

ORIGINAL COPY

Response  
To

Request for Proposal  
For General Construction Job Order Contract

CENTRAL REGION

Contract No: DGS A-2016-0001-JOC-CEN-K-1

# PACKAGE I: TECHNICAL SUBMITTAL

Prepared  
By



MASTER BUILDERS  
4 Barlo Circle  
Dillsburg, PA 17019  
PH: 717-432-3429 FAX: 717-432-7343  
[www.lobarassoc.com](http://www.lobarassoc.com)

# Table of Contents

## Request for Proposal For General Construction Job Order Contract

### CENTRAL REGION

Contract No: DGS A-2016-0001-JOC-CEN-K-1

#### PACKAGE I: TECHNICAL SUBMITTAL

Section 1: Company Profile (2-3.1)

Section 2: Comparable Construction  
Experience (2-3.2)

Section 3: Key Personnel (2-3.3)

Section 4: General Understanding of  
the JOC Procurement  
System (2-3.4)

Section 5: Mandatory Forms (2-3.5)



# APPENDIX D

## COMPANY PROFILE

### 1. General Information

Company Name: Lobar Associates, Inc.  
Street Address: 4 Barlo Circle  
PO Box / Rural Route: PO Box 432  
City: Dillsburg  
State: PA  
Postal Code: 17019  
County: York  
Telephone: 717-432-3429 Fax: 717-432-7343  
Website: www.lobarassoc.com  
Number of Years as a Contractor: 30

### 2. Is the Company Office Administering the Contract within the Region Boundary?

Yes  Other

Street Address: 4 Barlo Circle  
PO Box / Rural Route: PO Box 432  
City: Dillsburg  
State: PA

### 3. Number of Years the Company Office Administering the Contract Above Has Been Staffed and Operational: 30 Years

4. Does the Company Have Experience Working with the Commonwealth:  Yes  No

If yes, # of Years Experience with the Commonwealth: 26

5. Does the Company Have Experience with Job Order Contracting:  Yes  No

If yes, # of Years Experience with Job Order Contracting: 11+

6. Description of Services Completed by the Firm:

General Construction  HVAC  Electrical  Plumbing

7. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached?  Yes  No

Company Overview, Services, "Why Lobar?" Sheets

8. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached?  Yes  No

9. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

See Attached Self-Perform Sheet and Attached Certified Staff Sheet  
\_\_\_\_\_  
\_\_\_\_\_

10. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

We plan to subcontract to SB/SDE trades in a multitude of several trades including,  
but not limited to: demolition, excavation/sitework/landscaping, concrete/paving, insulation,  
roofing, finishes, dry wall and studs, painting, cleaning, and design and engineering.  
\_\_\_\_\_

11. Under what other or former names has your organization operated?

N/A  
\_\_\_\_\_  
\_\_\_\_\_



4 Barlo Circle  
Dillsburg, PA 17019  
717.432.3429  
717.432.7343 FAX  
www.lobarassoc.com

The Lobar companies had a modest start in 1967 when owners Lloyd and Barbara Eichelberger began offering general construction services for a few, skillfully handled projects. Believing in the principles offered by a family business (being trustworthy, hardworking and dedicated), Lobar built an early reputation as a cost effective and reliable contractor.

Today those "family business" principles – trustworthy, hardworking, dedicated – are the reason for our success and have made Lobar a leader in the industry.

Lobar Associates, Inc., as one of the Lobar companies, became incorporated in 1986 to offer design-build and engineering services with a concentration on the private sector.

Now in our thirtieth year, Lobar Associates, Inc. employs approximately 150 full-time employees and is one of the fastest growing, innovative and safest construction firms in the area.

Over those years, Lobar Associates, Inc. has evolved into a comprehensive provider with our MASTER BUILDER program. We offer a full range of services - from preconstruction consulting to long-term maintenance agreements - because we believe in committing to the client in addition to the project at hand.

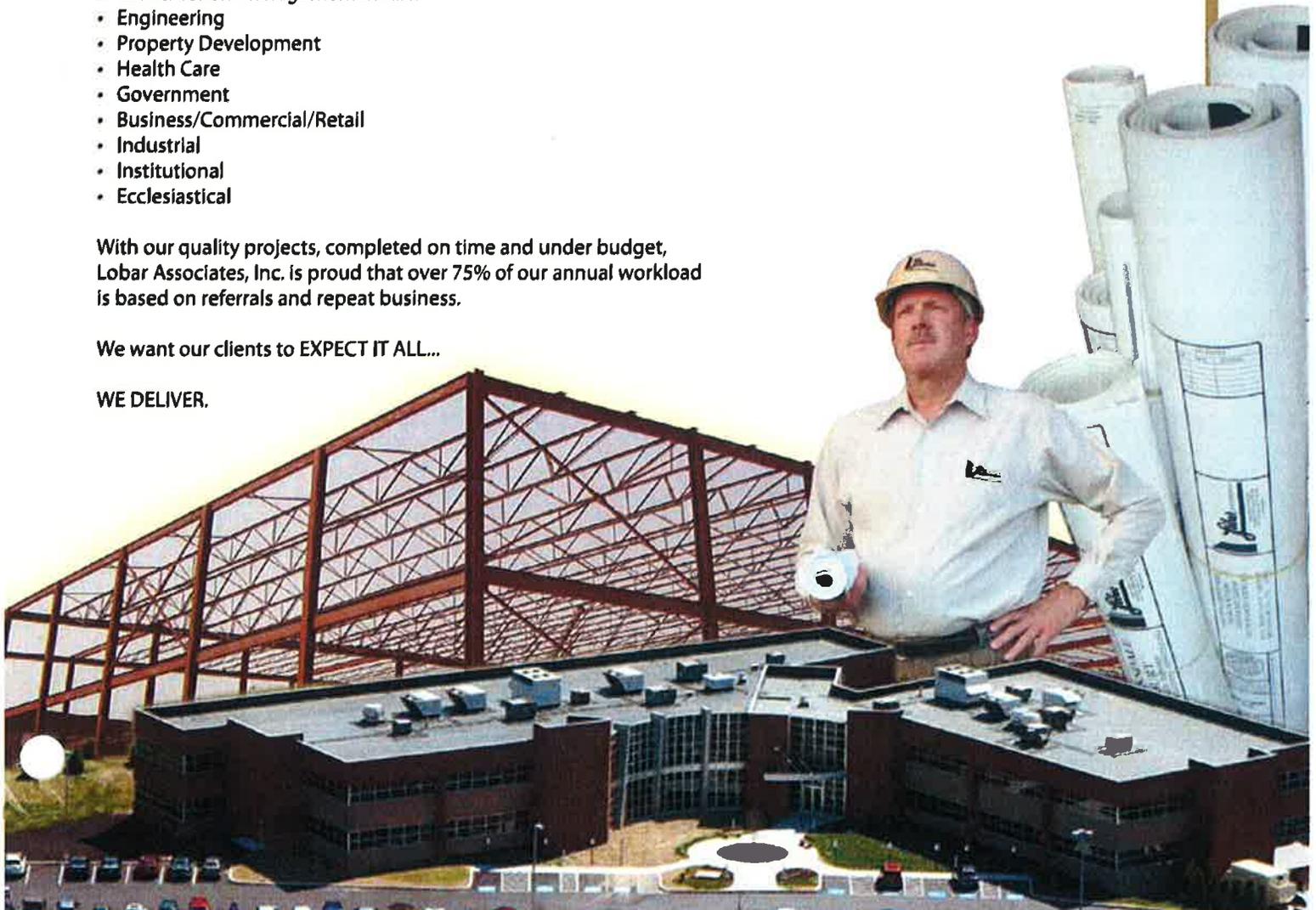
Our current market sectors include:

- Design/Build
- Construction Management at Risk
- Engineering
- Property Development
- Health Care
- Government
- Business/Commercial/Retail
- Industrial
- Institutional
- Ecclesiastical

With our quality projects, completed on time and under budget, Lobar Associates, Inc. is proud that over 75% of our annual workload is based on referrals and repeat business.

We want our clients to EXPECT IT ALL...

WE DELIVER.





**MASTER BUILDERS**

**CONSTRUCTION**

- Design/Build
- Government
- Retail & Commercial
- Health Care
- Industrial
- Places of Worship
- Higher Education
- Financial
- Multi-Family Residential
- Roofing
- Rapid Response Construction Services

**SITE DEVELOPMENT**

- Sitework Development & Construction
- Bridge Construction - PennDOT Certified
- Utility Construction
- Structural Concrete Construction

**CONSTRUCTION MANAGEMENT**

- Agency Construction Management
- Construction Management at Risk
- Program Management
- Pre-Construction Services

**DESIGN & ENGINEERING**

- Design
- Structural Engineering
- Civil Engineering
- Permitting
- Value Engineering & Peer Review
- Surveying
- Drafting (CADD) Services
- Inspection/Forensic Services

**PROPERTIES**

- Facility and Property Management
- Building Maintenance & 24/7 Emergency Services
- Snow Removal Program
- Site Cost Analysis & Acquisition
- Land Development
- Leases or Lease-to-Own Options

**TECHNOLOGIES**

- Structured Cabling Systems
- Design & Installation
- Moves - Adds - Changes
- Voice - Data - Security



## **WHY LOBAR ASSOCIATES?**

### **Reputable**

- Over 75% of our annual workload is based on referrals and repeat business
- Numerous client referrals for you to contact
- Client-Oriented, not just Project-Oriented

### **Full Service Solution Provider**

- MASTER BUILDER Program: Preconstruction Services to Service and Maintenance contracts and everything in between – our services go well beyond normal construction duties
- Dependable: Long-Term clients have been using our services for over 30 years. We are here for them 24/7 – no matter how big or small the project

### **Quality-Oriented**

- Provide the best quality at the best value throughout estimating, value-engineering and buy-out
- No cut corners or workmanship below our high standards
- Solicit pricing only from subcontractors and suppliers who can meet our expectations
- **Never...ever sacrifice quality for price**

### **Timely**

- ZERO claims for missing a scheduled completion date
- Experts at fast-track delivery – typically compressing schedules 10%-25% of original time estimates
- Over 30 years of experience with phased schedules
- Weekly reviews of manpower and subcontractor performance to ensure your project stays on track
- Microsoft Project and Primavera SureTrack CPM scheduling

### **Cost-Competitive**

- Active in both the design/build and competitive-bid markets
- Accurate estimates and budgets
- Various pricing opportunities: GMP, Lump Sum, Time & Material, "Open Book", etc...
- **Offer leasing and financing opportunities**

### **Self-Performing**

- **Not a shell management firm dependent upon other contractors to do the actual work - we like to call it "REAL" Construction Management**
- Self-perform from 30% to 100% of the work – depending on the scope of work and the size of the project

### **Solid**

- **The Lobar Companies have been in business for over forty-five years**
- Financially sound - Zero defaults on any payment or performance bonds
- Most project managers and superintendents have been with the Lobar team for over 15 years
- Annual personnel turnover of less than 5 percent

### **Safe**

- **Current Workers Compensation Experience Modification of .740 – an excellent rating for a company that has over 70% of its staff as on-site project tradesmen**
- **Project management staff is CPR & First Aid and OSHA certified, with required yearly recertifications**
- **Equipment operators are OSHA certified**





April 19, 2016

Risk Management  
Insurance  
Health Benefits  
Third-Party Administration  
Wealth Management  
Human Resources

Lobar Associates, Inc.  
P. O. Box 432  
Dillsburg, PA 17019 - 0432

RE: Experience Mod History

To Whom It May Concern:

The Experience Modification History for Lobar Associates, Inc. and Lobar Site Development Corp. is as follows:

**Thoughtful Solutions.  
The Right Choice.**

**Corporate Headquarters**  
39 North Duke Street  
P.O. Box 1728  
Lancaster, PA 17608-1728  
717.397.9600  
1.800.533.5271

2016-17	.740
2015-16	.796
2014-15	.788
2013-14	.770
2012-13	.745

**Urban Place**  
454 New Holland Avenue  
Suite 300  
P.O. Box 1728  
Lancaster, PA 17608-1728  
717.397.9600

Please feel free to contact us should you have any questions or if we may be of further assistance to you.

Sincerely,

**Capital Region**  
Rossmoyne Business Center  
4999 Louise Drive, Suite 201  
Mechanicsburg, PA 17055  
717.620.2400

Debby K. Whary  
CSR II  
dwhary@murrayins.com

**Quarryville**  
6 South Church Street  
P.O. Box 310  
Quarryville, PA 17566-0310  
717.786.2161

Enclosure

**Berks**  
Berkshire Knoll  
1125 Berkshire Blvd, Suite 100  
Wyomissing, PA 19610-1211  
610.371.9505

1815639

**Construction Bonds, Inc.**  
1110 Herndon Parkway  
Suite 307  
Herndon, VA 20170  
703.934.1000

**murrayins.com**

## **SELF-PERFORMANCE**

Lobar Associates controls the quality, budget and schedule so well because we perform much of our own work. We are not a "shell" management firm with a few people dependent upon the whims of other contractors. We will bolster the work force as we deem necessary to meet and maintain your project.

Lobar's qualified workforce has been trained and equipped to perform the following trade work:

- Demolition
- Site Work
- Concrete Work
- Small Masonry
- Steel Erection
- Rough Carpentry
- Finish Carpentry
- Studs and Drywall
- Millwork
- Cabinets/Countertops
- Caulking
- Life Safety/ADA Compliance
- Metal Buildings
- Doors and Windows
- Miscellaneous Specialty Items (Div. 10)
- Insulation
- Roofing
- Siding
- Ceramic Tile
- Painting
- Landscaping
- Data and Voice Cabling
- Security Systems
- Audio/Visual Systems

Lobar also offers a full range of professional services including:

- Civil and Structural Engineering
- Space Planning & Interior Design
- Construction Management
- Project/Site Layout and Surveying
- Project Supervision
- Quality Control Functions

### Examples of Cost Savings with Self-Performance:

- Carlisle Brethren in Christ Church: We had a \$125,000 quote from a subcontractor for installing tiered seating in the auditorium. We self-performed that task for \$95,000 - a savings of 24%
- Cracker Barrel Restaurant: A subcontractor submitted pricing for rock removal at \$500,000. We knew we could beat that price. We self-performed for \$250,000 - a 50% savings!

Note: Pending on project requirements, pre-qualified subcontractors could be used in lieu of in-house workforce.



Lobar Associates has one of the most well trained, certified and licensed workforces in Central Pennsylvania



<b>Health Care/ASHE</b>	<b>Staff</b>
Certified Healthcare Constructor (CHC)	1
Health Care Construction Certified (HCC)	12
<b>Health &amp; Safety</b>	<b>Staff</b>
OSHA 10	50
OSHA 30	8
Drug & Alcohol Reasonable Suspicion	4
CPR/First Aid	55
PA Certified Safety Committee	8
Fall Protection	78
Trench Safety	2
Confined Space	9
Flagger	8
HAZWOPER 40	7
Mold Prevention & Awareness	11
Mold Remediation Supervisor	7
<b>Management</b>	<b>Staff</b>
Construction Project Management	6
CQMC (Quality Control) from USACE	3
Cost Analysis	2
<b>Equipment</b>	<b>Staff</b>
CDL	15
Fork Lift	35
Aerial Lift	12
Power Actuated Tool	3
<b>Specialty</b>	<b>Staff</b>
STAR Building Erector	1
HARSCO Scaffolding	3
ACI Certified Tilt Up Concrete Technician	1
ACI/PennDOT Concrete Testing Technician	8
PennDOT Certified Bituminous Technician	1
GENFLEX Roofing	7
FABRAL Roofing	2
Ceramic Tile Installation	8
AWS Welding	5
3M Fireproofing	2
SPECSEAL Firestopping Systems	9
Emergency Response	2
SWIP (Storm Water)	1
<b>Technical</b>	<b>Staff</b>
Autodesk Products (incl. Revit)	3
Total Station	7
LEVITON Technician	1
BICSI Certified Installer	2

Plus, all of our employees are drug tested and security screened for you and your client's safety

**APPENDIX E**  
**COMPARABLE CONSTRUCTION EXPERIENCE**  
**PROJECTS EQUAL TO OR LESS THAN \$50,000**

*Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.  
2) Agency/Client Name: PA Department of General Services  
3) Project Name: Repair Culvert on South Circle Drive  
4) Project Number: DGS A 925-1-JOC 5) Project Value: \$46,892.00  
6) Project Address : DGS Annex Complex 7) County: Dauphin  
Harrisburg, PA 17110

8) **Achieved or Anticipated Final Acceptance after January 1, 2011**  Yes  No

9) **Company Role:**  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) **Agency:**  The Commonwealth  Other: \_\_\_\_\_

11) **Location:**  Within the Region Being Proposed  Other: \_\_\_\_\_

12) **Project Type:** *(NOTE: Project type should match the trade of the Contract being proposed)*

General Construction  HVAC  Electrical  Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes  No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator/Project Manger

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

No problems or major issues



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

**Date:** February 18, 2011

**Subject:** **APPROVAL OF  
JOB ORDER CONTRACT #2008-0001-JOC-CRS-19  
Project No. D.G.S. -A 925-1  
Repair Culvert on South Circle Drive  
DGS Annex Complex  
Dauphin County, Pennsylvania  
(DGS)**

**To:** Mr. Herbert Pfuhl III, Director  
Bureau of Professional Selections & Administrative Services

**From:** Linda Shambaugh  
Bureau of Engineering & Architecture

Attached is the signed Job Order contract form for the above project.

**Job Order Cost:** \$46,892.76  
**Total Funds Required:** \$50,175.26  
**Completion time:** Four (4) months  
**Vendor:** Lobar Associates Construction

We are returning the entire packet to back to you for further processing.

If you should have any questions, please contact this office.

**Attachments**

xc: R. Miller  
W. Cunningham  
R. Zimmerman  
S. Price  
Director's File  
Central File

**Detailed Scope of Work**

**Job Order Contract**

---

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-19  
**USING AGENCY:** DGS  
**LOCATION:** 042 - DGS Annex  
**DATE:** February 01, 2011  
**PROJECT TITLE:** A 925-1 Culvert Project on South Circle Drive

---

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

---

**Detailed Scope of Work:**

DGS A925-1  
Culvert Project on South Circle Drive  
DGS Annex  
Harrisburg, Pa.

Culvert replacement at South Circle Drive over tributary to Asylum Run.

Replace existing, partially-collapsed, corrugated metal pipe/iron pipe combination with a new 30" diameter galvanized corrugated metal pipe.

Remove existing culvert and salvage stone from the headwall and wings. Install new culvert in the tributary channel and align with stream flow. Install culvert invert elevation at 6 inches below natural streambed with slope gradient aligned to the streambed gradient.

Provide a length of new culvert pipe sufficient to allow adequate roadway width with stable slopes on either side (35 feet +/-).

Repair or replace masonry headwalls as necessary to stabilize roadway. Tie in new headwall and wings into existing stone walls. Re-use stone when possible to face all cast concrete.

A temporary cofferdam can be placed upstream of the culvert site if needed. Water shall be pumped through a filter sack located in a well-vegetated beside the tributary.

Underground utilities must be located, protected, or relocated before excavation begins.

Repair/replace all saw cut roadway areas with properly compacted backfill, a 4 inch thick layer of BCBC base course, and a 1 1/2" thick layer of asphalt wearing course. Seal all cut edges with AC-20.

Restore, seed and mulch all disturbed grass areas.

# Job Order Contract

## Proposal Review Summary - Category

---

**Date:** February 01, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-19  
**Job Order Title:** A925-1 Culvert Project on South Circle Drive  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 46,892.76  
**Proposal Name:** Culvert Project on South Circle Drive  
**Proposal Submitted:** 02/01/2011

---

<b>No Category Input:</b>	<b>\$46,892.76</b>
<b>Proposal Total</b>	<b>\$46,892.76</b>

---

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal:** 0.00%

# Job Order Contract

## Proposal Review Detail - Category

**Date:** February 01, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-19  
**Job Order Title:** A925-1 Culvert Project on South Circle Drive  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 46,892.76  
**Proposal Name:** Culvert Project on South Circle Drive  
**Proposal Submitted:** 02/01/2011  
**Adjustment Factor(s) Used:** 1.1645-NWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>No Category Input</b>							
1	01 22 23 00 0273		WK	1 CY, 24" Bucket, 14'-4" Deep, 75 HP Loader-Backhoe Note: With full-time operator	\$18,018.49		
				Quantity	Unit Price	Factor	Total
			Installation	4.00 x	3,868.29 x	1.1645 =	\$18,018.49
2	01 22 23 00 0578		WK	20200 GPH, 12.5 HP Centrifugal Pump, 3" Discharge	\$825.26		
				Quantity	Unit Price	Factor	Total
			Installation	4.00 x	177.17 x	1.1645 =	\$825.26
3	01 22 23 00 0739		WK	13 CY Rear Dump Truck, With Full-Time Truck Driver	\$9,513.22		
				Quantity	Unit Price	Factor	Total
			Installation	2.00 x	4,084.68 x	1.1645 =	\$9,513.22
4	01 22 23 00 0796		EA	Backhoe, Dozer Or Roller Up To 250 HP Delivery/Mob/Demob Note: Use for backhoe, dozer, roller, loader, excavator or similar sized equipment. Includes delivery fee, delivery, set-up and return.	\$857.03		
				Quantity	Unit Price	Factor	Total
			Installation	2.00 x	367.98 x	1.1645 =	\$857.03
5	01 52 19 00 0003		MO	Portable Toilets, Chemical	\$104.79		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	89.99 x	1.1645 =	\$104.79
6	02 41 13 13 0020		SY	Break-up And Remove >3" To 6" Thick Bituminous	\$356.63		
				Quantity	Unit Price	Factor	Total
			Installation	25.00 x	12.25 x	1.1645 =	\$356.63
7	02 41 16 13 0029		SF	Demo Concrete Foundation Wall 8" Thick	\$890.61		
				Quantity	Unit Price	Factor	Total
			Installation	160.00 x	4.78 x	1.1645 =	\$890.61
8	03 11 13 00 0020		SF	Up To 8' High Above Grade Wall Wood Formwork	\$2,145.01		
				Quantity	Unit Price	Factor	Total
			Installation	200.00 x	9.21 x	1.1645 =	\$2,145.01
9	03 11 13 00 0020	Mod		For Quantities < 1000, Add	\$407.58		
				Quantity	Unit Price	Factor	Total
			Installation	200.00 x	1.75 x	1.1645 =	\$407.58
10	03 21 13 00 0012		TON	Grade 50 Reinforcing Steel, Beams, Columns, Walls, #3-#6	\$180.96		
				Quantity	Unit Price	Factor	Total
			Installation	0.07 x	2,219.97 x	1.1645 =	\$180.96

Proposal Review Detail - Category Continues..

