public and private schools, the hospital sector, Department of Defense Base Buildings, warehouse and distribution, fire stations, police stations, city, county and local government projects, heavy highway, flood mitigation, as well as various USPS sites.

Past Comparable Projects – Mr. Schulte

16 years quality control experience, 2 years JOC/IQC with the company
JOC Experience - Contract No. 362575-12-B-0005, from 10-14-11 to present, 3 work orders

2-3.4 Understanding of this JOC Procurement System

Having JOC experience is not a requirement for this contract. However, the Commonwealth is seeking proposers who have a general understanding of the JOC procurement system. After reviewing the contract documents and performing independent research, attach a narrative in your own words specifically addressing the following topics.

1. An overview of this JOC procurement system

K.J. Johnston has worked with the Gordian Group and the JOC system of contracting since the year 2000 for various program customers, including the Commonwealth of Pennsylvania Department of General Services.

The efficiency of this procurement is based upon the Construction Task Catalog, computer skills of the individual composing the work order and the intellectual ability of that person to breakdown a project into individual line items required to assemble an assigned project. That is how a work order is created to meet the project needs and scope of work that the client has requested.

2. The procedure the Using Agency will use to order work

The using agency order procedure is quite simple and created to enable fast track project performance. The using agency places a call to the JOC contractor to arrange a site visit and scope of work review at the intended jobsite. The JOC contractor will attend the joint scope meeting, meet with the using agency, Gordian and others at the location to review, define the scope of work, gather pertinent facts and complete field measurements. Project details will be confirmed and the request for proposal will be issued based upon the joint scope meeting. When the RFP has been issued the JOC contractor will develop a proposal within a reasonable time period (about 2 weeks) for review by the requesting parties. This review is the last step in the procedure that will enable the issuance of the job order and get the work order scope set to begin. Should design services need to be engaged they will be added into the joint scope meeting and be within each step thereafter.

3. The proposer's process for preparing designs and accurate job order price proposals

As with past and present contracting in this contracting venue, this proposer expects to be extremely helpful in assisting the using agency and all interested parties. The process to do so involves preparing incidental drawings or sketches, discussing the thoughts thoroughly through those visual aids, taking photographs (when able) and placing visual references on those images, discussing measurements, justifying quantity calculations and complete explanation of the details of the work involved. With those routine but important steps accurate job order price proposals are achieved. Should the need of the work task be of a larger magnitude where design services are required, a design team will be engaged and added into the development phase once that need has been determined.

2-3.4 Understanding of this JOC Procurement System

Having JOC experience is not a requirement for this contract. However, the Commonwealth is seeking proposers who have a general understanding of the JOC procurement system. After reviewing the contract documents and performing independent research, attach a narrative in your own words specifically addressing the following topics.

4. The proposer's plan regarding the proposed methods for determining the costs of subcontracts, as well as proposed methods for selecting and awarding subcontracts, which shall include small business and small diverse businesses as reflected in it SB/SDB submittal

As with past and present JOC work orders, this proposer anticipates that the method for determining the cost of subcontracts will be derived from the Job Order line items, hence the reason a concise and complete work order is necessary. All costs that are extracted from the Construction Task Catalog, in each category, line by line describes a subcontractor division and what may be required from the potential subcontractor with costs assigned to each task.

Having this exact construction division information enables the proposer to solicit responsible bids from SB/SDB contractors. The need is identified, written into a scope of work and then distributed to our SB/SDB business partners that are approved by the Commonwealth of PA to perform the service discussed in the subcontractor's scope of work.

Bids from the SB/SDB subcontractors are received, reviewed, qualified and discussed to obtain the best value to complete the assigned scope of work. The award is then made to the subcontractor, and a purchase order or contract is assigned to confirm the agreed work scope and contract amount.

It is this proposer's intention to always heavily solicit SB/SDB contractors to assist in performance of the DGS Western Region Job Order Contracting Program.