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-19  
 Job Order Title: A925-1 Culvert Project on South Circle Drive

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>No Category Input</b>					
11	03 31 13 00 0036		CY	Pour Concrete Walls, 12" Thick, 3000 PSI Concrete	\$928.15
			Installation	Quantity 4.00 x Unit Price 199.26 x Factor 1.1645 =	Total \$928.15
12	03 31 13 00 0038	Mod		For 4000 PSI (280 Kg/Cm2) Concrete, Add	\$47.47
			Installation	Quantity 4.00 x Unit Price 10.19 x Factor 1.1645 =	Total \$47.47
13	03 31 13 00 0036	Mod		For Quantities Up To 20, Add	\$150.50
			Installation	Quantity 4.00 x Unit Price 32.31 x Factor 1.1645 =	Total \$150.50
14	04 01 40 91 0004		SF	Repair Field Stone Walls, Including Remove Damaged Stones And Reset	\$1,210.61
			Installation	Quantity 40.00 x Unit Price 25.99 x Factor 1.1645 =	Total \$1,210.61
15	31 05 16 00 0029		TON	PA DOT 2A And 2A Modified Stone	\$1,442.82
			Installation	Quantity 50.00 x Unit Price 24.78 x Factor 1.1645 =	Total \$1,442.82
16	31 13 13 00 0004		EA	Stump Removal, >12" To 24" (>30 cm To 61 cm) Diameter, Includes Loading	\$178.59
			Installation	Quantity 1.00 x Unit Price 153.36 x Factor 1.1645 =	Total \$178.59
17	31 23 16 13 0003		CY	Over 12" Wide, Excavation for Trenching by Machine in Soil	\$136.54
			Installation	Quantity 25.00 x Unit Price 4.69 x Factor 1.1645 =	Total \$136.54
18	31 23 16 13 0003	Mod		For Quantities > 20 To 50 (> 15 To 38 M3), Add	\$68.41
			Installation	Quantity 25.00 x Unit Price 2.35 x Factor 1.1645 =	Total \$68.41
19	31 23 16 13 0013		CY	Compaction of Fill or Subbase for Trenches by Vibratory Plate, Air Tamper, etc.	\$200.93
			Installation	Quantity 35.00 x Unit Price 4.93 x Factor 1.1645 =	Total \$200.93
20	31 23 16 13 0013	Mod		For Quantities > 20 To 50 (> 15 To 38 M3), Add	\$100.26
			Installation	Quantity 35.00 x Unit Price 2.46 x Factor 1.1645 =	Total \$100.26
21	31 23 16 39 0012		CY	Relocating On Site Excavated Material For Roadways, Parking Areas, Landscaping and Embankments Over 1000'	\$316.16
			Installation	Quantity 25.00 x Unit Price 10.86 x Factor 1.1645 =	Total \$316.16
22	31 23 16 39 0012	Mod		For Quantities > 20 To 50 (> 15 To 38 M3), Add	\$237.27
			Installation	Quantity 25.00 x Unit Price 8.15 x Factor 1.1645 =	Total \$237.27
23	31 23 16 39 0014		CY	Spread And Shape Imported Or Stockpiled Material For Roadways, Parking Areas, Landscaping and Embankments	\$144.98
			Installation	Quantity 25.00 x Unit Price 4.98 x Factor 1.1645 =	Total \$144.98

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-19  
**Job Order Title:** A925-1 Culvert Project on South Circle Drive

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>No Category Input</b>					
24	31 23 16 39 0014	Mod		For Quantities > 20 To 50 (> 15 To 38 M3), Add	\$108.88
			Installation	Quantity 25.00 x Unit Price 3.74 x Factor 1.1645 =	Total \$108.88
25	31 23 16 39 0023		CY	Load Excess Material For Removal For Roadways, Parking Areas, Landscaping and Embankments by Machine	\$108.59
			Installation	Quantity 25.00 x Unit Price 3.73 x Factor 1.1645 =	Total \$108.59
26	31 23 16 39 0023	Mod		For Quantities > 20 To 50 (> 15 To 38 M3), Add	\$81.52
			Installation	Quantity 25.00 x Unit Price 2.80 x Factor 1.1645 =	Total \$81.52
27	31 25 13 00 0055		EA	5'x15' Monofilament Filter Bag	\$1,102.36
			Installation	Quantity 8.00 x Unit Price 118.33 x Factor 1.1645 =	Total \$1,102.36
28	31 25 53 00 0016		LF	12" Sediment Log	\$1,586.05
			Installation	Quantity 200.00 x Unit Price 6.81 x Factor 1.1645 =	Total \$1,586.05
29	32 12 16 13 0009		SY	4" Thick Binder Course, Includes Placement, Rolling, Finishing And Sweeping	\$509.47
			Installation	Quantity 25.00 x Unit Price 17.50 x Factor 1.1645 =	Total \$509.47
30	32 12 16 13 0009	Mod		For AR4000 Asphalt, Add	\$30.28
			Installation	Quantity 25.00 x Unit Price 1.04 x Factor 1.1645 =	Total \$30.28
31	32 12 16 13 0015		SY	1-1/2" Thick Surface Course, Includes Placement, Rolling, Finishing And Sweeping	\$191.56
			Installation	Quantity 25.00 x Unit Price 6.58 x Factor 1.1645 =	Total \$191.56
32	32 12 16 13 0015	Mod		For AR4000 Asphalt, Add	\$9.32
			Installation	Quantity 25.00 x Unit Price 0.32 x Factor 1.1645 =	Total \$9.32
33	32 91 13 29 0003		SY	Furnish And Place Imported Topsoil, 4" Deep	\$102.99
			Installation	Quantity 22.00 x Unit Price 4.02 x Factor 1.1645 =	Total \$102.99
34	32 92 19 19 0008		MSF	Utility Mix, Push Spreader Or Hand Note: 7#/MSF spread rate. Mixture of perennial/annual rye, creeping red fescue and bluegrass.	\$1,325.36
			Installation	Quantity 18.00 x Unit Price 63.23 x Factor 1.1645 =	Total \$1,325.36
35	33 41 13 26 0019		LF	30" Galvanized Corrugated Steel Pipe, Plain, 14 Gauge, 2 2/3" x 1/2" Corrugation	\$2,465.48
			Installation	Quantity 40.00 x Unit Price 41.60 x Factor 1.1645 =	Total \$1,937.73
			Demolition	Quantity 40.00 x Unit Price 11.33 x Factor 1.1645 =	Total \$527.75
36	33 41 13 26 0019	Mod		For Smooth-Flo, Add	\$808.63
			Installation	Quantity 40.00 x Unit Price 17.36 x Factor 1.1645 =	Total \$808.63

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-19

**Job Order Title:** A925-1 Culvert Project on South Circle Drive

---

<b>Rec#</b>	<b>CSI Number</b>	<b>Mod.</b>	<b>UOM</b>	<b>Description</b>	<b>Line Total</b>
<b>Subtotal for No Category Input:</b>					<b>\$46,892.76</b>
<b>Proposal Total</b>					<b>\$46,892.76</b>

---

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

**APPENDIX E**  
**COMPARABLE CONSTRUCTION EXPERIENCE**  
**PROJECTS EQUAL TO OR LESS THAN \$50,000**

*Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.  
2) Agency/Client Name: PA Department of General Services  
3) Project Name: Emergency Life Safety Repairs to Pool Building Roof  
4) Project Number: DGS 415.38 Part I 5) Project Value: \$16,460.00  
6) Project Address: Scotland School for Veteran's Children County: Franklin  
Scotland, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2011**  Yes  No

9) **Company Role:**  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) **Agency:**  The Commonwealth  Other: \_\_\_\_\_

11) **Location:**  Within the Region Being Proposed  Other: \_\_\_\_\_

12) **Project Type:** (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes  No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

No problems or major issues  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

Date: May 23, 2011

Subject: **APPROVAL OF  
JOB ORDER CONTRACT #2008-0001-JOC-CRS-21  
Project No. D.G.S. 415-38 Part 1  
Emergency Life Safety Repairs to Pool Building Roof  
Scotland School for Veterans' Children  
Scotland, Franklin County, PA  
(DMVA)**

To: Mr. Herbert Pfuhl III, Director  
Bureau of Professional Selections & Administrative Services

From: Linda Shambaugh *Linda*  
Bureau of Engineering & Architecture

Attached is the signed Job Order contract form for the above project.

**Job Order Cost: \$16,460.31**  
**Total Funds Required: \$ 17,612.54**  
**Completion time: Eight (8) months**  
**Vendor: Lobar Associates Construction**

We are returning the entire packet to back to you for further processing.

If you should have any questions, please contact this office.

**Attachments**

xc: W. Cunningham  
R. Zimmerman  
R. Miller  
S. Price  
Director's File  
Central File



**JOC PROJECT - TECHNICAL INFORMATION**

Project No. DGS C 415-38 Part 1  
Emergency Life Safety Repairs to Pool Building Roof  
Scotland School for Veterans' Children  
Scotland, Franklin County, PA

**LIST OF CONTACTS:**

	Name	Telephone No.	Email Address
<b>JOC Contacts</b>			
Contractor	Lobar Associates, Inc.	(717) 432-3429	amyers@lobarassoc.com
Coordinator	Bill Cunningham	(646) 296-6001	w.cunningham@gordian-group.com
<b>Department of General Services</b>			
Designer(s)	Richard E. Miller, PE	(717) 787-7519	richardmi@state.pa.us
BOC	Richard Zimmerman	(717) 787-6984	rizimmerma@state.pa.us
<b>Using Agency</b>			
Site Coordinator	Sherri Arrowood	(717) 264-7187	sarrowood@state.pa.us
Project Coordinator	Greg Lehman	(717) 861-6454	glehman@state.pa.us

**SCOPE OF WORK DETERMINED BY JOINT SCOPE SITE MEETING:**

The scope of work is repair damaged pool building roof as follows:

1. Pull existing roofing membrane, damaged by wind storm, back into place.
2. Mechanically fasten existing roofing membrane to existing deck.
3. Reseal/Flash all roofing membrane at all failure points for a watertight seal.

**STIPULATIONS:**

1. The specifications sections "General Conditions of Contract" and "General Requirements" form a part of this work by this reference thereto and shall have the same force and effect as if printed herewith in full.

**SUBMITTALS:**

1. General: Submit descriptions of materials and methods to be used for work specified in each section. In the descriptions, include deviations from specified methods to address specific field condition, environmental conditions, and Contractor preferences.
  - a. Where applicable, include descriptions of methods used to protect existing construction and landscaping left in place while the work is in progress.
2. Product Data: Submit product data for products used in the execution of the work.
3. Samples: When alterations work involves finish materials exposed to view, submit samples of materials for review.
4. Manufacturers listed are to establish a standard of quality for items **not intended** to match existing materials and finishes.
5. At project end, submit two (2) Operation and Maintenance Manuals containing all submittals, descriptive data, GSC-23s, tests, shop drawings, maintenance instructions, and copies of warranties.



**PROJECT CONDITIONS:**

1. The Contractor shall perform all work in accordance with the Using Agency's operation requirements and the project progress schedule. Interruption of operations shall be minimized and shall receive the prior approval of the Using Agency and the Department.
2. Protect from damage all adjacent materials, surfaces, and finishes before, during and after the work. Restore all damaged materials, surfaces, and finishes to their previous level of appearance and operation to the satisfaction of the Project Manager.
3. Differing Conditions: Should materials, systems, or conditions be encountered that differ from those indicated, immediately notify the Department. Do not proceed without written instructions.
4. Material and equipment resulting from demolition and designated for salvage shall remain Using Agency property and be delivered by the Contractor to storage on the project site as directed. All other material and equipment resulting from demolition shall become the Contractor's property, shall not be used in the work and shall be properly disposed of off site.
5. Examine existing surfaces to receive work. If substrate material is deteriorated or otherwise defective, notify Department. Do not proceed with the work specified in this section before correcting unsatisfactory conditions.
6. Salvaged Materials And Items
  - a. To the extent indicated, reuse materials and items so indicated.
  - b. Materials and Items to Be Reused: Reinstall materials and items shown to be removed and reinstalled, or which Contractor removed to make access to do the work, in the same location from which removed unless indicated otherwise.
    - i. Carefully remove materials and items to be reused and store in a protected location until ready for reinstallation.
    - ii. Materials and items to be salvaged and reused are indicated on the drawings.
  - c. Preparation for Reuse: Clean salvaged materials and items that will be reinstalled. Clean mortar from masonry units by hand. Put operating items in proper working order. Repaint items indicated to be repainted prior to reinstallation by either shop painting or field painting, as required to match other existing matching or similar items.
7. All existing construction, equipment, finishes, etc., to remain that are damaged, disturbed or removed in the course of the work shall be repaired or restored to their original condition at no additional expense to the Commonwealth.
8. Relocate all existing equipment, fixtures, piping, conduit and other construction to remain interfering with installation of new work.
9. Lead Paint: Work shall be conducted under the assumption that all surface coatings contain lead. All disturbance activities shall comply with all applicable federal, state, and local regulations including OSHA 29 CFR 1926.62. Work activities shall ensure areas beyond work area are not contaminated.
10. New Materials
  - a. Provide new materials to match existing for closing of openings, repairs and reconstructions where suitable salvaged materials do not exist, where insufficient quantities of salvaged materials exist to complete the work, or where reuse is not permitted.

**APPENDIX E**  
**COMPARABLE CONSTRUCTION EXPERIENCE**  
**PROJECTS EQUAL TO OR LESS THAN \$50,000**

*Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: PA Turnpike Commission

3) Project Name: Harrisburg West - Headwall & Erosion Repairs

4) Project Number: 4100070867 5) Project Value: \$28,422.00

6) Project Address : PA Turnpike 7) County: Cumberland

Harrisburg West Exit

New Cumberland, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Other: PTC

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: *(NOTE: Project type should match the trade of the Contract being proposed)*

General Construction  HVAC  Electrical  Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: *(Attach Additional Information As Necessary)*

No problems or issues



**PURCHASE ORDER**

**Delivery Address:**  
PA Turnpike Administration  
Pa Turnpike Commission  
700 South Eisenhower Blvd.  
MIDDLETOWN PA 17057  
USA

**PURCHASE ORDER**

Name REL 4858 - Headwall/ErosionRep 3/20/2015  
Purchase Order No : 4100070867  
Date 03/20/2015  
Contact Person Karen Ruch  
Telephone 717-831-7283  
Fax 717-986-9678  
Email kruch@paturnpike.com

**VENDOR NAME / ADDRESS**

Vendor Number : 3959

Lobar Associates Inc  
Attn: Amy Navratil  
4 Barlo Circle  
DILLSBURG PA 17019  
USA

**Terms of payment:** NET 30 Days - No Discounts

**Incoterms:** FOB Destination

**SEND INVOICE TO**

Pennsylvania Turnpike Commission  
Accounting Department  
**Attn: Invoice Processing**  
P.O. Box 67676  
Harrisburg, PA 17106-7676  
or Email: invoiceprocessing@paturnpike.com  
or Fax: 717-986-8749

Note to Vendor :  
Job Order 03-2014-G-030

Attachments:  
JOC 03-2014-G-030- 4100070867.pdf

Item	Quantity/Unit	Material No.	Price per unit	Net value
1	28,422.580 /AU		1.00 USD/1 AU	28,422.58 USD

**Product Category /Desc:** 993700/BLDG STRUCT CONSTR **Vendor Part Number :**  
**Contract /Line:** 4400004858 / 0000000001

**Description:**  
Headwall and Erosion Repairs

This project is the repair of an existing pipe headwall with wither replacement or re-setting the existing headwall. This work includes the placement of R-4 rock and geotextile matting along areas that are eroding near the headwall, R-4 rock in the channel approximately 10' from the headwall. The work also includes preparing and Erosion and Sedimentation control plan of the work to be performed.

**Delivery Date :** 04/30/2015

**TOTAL NET VALUE : 28,422.58 USD**  
**EXCLUDING TAX USD**

**APPROVED: PURCHASING MANAGER** \_\_\_\_\_



**PURCHASE ORDER**

**PURCHASE ORDER**

Name REL 4858 - Headwall/ErosionRep 3/20/2015  
Purchase Order No : 4100070867  
Date 03/20/2015  
Contact Person Karen Ruch  
Telephone 717-831-7283  
Fax 717-986-9678  
Email kruch@paturndpike.com

Terms and Conditions

PTC PURCHASE ORDER NUMBER MUST be listed on ALL shipping documents and invoices. Failure to do so may result in refusal of shipment or delay of payment.

No charges allowed for packing, reels, drums or cartage unless specified on this order. Materials will be received subject to inspection and if found defective or not in accordance with specifications will be returned at your expense. Truck deliveries will only be accepted during working hours.

For complete vendor delivery information and list of PTC holidays, please see #Vendor Delivery Info# on our website, [www.paturndpike.com](http://www.paturndpike.com), under "Doing Business with the PTC".

The transaction is not subject to PA state sales tax. The Commission is an instrumentality of the State Government and no exemption number is required. The Commission is exempt from all federal excise tax, registration # 23-73-0309-K.

**PREVAILING WAGES PROJECT RATES**

**Project Name:** Headwall & Erosion Repairs

**Awarding Agency:** PA Turnpike Commisionon

**Contract Award Date:** 2/27/2015

**Serial Number:** 15-01084

**Project Classification:** Highway

**Determination Date:** 2/20/2015

**Assigned Field Office:** Harrisburg

**Field Office Phone Number:** 717-787-4763

**Toll Free Phone Number:** 800-932-0665

**York County**

<b>Building</b>	<b>Effective Date</b>	<b>Expiration Date</b>	<b>Hourly Rate</b>	<b>Fringe Benefits</b>	<b>Total</b>
Asbestos & Insulation Workers	6/28/2010		\$30.63	\$20.13	\$50.76
Asbestos & Insulation Workers	6/27/2011		\$31.67	\$21.09	\$52.76
Asbestos & Insulation Workers	7/2/2012		\$32.17	\$21.59	\$53.76
Asbestos & Insulation Workers	7/1/2013		\$32.17	\$22.59	\$54.76
Asbestos & Insulation Workers	6/30/2014		\$31.90	\$23.86	\$55.76
Boilermaker (Commercial, Institutional, and Minor Repair Work)	1/1/2010		\$23.59	\$15.15	\$38.74
Boilermaker (Commercial, Institutional, and Minor Repair Work)	3/1/2011		\$24.22	\$16.02	\$40.24
Boilermaker (Commercial, Institutional, and Minor Repair Work)	5/1/2012		\$24.84	\$16.90	\$41.74
Boilermaker (Commercial, Institutional, and Minor Repair Work)	4/1/2013		\$25.53	\$17.51	\$43.04
Boilermaker (Commercial, Institutional, and Minor Repair Work)	3/1/2014		\$25.79	\$17.95	\$43.74
Boilermaker (Commercial, Institutional, and Minor Repair Work)	3/1/2015		\$26.52	\$18.22	\$44.74
Boilermakers	1/1/2011		\$37.35	\$28.12	\$65.47
Boilermakers	1/1/2012		\$37.62	\$29.85	\$67.47
Boilermakers	1/1/2013		\$38.69	\$31.13	\$69.82
Boilermakers	4/1/2013		\$38.54	\$31.43	\$69.97
Boilermakers	1/1/2014		\$39.06	\$32.81	\$71.87
Boilermakers	1/1/2015		\$40.31	\$33.31	\$73.62

**APPENDIX E**  
**COMPARABLE CONSTRUCTION EXPERIENCE**  
**PROJECTS EQUAL TO OR LESS THAN \$50,000**

*Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: PA Department of General Services

3) Project Name: DGS/PA State Police - Restroom renovations

4) Project Number: PSP Lease 93358.2 5) Project Value: \$48,189.00

6) Project Address : PA State Police 7) County: Dauphin

8001 Bretz Drive

Harrisburg, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2011**  Yes  No

9) **Company Role:**  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) **Agency:**  The Commonwealth  Other: \_\_\_\_\_

11) **Location:**  Within the Region Being Proposed  Other: \_\_\_\_\_

12) **Project Type:** (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes  No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dwan Ricker Title Facility Manager

Telephone: 717-705-5896 Email Address: dwricker@pa.gov

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

---

---

---

---

**PREVAILING WAGES PROJECT RATES**

**Project Name:** Pa State Police Lease 93358-2 Restroom Revocations

**Awarding Agency:** DGS/ Pa State Police

**Contract Award Date:** 1/27/2020

**Serial Number:** 14-01474

**Project Classification:** Building

**Determination Date:** 3/14/2014

**Assigned Field Office:** Harrisburg

**Field Office Phone Number:** 717-787-4763

**Toll Free Phone Number:** 800-932-0665

**Dauphin County**

<b>Building</b>	<b>Effective Date</b>	<b>Expiration Date</b>	<b>Hourly Rate</b>	<b>Fringe Benefits</b>	<b>Total</b>
Asbestos & Insulation Workers	6/28/2010		\$30.63	\$20.13	\$50.76
Asbestos & Insulation Workers	6/27/2011		\$31.67	\$21.09	\$52.76
Asbestos & Insulation Workers	7/2/2012		\$32.17	\$21.59	\$53.76
Asbestos & Insulation Workers	7/1/2013		\$32.17	\$22.59	\$54.76
Asbestos & Insulation Workers	6/30/2014		\$34.17	\$21.59	\$55.76
Boilermaker (Commercial, Institutional, and Minor Repair Work)	1/1/2010		\$23.59	\$15.15	\$38.74
Boilermaker (Commercial, Institutional, and Minor Repair Work)	3/1/2011		\$24.22	\$16.02	\$40.24
Boilermaker (Commercial, Institutional, and Minor Repair Work)	5/1/2012		\$24.84	\$16.90	\$41.74
Boilermaker (Commercial, Institutional, and Minor Repair Work)	4/1/2013		\$25.53	\$17.51	\$43.04
Boilermaker (Commercial, Institutional, and Minor Repair Work)	3/1/2014		\$25.79	\$17.95	\$43.74
Boilermakers	1/1/2011		\$37.35	\$28.12	\$65.47
Boilermakers	1/1/2012		\$37.62	\$29.85	\$67.47
Boilermakers	1/1/2013		\$38.69	\$31.13	\$69.82
Boilermakers	4/1/2013		\$38.54	\$31.43	\$69.97
Boilermakers	1/1/2014		\$39.06	\$32.81	\$71.87
Bricklayers, Stone Masons, Pointers, Caulkers, Cleaners	5/2/2011		\$29.77	\$14.22	\$43.99
Bricklayers, Stone Masons, Pointers, Caulkers, Cleaners	4/29/2012		\$30.27	\$14.27	\$44.54

# APPENDIX F

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

*Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

- 1) Proposer's Name: Lobar Associates, Inc
- 2) Agency/Client Name: PA Department of General Services
- 3) Project Name: Coal Township SCI Roof Replacement
- 4) Project Number: DGS A 375-13 5) Project Value: \$103,476.00
- 6) Project Address: SCI Coal Township 7) County: Northumberland  
Coal Township

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Public Agency Within Pennsylvania:  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)  
 General Construction  HVAC  Electrical  Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?  
 Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues





**Job Order Contract**

**Job Order**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-14  
**USING AGENCY:** DOC  
**LOCATION:** 038 - SCI - Coal  
**DATE:** April 05, 2011  
**PROJECT TITLE:** A-375-13 Replace Roof @ Coal SCI

**To:** G. R. Taylor, P.E.  
 Director,  
 Bureau of Engineering & Architecture  
 Rom 201  
 18 th & Herr St  
 Harrisburg, PA 17125

**From:** William Cunningham  
 JOC Coordinator / Project Manager  
 Pennsylvania Department of General  
 Services  
 18th and Herr Streets  
 Harrisburg, PA 17125

The Job Order Price is **\$103,476.22**.

The Job Order Completion Time is **8 Months**.

The terms and conditions specified in the Agreement apply to this Job Order.

Approved

G. R. Taylor P.E,  
Director, B.E.A.

4/19/11  
Date



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

**MEMO**

**DATE:** April 8, 2011

**SUBJECT: JOC CLEARANCE PACKET**  
Project No. DGS A 375-13  
Roof Replacement – Administration Building  
State Correctional Institution  
Coal Township, Northumberland Co., PA

**TO:** Herb Pfuhl, Director  
Bureau of Professional Selections and Administrative Services

**FROM:** Richard E. Miller, P.E., Acting Design Division Manager  
Bureau of Engineering & Architecture

*Richard E. Miller PE*  
4-11-11

Attached for your continuing action is the BEA Design Division Clearance Packet for the subject JOC project. The Design Division approves the JOC scope of work and the contractor's proposal. Please validate funding including 10% contingency and process for award.

**BPSAS ACTION ITEMS:**

Director BEA Approval  
CRP Check  
Obtain Bond and Insurance Cert.  
Legal Form and Legality Approval  
L&I Prevailing Wage  
Execute Job Order/PO in the SAP

**ATTACHMENT – Clearance Packet**

REM/sp

Xc: memo only

Richard E. Miller  
Mark Schwager/Ethan Beale  
Sharon Price  
Bill Cunningham  
Design Division File  
Central File



**Job Order Contract**

**Request For Proposal**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-14  
**USING AGENCY:** DOC  
**LOCATION:** 038 - SCI - Coal  
**DATE:** April 05, 2011  
**PROJECT TITLE:** A-375-13 Replace Roof @ Coal SCI

**To:** Aaron Myers  
Project Superintendant  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

Dear Aaron Myers,

The Department of General Services requests that you provide a Proposal for the above referenced Job Order.

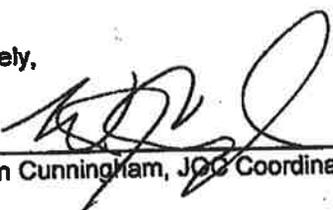
**Drawing Requirements:** N/A. Any shop or as built drawings necessary shall be submitted to the DGS design professional upon request.

**Special Instructions:** A duration schedule along with the DGS Form 16 shall be submitted along with the final proposal.

**Submittal Requirements:** All submittals shall be turned into the DGS design professional prior to the start of construction.

**Proposed Work Schedule:** 8 Months  
*Liquidated Damages will not Apply*  
**Comments:** Use option period 2 SFNWH for adjustment factor.

Your Proposal is due on or before **March 17, 2011**

Sincerely,  
  
William Cunningham, JOC Coordinator / Project Manager



**Job Order Contract**

**Detailed Scope of Work**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-14  
**USING AGENCY:** DOC  
**LOCATION:** 038 - SCI - Coal  
**DATE:** April 11, 2011  
**PROJECT TITLE:** A-375-13 Replace Roof @ Coal SCI

**To:** Aaron Myers  
 Project Superintendent  
 Lobar Associates Construction  
 4 Barlo Circle  
 Dillsburg, PA 17019

**From:** William Cunningham  
 JOC Coordinator / Project Manager  
 Pennsylvania Department of General  
 Services  
 18th and Herr Streets  
 Harrisburg, PA 17125

**Detailed Scope of Work:**

The contractor is responsible for but not necessarily limited to the following scope of work;

The contractor must adhere to the details scope of work written in the General Notes of the revised drawings.

- Prepare existing roof to accommodate new roof to be installed
- Install new mechanically fastened Iso board insulation over the existing membrane.
- Install new fully adhered 45mil TPO membrane.
- Provide new two piece edge metal around perimeter.
- Install new aluminum counter flashing at curbs.
- Provide and install new 60 mil neoprene flashing for large pipe penetrations.
- Provide and install new 90 mil flashing around vent stack penetrations.

William Cunningham, JOC Coordinator / Project Manager

# Job Order Contract Proposal Review Summary - Category

Date: April 05, 2011  
Contract Number: 2008-0001-JOC-CRS  
Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-14  
Job Order Title: A-375-13 Replace Roof @ Coal SCI  
Contractor: Lobar Associates Construction  
Proposal Value: \$ 103,476.22  
Proposal Name: A-375-13 Replace Roof @ Coal SCI  
Proposal Submitted: 04/04/2011

Lower Roof:	\$90,307.20
No Category Input:	\$231.29
Upper Roof:	\$12,937.73
<b>Proposal Total</b>	<b>\$103,476.22</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%

# Job Order Contract

## Proposal Review Detail - Category

**Date:** April 05, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-14  
**Job Order Title:** A-375-13 Replace Roof @ Coal SCI  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 103,476.22  
**Proposal Name:** A-375-13 Replace Roof @ Coal SCI  
**Proposal Submitted:** 04/04/2011  
**Adjustment Factor(s) Used:** 1.2174-SFNWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total																								
<b>Lower Roof</b>																													
1	01 22 20 00 0038		HR	Laborer, Note: Line items in the CTC include appropriate costs to cover labor. These items will be requested specifically by the owner for miscellaneous work not covered in the CTC.	\$2,059.48																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>30.00</td> <td>x</td> <td>56.39</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$2,059.48</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	30.00	x	56.39	x	1.2174	=	\$2,059.48									
	Quantity		Unit Price		Factor		Total																						
Installation	30.00	x	56.39	x	1.2174	=	\$2,059.48																						
				<b>Contractors Note:</b> Labor and material for removing and reinstalling lightning rods and cables.																									
2	01 22 23 00 0513		DAY	20 Ton Lift Hydraulic Crane, With Full-Time Operator	\$1,337.03																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>1.00</td> <td>x</td> <td>1,098.27</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$1,337.03</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	1.00	x	1,098.27	x	1.2174	=	\$1,337.03									
	Quantity		Unit Price		Factor		Total																						
Installation	1.00	x	1,098.27	x	1.2174	=	\$1,337.03																						
				<b>Contractors Note:</b> used to load and unload roof materials and equipment																									
3	01 56 33 00 0002		LF	Temporary Safety Fence, Plastic Mesh, 48" High With Posts At 6' On Center	\$644.00																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>460.00</td> <td>x</td> <td>1.15</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$644.00</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	460.00	x	1.15	x	1.2174	=	\$644.00									
	Quantity		Unit Price		Factor		Total																						
Installation	460.00	x	1.15	x	1.2174	=	\$644.00																						
				<b>Contractors Note:</b> Used in place of roof edge safety system																									
4	01 66 19 00 0007		CY	Handling Material For Over 125' Per CY Of Material Per 125'. For Delivery, Demo Or Miscellaneous Moving Required By Owner	\$539.31																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>100.00</td> <td>x</td> <td>4.43</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$539.31</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	100.00	x	4.43	x	1.2174	=	\$539.31									
	Quantity		Unit Price		Factor		Total																						
Installation	100.00	x	4.43	x	1.2174	=	\$539.31																						
5	01 74 19 00 0005		LF	Temporary Trash Chutes, Plastic, Re-Useable	\$336.61																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>25.00</td> <td>x</td> <td>11.06</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$336.61</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	25.00	x	11.06	x	1.2174	=	\$336.61									
	Quantity		Unit Price		Factor		Total																						
Installation	25.00	x	11.06	x	1.2174	=	\$336.61																						
6	01 74 19 00 0009		EA	20 CY Dumpster (6 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$1,852.88																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>2.00</td> <td>x</td> <td>761.00</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$1,852.88</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	2.00	x	761.00	x	1.2174	=	\$1,852.88									
	Quantity		Unit Price		Factor		Total																						
Installation	2.00	x	761.00	x	1.2174	=	\$1,852.88																						
7	06 11 16 00 0113		LF	2"x6" (5cm x 15cm) Treated Blocking To Wood	\$735.98																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>0.00</td> <td>x</td> <td>2.97</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$0.00</td> </tr> <tr> <td>Demolition</td> <td>535.00</td> <td>x</td> <td>1.13</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$735.98</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	0.00	x	2.97	x	1.2174	=	\$0.00	Demolition	535.00	x	1.13	x	1.2174	=	\$735.98	
	Quantity		Unit Price		Factor		Total																						
Installation	0.00	x	2.97	x	1.2174	=	\$0.00																						
Demolition	535.00	x	1.13	x	1.2174	=	\$735.98																						
8	06 11 16 00 0114		LF	2"x8" (5cm x 20cm) Treated Blocking To Wood	\$2,227.48																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>535.00</td> <td>x</td> <td>3.42</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$2,227.48</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	535.00	x	3.42	x	1.2174	=	\$2,227.48									
	Quantity		Unit Price		Factor		Total																						
Installation	535.00	x	3.42	x	1.2174	=	\$2,227.48																						
9	06 16 33 00 0005		SF	1/2" (12mm) Thick CDX Plywood Roof Decking Note: Applied To Wood Rafters	\$885.78																								
				<table border="0"> <tr> <td></td> <td>Quantity</td> <td></td> <td>Unit Price</td> <td></td> <td>Factor</td> <td></td> <td>Total</td> </tr> <tr> <td>Installation</td> <td>535.00</td> <td>x</td> <td>1.36</td> <td>x</td> <td>1.2174</td> <td>=</td> <td>\$885.78</td> </tr> </table>		Quantity		Unit Price		Factor		Total	Installation	535.00	x	1.36	x	1.2174	=	\$885.78									
	Quantity		Unit Price		Factor		Total																						
Installation	535.00	x	1.36	x	1.2174	=	\$885.78																						
				<b>Contractors Note:</b> 12" wide strip around roof perimeter for material attachment																									

**Proposal Review Detail - Category Continues..**

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-14  
 Job Order Title: A-375-13 Replace Roof @ Coal SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total	
<b>Lower Roof</b>						
10	06 18 33 00 0005	Mod		For Exterior CC Grade Plywood, Add	\$45.59	
			Quantity	Unit Price	Factor	Total
		Installation	535.00 x	0.07 x	1.2174 =	\$45.59
11	07 22 16 00 0077		SF	1" (25mm) Polyisocyanurate, R7.14	\$18,996.92	
			Quantity	Unit Price	Factor	Total
		Installation	15,150.00 x	1.03 x	1.2174 =	\$18,996.92
		Contractors Note: Used in place of 1/2" HD board				
12	07 22 16 00 0077	Mod		For Mechanically Fastened To Steel, Add	\$2,582.11	
			Quantity	Unit Price	Factor	Total
		Installation	15,150.00 x	0.14 x	1.2174 =	\$2,582.11
13	07 53 23 00 0009		SQ	60 Mil Fully Adhered EPDM Membrane Roofing Note: Torch down with fasteners at edge. Includes adhesive and fasteners.	\$518.13	
			Quantity	Unit Price	Factor	Total
		Installation	0.00 x	269.87 x	1.2174 =	\$0.00
		Demolition	8.00 x	53.20 x	1.2174 =	\$518.13
		Contractors Note: Removal of curb flashing and termination bar on walls				
14	07 54 23 00 0001		SQ	45 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$42,108.48	
			Quantity	Unit Price	Factor	Total
		Installation	159.00 x	217.54 x	1.2174 =	\$42,108.48
		Contractors Note: New TPO Membrane with heat welded seams				
15	07 54 23 00 0001	Mod		For 15 Year Warranty, Add	\$1,765.33	
			Quantity	Unit Price	Factor	Total
		Installation	159.00 x	9.12 x	1.2174 =	\$1,765.33
16	07 62 00 00 0088		SF	Aluminum Flashing, 0.050" Thick, Mill Finish	\$544.91	
			Quantity	Unit Price	Factor	Total
		Installation	60.00 x	7.46 x	1.2174 =	\$544.91
		Contractors Note: New counter flashing for curbs.				
17	07 62 00 00 0088	Mod		For Baked Aluminum Colors, Add	\$14.61	
			Quantity	Unit Price	Factor	Total
		Installation	60.00 x	0.20 x	1.2174 =	\$14.61
18	07 65 19 00 0017		LF	60 Mil Neoprene Flashing, 12" Wide Strip	\$257.11	
			Quantity	Unit Price	Factor	Total
		Installation	30.00 x	7.04 x	1.2174 =	\$257.11
		Contractors Note: Flashing for around large pipes where the penetrate roof				
19	07 65 19 00 0025		EA	90 Mil Flashing, 4" Diameter Pipe	\$138.08	
			Quantity	Unit Price	Factor	Total
		Installation	2.00 x	56.71 x	1.2174 =	\$138.08
		Contractors Note: Vent stack boots				
20	07 65 19 00 0025		EA	90 Mil Flashing, 4" Diameter Pipe	\$621.35	
			Quantity	Unit Price	Factor	Total
		Installation	9.00 x	56.71 x	1.2174 =	\$621.35
		Contractors Note: Vent stack boots				

**Proposal Review Detail - Category Continues..**

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-14  
 Job Order Title: A-375-13 Replace Roof @ Coal SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>Lower Roof</b>							
21	07 71 19 00 0024		LF	24 Gauge Galvanized Steel Gravel Stop, 6" Face, With Continuous Cleat	\$4,845.74		
				Quantity	Unit Price	Factor	Total
			Installation	535.00 x	7.44 x	1.2174 =	\$4,845.74
22	07 71 19 00 0024		LF	24 Gauge Galvanized Steel Gravel Stop, 6" Face, With Continuous Cleat	\$1,543.80		
				Quantity	Unit Price	Factor	Total
			Installation	0.00 x	7.44 x	1.2174 =	\$0.00
			Demolition	535.00 x	2.37 x	1.2174 =	\$1,543.80
23	07 72 46 00 0011		SF	1" Neoprene Reinforced Elastomeric Pads	\$535.17		
				Quantity	Unit Price	Factor	Total
			Installation	35.00 x	12.56 x	1.2174 =	\$535.17
			Contractors Note: New walk pads at bottom and top of ladder, outside roof access door, and strip to separate new roof from chainlink fence				
24	22 14 26 13 0061		EA	Aluminum Retrofit Roof Drains, 4", With Cast Aluminum Dome	\$5,171.52		
				Quantity	Unit Price	Factor	Total
			Installation	8.00 x	531.00 x	1.2174 =	\$5,171.52
			Contractors Note: Replacement drains				
<b>Subtotal for Lower Roof:</b>					<b>\$90,307.20</b>		
<b>No Category Input</b>							
25	01 52 13 00 0023		MO	8' x 8' x 20' Storage Container	\$121.74		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	100.00 x	1.2174 =	\$121.74
26	01 52 19 00 0003		MO	Portable Toilets, Chemical	\$109.55		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	89.89 x	1.2174 =	\$109.55
<b>Subtotal for No Category Input:</b>					<b>\$231.29</b>		
<b>Upper Roof</b>							
27	01 22 20 00 0038		HR	Laborer, Note: Line items in the CTC include appropriate costs to cover labor. These items will be requested specifically by the owner for miscellaneous work not covered in the CTC.	\$823.79		
				Quantity	Unit Price	Factor	Total
			Installation	12.00 x	58.39 x	1.2174 =	\$823.79
			Contractors Note: Labor and material for removing and reinstalling lightning rods and cables.				
28	01 56 33 00 0002		LF	Temporary Safety Fence, Plastic Mesh, 48" High With Posts At 8' On Center	\$219.80		
				Quantity	Unit Price	Factor	Total
			Installation	157.00 x	1.15 x	1.2174 =	\$219.80
			Contractors Note: Used in place of roof edge safety system				
29	01 66 19 00 0007		CY	Handling Material For Over 125' Per CY Of Material Per 125'. For Delivery, Demo Or Miscellaneous Moving Required By Owner	\$161.79		
				Quantity	Unit Price	Factor	Total
			Installation	30.00 x	4.43 x	1.2174 =	\$161.79

**Proposal Review Detail - Category Continues..**

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-14  
 Job Order Title: A-375-13 Replace Roof @ Coal SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>Upper Roof</b>					
30	01 74 19 00 0009		EA	20 CY Dumpster (8 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$928.44
			Installation	Quantity 1.00 x Unit Price 761.00 x Factor 1.2174 =	Total \$928.44
31	06 11 16 00 0113		LF	2"x8" (5cm x 15cm) Treated Blocking To Wood	\$220.11
			Installation	Quantity 0.00 x Unit Price 2.97 x Factor 1.2174 =	Total \$0.00
			Demolition	Quantity 160.00 x Unit Price 1.13 x Factor 1.2174 =	Total \$220.11
32	06 11 16 00 0114		LF	2"x8" (5cm x 20cm) Treated Blocking To Wood	\$688.16
			Installation	Quantity 160.00 x Unit Price 3.42 x Factor 1.2174 =	Total \$688.16
33	06 16 33 00 0005		SF	1/2" (12mm) Thick CDX Plywood Roof Decking Note: Applied To Wood Rafters	\$284.91
			Installation	Quantity 180.00 x Unit Price 1.36 x Factor 1.2174 =	Total \$284.91
Contractors Note: 12" wide strip around roof perimeter for material attachment					
34	06 16 33 00 0005	Mod		For Exterior CC Grade Plywood, Add	\$13.63
			Installation	Quantity 180.00 x Unit Price 0.07 x Factor 1.2174 =	Total \$13.63
35	07 22 16 00 0077		SF	1" (25mm) Polyisocyanurate, R7.14	\$2,106.59
			Installation	Quantity 1,680.00 x Unit Price 1.03 x Factor 1.2174 =	Total \$2,106.59
Contractors Note: Used in place of 1/2" HD board					
36	07 22 16 00 0077	Mod		For Mechanically Fastened To Steel, Add	\$286.33
			Installation	Quantity 1,680.00 x Unit Price 0.14 x Factor 1.2174 =	Total \$286.33
37	07 54 23 00 0001		SQ	45 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$4,502.16
			Installation	Quantity 17.00 x Unit Price 217.54 x Factor 1.2174 =	Total \$4,502.16
Contractors Note: New TPO Membrane with heat welded seams					
38	07 54 23 00 0001	Mod		For 15 Year Warranty, Add	\$188.75
			Installation	Quantity 17.00 x Unit Price 9.12 x Factor 1.2174 =	Total \$188.75
39	07 71 19 00 0024		LF	24 Gauge Galvanized Steel Gravel Stop, 6" Face, With Continuous Cleat	\$1,449.19
			Installation	Quantity 180.00 x Unit Price 7.44 x Factor 1.2174 =	Total \$1,449.19
40	07 71 19 00 0024		LF	24 Gauge Galvanized Steel Gravel Stop, 6" Face, With Continuous Cleat	\$461.64
			Installation	Quantity 0.00 x Unit Price 7.44 x Factor 1.2174 =	Total \$0.00
			Demolition	Quantity 180.00 x Unit Price 2.37 x Factor 1.2174 =	Total \$461.64

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-14  
**Job Order Title:** A-375-13 Replace Roof @ Coal SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>Upper Roof</b>					
41	22 14 26 13 0061	EA		Aluminum Retrofit Roof Drains, 4", With Cast Aluminum Dome	\$848.44
			Quantity	Unit Price	Total
		Installation	1.00 x	531.00 x	\$848.44
				Factor	
				1.2174 =	
<b>Contractors Note: Replacement drains</b>					
<b>Subtotal for Upper Roof:</b>					<b>\$12,937.73</b>
<b>Proposal Total</b>					<b>\$103,476.22</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# APPENDIX F

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

*Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc

2) Agency/Client Name: PA Department of General Services

3) Project Name: Replace Roof on Modular Housing Units

4) Project Number: DGS A 572-42.1 5) Project Value: \$126,545.00

6) Project Address: SCI - Huntingdon 7) County: Huntingdon

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Public Agency Within Pennsylvania:  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)  
 General Construction  HVAC  Electrical  Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?  
 Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or Major Issues

---

---

---

---

---

Copy: Aaron Gary Drig: Janice  
Julie  
C.F. 11705 (Scanned)



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES  
September 13, 2011



VIA FACSIMILE (717) 432-7343

Lobar Associates  
4 Barlo Circle  
P.O. Box 432  
Dillsburg, PA 17019

Re: Contract No. DGS A 572-42.1  
Replace Roof on Modular Housing Units  
HA & HB and Modular Dining Room  
Huntingdon SCI  
Huntingdon County, PA

Ladies and Gentlemen:

This is to notify you that your job order contract is fully executed as of September 12, 2011, and you may begin to incur costs for off-site work. Your executed job order contract has been forwarded via UPS.

Inasmuch as all insurance certificates have been received from your company, the Bureau of Construction will notify you of the Initial Job Conference.

If you have any questions, please contact the Contracting Section at 717-787-6557.

Sincerely,

Herbert Pfuhl  
Director

HP/bg

cc: Director of Construction via fax  
Regional Director via fax  
Herb Pfuhl  
Gary Taylor  
Gordian Group  
Central File  
Sharon Price

PLEASE ACKNOWLEDGE RECEIPT OF FAX WITHIN 24 HOURS BY COMPLETING THE BOTTOM OF THIS LETTER AND FAX TO (717) 772-3399.

\_\_\_\_\_  
NAME

\_\_\_\_\_  
DATE



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

Date: August 12, 2011

Subject: **APPROVAL OF  
JOB ORDER CONTRACT #2008-0001-JOC-CRS-15  
Project No. DGS-A572-42  
Replace Roof on Modular Housing Units  
HA & HB and Modular Dining Room  
SCI Huntingdon  
Huntingdon County, Pennsylvania  
(DOC)**

To: Mr. Herbert Pfuhl III, Director  
Bureau of Professional Selections & Administrative Services

From: Linda Shambaugh *Linda*  
Bureau of Engineering & Architecture

Attached is the signed Job Order contract form for the above project.

Job Order Cost: ~~\$136,866.47~~ *\$126,545.71*  
Total Funds Required: \$146,447.12

Completion time: Three (3) months  
Vendor: Lobar Associates Construction

We are returning the entire packet to back to you for further processing.

If you should have any questions, please contact this office.

Attachments

xc: R. Miller  
W. Cunningham  
R. Zimmermann  
B. DiSante  
M. Schwager  
S. Price  
Director's File  
Central File



## Detailed Scope of Work

## Job Order Contract

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-15  
**USING AGENCY:** DOC  
**LOCATION:** 572 - SCI - Huntingdon  
**DATE:** August 03, 2011  
**PROJECT TITLE:** A-572-42 Replace Roof on Modular House H- Block

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

### Detailed Scope of Work:

The contractor is responsible for but not necessarily limited to the following scope of work;

### SCOPE OF WORK DETERMINED BY JOINT SCOPE SITE MEETING:

Install new roof system on modular housing unit H. The Contractor is responsible for the following:

1. Existing EPDM roof system to remain. Prepare surface to receive new roofing system.
2. Any gravel removed shall be relocated on site at the facilities direction.
3. Remove and replace existing deteriorated plywood deck as required.
4. Remove existing aluminum gravel stop and drip edge and install new aluminum gravel stop and drip edge around roof perimeter.
5. Provide new 2" x 4" treated wood blocking around roof perimeter.
6. Install 1 1/2" polyisocyanurate rigid roofing insulation.
7. install new aluminum gutter and down spout along new drip edge.
8. Install new 60 mil fully adhered TPO to entire surface and flash around all existing roof penetrations.
9. Install new fixed ornamental louver roof vents.

Project No. DGS A 572-42  
Page 2

### STIPULATIONS:

1. The specifications sections "General Conditions of Contract" and "General Requirements" form a part of this work by this reference thereto and shall have the same force and effect as if printed herewith in full.

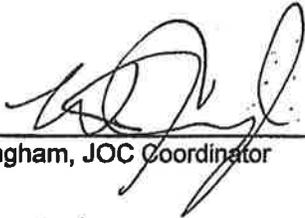
### SUBMITTALS:

1. General: Submit descriptions of materials and methods to be used for work specified in each section. In the descriptions, include deviations from specified methods to address specific field condition, environmental conditions, and Contractor preferences.
  - a. Where applicable, include descriptions of methods used to protect existing construction and landscaping left in place while the work is in progress.
2. Product Data: Submit product data for products used in the execution of the work.
3. Samples: When alterations work involves finish materials exposed to view, submit samples of materials for review.

4. Manufacturers listed are to establish a standard of quality for items not Intended to match existing materials and finishes.

**PROJECT CONDITIONS:**

1. Protect from damage all adjacent materials, surfaces, and finishes before, during and after the work. Restore all damaged materials, surfaces, and finishes to their previous level of appearance and operation to the satisfaction of the Project Manager.
2. Differing Conditions: Should materials, systems, or conditions be encountered that differ from those indicated, immediately notify the Department. Do not proceed without written instructions.
3. Examine existing surfaces to receive work. If substrate material is deteriorated or otherwise defective, notify Department. Do not proceed with the work specified in this section before correcting unsatisfactory conditions.
4. Salvaged Materials And Items
  - a. To the extent indicated, reuse materials and items so indicated.
  - b. Materials and Items to Be Reused: Reinstall materials and items shown to be removed and reinstalled, or which Contractor removed to make access to do the work, in the same location from which removed unless indicated otherwise.
    - i. Carefully remove materials and items to be reused and store in a protected location until ready for reinstallation.
    - ii. Materials and items to be salvaged and reused are indicated on the drawings.
  - c. Preparation for Reuse: Clean salvaged materials and items that will be reinstalled. Clean mortar from masonry units by hand. Put operating items in proper working order. Repaint items indicated to be repainted prior to reinstallation by either shop painting or field painting, as required to match other existing matching or similar items.
5. New Materials
  - a. Provide new materials to match existing for closing of openings, repairs and reconstructions where suitable salvaged materials do not exist, where insufficient quantities of salvaged materials exist to complete the work, or where reuse is not permitted.