5. The proposer's plan that sets forth in detail how the proposer will meet or exceed its small business and small diverse business annual percentage commitments throughout the duration of the initial term and any renewals of the contract, including a list of current and potential SB/SDB business partners.

This proposer is certified as a PA DGS SB construction contractor. It has been the goal of K.J. Johnston to commit our resources every day to solicit SB/SDB sub-contractors to partner with us in performance of our construction contracts. Our commitment to these relationships has enabled us to meet or exceed jobsite percentages outside of this JOC program. It would remain our goal to utilize SB/SDB business partners for this potential JOC program. SB/SDB partnerships will always be at the forefront of our subcontract awards. Our business has been conducted this way for decades and will continue to be conducted throughout the duration of the initial JOC contract term or any renewals of the contract. Please see attached current and potential SB/SDB sub-contractor listings. The companies with an * designate we are working with or have worked with the listed company.

2-3.4 Understanding of this JOC Procurement System

Having JOC experience is not a requirement for this contract. However, the Commonwealth is seeking proposers who have a general understanding of the JOC procurement system. After reviewing the contract documents and performing independent research, attach a narrative in your own words specifically addressing the following topics.

6. Keys to success of the proposer's plan to meet or exceed its small business and small diverse business annual percentage commitments throughout the duration of the initial term and any renewals of the contract.

The key to success of this proposer's plan to utilize and/or exceed SB/SDB partnership commitments is to be persistent. At Johnston we collectively engage the staff and project managers to work as a team to solicit SB/SDB partners so that we are always performing with SB/SDB goals in mind.

This mindset has developed a solicitation style that consistently reaches out to the SB/SDB business community to develop long term relationships that are built on steady work availability, trust and familiarity with what work Johnston will require their subcontract services for.

7. Any other information deemed relevant and important to understanding the JOC procurement system

K.J. Johnston has successfully performed construction work outside of the JOC contract style since 1978. The 1st indefinite quantity contracts (IQC) that Johnston had performed date back to 1990. The IQC program was the predecessor to Job Order Contracting (JOC). The staff at Johnston has been actively working on JOC contracts since the mid 90's when the market was redefined and expanded with the success of the Gordian Group creating a proprietary information catalog that surpassed all other programs existing at the time. The principal at K. J. Johnston, has not only written and performed these contracts, but has also contributed to the content of many similar programs designed in the same format. With K.J. Johnston on the project team there is a strong commitment to provide SB/SDB opportunities, develop accurate work orders and initiate complete and on schedule projects within this Job Order Contracting program. This performance has been proven for more than 25 years as we meet or exceed what is required.

REVISED: April 25, 2016

**Established Business Relationships designated with a asterick.

Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
* Allegheny Global Environmental Inc. 37 W. Main St. Carnegie, PA 15106	SDB	Tammy Seiler, tseiler@aaglo.com	Environmental protection management and testing
* Beth's Barricades 1623 Middle Road Gibsonia, PA 15044	SDB	Elizabeth Nury, beth@bethbarricades.com	Traffic Control, Cones, Barriers
* Braden & McSweeny Inc. 608 Arch Street Carnegie, PA 15106	SDB	Maria Steiner, msteiner@bradenmcsweeny.com	Restroom Partitions and bathroom accessories
D'Appolonia Engineering 701 Rodi Road, Floor 2 Pittsburgh, PA 15235-4559	SDB	Melissa J. Sebastian, mjsebastian@dappolonia.com	Site exploration, evaluation of siting considers, preparation of site demolition plans, site layout plans and site grading plans, storm water management, roadway and parking lot design, driven pile, drill shaft and micropile foundations
* Don Parker Sales, Inc. 1916 Babcock Blvd. Pittsburgh, PA 15209	SDB	Pamela Pitell, ppitell@donparkersales.com	Hydraulic cylinders and vehicle lifts
East End Plumbing & Mech. 501 South Main Street Pittsburgh, PA 15215	SDB	Florinda Mascilli, flo@eastendmechanical.com	Plumbing Fixtures and plumbing services