---

William Cunningham, JOC Coordinator

# Job Order Contract Proposal Review Summary - Category

**Date:** August 03, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-15  
**Job Order Title:** A-572-42 Replace Roof on Modular House H- Block  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 128,545.77  
**Proposal Name:** A-572-42 Replace Roof on Modular House H- Block - TPO  
**Proposal Submitted:** 06/28/2010

<b>Roof Drawings:</b>	<b>\$1,185.50</b>
<b>TPO:</b>	<b>\$125,360.27</b>
<b>Proposal Total</b>	<b>\$128,545.77</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# Job Order Contract

## Proposal Review Detail - Category

**Date:** August 03, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-15  
**Job Order Title:** A-572-42 Replace Roof on Modular House H- Block  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 126,545.77  
**Proposal Name:** A-572-42 Replace Roof on Modular House H- Block - TPO  
**Proposal Submitted:** 06/28/2010  
**Adjustment Factor(s) Used:** 1.1855-SFNWH

Req#	CSI Number	Mod.	UOM	Description	Line Total
<b>Roof Drawings</b>					
1	01 22 20 00 0044		HR	Investigating Senior Engineer Or Specialty Consultant, Note: For special investigating requirements or services outside required architectural and engineering services	\$1,185.50
			Installation	Quantity      Unit Price      Factor      Total 8.00      x      125.00      x      1.1855      =      \$1,185.50	
<b>Subtotal for Roof Drawings:</b>					<b>\$1,185.50</b>
<b>TPO</b>					
2	01 22 23 00 0034		WK	60' Telescopic Boom Lift	\$4,308.88
			Installation	Quantity      Unit Price      Factor      Total 3.00      x      1,211.55      x      1.1855      =      \$4,308.88	
Contractors Note: Used to load roofing materials daily to prevent overloading structure					
3	01 22 23 00 0388		WK	10.75 HP Generator Set, 7.5 KW, Manual Start	\$588.11
			Installation	Quantity      Unit Price      Factor      Total 3.00      x      184.80      x      1.1855      =      \$588.11	
Contractors Note: power for jobsite used to run TPO welder					
4	01 22 23 00 0513		DAY	20 Ton Lift Hydraulic Crane, With Full-Time Operator	\$1,302.00
			Installation	Quantity      Unit Price      Factor      Total 1.00      x      1,098.27      x      1.1855      =      \$1,302.00	
Contractors Note: Used to load roofing materials					
5	01 55 33 00 0002		LF	Temporary Safety Fence, Plastic Mesh, 48" High With Posts At 8' On Center	\$379.00
			Installation	Quantity      Unit Price      Factor      Total 278.00      x      1.15      x      1.1855      =      \$379.00	
Contractors Note: Roof edge safety fence					
6	01 65 19 00 0007		CY	Handling Material For Over 125' Per CY Of Material Per 125'. For Delivery, Demo Or Miscellaneous Moving Required By Owner	\$588.20
			Installation	Quantity      Unit Price      Factor      Total 112.00      x      4.43      x      1.1855      =      \$588.20	
Contractors Note: Moving materials from storage to work area daily					
7	01 74 19 00 0011		EA	40 CY Dumpster (11 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$5,415.27
			Installation	Quantity      Unit Price      Factor      Total 4.00      x      1,141.98      x      1.1855      =      \$5,415.27	

**Proposal Review Detail - Category Continues..**

**Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-15**  
**Job Order Title: A-572-42 Replace Roof on Modular House H- Block**

Rec#	CBI Number	Mod.	UOM	Description	Line Total		
<b>TPO</b>							
8	06 11 16 00 0069		LF	2"x8" (5cm x 15cm) Plats	\$205.88		
				Quantity	Unit Price	Factor	Total
				Installation 50.00 x	2.27 x	1.1855 =	\$134.55
				Demolition 50.00 x	1.20 x	1.1855 =	\$71.13
Contractors Note: Used to repair bad spot in roof							
9	06 11 16 00 0069	Mod		For Selectively Replaced Wood, Add	\$156.49		
				Quantity	Unit Price	Factor	Total
				Installation 50.00 x	2.84 x	1.1855 =	\$156.49
10	06 11 16 00 0112		LF	2"x4" (5cm x 10cm) Treated Blocking To Wood	\$2,662.35		
				Quantity	Unit Price	Factor	Total
				Installation 966.00 x	2.32 x	1.1855 =	\$2,662.35
Contractors Note: Roof perimeter blocking							
11	06 16 33 00 0006		SF	5/8" (16mm) Thick CDX Plywood Roof Decking Note: Applied To Wood Rafters	\$221.93		
				Quantity	Unit Price	Factor	Total
				Installation 96.00 x	1.53 x	1.1855 =	\$174.13
				Demolition 96.00 x	0.42 x	1.1855 =	\$47.80
Contractors Note: Used to repair bad decking							
12	06 16 33 00 0006	Mod		For Selective Replacement Of Damaged Plywood, < 400, Add Note: Includes Removal Of Damaged Plywood And Fitting New Plywood To Size	\$166.16		
				Quantity	Unit Price	Factor	Total
				Installation 96.00 x	1.46 x	1.1855 =	\$166.16
13	07 22 16 00 0078		SF	1-1/2" (38mm) Polyisocyanurate, R10.87	\$29,504.72		
				Quantity	Unit Price	Factor	Total
				Installation 18,300.00 x	1.36 x	1.1855 =	\$29,504.72
Contractors Note: New Insulation							
14	07 22 16 00 0078	Mod		For Mechanically Fastened To Wood, Add	\$1,952.52		
				Quantity	Unit Price	Factor	Total
				Installation 18,300.00 x	0.09 x	1.1855 =	\$1,952.52
15	07 54 23 00 0002		SQ	60 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$50,730.33		
				Quantity	Unit Price	Factor	Total
				Installation 185.00 x	231.31 x	1.1855 =	\$50,730.33
Contractors Note: New roofing materials							
16	07 54 23 00 0002	Mod		For 20 Year Warranty, Add	\$5,015.79		
				Quantity	Unit Price	Factor	Total
				Installation 185.00 x	22.87 x	1.1855 =	\$5,015.79
17	07 82 00 00 0070		LF	Aluminum Drip Edge, 0.019" Thick 5" Girth, White Finish	\$2,377.54		
				Quantity	Unit Price	Factor	Total
				Installation 583.00 x	2.73 x	1.1855 =	\$1,886.83
				Demolition 583.00 x	0.71 x	1.1855 =	\$490.71
Contractors Note: New drip edge							

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-15  
**Job Order Title:** A-572-42 Replace Roof on Modular House H- Block

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>TPO</b>							
18	07 71 19 00 0003		LF	0.040" Thick Aluminum Gravel Stop, 6" Face Height, Mill Finish	\$2,409.88		
				Quantity	Unit Price	Factor	Total
			Installation	385.00 x	4.25 x	1.1855 =	\$1,939.77
			Demolition	385.00 x	1.03 x	1.1855 =	\$470.11
<b>Contractors Note: New gravel stop</b>							
19	07 71 19 00 0003	Mod		For Painted Finish, Add	\$251.03		
				Quantity	Unit Price	Factor	Total
			Installation	385.00 x	0.55 x	1.1855 =	\$251.03
20	07 71 23 00 0006		LF	0.024" Aluminum Downspout, 3"x4", Mill Finish	\$1,901.30		
				Quantity	Unit Price	Factor	Total
			Installation	270.00 x	4.04 x	1.1855 =	\$1,293.14
			Demolition	270.00 x	1.90 x	1.1855 =	\$608.16
<b>Contractors Note: New downspouts</b>							
21	07 71 23 00 0006	Mod		For Enameled Finish, Add	\$76.82		
				Quantity	Unit Price	Factor	Total
			Installation	270.00 x	0.24 x	1.1855 =	\$76.82
22	07 71 23 00 0017		LF	5" Box Type Aluminum Gutter, 0.032" Thick, Mill Finish	\$4,350.31		
				Quantity	Unit Price	Factor	Total
			Installation	558.00 x	4.62 x	1.1855 =	\$3,045.22
			Demolition	558.00 x	1.98 x	1.1855 =	\$1,305.09
<b>Contractors Note: New seamless spouting</b>							
23	07 71 23 00 0017	Mod		For Enameled Finish, Add	\$177.97		
				Quantity	Unit Price	Factor	Total
			Installation	558.00 x	0.27 x	1.1855 =	\$177.97
24	08 91 19 00 0002		SF	Fixed Ornamental Louver, 4-10 SF (1.2-3.0 M2) Including Frame, Painted Steel	\$9,790.33		
				Quantity	Unit Price	Factor	Total
			Installation	144.00 x	67.35 x	1.1855 =	\$9,790.33
<b>Contractors Note: New roof vents</b>							
25	08 91 19 00 0002	Mod		For Aluminum, Add	\$829.86		
				Quantity	Unit Price	Factor	Total
			Installation	144.00 x	4.86 x	1.1855 =	\$829.86
<b>Subtotal for TPO:</b>					<b>\$125,360.27</b>		

**Proposal Total** **\$126,545.77**

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# APPENDIX F

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

*Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc

2) Agency/Client Name: PA Department of General Services

3) Project Name: Roof Replacement - Snyder Building

4) Project Number: DGS 417-41.1 Part 2 5) Project Value: \$100,163.00

6) Project Address : Thaddeus Stevens College of Tech 7) County: Lancaster

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Public Agency Within Pennsylvania:  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (*NOTE: Project type should match the trade of the Contract being proposed*)  
 General Construction  HVAC  Electrical  Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (*Attach Additional Information As Necessary*)

No problems or major issues

---

---

---

---



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

June 29, 2011

VIA FACSIMILE (717) 432-7343

Lobar Associates  
4 Barlo Circle  
P.O. Box 432  
Dillsburg, PA 17019

Re: Contract No. DGS 417-41.1, Part 2  
Roof Replacement  
Snyder Building  
Thaddeus Stevens College of Technology  
Lancaster, Lancaster County, PA



*Copy: Aaron  
Julie  
C.F. 11706 (scanned)*  
*Orig: Janice*

Ladies and Gentlemen:

This is to notify you that your job order contract is fully executed as of June 28, 2011, and you may begin to incur costs for off-site work. Your executed job order contract has been forwarded via UPS.

Inasmuch as all insurance certificates have been received from your company, the Bureau of Construction will notify you of the Initial Job Conference.

If you have any questions, please contact the Contracting Section at 717-787-6557.

Sincerely,

Herbert Pfuhl  
Director

HP/bg

cc: Director of Construction via fax  
Regional Director via fax  
Herb Pfuhl  
Gary Taylor  
Gordian Group  
Central File  
Sharon Price

PLEASE ACKNOWLEDGE RECEIPT OF FAX WITHIN 24 HOURS BY COMPLETING THE BOTTOM OF THIS LETTER AND FAX TO (717) 772-3399.

\_\_\_\_\_  
NAME

\_\_\_\_\_  
DATE



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

Date: June 8, 2011

Subject: **APPROVAL OF  
JOB ORDER CONTRACT #2008-0001-JOC-CRS-23  
Project No. D.G.S. 417-41 Part 2  
Roof Replacement – Snyder Building  
Thaddeus Stevens School of Technology  
Lancaster County, PA  
(Education)**

To: Mr. Herbert Pfuhl III, Director  
Bureau of Professional Selections & Administrative Services

From: Linda Shambaugh  
Bureau of Engineering & Architecture

Attached is the signed Job Order contract fo

<b>Job Order Cost:</b>	<b>\$100,163.70</b>
<b>Total Funds Required:</b>	<b>\$107,175.16</b>
<b>Completion time:</b>	<b>Eight (8) months</b>
<b>Vendor:</b>	<b>Lobar Associate</b>

*Handwritten:* ~~DA~~ / BAMB:  
PLEASE PROCEED WITH  
ISSUANCE OF THIS

We are returning the entire packet to back to you  
If you should have any questions, please contact

*Handwritten:* JOC  
128348 THANKS  
LSP 6/15

**Attachments**

- xc: R. Miller
- W. Cunningham
- R. Zimmerman
- M. Schwager
- J. Sube
- S. Price
- Director's File
- Central File



## Job Order Contract

### Detailed Scope of Work

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-23  
**USING AGENCY:** DGS  
**LOCATION:** 417 - Thaddeus Stevens School of Technology  
**DATE:** May 26, 2011  
**PROJECT TITLE:** A-417-41 Part 2 Repair roof @ Thaddeus Stevens

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** Richard Miller  
Civil/Structural Design Section Chief  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

#### Detailed Scope of Work:

The contractor is responsible for the following scope of work;

#### REMOVE AND REPLACE LOWER ROOF

The contractor shall provide a proposal according to the detailed drawings and specifications provided by the DGS design professional.

The scope includes but is not limited to the following:

1. Install 1/2" mechanically fastened Polyisocyanurate insulation over existing roof.
2. Install 1/4" tapered Polyisocyanurate for positive drainage.
3. Install new 2"x4" treated wood blocking to accommodate new gravel stop.
4. Install new 45 Mil fully adhered TPO membrane over roof.
5. Remove and re-install new 60 Mil Neoprene flashing for curb boxes.
6. Remove and re-install new 90 Mil flashing for through slab pipes.
7. Install new aluminum retrofit drains with cast iron domes.
8. Install new 0.040 aluminum gravel stop.

Richard Miller, Civil/Structural Design Section Chief

# Job Order Contract

## Proposal Review Summary - Category

---

Date: May 26, 2011  
Contract Number: 2008-0001-JOC-CRS  
Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-23  
Job Order Title: A-417-41 Part 2 Repair roof @ Thaddeus Stevens  
Contractor: Lobar Associates Construction  
Proposal Value: \$ 100,163.70  
Proposal Name: A-417-41 Part 2 Repair roof @ Thaddeus Stevens  
Proposal Submitted: 05/26/2011

---

Lower Roof:	<b>\$100,163.70</b>
<b>Proposal Total</b>	<b>\$100,163.70</b>

---

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%

# Job Order Contract

## Proposal Review Detail - Category

**Date:** May 26, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-23  
**Job Order Title:** A-417-41 Part 2 Repair roof @ Thaddeus Stevens  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 100,163.70  
**Proposal Name:** A-417-41 Part 2 Repair roof @ Thaddeus Stevens  
**Proposal Submitted:** 05/26/2011  
**Adjustment Factor(s) Used:** 1.1645-NWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>Lower Roof</b>							
1	01 22 23 00 0516		DAY	30 Ton Lift Hydraulic Crane, With Full-Time Operator	\$1,381.13		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	1,186.03 x	1.1645 =	\$1,381.13
Contractors Note: loading and unloading materials							
2	01 74 19 00 0011		EA	40 CY Dumpster (11 Ton Capacity) *Construction Debris* Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$2,659.67		
				Quantity	Unit Price	Factor	Total
			Installation	2.00 x	1,141.98 x	1.1645 =	\$2,659.67
3	06 11 16 00 0112		LF	2"x4" (5cm x 10cm) Treated Blocking To Wood	\$135.08		
				Quantity	Unit Price	Factor	Total
			Installation	50.00 x	2.32 x	1.1645 =	\$135.08
Contractors Note: one layer of new lumber to attach new gravel stop							
4	07 22 16 00 0077		SF	1" (25mm) Polyisocyanurate, R7.14	\$22,189.55		
				Quantity	Unit Price	Factor	Total
			Installation	18,500.00 x	1.03 x	1.1645 =	\$22,189.55
Contractors Note: Quantity was adjusted to calculate cost for 1/2" polyiso which will be used.							
5	07 22 16 00 0077	Mod		For Mechanically Fastened To Steel, Add	\$3,016.06		
				Quantity	Unit Price	Factor	Total
			Installation	18,500.00 x	0.14 x	1.1645 =	\$3,016.06
6	07 22 16 00 0097		SF	1/4" (6mm) Tapered Polyisocyanurate Board	\$3,496.99		
				Quantity	Unit Price	Factor	Total
			Installation	650.00 x	4.62 x	1.1645 =	\$3,496.99
Contractors Note: used to create positive drainage (crickets)							
7	07 54 23 00 0001		SQ	45 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$55,731.57		
				Quantity	Unit Price	Factor	Total
			Installation	220.00 x	217.54 x	1.1645 =	\$55,731.57
Contractors Note: New TPO Roofing Material with Heat Welded Seams							
8	07 65 19 00 0017		LF	60 Mil Neoprene Flashing, 12" Wide Strip	\$1,572.08		
				Quantity	Unit Price	Factor	Total
			Installation	150.00 x	7.04 x	1.1645 =	\$1,229.71
			Demolition	150.00 x	1.96 x	1.1645 =	\$342.36
Contractors Note: New flashings for curb boxes							

**Proposal Review Detail - Category Continues..**

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-23  
 Job Order Title: A-417-41 Part 2 Repair roof @ Thaddeus Stevens

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>Lower Roof</b>					
9	07 65 19 00 0025		EA	90 Mil Flashing, 4" Diameter Pipe	\$808.51
				Quantity	Total
				Installation 10.00 x 56.71 x 1.1645 =	\$660.39
				Demolition 10.00 x 12.72 x 1.1645 =	\$148.12
Contractors Note: New flashings for TRV					
10	07 71 19 00 0004		LF	0.040" Thick Aluminum Gravel Stop, 8" Face Height, Mill Finish	\$2,989.56
				Quantity	Total
				Installation 525.00 x 4.89 x 1.1645 =	\$2,989.56
Contractors Note: New gravel stop for roof perimeter					
11	22 14 26 13 0061		EA	Aluminum Retrofit Roof Drains, 4", With Cast Aluminum Dome	\$6,183.50
				Quantity	Total
				Installation 10.00 x 531.00 x 1.1645 =	\$6,183.50
Contractors Note: New Retro Fit Drains installed into existing Cast Iron Drains					

**Subtotal for Lower Roof: \$100,163.70**

**Proposal Total \$100,163.70**

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%

# APPENDIX F

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc

2) Agency/Client Name: PA Department of General Services

3) Project Name: Replace Laundry Roof and Boiler Plant Roof

4) Project Number: DGS A 573-45.1 5) Project Value: \$68,905.00

6) Project Address: SCI - Camp Hill 7) County: Cumberland

Camp Hill, PA  
\_\_\_\_\_

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Public Agency Within Pennsylvania:  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)  
 General Construction  HVAC  Electrical  Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**pennsylvania**

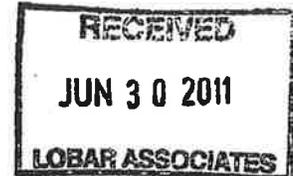
DEPARTMENT OF GENERAL SERVICES

June 28, 2011

VIA FACSIMILE (717) 432-7343

Lobar Associates  
4 Barlo Circle  
P.O. Box 432  
Dillsburg, PA 17019

Re: Contract No. DGS A 573-45.1, Part 1  
Replace Laundry Roof and Boiler Plant Roof  
SCI Camp Hill  
Camp Hill, Cumberland County, PA



copy: Aaron  
Julie  
C.F. 11710 (scanned)  
orig: Janice

Ladies and Gentlemen:

This is to notify you that your job order contract is fully executed as of June 28, 2011, and you may begin to incur costs for off-site work. Your executed job order contract has been forwarded via UPS.

Inasmuch as all insurance certificates have been received from your company, the Bureau of Construction will notify you of the Initial Job Conference.

If you have any questions, please contact the Contracting Section at 717-787-6557.

Sincerely,

Herbert Pfuhl  
Director

HP/bg

- cc: Director of Construction via fax
- Regional Director via fax
- Herb Pfuhl
- Gary Taylor
- Gordian Group
- Central File
- Sharon Price

PLEASE ACKNOWLEDGE RECEIPT OF FAX WITHIN 24 HOURS BY COMPLETING THE BOTTOM OF THIS LETTER AND FAX TO (717) 772-3399.

NAME

DATE



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

**MEMO**

**DATE:** June 3, 2011

**SUBJECT:** JOC CLEARANCE PACKET  
ADDITIONAL WORK  
Project No. DGS A 573-45 Part 1  
Contract No. DGS A 573-45.1 Part 1  
Replace Laundry Roof & Boiler Plant Roof  
State Correctional Institution  
Camp Hill, Cumberland Co., PA

**TO:** Herb Pfuhl, Director  
Bureau of Professional Selections and Administrative Services

**FROM:** Richard E. Miller, P.E., Acting Design Division Manager,  
Bureau of Engineering & Architecture

*Richard E. Miller PE  
6/3/11*

Attached for your continuing action is the BEA Design Division Clearance Packet for additional work packets on the subject JOC project. The additional work total is for \$68,905.50.

The Design Division approves the JOC scope of work and the Contractor's proposal. Please validate funding including 5% administrative fee and process for award.

BPSAS ACTION ITEMS:

- Director BEA Approval
- CRP Check
- Obtain Bond and Insurance Cert.
- Legal Form and Legality Approval
- L&I Prevailing Wage
- Execute Job Order/PO in the SAP

ATTACHMENT – Clearance Packet

REM/sp

Xc: memo only

- Richard Miller
- Brenda DiSante
- Sharon Price
- Bill Cunningham
- Design Division File
- Central File



**Request For Proposal**

**Job Order Contract**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-13.01  
**USING AGENCY:** DOC  
**LOCATION:** 573 - SCI - Camp Hill  
**DATE:** May 19, 2011  
**PROJECT TITLE:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

Dear Aaron Myers,

The Department of General Services requests that you provide a Proposal for the above referenced Job Order.

**Drawing Requirements:** Revised drawings provided by the DGS.

**Special Instructions:** A duration schedule along with the DGS Form 16 must be submitted along with the final approved proposal.

**Submittal Requirements:** All submittals must be turned into the DGS design professional prior to the start of construction.

**Proposed Work Schedule:** 8 Months  
*Liquidated Damages will not Apply*

**Comments:** Use option period #2 SFNWH for adjustment factor.

Your Proposal is due on or before **May 19, 2011**

Sincerely,

William Cunningham, JOC Coordinator / Project Manager



## Detailed Scope of Work

## Job Order Contract

---

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-13.01  
**USING AGENCY:** DOC  
**LOCATION:** 573 - SCI - Camp Hill  
**DATE:** May 19, 2011  
**PROJECT TITLE:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work

---

**To:** Aaron Myers  
Project Superintendant  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

---

### Detailed Scope of Work:

The contractor is responsible for the following additional scope of work;

Remove the existing concrete deck and install new metal deck.

According to the revised drawings provided by the DGS remove entire concrete plank deck.

Install new 20 gage open ribbed galvanized steel deck.

Take extra measures to cover and protect equipment inside building during construction.

Install new wood blocking around entire perimeter of new roof.

During construction, temporarily seal opening in roof deck.

---

William Cunningham, JOC Coordinator / Project Manager

# Job Order Contract

## Proposal Review Summary - Category

---

**Date:** May 19, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-13.01  
**Job Order Title:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 68,905.50  
**Proposal Name:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work  
**Proposal Submitted:** 05/16/2011

---

<b>Laundry Bldg Deck:</b>	<b>\$68,905.50</b>
<b>Proposal Total</b>	<b>\$68,905.50</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# Job Order Contract

## Proposal Review Detail - Category

**Date:** May 19, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-13.01  
**Job Order Title:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 68,905.50  
**Proposal Name:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work  
**Proposal Submitted:** 05/16/2011  
**Adjustment Factor(s) Used:** 1.2174-SFNWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total										
<b>Laundry Bldg Deck</b>															
1	01 22 20 00 0038		HR	Laborer, Note: Line Items in the CTC include appropriate costs to cover labor. These items will be requested specifically by the owner for miscellaneous work not covered in the CTC.	\$2,745.97										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>40.00 x</td> <td>56.39 x</td> <td>1.2174 =</td> <td>\$2,745.97</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		40.00 x	56.39 x	1.2174 =	\$2,745.97	
Installation	Quantity	Unit Price	Factor	Total											
	40.00 x	56.39 x	1.2174 =	\$2,745.97											
Contractors Note: Safety monitor and clean up inside Bldg															
2	01 22 23 00 0031		WK	40' Telescopic Boom Lift	\$950.85										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>1.00 x</td> <td>781.05 x</td> <td>1.2174 =</td> <td>\$950.85</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		1.00 x	781.05 x	1.2174 =	\$950.85	
Installation	Quantity	Unit Price	Factor	Total											
	1.00 x	781.05 x	1.2174 =	\$950.85											
Contractors Note: Extra lift to be used to remove concrete decking.															
3	01 22 23 00 0729		WK	3/4 Ton Light Duty Truck, 4 x 4 Crew Pickup Note: With full-time truck driver	\$2,870.89										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>1.00 x</td> <td>2,193.93 x</td> <td>1.2174 =</td> <td>\$2,870.89</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		1.00 x	2,193.93 x	1.2174 =	\$2,870.89	
Installation	Quantity	Unit Price	Factor	Total											
	1.00 x	2,193.93 x	1.2174 =	\$2,870.89											
Contractors Note: used to haul metal decking in and concrete panels out on a daily basis.															
4	01 58 16 00 0006		SF	6 Mil Plastic Sheeting, Applied To Walls Or Ceilings	\$4,711.34										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>8,600.00 x</td> <td>0.45 x</td> <td>1.2174 =</td> <td>\$4,711.34</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		8,600.00 x	0.45 x	1.2174 =	\$4,711.34	
Installation	Quantity	Unit Price	Factor	Total											
	8,600.00 x	0.45 x	1.2174 =	\$4,711.34											
Contractors Note: Dust barrier for equipment inside Bldg															
5	01 66 19 00 0007		CY	Handling Material For Over 125' Per CY Of Material Per 125'. For Delivery, Demo Or Miscellaneous Moving Required By Owner	\$1,348.27										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>250.00 x</td> <td>4.43 x</td> <td>1.2174 =</td> <td>\$1,348.27</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		250.00 x	4.43 x	1.2174 =	\$1,348.27	
Installation	Quantity	Unit Price	Factor	Total											
	250.00 x	4.43 x	1.2174 =	\$1,348.27											
Contractors Note: Material handling from lay down area to bldg															
6	01 74 19 00 0009		EA	20 CY Dumpster (6 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$7,411.53										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>8.00 x</td> <td>761.00 x</td> <td>1.2174 =</td> <td>\$7,411.53</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		8.00 x	761.00 x	1.2174 =	\$7,411.53	
Installation	Quantity	Unit Price	Factor	Total											
	8.00 x	761.00 x	1.2174 =	\$7,411.53											
Contractors Note: For concrete deck disposal															
7	03 52 16 00 0008		SF	Insulating Lightweight Concrete Plank, 2" Thick (51 mm) Thick Roof Deck	\$15,066.54										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>2,800.00 x</td> <td>4.42 x</td> <td>1.2174 =</td> <td>\$15,066.54</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		2,800.00 x	4.42 x	1.2174 =	\$15,066.54	
Installation	Quantity	Unit Price	Factor	Total											
	2,800.00 x	4.42 x	1.2174 =	\$15,066.54											
Contractors Note: Cost for Demo of existing concrete deck.															
8	05 31 00 00 0019		SF	1-1/2" Deep, 20 Gauge Open Ribbed Galvanized Steel Deck	\$29,911.52										
				<table> <tr> <td>Installation</td> <td>Quantity</td> <td>Unit Price</td> <td>Factor</td> <td>Total</td> </tr> <tr> <td></td> <td>9,100.00 x</td> <td>2.70 x</td> <td>1.2174 =</td> <td>\$29,911.52</td> </tr> </table>	Installation	Quantity	Unit Price	Factor	Total		9,100.00 x	2.70 x	1.2174 =	\$29,911.52	
Installation	Quantity	Unit Price	Factor	Total											
	9,100.00 x	2.70 x	1.2174 =	\$29,911.52											
Contractors Note: New Metal Decking Mechanically fastened to existing Bar Joist. SF plus overlap.															

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-13.01

**Job Order Title:** A-573-45 Part One Replace Roofs @ Camp Hill SCI Additional Work

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>Laundry Bldg Deck</b>					
9	06 11 16 00 0112		LF	2"x4" (5cm x 10cm) Treated Blocking To Wood	\$1,208.83
				Quantity	Total
			Installation	428.00 x 2.32 x 1.2174 =	\$1,208.83
Contractors Note: 1 layer of blocking on the new metal deck perimeter.					
10	07 53 23 00 0008		SQ	60 Mil Partially Adhered (40%) EPDM Membrane Roofing Note: Torch down with fasteners at edge. Includes adhesive and fasteners.	\$2,879.76
				Quantity	Total
			Installation	10.00 x 236.55 x 1.2174 =	\$2,879.76
Contractors Note: Temporary seal to opening in roof					
<b>Subtotal for Laundry Bldg Deck:</b>					<b>\$68,905.50</b>
<b>Proposal Total</b>					<b>\$68,905.50</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# APPENDIX G

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: PA Department of General Services

3) Project Name: Replace Roofs at SCI

4) Project Number: DGS A 573-45.1 5) Project Value: \$152,978.00

6) Project Address: SCI Camp Hill 7) County: Cumberland

Camp Hill, PA  
\_\_\_\_\_

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**pennsylvania**

DEPARTMENT OF GENERAL SERVICES

January 11, 2011

VIA FACSIMILE (717) 432-7343

Lobar Associates  
4 Barlo Circle  
P.O. Box 432  
Dillsburg, PA 17019

Re: Contract No. DGS A 573-45.1  
Replace Roofs  
SCI Camp Hill  
Camp Hill, Cumberland County, PA

Ladies and Gentlemen:

This is to notify you that your job order contract is fully executed as of January 11, 2011, and you may begin to incur costs for off-site work. Your executed job order contract has been forwarded via UPS.

Inasmuch as all insurance certificates have been received from your company, the Bureau of Construction will notify you of the Initial Job Conference.

If you have any questions, please contact the Contracting Section.

Sincerely,

Herbert Pfuhl  
Director

HP/bg

- cc: Director of Construction via fax
- Regional Director via fax
- Herb Pfuhl
- Gary Taylor
- Gordian Group
- Central File
- Sharon Price

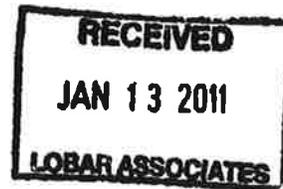
PLEASE ACKNOWLEDGE RECEIPT OF FAX WITHIN 24 HOURS BY COMPLETING THE BOTTOM OF THIS LETTER AND FAX TO (717) 772-3399.

\_\_\_\_\_  
NAME

\_\_\_\_\_  
DATE

copy: Aaron  
Julie  
C.F.  
10706

Orig: Janice





**Detailed Scope of Work**

**Job Order Contract**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-13  
**USING AGENCY:** DOC  
**LOCATION:** 573 - SCI - Camp Hill  
**DATE:** November 09, 2010  
**PROJECT TITLE:** A-573-45 Replace Roofs @ Camp Hill SCI

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Bario Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

**Detailed Scope of Work:**

The contractor is responsible for but not necessarily limited to the following scope of work;

**REMOVE AND REPLACE LAUNDRY AND BOILER PLANT ROOFS**

**Boiler Plant Roof(s)**

Remove existing roof membrane and insulation down to Terracotta deck

Remove all metal trim on large roof

Remove existing coping stones on small roof and store for resetting

Install new tapered insulation to existing drain

Insulation must have at least an R-24

Install new roofing membrane

Must give price for ~~EPDM~~ TPO roofing systems

Install new aluminum metal trim on large roof

Re-install and re-point coping stone covers on small roof

**Laundry Roof(s)**

( Main Roof) Remove existing gravel and roof with insulation down to the deck.

Three lower roofs must be removed as well 2 @ 22" X 32" and 1 @ 18" X 18"

Install new tapered insulation to drains (3)

Install new roofing membrane

Must give price for EPDM and TPO roofing systems



---

William Cunningham, JOC Coordinator / Project Manager



**Job Order Contract**

**Request For Proposal**

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-13  
**USING AGENCY:** DOC  
**LOCATION:** 573 - SCI - Camp Hill  
**DATE:** November 09, 2010  
**PROJECT TITLE:** A-573-45 Replace Roofs @ Camp Hill SCI

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

Dear Aaron Myers ,

The Department of General Services requests that you provide a Proposal for the above referenced Job Order.

**Drawing Requirements:** N/A. Any shop or as built drawings necessary shall be turned in to the DGS design professional upon request.

**Special Instructions:** A duration schedule along with the DGS Form 16 must be submitted along with the final proposal..

**Submittal Requirements:** All submittals shall be turned in to the DGS design professional prior to the start of construction.

**Proposed Work Schedule:** 8 Months  
*Liquidated Damages will not Apply*  
**Comments:** Use 2010 NWH for adjustment factor

**Your Proposal is due on or before** June 08, 2010

Sincerely,

William Cunningham JOC Coordinator / Project Manager

## Job Order Contract

### Proposal Review Summary - Category

---

Date: November 09, 2010  
Contract Number: 2008-0001-JOC-CRS  
Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-13  
Job Order Title: A-573-45 Replace Roofs @ Camp Hill SCI  
Contractor: Lobar Associates Construction  
Proposal Value: \$152,978.31  
Proposal Name: A-573-45 Replace Roofs @ Camp Hill SCI - TPO  
Proposal Submitted: 06/08/2010

---

TPO- Boiler room:	<b>\$28,485.96</b>
TPO-Laundry:	<b>\$124,492.35</b>
<b>Proposal Total</b>	<b>\$152,978.31</b>

---

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%

**Job Order Contract**  
**Proposal Review Detail - Category**

Date: November 09, 2010  
 Contract Number: 2008-0001-JOC-CRS  
 Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-13  
 Job Order Title: A-573-45 Replace Roofs @ Camp Hill SCI  
 Contractor: Lobar Associates Construction  
 Proposal Value: \$152,978.31  
 Proposal Name: A-573-45 Replace Roofs @ Camp Hill SCI - TPO  
 Proposal Submitted: 08/08/2010  
 Adjustment Factor(s) Used: 1.1855-SFNWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>TPO- Boiler room</b>							
1	01 74 19 00 0011		EA	40 CY Dumpster (11 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$2,707.63		
				Quantity	Unit Price	Factor	Total
			Installation	2.00 x	1,141.98 x	1.1855 =	\$2,707.63
2	04 01 20 91 0004		SF	Cut And Repoint Block, Hard In-Tact Mortar, Running Bond	\$330.47		
				Quantity	Unit Price	Factor	Total
			Installation	46.00 x	6.06 x	1.1855 =	\$330.47
			Contractors Note: repairs to existing coping stones				
3	07 22 16 00 0077		SF	1" (25mm) Polyisocyanurate, R7.14	\$2,894.46		
				Quantity	Unit Price	Factor	Total
			Installation	1,985.00 x	1.03 x	1.1855 =	\$2,423.81
			Demolition	1,985.00 x	0.20 x	1.1855 =	\$470.64
4	07 22 16 00 0096		SF	1/8" (3mm) Tapered Polyisocyanurate Board	\$10,283.56		
				Quantity	Unit Price	Factor	Total
			Installation	1,985.00 x	4.37 x	1.1855 =	\$10,283.56
			Contractors Note: Tapered Insulation				
5	07 54 23 00 0002		SQ	60 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$5,484.36		
				Quantity	Unit Price	Factor	Total
			Installation	20.00 x	231.31 x	1.1855 =	\$5,484.36
			Contractors Note: New roofing system				
6	07 54 23 00 0002	Mod		For 20 Year Warranty, Add	\$542.25		
				Quantity	Unit Price	Factor	Total
			Installation	20.00 x	22.87 x	1.1855 =	\$542.25
7	07 82 00 00 0096		LF	12-14" Wide (Stretch-out), 0.04" Thick Aluminum Coping System, Mill Finish With Galvanized Steel Cleats	\$1,989.98		
				Quantity	Unit Price	Factor	Total
			Installation	140.00 x	11.99 x	1.1855 =	\$1,989.98
			Contractors Note: New aluminum cap to cover coping stones				
8	07 62 00 00 0096	Mod	LF	For 18-22" (46 cm To 56 cm) Width (Stretch-out), Add	\$469.70		
				Quantity	Unit Price	Factor	Total
			Installation	140.00 x	2.83 x	1.1855 =	\$469.70

Proposal Review Detail - Category Continues..

Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-13  
 Job Order Title: A-573-45 Replace Roofs @ Camp Hill SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>TPO- Boiler room</b>							
9	22 14 26 13 0035		EA	15" Diameter Cast Iron Roof Drain With 4" Outlet, Cast Iron Dome	\$3,763.55		
				Quantity	Unit Price	Factor	Total
				Installation	3.00 x 538.63 x	1.1855 =	\$1,915.64
				Demolition	9.00 x 175.07 x	1.1855 =	\$1,867.91
Contractors Note: New roof drains to replace existing							
<b>Subtotal for TPO- Boiler room:</b>					<b>\$28,485.96</b>		
<b>TPO-Laundry</b>							
10	01 22 23 00 0745		DAY	5000 Gallon Vacuum Truck, With Full-Time Truck Driver	\$1,654.88		
				Quantity	Unit Price	Factor	Total
				Installation	2.00 x 697.96 x	1.1855 =	\$1,654.88
Contractors Note: used to remove ballast from laundry roof							
11	01 74 19 00 0011		EA	40 CY Dumpster (11 Ton Capacity) "Construction Debris" Note: Price Includes Service To Deliver And Pick-up Of Dumpster, Hauling Of Debris, Rental Of Dumpster And Disposal Fee.	\$6,769.09		
				Quantity	Unit Price	Factor	Total
				Installation	5.00 x 1,141.98 x	1.1855 =	\$6,769.09
12	07 22 18 00 0077		SF	1" (25mm) Polyisocyanurate, R7.14	\$12,070.23		
				Quantity	Unit Price	Factor	Total
				Installation	9,885.00 x 1.03 x	1.1855 =	\$12,070.23
13	07 22 18 00 0096		SF	1/8" (3mm) Tapered Polyisocyanurate Board	\$51,210.58		
				Quantity	Unit Price	Factor	Total
				Installation	9,885.00 x 4.37 x	1.1855 =	\$51,210.58
Contractors Note: Tapered Insulation							
14	07 51 13 00 0048		SF	5001-10000 SF Roofing, Including Base Sheet, 2 Ply Of Asphalt Felt, Drip Edge, Gravel Stop, Cant Strip, Flashing And Ballast	\$18,749.87		
				Quantity	Unit Price	Factor	Total
				Installation	0.00 x 4.03 x	1.1855 =	\$0.00
				Demolition	9,885.00 x 1.80 x	1.1855 =	\$18,749.87
Contractors Note: existing roof system to be removed							
15	07 51 13 00 0048	Mod	SF	For No Gravel Stop, Deduct	\$-1,171.87		
				Quantity	Unit Price	Factor	Total
				Installation	9,885.00 x -0.10 x	1.1855 =	\$-1,171.87
16	07 54 23 00 0002		SQ	60 Mil Fully Adhered TPO Membrane Roofing Note: Includes adhesive.	\$27,421.80		
				Quantity	Unit Price	Factor	Total
				Installation	100.00 x 231.31 x	1.1855 =	\$27,421.80
Contractors Note: New roofing system							
17	07 54 23 00 0002	Mod		For 20 Year Warranty, Add	\$2,711.24		
				Quantity	Unit Price	Factor	Total
				Installation	100.00 x 22.87 x	1.1855 =	\$2,711.24
18	22 14 26 13 0035		EA	15" Diameter Cast Iron Roof Drain With 4" Outlet, Cast Iron Dome	\$5,076.55		
				Quantity	Unit Price	Factor	Total
				Installation	6.00 x 538.63 x	1.1855 =	\$3,831.28
				Demolition	6.00 x 175.07 x	1.1855 =	\$1,245.27
Contractors Note: New roof drains to replace existing							

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-13  
**Job Order Title:** A-573-45 Replace Roofs @ Camp Hill SCI

Rec#	CSI Number	Mod.	UOM	Description	Line Total
<b>Subtotal for TPO-Laundry:</b>					<b>\$124,492.35</b>
<b>Proposal Total</b>					<b>\$152,978.31</b>

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal:** 0.00%

# APPENDIX G

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

*Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: PA Department of General Services

3) Project Name: Install New Gas Line - South Mountain Restoration Center

4) Project Number: DGS A 557-60.1 5) Project Value: \$170,467

6) Project Address: South Mountain Restoration Center 7) County: Franklin

South Mountain

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title JOC Coordinator

Telephone: 646-296-6001 Email Address: w.cunningham@thegordiangroup.com

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues

---

---

---

11-702



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES  
May 16, 2011

RECEIVED  
MAY 17 2011  
LOBAR ASSOCIATES

VIA FACSIMILE (717) 432-7343

Lobar Associates  
4 Barlo Circle  
P.O. Box 432  
Dillsburg, PA 17019

*Chig - Jamie  
Cools - Julie  
Caron  
Wendie  
CF 11-702.01*

Re: Contract No. DGS A 557-60.1  
Install New Gas Line  
South Mountain Restoration Center  
South Mountain, Franklin County, PA

Ladies and Gentlemen:

This is to notify you that your job order contract is fully executed as of May 16, 2011, and you may begin to incur costs for off-site work. Your executed job order contract has been forwarded via UPS.

Inasmuch as all insurance certificates have been received from your company, the Bureau of Construction will notify you of the Initial Job Conference.

If you have any questions, please contact the Contracting Section at 717-787-6557.

Sincerely,

*[Handwritten Signature]*  
Herbert Pfuhl  
Director

HP/bg

cc: Director of Construction via fax  
Regional Director via fax  
Herb Pfuhl  
Gary Taylor  
Gordian Group  
Central File  
Sharon Price

PLEASE ACKNOWLEDGE RECEIPT OF FAX WITHIN 24 HOURS BY COMPLETING THE BOTTOM OF THIS LETTER AND FAX TO (717) 772-3399.

*[Handwritten Signature]*  
NAME DATE



**pennsylvania**  
DEPARTMENT OF GENERAL SERVICES

**MEMO**

**DATE:** March 28, 2011

**SUBJECT:** **JOC CLEARANCE PACKET**  
Project No. DGS A 557-60  
Gas Line Replacement Between Meter House & Boiler Plan  
South Mountain Restoration Center  
South Mountain, Franklin Co., PA

**TO:** Herb Pfuhl, Director  
Bureau of Professional Selections and Administrative Services

**FROM:** Richard E. Miller, P.E., Acting Design Division Manager  
Bureau of Engineering & Architecture

*Richard E. Miller PE*  
*3/29/11*

Attached for your continuing action is the BEA Design Division Clearance Packet for the subject JOC project. The Design Division approves the JOC scope of work and the contractor's proposal. Please validate funding including 10% contingency and process for award.

**BPSAS ACTION ITEMS:**

- Director BEA Approval
- CRP Check
- Obtain Bond and Insurance Cert.
- Legal Form and Legality Approval
- L&I Prevailing Wage
- Execute Job Order/PO in the SAP

**ATTACHMENT – Clearance Packet**

**REM/sp**

**Xc: memo only**

- Richard E. Miller
- Sharon Price
- Bill Cunningham
- Design Division File
- Central File



**Request For Proposal**

**Job Order Contract**

---

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-20  
**USING AGENCY:** DPW  
**LOCATION:** 557 - South Mountain Restoration Center  
**DATE:** March 21, 2011  
**PROJECT TITLE:** A-557-60 Install New Gas Line @ South Mountain, Franklin County

---

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

---

Dear Aaron Myers ,

The Department of General Services requests that you provide a Proposal for the above referenced Job Order.

**Drawing Requirements:** N/A. Site elevations provided by the DGS. Pipeline route drawing must be provided for approval by One Call and the DGS prior to excavation.

**Special Instructions:** There are several CENTURYLINK and COMCAST power lines conflicting with the gas line route.  
A duration schedule and the DGS Form 16 must be provided along with the final approved proposal.

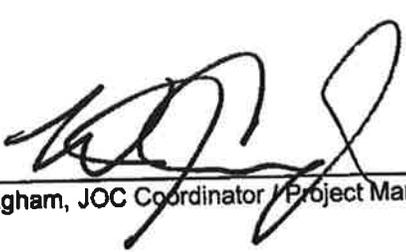
**Submittal Requirements:** All submittals shall be turned in to the DGS design professional for approval prior to the start of construction.

**Proposed Work Schedule:** 8 Months  
*Liquidated Damages will not Apply*

**Comments:** Use option period #2 NWH for adjustment factor.

**Your Proposal is due on or before February 22, 2011**

Sincerely,

  
\_\_\_\_\_  
William Cunningham, JOC Coordinator / Project Manager



**Detailed Scope of Work**

**Job Order Contract**

---

**JOB ORDER NUMBER:** D.G.S. No. 2008-0001-JOC-CRS-20  
**USING AGENCY:** DPW  
**LOCATION:** 557 - South Mountain Restoration Center  
**DATE:** March 21, 2011  
**PROJECT TITLE:** A-557-60 Install New Gas Line @ South Mountain, Franklin County

---

**To:** Aaron Myers  
Project Superintendent  
Lobar Associates Construction  
4 Barlo Circle  
Dillsburg, PA 17019

**From:** William Cunningham  
JOC Coordinator / Project Manager  
Pennsylvania Department of General  
Services  
18th and Herr Streets  
Harrisburg, PA 17125

---

**Detailed Scope of Work:**

DGS NO A-557-60  
Install New Gas Line

The contractor is responsible for the following scope of work;

**INSTALL NEW GAS LINE**

New gas line shall run from Columbia Gas Transmission, South Mountain Station to the South Mountain Restoration Center meter.

Plan out in advance for approval the best route for gas line to run.

Cables may interfere with most obvious run, detours must be approved by the DGS design professional prior to the start.

Excavate ground for approx. 4000 LF of gas line to be laid.

Remove any trees necessary to accommodate the gas line route.

Install approx 4000 LF of new gas line with complete connections at both ends.

Backfill all excavation upon gas line completion.

---

William Cunningham, JOC Coordinator / Project Manager

## Job Order Contract Proposal Review Summary - Category

---

**Date:** March 21, 2011  
**Contract Number:** 2008-0001-JOC-CRS  
**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-20  
**Job Order Title:** A-557-60 Install New Gas Line @ South Mountain, Franklin County  
**Contractor:** Lobar Associates Construction  
**Proposal Value:** \$ 170,467.78  
**Proposal Name:** A-557-60 Install New Gas Line @ South Mountain, Franklin County  
**Proposal Submitted:** 03/21/2011

---

<b>clearing and grubbing:</b>	<b>\$45,094.35</b>
<b>Equipment:</b>	<b>\$33,137.69</b>
<b>No Category Input:</b>	<b>\$83,574.77</b>
<b>Rock Removal:</b>	<b>\$8,660.97</b>
<b>Proposal Total</b>	<b>\$170,467.78</b>

---

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

**Job Order Contract**  
**Proposal Review Detail - Category**

Date: March 21, 2011  
 Contract Number: 2008-0001-JOC-CRS  
 Job Order Number: D.G.S. No. 2008-0001-JOC-CRS-20  
 Job Order Title: A-557-60 Install New Gas Line @ South Mountain, Franklin County  
 Contractor: Lobar Associates Construction  
 Proposal Value: \$ 170,467.78  
 Proposal Name: A-557-60 Install New Gas Line @ South Mountain, Franklin County  
 Proposal Submitted: 03/21/2011  
 Adjustment Factor(s) Used: 1.1645-NWH

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>clearing and grubbing</b>							
1	31 13 13 00 0003		EA	Stump Removal, >6" To 12" (>15 cm To 30 cm) Diameter, Includes Loading	\$2,464.59		
				Quantity	Unit Price	Factor	Total
			Installation	18.00 x	117.58 x	1.1645 =	\$2,464.59
2	31 13 13 00 0004		EA	Stump Removal, >12" To 24" (>30 cm To 61 cm) Diameter, Includes Loading	\$3,214.58		
				Quantity	Unit Price	Factor	Total
			Installation	18.00 x	153.36 x	1.1645 =	\$3,214.58
3	31 13 13 00 0012		EA	Tree Removal To 6" (15 cm) D.B.H. (Diameter At Breast Height), Includes Cutting Up Tree, Chipping And Loading.	\$9,166.25		
				Quantity	Unit Price	Factor	Total
			Installation	20.00 x	393.57 x	1.1645 =	\$9,166.25
4	31 13 13 00 0013		EA	Tree Removal, >6" To 12" (>15 cm To 30 cm) D.B.H. (Diameter At Breast Height), Includes Cutting Up Tree, Chipping And Loading.	\$13,749.48		
				Quantity	Unit Price	Factor	Total
			Installation	20.00 x	590.36 x	1.1645 =	\$13,749.48
5	31 13 13 00 0014		EA	Tree Removal, >12" To 24" (>30 cm To 61 cm) D.B.H. (Diameter At Breast Height), Includes Cutting Up Tree, Chipping And Loading.	\$16,499.45		
				Quantity	Unit Price	Factor	Total
			Installation	18.00 x	787.15 x	1.1645 =	\$16,499.45
<b>Subtotal for clearing and grubbing:</b>					<b>\$45,094.35</b>		
<b>Equipment</b>							
6	01 22 23 00 0184		MO	60" Wide, 1/3 CY Bobcat, With Full-Time Operator	\$14,403.42		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	12,368.76 x	1.1645 =	\$14,403.42
7	01 22 23 00 0231		MO	5/8 CY Excavator, With Full-Time Operator	\$18,734.27		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	16,067.82 x	1.1645 =	\$18,734.27
<b>Subtotal for Equipment:</b>					<b>\$33,137.69</b>		
<b>No Category Input</b>							
8	31 05 16 00 0017		TON	#89 Stone Aggregate Fill (#16 To 3/8")	\$13,635.83		
				Quantity	Unit Price	Factor	Total
			Installation	410.00 x	28.56 x	1.1645 =	\$13,635.83
Contractors Note: Stone dust for gas line cushion							

**Proposal Review Detail - Category Continues..**

**Job Order Number:** D.G.S. No. 2008-0001-JOC-CRS-20

**Job Order Title:** A-557-60 Install New Gas Line @ South Mountain, Franklin County

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
<b>Rock Removal</b>							
19	01 22 23 00 0267		MO	1000 Ft-Lb Hydraulic Hammer Attachment	\$2,503.68		
				Quantity	Unit Price	Factor	Total
			Installation	1.00 x	2,160.00 x	1.1645 =	\$2,503.68
20	31 23 16 26 0005		CY	Rock Breaking By Machine, Hard Igneous Rock (Granite, Basalt)	\$6,157.29		
				Quantity	Unit Price	Factor	Total
			Installation	235.00 x	22.60 x	1.1645 =	\$6,157.29
<b>Subtotal for Rock Removal:</b>					<b>\$8,660.97</b>		

**Proposal Total**

**\$170,467.78**

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percent of NPP on this Proposal: 0.00%**

# APPENDIX G

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

*Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.  
2) Agency/Client Name: PA Department of General Services  
3) Project Name: Life Safety Issues - Building #61 - Scotland School  
4) Project Number: DGS 415-38.1 Part 2 5) Project Value: \$208,231  
6) Project Address: Scotland School For Veteran's Children County: Franklin  
Scotland

8) Achieved or Anticipated Final Acceptance after January 1, 2011  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Richard Miller PE Title Design Manager - Bureau of Architects and Engineers

Telephone: 717-787-5275 Email Address: rmiller@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues

PO # 4500698598

## STANDARD FORM OF CONSTRUCTION CONTRACT

### BETWEEN THE DEPARTMENT AND CONTRACTOR

CONTRACT NO. D.G.S. 415-38.1, PART 2

COLLECTIVE NO.: CN00036532

This CONTRACT, executed this 10<sup>th</sup> day of January 2013, by and between the Department of General Services, created by Act No. 45 of July 22, 1975, hereinafter called "DEPARTMENT" and LOBAR ASSOCIATES, INC. at this address 4 BARLO CIRCLE, DILLSBURG, PA 17019 a corporation incorporated under the Laws of the State of Pennsylvania its successors and assigns, hereinafter called "CONTRACTOR".