Request for Proposal
Department of General Services

Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
* Eisler Nurseries Inc. 1031 New Castle Rd. Prospect, PA 16052	SDB	Sherry L. Kayne, Sherry@eislernurseries.com	Landscaping Services and supplies
* Ida Yeager Sales, Inc. 262 Magill Road Zelienople, PA 16063	SDB	Ida Yeager, idayeagersales@zoominternet.com	Various Roofing Material
J & J Fire Protection Co., Inc. 101 Powell Road Butler, PA 16002	SDB	Vicki L. Glass, jandjfire@jandjfire.com	Plumbing Construction Service and Sprinklers
Lovorn Engineering 700 Blaw Avenue, Suite 200 Pittsburgh, PA 15238	SDB	Kelsey Crossey, dcrossey@lovornengineering	Design work, HVAC, Electrical, Plumbing, Fire Protection, and Building
L M Colker Company Inc. 2618-30 Penn Avenue Pittsburgh, PA 15222	SDB	Sandy Hanberry,	Janitorial Supplier and Equipment
Neff Specialties 1505 Main Street Hastings, PA 16646	SDB	Shari Neff, shari@neffspecialties.com	Cabinets, Casework

Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
* Interstate Contractors Supply 1655 Jefferson Ave. Washington, PA 15301	SDB	Louis Walker, greg@pa-ics.com	Construction Materials
* Direct Service, Inc. 137 Julius St. Pittsburgh, PA 15206	SDB	Marcy Jones, marcy@directservicesinc.com	Janitorial Equipment and Janitorial Services
Bella Enterprises Inc. 3235 Millers Run Road, 1st Fl Cecil, PA 15321	SDB	Karrie Sitarik, ksitarik@bellaenterprises.com	Sewer and waterline
* Elstner Construction Co., Inc. 695 McMurray Road Bethel Park, PA 15102	SDB	Rebecca Numer, elstnerconstruction@comcast.net	Building finishes, Site preparation, Remediation Services
I.D. Ritter, Jr. Co., Inc. 7008 Bennetts St., 1st Flr Pittsburgh, PA 15208	SDB	Ira Ritter, Jr., ira.ritter@comcast.net	Interior and Exterior Paint Finishes
* L & E Concrete Pumping, Inc. 106 Shangri Lane Pittsburgh, PA 15237	SDB	Donna Femc, leconcpump@verizon.net	Concrete Ready Mix

Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Pave Care 1692 S Center St., Ext Grove City, PA 16127	SDB	Richard Dillaman, pavecare@pavecare.com	Asphalt Sealing/Paving
* Phoenix Roofing, Inc. 230 Coraopolis Road Coraopolis, PA 15108	SDB	Nancy Bartholomew, bruceb@phoenixrfg.com	General Construction, Roofing
Plantscape Inc. 3101 Liberty Avenue Pittsburgh, PA 15201	SDB	Carole Horowitz, brentw@plantscape.com	Interior landscape, Floral and Non-floral plants
Swisher Concrete Products 9428 Clearfield- Curwensville Hwy. Clearfield, PA 16830	SDB	Jeannine Swisher, jswisher@swisherconcrete.com	Masonry, Steel, Beams, Brick
* Unique Services & Appl. 3401 Provost Road Pittsburgh, PA 15227	SDB	Debra Gromo, debbiegromo@yahoo.com	General Construction Services, Flag Poles
* V O George Group Inc. 140 Church Road Wexford, PA 15090	SDB	Jill Schuster, Kate@vogeorge.com	Aluminum profile extrusions and supplies

Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Uni-Tec 2007 Cato Avenue State College, PA 16801	SDB	Cecile E. Baker, ceb@uni-tec.com	Design Services
Workscape Inc. 1900 Lowe St. Pittsburgh, PA 15220	SDB	Dawn Sauter, dmsauter@workscapeinc.com	Window film, Door Frames and Closers
* Washington Builders Supply 313 Country Club Road Meadowlands, PA 15347	SDB	Christine Whiteko, joel@washbldrs.com	Builders Supply
Air Technology, Inc. 2774 S Park Road Bethel Park, PA 15102	SDB	Rita Rigas, rita@atidevelopment.net	General Construction
Cooper Trading, Inc. 1078 Portal Lane N Huntingdon, PA 15642	SDB	Peter Cooper, pete@ctipa.com	Construction Supplier
DCI Logistics 1 Lane Road Carnegie, PA 15106	SDB	Craig Bingham, craig@dc-logistics.com	Construction Supplies, Electrical Supplies

Proposal Signature

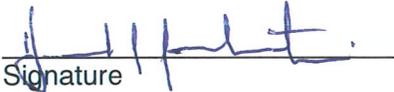
Proposer's Representations and Authorizations. Proposer by signing on the signature page and submitting its proposal understands, represents, acknowledges and certifies that:

- a. All of the Proposer's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Commonwealth shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.
- b. The Proposer has arrived at their Adjustment Factors in its proposal independently and without consultation, communication, or agreement with any other Proposer or potential Proposer.
- c. The Proposer has not disclosed their Adjustment Factors to any other firm or person who is a Proposer or potential Proposer for this RFP, and the Proposer shall not disclose any of these items on or before the proposal submission deadline specified in the Calendar of Events of this RFP.
- d. The Proposer has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
- e. The Proposer makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- f. To the best knowledge of the person signing the proposal for the Proposer, the Proposer, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Proposer has disclosed in its proposal.
- g. To the best of the knowledge of the person signing the proposal for the Proposer and except as the Proposer has otherwise disclosed in its proposal, the Proposer has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Proposer that is owed to the Commonwealth.
- h. The Proposer is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Proposer

cannot so certify, then it shall submit along with its proposal a written explanation of why it cannot make such certification.

- i. The Proposer has not made, under separate contract with the Issuing Office, any recommendations to the Issuing Office concerning the need for the services described in its proposal or the specifications for the services described in the proposal.
- j. Each Proposer, by submitting its proposal, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Proposer's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.
- k. Proposer will maintain all commitments made in the Small Businesses and/or Small Diverse Businesses Participation Submittal at the time of proposal submittal unless a change in the commitment is approved by the BDISBO.
- l. Until the selected Proposer receives a fully executed and approved written contract from the Issuing Office, there is no legal and valid contract, in law or in equity, and the Proposer shall not begin to perform.
- m. Proposer acknowledges that they have read and understood all Bulletins issued on the Department's web site for this Job Order Contracting Services contract.

I am authorized to sign this proposal on behalf of the Proposer and I agree and state that K.J. Johnston, Ltd. (Name of Firm) understands and acknowledges that the above representations (a through m) are material and important, and will be relied upon by the Department of General Services in awarding the contract for which this proposal is submitted. I understand and my firm understands that any misstatement shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.


Signature

Keith J. Johnston
Print Name Legibly

President
Title

NONCOLLUSION AFFIDAVIT

DGS Project Number: A-2016-0001-JOC-WST-K-1
GENERAL CONSTRUCTION

State of Pennsylvania :

County of Allegheny : s.s.

I state that I am the President (Title) of K.J. Johnston, Ltd. (Name of Firm) and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the Adjustment Factors of this proposal.

I state that:

- 1. The Adjustment Factors of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, proposer, or potential proposer.
- 2. The Adjustment Factors have not been disclosed to any other firm or person who is a proposer or potential proposer, and they will not be disclosed before the proposal submission date.
- 3. No attempt has been made or will be made to induce any firm or person to refrain from proposing on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
- 4. The proposal of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- 5. K.J. Johnston, Ltd. (Name of Firm) its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to proposing and/or bidding on any public contract, except as follows:

I state that K.J. Johnston, Ltd. (Name of Firm) understands and acknowledges that the above representations are material and important, and will be relied upon by the Department of General Services in awarding the contract(s) for which this proposal is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.