#### ARTICLE 1 – THE CONTRACT DOCUMENTS

The Contract Documents consist of the Standard Form of Contract, the Notice to Bidders (if procured through competitive sealed bids), the Instructions to Bidders (if procured through competitive sealed bids), the Bid Proposal (if procured through competitive sealed bids), the Notice to Proposers (if procured through competitive sealed proposals), the Request for Proposals (if procured through competitive sealed proposals), the Contractor's entire proposal (if procured through competitive sealed proposals), the Contract Bonds, the Conditions of the Contract (General, Special, Supplementary, and other Conditions), the drawings of all Prime Contracts, the specifications of all Prime Contracts, all bulletins and addenda issued prior to execution of the Standard Form of Contract, all change orders, all schedules, and the Administrative Procedures of the Bureau of Construction. These form the Contract and are incorporated by reference as if fully set forth herein. To the extent that any of these documents are amended by statute, the statutory language will control.

**SECOND COPY**

## **ARTICLE 2 – THE WORK**

The Contractor shall perform all the Work required by the Contract Documents for the construction of Contract No. D.G.S. 415-38.1, Part 2, Life Safety Issues – Building #61, (Old Industrial Arts and Maintenance Building), Select Demolition, Scotland School for Veterans' Children, Scotland, Franklin County, Pennsylvania

## **ARTICLE 3 – PROFESSIONAL**

The Professional for this Project is Department of General Services, Bureau of Engineering and Architecture, 18<sup>th</sup> and Herr Streets, Harrisburg, PA 17125

## **ARTICLE 4 – TIME OF COMMENCEMENT AND COMPLETION**

The contract duration for this Contract is 90 calendar days and shall commence upon the date which the Initial Job Conference is held for the Project or by the date established by the Letter of Intent (if issued). The Contractor shall commence operations on site on site no later than ten (10) days after the Initial Job Conference or by the date established by the Letter of Intent (if issued) and shall complete all Contract Work to the satisfaction and approval of the Department, on or before the milestones established in the Master Project Schedule. Contractor further agrees that time is of the essence of this Contract, and that, if the Contractor fails to complete the Work within the time specified above, the Contractor will pay the Department, as Liquidated Damages, and not as a penalty for such failure, the sum of One Hundred Thirty and ---00/100 Dollars (\$130.00) per day for each and every calendar day after the selected interim milestone dates and the contract completion date until the Work is completed and accepted. The Department may extend the selected interim milestone dates or the completion date of the Contract for causes set forth in the General Conditions of the Construction Contract and, which, in fact, delay the completion of said Work. In such case, Contractor is liable for said Liquidated Damages only after the expiration of the extended period.

## **ARTICLE 5 – CONTRACT SUM**

The Department will pay the Contractor for the performance of the Work, subject to additions and deductions by change order, as provided in the General Conditions of the Construction Contract, the contract sum of Two Hundred Eight Thousand, Two Hundred Thirty-One ---71/100 Dollars (\$208,231.00). Payment will be made as set forth in the General

Conditions of the Construction Contract. Deductions from or additions to this sum will be made as set forth in the General Conditions of the Construction Contract.

### **ARTICLE 6 – PROGRESS PAYMENTS and RETAINAGE**

Based upon Applications for Payment submitted to the Department by the Contractor, the Department will make progress payments on account of the Contract Sum to the Contractor, in accordance with the provisions of the Prompt Payment Schedules found in the Commonwealth Procurement Code, 62 Pa. C.S. §3931-§3939, and the Administrative Procedures, which both are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services. The Department will retain a portion of the amount due the contractor to insure the proper performance of the contractor in each Application for Payment in accordance with the provisions of Retainage found in the Commonwealth Procurement Code, 62 Pa. C.S. §3921, and the General Conditions of the Construction Contract, which both are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services.

### **ARTICLE 7 – FINAL PAYMENT**

The Final payment, constituting the entire unpaid balance of the Contract Sum, will be paid by the Department to the Contractor in accordance with the provisions of the subchapter Substantial/Final Payment found in the Commonwealth Procurement Code, 62 Pa. C.S. §3941-§3942, the Administrative Procedures, and the General Conditions of the Construction Contract which all are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services.

### **ARTICLE 8 – UNIT PRICES**

Unit Prices contained in the bid for additions to or deductions from estimated quantities and or price are:

- Acceptable and are, therefore, incorporated into the Contract
- Are not acceptable and are not incorporated as part of the Contract
- Not applicable to this Contract

## **ARTICLE 9 – SMALL DIVERSE BUSINESS PARTICIPATION**

The Department has established one Minimum Participation Level (MPL) for utilization of Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), Veteran Business Enterprises (VBEs), and Service-Disabled Veteran Business Enterprises (SDVBEs) (together referred to hereinafter as Small Diverse Businesses) subcontracts, suppliers, and manufacturers for this project which is set forth in the Notice to Bidders. The Contractor's selected option (options are more fully described in the Instructions to Bidders and the Administrative Procedures) regarding the MPL for Small Diverse Businesses is:

- Opt-in – A Contractor selecting "Opt-in" agrees to meet or exceed the Project's MPL as of the date of the Close-out Inspection of the project.
- Good Faith Effort - A Contractor selecting "Good Faith Effort" agrees to document its use of reasonable efforts to identify, solicit, and secure commitments with Small Diverse Businesses for all subcontracts and purchase orders greater than \$10,000 throughout the duration of the Project. DGS reserves the right to request submission of this documentation at any time during the project.

## **ARTICLE 10 – MISCELLANEOUS PROVISIONS**

- 10.1 Terms used in the Contract that are defined in the General Conditions of the Construction Contract have the meanings designated in those General Conditions.
- 10.2 In addition to any other guarantees or warranties, the Contractor covenants and agrees, after acceptance of the Work performed under this Contract, to remedy without cost to the Department, any such defect, provided said defects in the judgment of the Department, or its successors having jurisdiction in the premises, are caused by defective or inferior materials, equipment or workmanship. If the corrective Work is not completed within thirty (30) days after notification by the Department to the Contractor, the Department may do the Work and submit those costs to the Surety Company for reimbursement.
- 10.3 The Contract Bonds given by the Contractor conditioned upon the faithful performance of the Contract and for the payment of labor, material, equipment rental and public utility service claims are attached to this contract and are made a part of it.
- 10.4 Nothing in this Contract shall be deemed to waive or otherwise affect the sovereign immunity of the Commonwealth, and its agencies, officers, and employees, or to subject any Commonwealth party to any liability not expressly authorized by law.
- 10.5 No third party acquires any rights against the Department under this Contract.

- 10.6 The Contractor agrees to abide by and be bound by the Laws of Pennsylvania relating to and regulating the hours and conditions of employment.
- 10.7 Any claimant who has performed labor or furnished material in the prosecution of the Work has a right of action to recover the cost thereof from the Contractor and/or the surety on the Bond given to secure the payment as set forth in Section §903(d) of the of the Commonwealth Procurement Code, 62 Pa. C. S. §903(d). For those who do not have a contract directly with the Contractor, this right of action may not be exercised unless the Contractor receives written notification of the claim within ninety (90) days after the day on which the claimant performed the last of the labor or furnished the last of the materials for which it claims payment. The Contractor shall include in all of its subcontracts or supply contracts a provision requiring that its subcontractors and suppliers notify, in writing, their subcontractors and suppliers of this requirement. It is hereby agreed that no third party rights arise against the Department for any reason under this Section, and Contractor hereby agrees to so inform all subcontractors in writing.

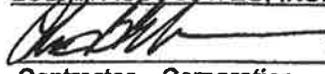
### **ARTICLE 11 – CONTRACT COMPLIANCE REGULATIONS**

Refer to the appropriate paragraph of the General Conditions of the Construction Contract (which are made a part of this Contract by incorporation by reference as if fully set forth herein), which prohibits discrimination in hiring or employment opportunities. Also made a part of this Contract by incorporation by reference are all State and Federal Laws prohibiting discrimination in hiring or employment opportunities. The contract documents also list applicable statutory provisions which are incorporated by reference into this contract as if set forth fully herein.

**SIGNATURE PAGE IMMEDIATELY FOLLOWS  
REMAINDER OF PAGE INTENTIONALL LEFT BLANK**

**IN WITNESS WHEREOF**, the Department of General Services and the Contractor have caused this contract to be executed the day and year above written.

  
\_\_\_\_\_  
Secretary of Treasurer      Date  
**Wendie L. Haring**  
(Corporate Seal)

LOBAR ASSOCIATES, INC.  
  
\_\_\_\_\_  
Contractor - Corporation      Date  
**Lee E. Eichelberger, President**

COMMONWEALTH OF PENNSYLVANIA  
ACTING THROUGH THE DEPARTMENT  
OF GENERAL SERVICES

APPROVED ELECTRONICALLY  
Secretary of General Services

APPROVED AS TO LEGALITY AND FORM:

APPROVED ELECTRONICALLY  
Office of Chief Counsel, DGS

APPROVED ELECTRONICALLY  
Office of Attorney General

I hereby certify that funds in the amount of \$208,231.00  
are available under Appropriation Symbol \_\_\_\_\_

APPROVED ELECTRONICAL  
Comptroller Operations      Date

**APPROVED ELECTRONICALLY  
VIA SAP**

# APPENDIX G

## COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

*Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.  
2) Agency/Client Name: PA Department of General Services  
3) Project Name: Roof Replacement (C,D & E) on Transportation Building  
4) Project Number: DGS A 229-52.1 5) Project Value: \$150,920.00  
6) Project Address: Transportation Building 7) County: Dauphin  
Pennsylvania State Police  
Harrisburg, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2011**  Yes  No

9) Company Role:  Sub JOC Contractor  Prime JOC Contractor  Multi-Prime JOC Contractor

10) Agency:  The Commonwealth  Other: \_\_\_\_\_

11) Location:  Within the Region Being Proposed  Other: \_\_\_\_\_

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction  HVAC  Electrical  Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes  No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Richard Miller PE Lead Design Manager- Bureau of Architects and Engineers

Telephone: 717-787-5275 Email Address: rmiller@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

No problems or major issues

---

---

---

PC # 4510698549

## STANDARD FORM OF CONSTRUCTION CONTRACT

### BETWEEN THE DEPARTMENT AND CONTRACTOR

**CONTRACT NO. D.G.S. A 229-52.1**

**COLLECTIVE NO.: CN00036495**

This CONTRACT, executed this 10<sup>th</sup> day of January 2013, by and between the Department of General Services, created by Act No. 45 of July 22, 1975, hereinafter called "DEPARTMENT" and LOBAR ASSOCIATES, INC. at this address 4 BARLO CIRCLE, DILLSBURG, PA 17019 a corporation incorporated under the Laws of the State of Pennsylvania its successors and assigns, hereinafter called "CONTRACTOR".

#### **ARTICLE 1 – THE CONTRACT DOCUMENTS**

The Contract Documents consist of the Standard Form of Contract, the Notice to Bidders (if procured through competitive sealed bids), the Instructions to Bidders (if procured through competitive sealed bids), the Bid Proposal (if procured through competitive sealed bids), the Notice to Proposers (if procured through competitive sealed proposals), the Request for Proposals (if procured through competitive sealed proposals), the Contractor's entire proposal (if procured through competitive sealed proposals), the Contract Bonds, the Conditions of the Contract (General, Special, Supplementary, and other Conditions), the drawings of all Prime Contracts, the specifications of all Prime Contracts, all bulletins and addenda issued prior to execution of the Standard Form of Contract, all change orders, all schedules, and the Administrative Procedures of the Bureau of Construction. These form the Contract and are incorporated by reference as if fully set forth herein. To the extent that any of these documents are amended by statute, the statutory language will control.

**SECOND COPY**

## **ARTICLE 2 – THE WORK**

The Contractor shall perform all the Work required by the Contract Documents for the construction of Contract No. D.G.S. A 229-52.1, Roof Replacement – (C, D & E) on  
Transportation Building, Pennsylvania State Police, Harrisburg, Dauphin County, Pennsylvania

## **ARTICLE 3 – PROFESSIONAL**

The Professional for this Project is Department of General Services, Bureau of  
Engineering and Architecture, 18<sup>th</sup> and Herr Streets, Harrisburg, PA 17125

## **ARTICLE 4 – TIME OF COMMENCEMENT AND COMPLETION**

The contract duration for this Contract is 120 calendar days and shall commence upon the date which the Initial Job Conference is held for the Project or by the date established by the Letter of Intent (if issued). The Contractor shall commence operations on site on site no later than ten (10) days after the Initial Job Conference or by the date established by the Letter of Intent (if issued) and shall complete all Contract Work to the satisfaction and approval of the Department, on or before the milestones established in the Master Project Schedule. Contractor further agrees that time is of the essence of this Contract, and that, if the Contractor fails to complete the Work within the time specified above, the Contractor will pay the Department, as Liquidated Damages, and not as a penalty for such failure, the sum of One Hundred Thirty and —  
—00/100 Dollars (\$130.00) per day for each and every calendar day after the selected interim milestone dates and the contract completion date until the Work is completed and accepted. The Department may extend the selected interim milestone dates or the completion date of the Contract for causes set forth in the General Conditions of the Construction Contract and, which, in fact, delay the completion of said Work. In such case, Contractor is liable for said Liquidated Damages only after the expiration of the extended period.

## **ARTICLE 5 – CONTRACT SUM**

The Department will pay the Contractor for the performance of the Work, subject to additions and deductions by change order, as provided in the General Conditions of the Construction Contract, the contract sum of One Hundred Fifty Thousand, Nine Hundred Twenty —  
—71/100 Dollars (\$150,920.71). Payment will be made as set forth in the General

Conditions of the Construction Contract. Deductions from or additions to this sum will be made as set forth in the General Conditions of the Construction Contract.

### **ARTICLE 6 – PROGRESS PAYMENTS and RETAINAGE**

Based upon Applications for Payment submitted to the Department by the Contractor, the Department will make progress payments on account of the Contract Sum to the Contractor, in accordance with the provisions of the Prompt Payment Schedules found in the Commonwealth Procurement Code, 62 Pa. C.S. §3931-§3939, and the Administrative Procedures, which both are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services. The Department will retain a portion of the amount due the contractor to insure the proper performance of the contractor in each Application for Payment in accordance with the provisions of Retainage found in the Commonwealth Procurement Code, 62 Pa. C.S. §3921, and the General Conditions of the Construction Contract, which both are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services.

### **ARTICLE 7 – FINAL PAYMENT**

The Final payment, constituting the entire unpaid balance of the Contract Sum, will be paid by the Department to the Contractor in accordance with the provisions of the subchapter Substantial/Final Payment found in the Commonwealth Procurement Code, 62 Pa. C.S. §3941-§3942, the Administrative Procedures, and the General Conditions of the Construction Contract which all are incorporated herein by reference and made a part hereof as if those provisions were fully and at length herein recited, except that, where those provisions refer to the government agency, it is deemed to refer to the Department of General Services.

### **ARTICLE 8 – UNIT PRICES**

Unit Prices contained in the bid for additions to or deductions from estimated quantities and or price are:

- Acceptable and are, therefore, incorporated into the Contract
- Are not acceptable and are not incorporated as part of the Contract
- Not applicable to this Contract

## **ARTICLE 9 – SMALL DIVERSE BUSINESS PARTICIPATION**

The Department has established one Minimum Participation Level (MPL) for utilization of Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), Veteran Business Enterprises (VBEs), and Service-Disabled Veteran Business Enterprises (SDVBEs) (together referred to hereinafter as Small Diverse Businesses) subcontracts, suppliers, and manufacturers for this project which is set forth in the Notice to Bidders. The Contractor's selected option (options are more fully described in the Instructions to Bidders and the Administrative Procedures) regarding the MPL for Small Diverse Businesses is:

- Opt-In – A Contractor selecting "Opt-in" agrees to meet or exceed the Project's MPL as of the date of the Close-out Inspection of the project.
- Good Faith Effort - A Contractor selecting "Good Faith Effort" agrees to document its use of reasonable efforts to identify, solicit, and secure commitments with Small Diverse Businesses for all subcontracts and purchase orders greater than \$10,000 throughout the duration of the Project. DGS reserves the right to request submission of this documentation at any time during the project.

## **ARTICLE 10 – MISCELLANEOUS PROVISIONS**

- 10.1 Terms used in the Contract that are defined in the General Conditions of the Construction Contract have the meanings designated in those General Conditions.
- 10.2 In addition to any other guarantees or warranties, the Contractor covenants and agrees, after acceptance of the Work performed under this Contract, to remedy without cost to the Department, any such defect, provided said defects in the judgment of the Department, or its successors having jurisdiction in the premises, are caused by defective or inferior materials, equipment or workmanship. If the corrective Work is not completed within thirty (30) days after notification by the Department to the Contractor, the Department may do the Work and submit those costs to the Surety Company for reimbursement.
- 10.3 The Contract Bonds given by the Contractor conditioned upon the faithful performance of the Contract and for the payment of labor, material, equipment rental and public utility service claims are attached to this contract and are made a part of it.
- 10.4 Nothing in this Contract shall be deemed to waive or otherwise affect the sovereign immunity of the Commonwealth, and its agencies, officers, and employees, or to subject any Commonwealth party to any liability not expressly authorized by law.
- 10.5 No third party acquires any rights against the Department under this Contract.

- 10.6 The Contractor agrees to abide by and be bound by the Laws of Pennsylvania relating to and regulating the hours and conditions of employment.
- 10.7 Any claimant who has performed labor or furnished material in the prosecution of the Work has a right of action to recover the cost thereof from the Contractor and/or the surety on the Bond given to secure the payment as set forth in Section §903(d) of the of the Commonwealth Procurement Code, 62 Pa. C. S. §903(d). For those who do not have a contract directly with the Contractor, this right of action may not be exercised unless the Contractor receives written notification of the claim within ninety (90) days after the day on which the claimant performed the last of the labor or furnished the last of the materials for which it claims payment. The Contractor shall include in all of its subcontracts or supply contracts a provision requiring that its subcontractors and suppliers notify, in writing, their subcontractors and suppliers of this requirement. It is hereby agreed that no third party rights arise against the Department for any reason under this Section, and Contractor hereby agrees to so inform all subcontractors in writing.

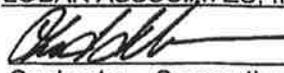
### **ARTICLE 11 – CONTRACT COMPLIANCE REGULATIONS**

Refer to the appropriate paragraph of the General Conditions of the Construction Contract (which are made a part of this Contract by incorporation by reference as if fully set forth herein), which prohibits discrimination in hiring or employment opportunities. Also made a part of this Contract by incorporation by reference are all State and Federal Laws prohibiting discrimination in hiring or employment opportunities. The contract documents also list applicable statutory provisions which are incorporated by reference into this contract as if set forth fully herein.

**SIGNATURE PAGE IMMEDIATELY FOLLOWS  
REMAINDER OF PAGE INTENTIONALL LEFT BLANK**

IN WITNESS WHEREOF, the Department of General Services and the Contractor have caused this contract to be executed the day and year above written.

  
Secretary of Treasurer      1/2/13      Date  
**Wendie L. Haring**  
(Corporate Seal)

LOBAR ASSOCIATES, INC.  
  
Contractor – Corporation      1/2/13      Date  
**Lee E. Eichelberger, President**

COMMONWEALTH OF PENNSYLVANIA  
ACTING THROUGH THE DEPARTMENT  
OF GENERAL SERVICES

APPROVED ELECTRONICALLY  
Secretary of General Services

APPROVED AS TO LEGALITY AND FORM:

APPROVED ELECTRONICALLY  
Office of Chief Counsel, DGS

APPROVED ELECTRONICALLY  
Office of Attorney General

I hereby certify that funds in the amount of \$150,920.71  
are available under Appropriation Symbol \_\_\_\_\_

APPROVED ELECTRONICAL  
Comptroller Operations      \_\_\_\_\_      Date

**APPROVED ELECTRONICALLY  
VIA SAP**

**APPENDIX H  
KEY PERSONNEL  
PROJECT MANAGER**

*Submit a Separate Form E for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) Project Manager's Name : Marvin Diller

3) # of Years with the Firm: 32

4) Does the Project Manager Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed       No, Other

5) Experience: (Check ALL boxes that apply)

General Construction       HVAC       Electrical       Plumbing

6) # of Years Experience with Trade(s) Checked Above: 32 years - including 32 years of experience working with the Commonwealth

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

Yes       No      If Yes, Identify Which Contracts: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

8) **ATTACH RESUME**       Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Rick Sariano Title Construction Inspector Manager - DGS

Telephone: 717-787-1813 Email Address: rsariano@pa.gov

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Scott Hooven Title Project Manager - Giant Foods

Telephone: 717-385-9785 Email Address: shooven@ahold.com

**MARVIN J. DILLER**  
**EXEC. VICE PRESIDENT/CHIEF OPERATING OFFICER**



**Education:**

- Graduate, Northern York Senior High School, Dillsburg, PA, 1982
- Unlimited Welding Certificate, American Welding Society
- 60+ business coursework credits from several Universities
- Yearly continued education training on codes enforcement, storm water control and professional development skills.