[Signature]
(Signature)

Keith J. Johnston
(Signatory's Printed Name)

President
(Signatory's Title)

SWORN TO AND SUBSCRIBED
BEFORE ME THIS 5 DAY OF

MAY, 202016
Catherine M. Jones
Notary Public

My Commission Expires

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Catherine M. Jones, Notary Public
Emsworth Boro, Allegheny County
My Commission Expires Jan. 31, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

Appendix J

COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	<u>1</u> . <u>2</u> <u>2</u>	X 0.50	= <u>0</u> . <u>6</u> <u>1</u>
2.	Adjustment Factor for Other Than Normal Working Hours	<u>1</u> . <u>2</u> <u>6</u>	X 0.20	= <u>0</u> . <u>2</u> <u>5</u>
3.	Adjustment Factor for Non Pre-priced Tasks	<u>1</u> . <u>2</u> <u>2</u>	X 0.10	= <u>0</u> . <u>1</u> <u>2</u>
4.	Adjustment Factor for Design Work	<u>1</u> . <u>3</u> <u>7</u>	X 0.20	= <u>0</u> . <u>2</u> <u>7</u>
5.	Add all the Total amounts in the right column. The Sum of these Total amounts on line 5 is the Final Proposed Price for Cost Submittal scoring purposes only.			= <u>1</u> . <u>2</u> <u>5</u>

Notes To the Proposer:

1. Specify lines 1 through 5 to two (2) decimal places. Use conventional rounding methodology (i.e., if the number in the 3rd decimal place is 0-4, the number in the 2nd decimal remains unchanged; if the number in the 3rd decimal place is 5-9, the number in the 2nd decimal is rounded upward).
2. ***The Other Than Normal Working Hours Adjustment Factors should be greater than or equal to the Normal Working Hours Adjustment Factors.***
3. ***The Non Pre-priced and Design Work Adjustment Factors must be greater than or equal to 1.0000.***

APPENDIX K
COSTARS PROGRAM ELECTION TO PARTICIPATE

If awarded a Contract, our firm agrees to sell the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to registered COSTARS Members who elect to participate in the contract. Our firm also agrees to pay the applicable Administrative Fee (\$1500 or \$500 for a Department of General Services Certified Small Business) at the beginning of each contract year and upon each contract renewal date.

Our firm also agrees to pay Gordian a 1% Contractor License Fee (License Fee) payable within five (5) days from the date the JOC Contractor receives payment from a COSTARS Member.

If you are asserting that your firm is a Department of General Services Certified Small Business, provide an active Department of General Services Small Business Certification.

K.J. Johnston, Ltd.
Corporate or Legal Entity Name

 05/03/2016
Signature/Date

Keith J. Johnston, President
Printed Name/Title

End of Part 5

**Job Order Contracting
Western Region - Gen. Constr.**

6/10/2016

Summary

KJ Johnston

Pro Rated Cost Score	496.000	500.000
X multiplier	0.50	0.50
Final Cost Score	248.000	250.000

Pro Rated SDBSB Score	129.482	500.000
X multiplier	0.20	0.20
Final DB Score	25.896	100.000

Pro Rated Tech Score	477.608	500.000
X multiplier	0.30	0.30
Final Tech Score	143.282	150.000

Final Proposal Score

417.18

500.00

Overall Rank	2	1
Cost Score Rank	2	1
Pts. Lost on Cost	2.000	0.000
SDBSB Score Rank	2	1
Pts. Lost on DB	74.104	0.000
Tech Score Rank	2	1
Pts. Lost on Tech	6.718	0.000