**Employment History: 36 years of construction experience**

- 2004 – Present LOBAR ASSOCIATES C.O.O. & Executive Vice President
- 2000 – 2003 LOBAR ASSOCIATES Vice President of Construction
- 1989 - 2000 LOBAR ASSOCIATES Project Manager & Superintendent
- 1983 - 1989 LOBAR, INC. Construction Mechanic & Welder
- 1980 - 1983 Diller Custom Homes Carpenter

**Licenses:**

- 10-Hour OSHA Certification Course & CPR & First Aid Certification
- Green Building Association of Central Pennsylvania
- US EPA Training for Stormwater Control
- Governor's Green Government Council of PA

**Managed Projects:**

- Dura-Bond Pipe Headquarters, Steelton
- Capital City Airport, New Cumberland
- Hoffer Properties, 200/300 Sterling Parkway
- Rite Aid - New Stores in Dundalk MD and Millsboro, DE
- Giant Food Stores - 2 new PeaPods
- PAANG Stryker Brigade, Hazelton
- PA Turnpike Commission - District 4 Shop
- Red Robin - 5 Restaurants
- Monroe Marketplace, Selinsgrove, PA
- Hollidaysburg Veterans Home
- Best Buy
- Bed Bath & Beyond
- DGS - Strawberry Square Renovations
- Carlisle Medical Arts Allergy
- PSECU Data Center – 2 Locations
- Giant Foods – Over 30 Various Locations
- Penn Center Harrisburg
- United Rentals
- Pennsylvania State Police Facility
- The Stern Center, Dickinson College
- PA Fish & Boat Commission Headquarters
- Hellam Township Maintenance Building
- PP & L Co.
- J.H. Rearick & Son
- Wendy's Restaurant
- Cracker Barrel Old Country Store - Various
- Letterkenny Business Park
- Members 1st Federal Credit Union
- Hershey Foods Corporation
- Central Penn College Daycare
- Carroll Township Building
- Governor's Residence
- Bowmansdale Church of God
- B'Nai B'Rith Apartments
- Trinity Church of God
- H. B. Reese Co.
- New Cumberland American Legion
- Gander Mountain Store
- Shiloh Church of God In Christ
- The McFarland Project / Danzante Dance Studio
- Densply
- Central Penn College Advanced Technology Education Center

**References:**

Mr. Rich Love  
Carlisle Brethren In Christ Church, Carlisle, PA  
Telephone: (717) 243-1863

Mr. Bill Bowerman  
Members 1st Federal, Mechanicsburg, PA  
Telephone: (717) 795-6014

Mr. Don Leierer  
Giant Foods, Carlisle, PA  
Telephone: (717) 245-7492

Mr. Steve Hemler  
PSECU, Harrisburg and State College, PA  
email: shemler@psecu.com

Mr. Dan Alloway  
Giant Foods, Carlisle, PA  
Telephone: (717) 245-7464

Mr. Tim Tremel  
PREIT  
Telephone: (215) 875-3582



**APPENDIX H  
KEY PERSONNEL  
PROJECT MANAGER**

*Submit a Separate Form E for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc

2) Project Manager's Name : Paul Hedin

3) # of Years with the Firm: 22 years

4) Does the Project Manager Reside in the Region Being Proposed?  
 Yes, Within the Region Being Proposed       No, Other

5) Experience: (Check ALL boxes that apply)  
 General Construction       HVAC       Electrical       Plumbing

6) # of Years Experience with Trade(s) Checked Above: 30 years - 22 years of experience with the Commonwealth

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?  
 Yes       No      If Yes, Identify Which Contracts: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

8) **ATTACH RESUME**       Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham      Title The Gordian Group - JOC Coordinator  
Telephone: 646-296-6001      Email Address: w.cunningham@thegordiangroup.com

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Vince Buser, PE      Title PA Turnpike Commission, Engineer PM  
Telephone: 717-831-7434      Email Address: vbuser@peturnpike.com

**PAUL E. HEDIN, JR.**  
**PRESIDENT OF LOBAR PROPERTIES**  
**SENIOR ESTIMATOR**



**Education:**

- Mechanicsburg High School
- Pennsylvania State University – Bachelor Of Architectural Engineering

**Employment History: 33 years of construction experience**

- 2008-Present Senior Manager - all Job Order Contracting programs
- 2000- Present President of Lobar Properties
- 1994- Present Senior Estimator, LOBAR ASSOCIATES
- 1990-1994 Healthcare Developer, Continental Medical Systems, Mechanicsburg, PA
- 1986-1990 Design Engineer, Capitol Products Corporation, Mechanicsburg, PA
- 1982-1985 Design Engineer, Artech Architects & Engineers LTD, Camp Hill, PA

**Recent Projects:**

- Holy Spirit Hospital - over 500 projects
- AmeriHealth Corporate Offices
- Pennsylvania State Police Facility
- Department of State/Penn Center
- Commonwealth Mail Processing & Legislative Services
- PA Fish & Boat Commission
- Claremont Nursing & Rehabilitation Center
- Central Pennsylvania College – Tech Center
- Moffit Heart & Vascular
- Pennsylvania State Hospital
- Carroll Township Municipal Building
- Seidle Hospital
- Healthsouth – Mechanicsburg
- Carlisle Hospital
- Harrisburg Hospital
- Gilmore B. Seavers Medical Center
- Polyclinic Hospital
- Associated Cardiologists
- Nielen & Gruver
- McKonly & Asbury
- Chambersburg Hospital
- Keefer Wood Allen & Rahal
- York Hospital

**Other Medical Facility Projects: Acute Care Rehabilitation Hospitals  
(typical 60 beds/60,000 s.f.)**

- Rehabilitation Hospital of Baton Rouge
- Central Louisiana Rehabilitation Hospital
- Clear Lake Rehabilitation Hospital
- Eastern Neuro Rehabilitation Hospital
- Rehabilitation Hospital of Fort Wayne
- HCA Wesley Rehabilitation Hospital
- Kokomo Rehabilitation Hospital
- Rehabilitation Hospital of Nevada – Las Vegas
- Northeast Arkansas Rehabilitation Hospital
- Northeast Oklahoma Rehabilitation Hospital
- Northeast Tennessee Rehabilitation Hospital
- Northwest Arkansas Rehabilitation Hospital
- Rehabilitation Hospital of Lafayette
- Southern Arizona Rehabilitation Hospital
- Rehabilitation Hospital of Terre Haute
- Tyler Rehabilitation Hospital
- Wichita Falls Rehabilitation Hospital
- Southern Indiana Rehabilitation Hospital
- Rehabilitation Hospital of Reno
- Baptist Rehabilitation Hospital – Germantown

**References:**

Mr. Charlie Davis  
Riverview Consultants  
Lemoyne, PA  
Telephone: (717) 599-6499

Mr. Brian Linsenbach Esquire  
Stone Duncan Linsenbach & Associates  
Dillsburg, PA  
Telephone: (717) 432-2089

Mr. Terry Harris  
McKonly & Asbury  
Camp Hill, PA  
Telephone: (717) 761-7910



MASTER BUILDERS

**APPENDIX I**  
**KEY PERSONNEL**  
**GENERAL FIELD SUPERINTENDENT**

*Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) General Field Superintendent's Name: Greg Winand

3) # of Years with the Firm: 25 years

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed       No, Other

5) Experience: (Check ALL boxes that apply)

General Construction       HVAC       Electrical       Plumbing

6) # of Years Experience with Trade Checked Above: 28 years

7) # of Years Experience with the Commonwealth: 22 years

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes       No      If Yes, Identify Which Contracts: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

9) **ATTACH RESUME**       Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name John Kern      Title DGS - Field Inspector

Telephone: 717-275-2244      Email Address: jkern@pa.gov

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Mike Allenbaugh      Title DGS - Project Manager

Telephone: 814-599-8548      Email Address: mallenbaugh@pa.gov

**GREG WINAND**  
**PROJECT MANAGER/ESTIMATOR**

**Education:**

- Graduate, Bermudian Springs High School, 1982
- MTA Driving Academy, CDL
- Fall Protection Training

**Licenses:**

- 40-Hour HAZWOPER Certification
- 8-Hour HAZWOPER Supervisor Certification
- 10-Hour OSHA Certification
- Confined Space Certification
- CPR & First Aid Certification
- Lift Certification
- Power Actuated Tool License

**Groups/Activities:**

- Licensed Deer Farming Propagator with PA Department of Agriculture

**Employment History: 26 years of construction experience**

2007-Present                    Site Work Project Manager/Estimator, Lobar Associates, Inc.  
1999 – 2007                    Superintendent/Project Manager, Lobar Associates, Inc.  
1991 - 1999                    Project Carpenter/Foreman, Lobar Associates, Inc.  
1987 -1991                    Truck Driver, Hanover Concrete

**Relevant Projects:**

- PA Turnpike Commission - 50+ projects
- Perry County and Adams Country Bridge Maintenance
- DGS - State Farm Complex Boiler and Silo Demo
- Capital Area Intermediate Unit Paving
- Kunkle Elementary School Paving
- Millcross Rd - Bridge deck replacement
- DGS - Scotland School Building Demo
- Ciocca Collision Center Site work and retaining wall
- Wernersville State Hospital Sewer Main Upgrades
- Ridley Creek Streambank Log/rock Restoration
- DGS- South Mountain Restoration Center Gas Line
- Derry Township/Bullfrog Valley Park Pedestrian Bridge
- Pinnacle Health Systems - multiple projects
- Wormleysburg Borough Streetscape Restoration
- Weis Markets - Utility, Concrete Construction, Landscaping
- Penn State University - Multiple Site Projects over 15 years
- Ciocca Honda - Site & Road Access Improvements
- Creamery Street - 2 Bridge Replacements
- Trindle Road Sewer Main Extension
- Carrabba's Italian Restaurant - Demo and Site Work
- Pine Road Bridge Replacement
- Rouzerville Commons - Demo and Site Improvement
- Harrisburg Foot & Ankle Surgery Center - Site
- Tyco Salunga - Site Construction
- Feaser-Fink Middle School - Site Improvements
- Northern York County Baseball Stadium - Site Construction
- Dillsburg Area Water Authority Pump Station
- Harrisburg Housing Authority - Clearing & Storm Sewer
- Clover Hill Business Park - Site Grading & Wetland Construction
- Dentsply International Site Improvements
- DGS - Fuel Port Extension & Playground Resurface

**References:**

Mr. Gerry Schuille  
Northern York County SD  
Phone: (717) 432-8691

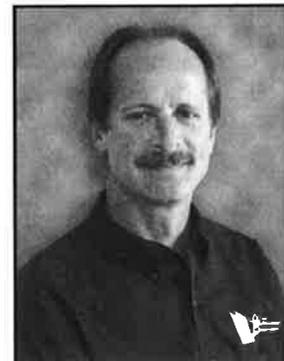
Mr. Paul Frank  
Faulkner Ciocca Honda  
Phone: (717) 901-4700

Mr. Jim Kaiser  
PA Turnpike Commission  
Phone: (717) 939-9551 ext. 3523

Mr. Will Cameron  
Penonni Associates Inc.  
Phone: (717) 975-6481

Mr. Dean Bowers  
Pinnacle Health Systems  
Phone: (717) 576-7801

Mr. Richard Barr  
Phone: (717)691-5856  
or (717)554-2156



**APPENDIX I**  
**KEY PERSONNEL**  
**GENERAL FIELD SUPERINTENDENT**

*Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc

2) General Field Superintendent's Name : Alan Witmer

3) # of Years with the Firm: 28 years

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed       No, Other

5) Experience: (Check ALL boxes that apply)

General Construction       HVAC       Electrical       Plumbing

6) # of Years Experience with Trade Checked Above: 35 years

7) # of Years Experience with the Commonwealth: 25 years

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes       No      If Yes, Identify Which Contracts: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

9) ATTACH RESUME       Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Bill Hess Title \_\_\_\_\_

Telephone: 717-787-1813 Email Address: wihess@pa.gov

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Belle Title \_\_\_\_\_

Telephone: 717-772-2100 Email Address: kbelle@pa.gov

**ALAN WITMER**  
**PROJECT MANAGER**



**Education:**

- 1982 Graduate Of Northeastern High School
- Multiple World Of Concrete Seminars
- ABC Building - 3 year program (1984-1987)

**Licenses:**

- 30-Hour OSHA Certification Course
- CPR & First Aid Certification
- LOBAR Equipment Certified
- PennDot CDL Class A License
- Mold Awareness Certified
- Over 10 years experience as member of Safety Committee

**Employment History: 33 Years of Construction Experience**

2011 - Present Job Order Contracting Manager and Project Manager  
2008-Present Lobar Associates - Facilities Services Manager  
1987-2008 Lobar Associates - Carpenter, Foreman and Superintendent  
1982-1987 Miller-Norford Company, Camp Hill, PA

**Representative construction projects include:**

- City of York WWTP and other departments
- Talecris Plasma - multiple projects
- Central Dauphin School District - multiple projects
- PA Turnpike Commission - Maintenance Facility
- DGS - Rachel Carson Building
- BLAST IU - Williamsport, PA
- TE Connectivity (Tyco Electronics) - AMP Drive
- PinnacleHealth Systems - Southgate
- Best Buy, Selinsgrove, PA
- Bed, Bath & Beyond, Selinsgrove, PA
- Weis Markets, Multiple locations including Lancaster, Frederick and Willow Grove
- Letterkenny Business Park, Chambersburg, PA
- Amerihealth Mercy, Harrisburg, PA
- Waste Management, Inc., Camp Hill, PA
- Mail Processing & Legislative Services Facility, Harrisburg, PA
- Camp Hill Borough Building, Camp Hill, PA
- Lehr Unity Park, Dover, PA
- First Assembly of God Church, York, PA
- Bob Evans Restaurant, multiple locations
- Lehman Motors, Mechanicsburg, PA
- HersheyPark, Hershey, PA
- Gettysburg College, Gettysburg, PA
- Glidden Paints, York, PA
- NG Properties, Harrisburg, PA
- Angelina's Restaurant, Wormleysburg, PA
- Hershey Medical Center, Hershey, PA
- Remax Realty Associates, Camp Hill, PA
- Atlas Energy Products, Camp Hill, PA
- Tulpehocken Terrace, Myerstown, PA

**Representative service and facilities maintenance clients include:**

- CBHNP/Performcare
- Members First FCU
- PA State Police
- Seavers Medical Center
- Weis Markets
- Dickinson College
- HRC Manor Care
- AgChoice Farm Credit
- Bob Evans Restaurants
- Pennsylvania Fish & Boat
- PREIT
- PA House of Representatives

**References:**

Mr. Scott Millar  
City of York WWTP  
Email: SMillar@yorkcity.org

Mr. Frank Laquitara  
Dickinson College  
Phone: (717) 226-3279

Mr. Gene Kohles  
Central Dauphin Schools  
Email: ekohles@cdschools.org

Ms. Tracy McHenry  
TE Connectivity  
Phone: (717) 649-4858



**APPENDIX I**  
**KEY PERSONNEL**  
**GENERAL FIELD SUPERINTENDENT**

*Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated*

1) Proposer's Name: Lobar Associates, Inc.

2) General Field Superintendent's Name : Michael Lyons

3) # of Years with the Firm: 21 years

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed       No, Other

5) Experience: (Check ALL boxes that apply)

General Construction       HVAC       Electrical       Plumbing

6) # of Years Experience with Trade Checked Above: 28 years

7) # of Years Experience with the Commonwealth: 20 years

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes       No      If Yes, Identify Which Contracts: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

9) ATTACH RESUME       Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Len Kapp Title Supervisor of Operations & Transportation -CAIU

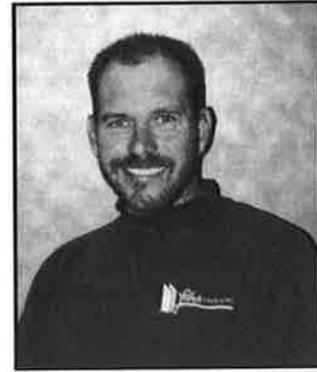
Telephone: 717-732-8400 x8659 Email Address: lkapp@caiu.org

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Bob Devonshire Title Lancaster County Facilities Management

Telephone: 717-397-9753 Email Address: \_\_\_\_\_

**MICHAEL LYONS**  
**SENIOR PROJECT MANAGER/ ESTIMATOR**



**Education:**

- Gettysburg High School, Graduated 1984

**Employment History: 31 years of commercial construction experience**

- 2001-Present Sr. Project Manager, Lobar Associates, Inc.
- 1995-2001 Superintendent, Lobar Associates, Inc.
- 1992-1995 Foreman for Gettysburg Construction
- 1984-1992 Construction Mechanic for Gettysburg Construction

**Memberships, Accreditations & Certifications**

- 30-Hour OSHA Certified
- Fall Protection Equipment Certified
- HAZ-MAT Certified
- PA Certified- Vehicular Rescue
- Mold Awareness Certified
- Safety Committee President 2002-Present
- Safety Officer 2010-Present
- Forklift Certified
- Confined Space Certified
- Aerial Lift Certified
- CPR & First Aid Certified
- Scaffold Certified

**Recent Projects:**

- Dickinson College - Denny Apartments
- Dickinson College - 75+ projects over 15 years
- Lebanon County Correctional Facility
- Giant Food Stores - Horsham & Linglestown
- Rite Aid Corporation - multiple
- Lancaster County Prison - multiple
- Regional School Districts: Camp Hill, Capital AreaU, Susquehanna Township Shippensburg, Gettysburg, Midd-West, Juniata Valley, Hanover, Upper Adams, Northern York County - multiple projects for each
- National Guard Harrisburg Armory
- PLCB Wine and Spirits Store, Carlisle
- PNC Bank - multiple
- Shippensburg University - Executive Lounge
- Tekgard, York - multiple
- West Shore YMCA - new aquatics center and multiple others
- Huntingdon SCI - roof
- PSU-York Bathroom Renovations
- PSU-Middletown Tennis Courts and multiple others
- PSU-Middletown Single Student Housing
- PSU-Middletown Baseball Dug-outs
- PSU- Mont Alto Goddard House and multiple others
- VFW Post 7530, Mechanicsburg
- Green Ridge Village, Newville and Spring House
- The Stern Center, Dickinson College
- Coventry Health Care, Harrisburg
- Dept of State at Penn Center Harrisburg
- USGS Office Reno
- PSECU
- Members 1st Federal Credit Union - multiple
- CBHNP - Multiple
- Governor's Residence - multiple
- Unilever, Harrisburg
- HACC/SEC at Penn Center Harrisburg
- Harrisburg Gastroenterology
- Hershey Medical Center
- Technology Council of Central PA
- Weis Markets - multiple locations
- Humane Society, Harrisburg
- Mt. Zion United Methodist Church
- McCall, Banogon, Hawn & Associates
- Fluor Industrial Services - multiple
- Scotland School for Veterans Children - multiple
- Emigsville Tennis Courts
- HCR - Manor Care - Multiple
- Hanover Direct - Multiple
- Filey's Christ Lutheran Church, Dillsburg
- Guilford Township
- Arby's Restaurant, 5 New Restaurants
- Lancaster County Courthouse
- New Bloomfield DOT - window replacement

**References:**

Mr. Pete Thumma, Asst. PM  
Dickinson College  
Phone: (717) 245-1575

Mr. William Cunningham  
The Gordian Group  
Phone: (864) 467-9333

Mr. Rob Taylor  
Northern York Co. School District  
Phone: (717) 943-2526

Mr. Lenn Kapp  
Capital Area Intermediate Unit  
Phone: (717) 731-8400 ext.8659



### 2-3.3 KEY PERSONNEL - #3 REGIONAL STAFFING

Lobar Associates' Key Personnel for the Central Region are only assigned to that region.



## 2-3.3 KEY PERSONNEL - #4 STAFFING PLAN

We have the manpower, equipment and office staff capable of providing you with the excellent service that has made LOBAR ASSOCIATES a leader in performing General Construction Job Order Contracts. LOBAR ASSOCIATES, INC. has approximately 150 full time employees, affording us the flexibility to handle any fluctuations in the volume of work assigned through DGS's Central Region JOC (see *Available Workforce breakdown below*).

Many of our personnel have over 5 years of experience working on Job Order Contract projects in addition to the submitted Key Personnel. We also specifically offer:

- Carl Barker: Senior Project Manager with over 25 years of Government/MATOC/JOC/IDQC experience. He came to our firm in 2015 after spending many years at Lobar Inc. His superior knowledge of Federal and State contracts makes him an invaluable asset to the Using Agencies.
- Mike Deremer: Project Engineer with 13 years of Construction Management/Project Engineer experience, often on State and Federal projects. Mr. Deremer came onboard with Lobar Associates in 2015 in order to support our government-related projects with his exceptional organizational skills.
- Mike Kistler: Senior Project Manager with over 10 years of Government project experience. Mr. Kistler focuses on our larger projects, so he will be a great fit for those that are nearer the \$300,000 mark.
- Multiple specialty superintendents that we recommend to assign to specific projects including but not limited to roofing, window replacements or concrete related projects, in order to achieve the highest quality of service available to the various Using Agencies.

### Available Workforce:

Associates' Field Staff: 102

*(Note: Our Superintendents and Foreman can also perform construction tasks in addition to site management duties, if needed)*

Project Manager: 6

Superintendent: 26

Foreman: 18

Construction Mechanics: 52

Associates' Office Staff: 32

Estimating: 9

Engineering: 5

Accounting: 5

Project Administration: 8

Other (Non-billable): 5

Properties Staff: 3 (Field and Office)

Technologies Staff: 3 (Field and Office)

Lobar Associates is currently running about 20 projects ranging in size from \$10,000 to \$10 million.

We maintain a constant flow of work so that we do not mass hire/lay-off our personnel. This is one of the reasons we have such loyalty and low employee turnover rates. To achieve this constant flow of work, we carefully review and select only those projects that we can support properly.

The DGS Central Region JOC Procurement System fits perfectly into our workload schedule and we have the staff to support it for the full duration of the contract period.



## 2-3.4 UNDERSTANDING OF THIS JOC PROCUREMENT SYSTEM

Lobar Associates offers the Department of General Services, and all its Using Agencies, one of the most experienced JOC General Contractors available to the Commonwealth of Pennsylvania.

We have been involved with this specific JOC Procurement System for over 10 years and with multiple different Using Agencies such as DGS/CoStars, PA Turnpike Commission, Keystone Purchasing Network (KPN) and TE Connectivity (Tyco Electronics). Lobar Associates, and our staff, have an in-depth and broad reaching knowledge of the processes and procedures required to administer and service a successful JOC program.

We know what to do – and we do it well.

### (1) JOC PROCUREMENT PROCESS OVERVIEW

We live by The Gordian Group's motto: "Buy Smart. Build Better."

The JOC Procurement System addresses the main challenges DGS faces daily: Procurement, Estimating, Budget Limitations, Change Order Cost, Lengthy Processes, Supplier Diversity, Project Delays and overall Transparency.

The JOC Procurement system is an excellent solution to meet these challenges, specifically for the smaller projects (under \$300,000) that DGS encounters throughout the year. Lobar Associates has seen first-hand how well the JOC system works – both for completion speed and cost effectiveness.

This Job Order Contract is an indefinite quantity contract for design and construction work and related services pursuant to which Lobar Associates will perform an ongoing series of individual projects at different locations throughout our designated Central Region. The Contract Documents include a Construction Task Catalog® containing construction tasks with preset Unit Prices. These unit prices are based on local labor (which adhere to the PA Prevailing Wage Act), material and equipment prices and are for the direct cost of construction.

We have bid four Adjustment Factors to be applied to the Unit Prices based on varying conditions for General Construction. These factors become part of our contract and must be used in determining Scope of Work and Job Order proposals.

Upon Award, as JOC Projects are identified, the various Prime Contractors, as needed, will jointly scope the work with the Using Agency and the JOC Consultant. Depending on the Job Order a Retained Professional may or may not be required.

With a finalized Detailed Scope of Work, the JOC Consultant will issue Lobar Associates a Request for Job Order Proposal. We then prepare a Job Order Proposal for the Project including:

- Job Order Price Proposal
  - Includes specific tasks and quantities for the project that are identified utilizing the Task Catalog
  - Prices for the tasks are adjusted per our adjustment factors
  - Thus the overall project price is calculated
- Drawings and sketches
- Subcontractors/Suppliers List (including those designated as SB/SDB)
- Construction schedule
- Contract Bond
- Other documentation



We understand that the value of the Job Order Price Proposal shall be calculated by summing the total of the calculation for each Pre-priced Task (Unit Price x quantity x Adjustment Factor) plus the value of all Non Pre-priced Tasks.

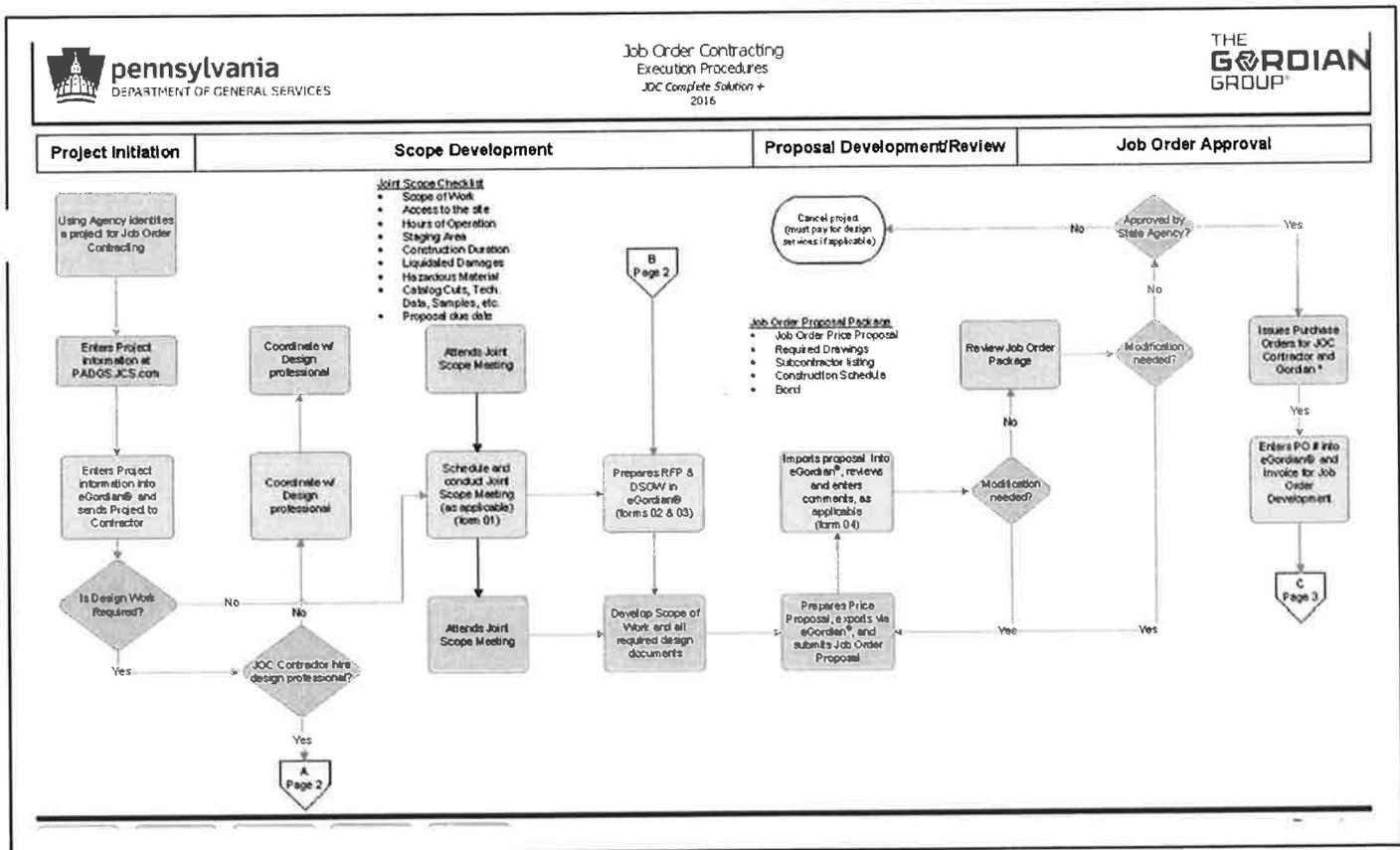
We also understand that once the Job Order Proposal is found to be complete and reasonable, a Job Order may be issued, but that is not guaranteed, by the Using Agency.

If issued, the Job Order has the detailed scope of work, job completion time, and the price. The price is a lump sum, fixed price for the completion of the detailed scope of work. Any extra work, credits, and deletions will be contained in a Supplemental Job Order.

The base term of the DGS Job Order Contract is two (2) years. There are three option terms of one (1) year each.

## (2) USING AGENCY PROCEDURE TO ORDER WORK

We are big promoters of doing things efficiently, so the best way to document our knowledge of the initial processes to create of Job Order Request it to refer to the flowchart diagrams provided in Appendix Q: Administrative Procedures for the Job Order Contract:



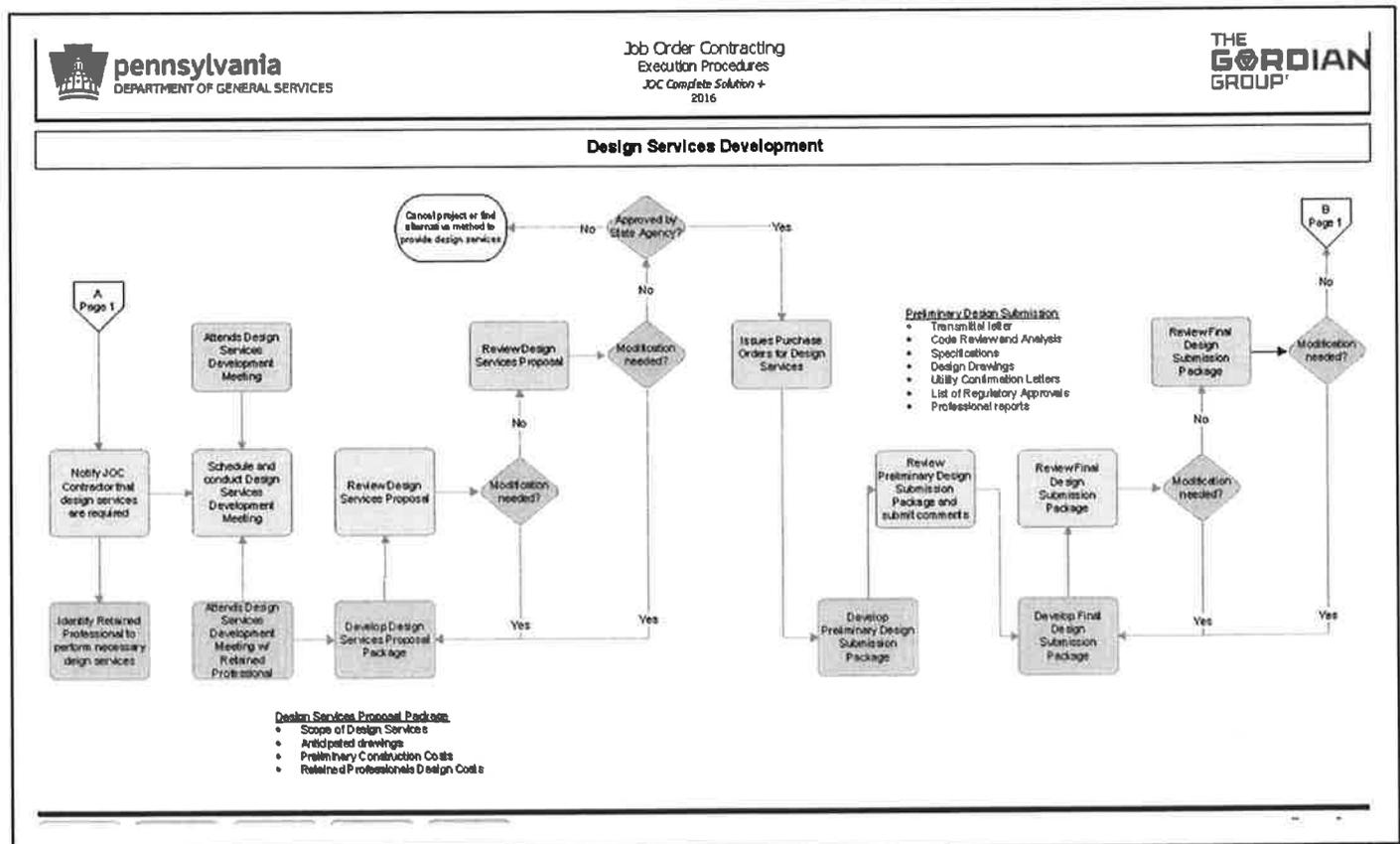
First, the Using Agency will initiate a Job Order through the eGordian management<sup>®</sup> software. The JOC Consultant will contact the Using Agency to discuss the parameters of the Work. Then the JOC Consultant will contact us to schedule a Joint Scope Meeting – usually within 3-5 days of the initial notice.

If we are required to hire a Design Professional, a Request for Design Cost Proposal will be issued to us first. We will engage the services of a Design Professional, or perform the services in-house - and submit the Design Cost Proposal on or before the due date. Upon approval of the Design Cost Proposal, the Using Agency will issue a Design Job Order us requiring the Design Professional to prepare both the Preliminary and Final Design Submissions.

If no design is required, the JOC Consultant will prepare a draft Detailed Scope of Work. Lobar Associates reviews the Detailed Scope of Work and requests any required changes or modifications.

Upon approval of the Final Design Submission or Detailed Scope of Work, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to Lobar Associates, and as applicable, the other JOC Contractor(s) that will require us to prepare a Job Order Proposal.

### (3) LOBAR'S PREPARATION OF THE DESIGN AND JOB ORDER PRICE PROPOSAL



When a Design Professional is required, a Request for Design Cost Proposal will be issued to Lobar Associates. We will engage the services of a Design Professional, or use our in-house services, and submit the Design Cost Proposal on or before the due date.

Lobar Associates will submit the following items with the Design Cost Proposal:

- Name and qualifications of the proposed Design Professional



- Design cost to prepare the Preliminary and Final Design submitted on the Design Professional's letterhead
- Probable Construction Cost Range

Upon approval of the Design Cost Proposal, Lobar Associates provides the Design Professional's Liability Insurance in accordance with the General Conditions and then the Using Agency will issue a Design Job Order to prepare the Preliminary Design as follows:

- Transmittal letter with Preliminary Design Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis
- Specification book that lists the Technical Specifications that apply to the Project and identify which prime JOC Contractor(s) the specification applies.
  - If an additional specification(s) is required that is not included in the Technical Specifications, the Design Professional shall provide a full specification for that portion(s) of the Work. Unless otherwise approved by the JOC Consultant, the additional specification(s) shall be in the same format as the Technical Specifications included with the Design Build Job Order Contract.
- Design Drawings, including the Cover Sheet
- Confirmation Letters from each utility company (Electric, Telephone, etc., as applicable) indicating the required service is available.
- List of Regulatory Approvals
- Structural Engineers Reports, as needed
- Investigatory Reports, Land Survey, Field/Laboratory Tests, Feasibility Assessments, Report on Hazardous Material Survey, as applicable, with cover letter describing the Design Professional's proposed solutions
- Other additional items to be required for the project

Upon submission approval of the Preliminary Design Submission, a Request for Final Design Submission will be issued to Lobar. The Design Professional shall prepare the Final Design Submission as follows:

- Transmittal letter with Final Design Documents Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis, if changed
- Construction Drawings, including the Cover Sheet
- Report Summarizing the Status of all Utilities required for the Project
- List of Regulatory Approvals/Permits –
- Status Report indicating the status of the submission/review/approval process for all required approvals, with copies of all approvals/permits obtained to date
- Final Engineering Calculations for HVAC, civil, structural and electrical computations, if requested.
- Construction Schedule Bar Chart, with number of calendar days of construction and number of days of temporary heat, if any, recommended for the Project. This will serve as the Job Order Completion Time.
- Scope of work for the Quality Assurance Inspection, Special Inspections and Testing Services, as required during the construction stage of the project
- Written explanation of any revisions requested but not made
- Additional items requested by the JOC Consultant or Using Agency representatives

Final Design Submission documents as listed above shall be delivered to the JOC Consultant and Using Agency.

Upon approval of the Final Design Submission, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to the Lobar Associates, and as applicable, the other JOC Contractor(s) along with the PA Prevailing Wage Predetermination. Lobar Associates will then prepare a Job Order Proposal.

The Job Order Proposal shall include, at a minimum:

- Job Order Price Proposal
- Required drawings or sketches
- List of anticipated Subcontractors from eGordian® and their SB/SDB Status



- Construction schedule
- Employment Verification Act Form (E-Verify Form)
- Contract Bond in the Amount of the Job Order Price
- Certificate of Insurance
- Other requested documents.

Lobar Associates acknowledges that the Job Order Price shall be the value of the approved Job Order Price Proposal. The value of the Job Order Price Proposal shall be calculated by summing the total of the calculations for each Pre-priced Tasks plus the value of all Non Pre-priced Tasks.

Lobar Associates prepares each Job Order Price Proposal as follows:

**Pre-priced Task:** Unit Price x Quantity x Adjustment Factor  
for which a unit price is set forth in, the Construction Task Catalog®.

**Non Pre-priced Task:** If we perform the work with our own staff, we will submit three independent quotes for all material to be installed and shall, to the extent possible, use Pre-priced Tasks for labor and equipment from the Construction Task Catalog®. If we will subcontract the work, we will also submit three independent quotes from subcontractors and choose the lowest responsible price.

In regards to **Reimbursable Tasks**, Lobar Associates is responsible for obtain all required documentation of any and all paid fees and acknowledges that they are paid without mark-up.

Lobar Associates will submit the Job Order Proposal by the date indicated on the Request for Job Order Proposal. Depending on the complexity and urgency of the Job Order, our submissions should average between seven (7) and fourteen (14) days. On complex Job Orders, we will request allowance to be made to provide adequate time for preparation and submittal of the necessary documents.

In regards to emergency and time sensitive situations, we acknowledge that we may be directed to begin work immediately with the paperwork to follow.

We agree that by submitting a Job Order Proposal, we are to accomplish the Detailed Scope of Work in accordance with the Request for Job Order Proposal at the price submitted.

#### **(4) Selecting and Awarding Subcontracts**

All of the subcontractors we solicit for JOC Proposals have been pre-qualified. Lobar Associates has an excellent relationship with the best sub-contractors in the Central region We also actively solicit SB/SDB subcontractors and will select the best-suited subcontractor for the requirements identified in the Detailed Scope of Work.

Our pre-qualification process is based upon the following:

- Relevant experience
- Size of company
- Similar project success
- Financial soundness (important in today's marketplace)
- Current/future workload
- Workforce stability
- Past project success ratio

Careful review of our pre-qualification requirements helped us select our pre-construction consultants as well as the bidding subcontractors. For example, by using actual subcontractors as consultants during the design phase, you receive the following benefits:



- Accurate Cost Estimates prepared by the people who do the work and compete for work on a daily basis
- Good “Common Sense” value engineering supplied by the people who do the work
- Accurate Schedule Predictions, again by the companies who actually do the work

Upon potential award, Lobar Associates will prepare and submit a Request for Approval of Materials and/or Subcontractors (“Approval Form”) as required by the General Conditions of the JOC Contract and this Administrative Procedure.

- For each subcontractor to Lobar (whether we identified them in the Proposal or not), we will attach a copy of the subcontract, signed by both Lobar and the Subcontractor, and which complies with the requirements of the Subcontractor Article of the JOC Contract General Conditions.
- We will also submit a copy of every subcontract with a Small Business / Small Diverse Business to DGS’s Bureau of Small Business Opportunities (BDISBO).
- For purchase orders, we will submit one original certification (on our letterhead, with language identical to that set forth in the sample letter included as part of the Administrative Procedure) certifying our compliance with the terms set forth in the letter.
- We will also submit a copy of each executed purchase order that is issued to a Small Business / Small Diverse Business Supplier and Small Business / Small Diverse Business Manufacturer showing the dollar value of the purchase order. All purchase orders for Small Business / Small Diverse Business non-stocking suppliers shall include the fee or commission charged by the Small Business / Small Diverse Business non-stocking supplier for assistance in the procurement in materials and supplies.

Then, prior to the commencement of work by any Subcontractor, Lobar Associates will submit two copies of the subcontract, in accordance with the Subcontractor Article of the JOC General Conditions, to the Construction Manager.

In cases of “equals” or “substitutions,” Lobar will check the appropriate block on the Approval Form along with a “Letter of Certification” identical to the sample provided in this Administrative Procedure.

##### **(5) SMALL BUSINESS / SMALL DIVERSE BUSINESS COMMITMENTS**

In developing the subcontracting goals for the DGS JOC program, we took into account the type of work to be accomplished during the life of the contract, the technical capability of companies necessary to accomplish the goals of the district, and the availability of local, capable subcontractors that were experienced in providing services for the client and the requirements stated in the solicitation. *[See Attached List of existing and potential SB/SDB contractors]*

Lobar Associates will meet or exceed the participation percentage provided in the Small Business / Small Diverse Business Submittal for Small Businesses, Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Veteran Business Enterprises (VBEs), Service-Disabled Veteran Business Enterprises (SDVBEs), or other small businesses, as approved by DGS, that are owned and controlled by a majority of persons, not limited to members of minority groups, who have been deprived of the opportunity to develop and maintain a competitive position in the economy, (together referred to hereinafter as Small Business / Small Diverse Businesses, or SB/SDB).

Our participation plan is aggressive but achievable. We at Lobar are confident that by employing the following strategies we can ensure meeting DGS/BDISBO’s goals:

- Lobar Associates shall set up a “Job Fair” to introduce Lobar to local SB/SDB subcontractors to the project. The goal is to educate and create interest in participating in the various projects as they arise. Lobar will communicate and coordinate with the BDISBO to ensure



maximum attendance.

- Lobar shall aggressively pursue beating percentage requirement on each project. Thus, based on the law of averages that individually some will exceed and others will fall short of that goal, we are confident that the overall program percentages will surpass our annually stated goals. We are aware that this strategy requires vigilant monitoring, coordination and bid inviting on our part. Below is just one of our methods for tracking SB/SDB solicitations

P.T.C. FORM 22-04-16-JOC

JOC Contractor: _____ Address: _____ Telephone Number: _____ Contact Person: _____		<b>JOB ORDER CONTRACT (JOC)          DIVERSE BUSINESS (DB)          SUBCONTRACTOR AND SUPPLIER          SOLICITATION SHEET</b>		Proposal Date: _____ Proposal Total (\$): _____ Job Order No. _____ Job Order Title _____ Contract No. _____				
FAILURE TO SUBMIT THE REQUIRED INFORMATION ON DB PARTICIPATION MAY RESULT IN REJECTION OF THE PROPOSAL AS BEING NON-RESPONSIVE								
List DB firms solicited to perform subcontracting work or to supply materials.								
COMPANY NAME AND CONTACT PERSON'S NAME	ADDRESS AND ZIP CODE	TELEPHONE NUMBER WITH AREA CODE AND EMAIL ADDRESS	INDICATE DB DESIGNATION (MBE, WBE, VBE OR SDVBE)	TYPE OF SUBCONTRACT WORK OR MATERIALS	CONTACTED		ANTICIPATED DOLLAR AMT OR NONE	EXPLAIN NON-USAGE (did not quote, scheduling, etc)
					Date	Method (Phone, E-mail, Fax, etc.)		

- Lobar shall work closely with several carefully selected SB/SDB subcontractors in a "Mentoring" format. In this role, Lobar shall assist in training, bidding and overall educating to maximum their ability to participate in the Job Order projects.
- When feasible, Lobar shall solicit only to SB/SDB contractors for certain trades to endorse strong participation levels – for example Design Professionals and Engineers.
- Given that we often self-perform many trades, we have found that soliciting SB/SDB suppliers is a critical component to meeting participation goals. We shall diligently solicit quotes from SB/SDB material and equipment suppliers, as well as encourage any subcontractors to do the same for their supplies. We have found this strategy works very well for several trades.

Lobar Associates is confident that by aggressively pursuing each of the above strategies, we can more than satisfy our stated goals.

We acknowledge that the total annual percentages committed to



Small Businesses and Small Diverse Businesses will become contractual obligations upon execution of a contract and that we must submit monthly a Small Business/Small Diverse Business Utilization Report specific to the payments issued to SB/SDBs for job orders in that month. We will also submit a Quarterly Small Business/Small Diverse Business Utilization Report, tracking cumulative progress in meeting or exceeding the annual participation percentage to BDISBO within ten (10) business days of the end of each month and quarter.

#### (6) KEYS TO SUCCESS

- ☑ **Company Size:** We have the manpower, in the field and office, to manage any volume of work that will be produced with the DGS General Construction JOC for the Central Region.
- ☑ **JOC Experience:** Lobar Associates has over 10 years of Job Order Contracting experience, all using a Gordian Group solution.
- ☑ **DGS Experience:** Lobar Associates has over 30 years of experience working with DGS.
- ☑ **Staff Experience:** Many of our staff have worked on a JOC and or DGS project, with several Project Managers, Superintendents and Administrators that specialize in the process.
- ☑ **SB/SDB Experience:** It takes time to build up a strong SB/SDB base, and we have been cultivating ours for over a decade.

We are very much aware, that for this program to succeed for both DGS and Lobar Associates, we must provide Superior Construction Services. By performing great work – on time and with excellent quality – every single project is the only way we will generate new work. Lobar Associates has done this – time and time again. You can count on us.

#### (7) OTHER RELEVANT INFORMATION

Attached is a list of JOC projects we have performed since 2011.



**Listing of Current and/or Potential SDB and SB**

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Trihanson Development LLC	SDB	Jameson Christopher Christopher.j@trihansondevelopment.com	Painting, Final Cleaning, Cleaning and Painting Supplies
Uni-Tec	SDB	David Peck, PE dlp@uni-tec.com	Consulting Engineers
Hickey Architects	SDB	Carol Hickey, RA hickeyarchitects@epix.net	Professional Architectural Services
Abel Personnel, Inc	SDB	Deborah Abel dabel@abelpersonnel.com	Temp staffing
Central Penn Welding & Iron Works	SDB	Bryant Jefferson bkj@cpwironworks.com	Welding services
Colberts Unique Cleaning Services, Inc	SDB	Terence Colbert terence@cucservice.com	Cleaning Services

**Listing of Current and/or Potential SDB and SB**

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Debra A Kirkpatrick RLA	SDB	Debra Kirkpatrick dakirkpartrick@verizon.net	Landscape Architectural Design
Jones Masonry Restoration Corp.	SDB	Derek Jones jmrccorp1@verizon.net	Masonry Work
Mechanical Insulation Services	SDB	Anna Ash mis19983@msn.com	Insulation
Personal Touch Professional Cleaning Service	SDB	Shariah Brown shariah.brown@personaltouchpa.com	Cleaning Services
Raudenbush Engineering Inc.	SDB	Jodi Raudenbush jodiraudenbush@raudeng.com	Full Engineering Services - Stormwater specialty
Reeb Building Systems	SDB	Julia Reeb julie@reebbuildingsystems.com	Woods & Composites, Openings, Specialties and Industry Specific Supplies

**Listing of Current and/or Potential SDB and SB**

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Ralph E Jones Inc.	SDB	Beth Peiffer bpeiffer@ralphejonesinc.com	Commercial Painting
T L Shaffer (dba Act One & Associates	SDB	Tina Shaffer tshaffer@actoneassociates.com	Surveying and Engineering Services
Easy Does It Drywall Inc.	SDB	Lorraine Fleming lorjef@comcast.net	Drywall services
Keystone Safety Services Inc.	SDB	Sally Holbert sholbert@landlogicsgroup.com	Landscape consulting and planning
Navarro & Wright Consulting Engineers	SDB	Paul Navarro acallahan@navarrowright.com	Engineering Firm
E & E Contractors, Inc	SDB	Emilee Chafardon emilee@eandecontractorsinc.com	reinforcing steel placement and post tension cable company

### Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Baxter Group Inc	SDB	Jocelyn Melton info@baxtergroupinc.com	indoor environmental air quality
J & W Caulking Applicators	SDB	Joan Ford jford@jwcaulking.com	Caulking
Debras Glass Inc	SDB	Debar Zarfoss tsminkey@debsglass.com	Commercial aluminum entrances and storefronts, curtain walls, windows, glass and glazing, etc..
First Capital Engineering Inc.	SDB	Ann Luciani annl@fcap.com	Engineering services
Industrial Piping Systems Inc.	SDB	Christine Wardrop christine.wardrop@ipspipe.com	Wholesale distributors of industrial pipe, valves, fittings
Stuart C Cluck Architect and/or S2 Ventures	SDB	Steward Cluck scluck@scca-llc.us or scluck@s2-ventures.us	Architectural Services

### Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
SGS Solid Ground Corp.	SDB	Krystle Bristol krystle@solidgroundcorp.com	Excavation, Road Construction and Repair -Utility Installation and Maintenance
Dillow Associates Architects, Inc	SB	Scott Dillow, AIA sdillow@dillowassociates.com	Architectural Services
Green Collar Consultants Inc.	SDB	Karen Norris, LEED AP greencollarconsultants@gmail.com	LEED Certification
Stephen F. Peters, Inc	SB	Albert Miller albert.miller@sfpetersinc.com	Masonry Contractor
CFP	SB	Jason Michalenko jason@mzcfp.com	Flooring
HUC Inc.	SDB	Tom Robinson tom.robinson@hargerutility.com	Excavation, Utilities

### Listing of Current and/or Potential SDB and SB

The proposer must list potential SDBs and SBs that may be used to meet the annual percentage commitments in the chart below. Include the SDB/SB company name, designation of SDB or SB, SDB/SB Primary Contact Information, and the type of service or supplies the SDB/SB will provide. Include as many pages as necessary.

SB/SDB Name	SDB or SB	Primary Contact Name & Email	Type of Service or Supply Subcontractors / Designers / Manufacturers Stocking Suppliers / Non-Stocking Suppliers
Golden Rule Insulation Solutions, Inc	SDB	Stephaney Crumling mcrumlinggrls@gmail.com	Insulation
PA Pride Insulation	SDB	Nicolle Pawelszyk nicollep@papriderinc.net	Insulation
TAG Construction Inc	SDB	Tara Graham tara@tagconstructionllc.com	Erosion and Sedimentation ,seeding and Mulching, Wetland Mitigation, Site work, Supplying Materials etc
Supply Source Inc	SDB	Ray Thompson yvonnef@supplysourceinc.com	Furniture Design and Procurement and Installation
Nittany Building Specialties Inc.	SDB	Jacquelynn Hook jackiehook@nittanybuilding.com	glazing, metal wall panels, automatic entrances, skylights, flooring, fabrication and design assist
YCP Inc	SDB	Wendie Detter christacapello@gmail.com	Tank installation and removal

Project	Contract Price	Date	Scope
DGS Annex Culvert Harrisburg	\$ 46,892.76	3/28/2011	Remove Existing Culvert Pipe & Install New Under Existing Roadway
South Mountain Restoration Ctr	\$ 170,467.00	3/28/2011	Install 4000 Ft of New Gas Line at South Mountain Rec Center
DGS Admin Buld Roof Repl COAL	\$ 103,476.22	4/7/2011	Install New Roof System over Existing
Scotland Sch Vet Child Pool Rf	\$ 16,460.31	6/3/2011	Reinstall Existing EPDM Roofing
Huntington SCI Rep Roof	\$ 126,545.77	6/3/2011	Install New EPDM Roof System over Existing
Thaddeus Stevens Snyder Bldg.	\$ 100,163.70	6/3/2011	Install new TPO Roof system over existing
Smithfield SCI Ent Huntington	\$ 84,939.84	6/3/2011	Replace Roofs on cell block entrances
Wernersville St Hosp	\$ 233,496.13	6/3/2011	Replace Existing Manholes and sewer Lines 50% site 50% Lobar Associates
Sanitary Sewer Infra Structure	\$ 223,496.48	6/3/2011	Replace Existing Manholes & Sewer Lines Wernersville PA 515-81
Camp Hill SCI Rep Rf paft 1	\$ 68,905.50	6/3/2011	Remove Existing Concrete Deck & Install New Metal Deck
Hoover Elem Sidwlc Dickenson S	\$ 5,622.96	5/23/2011	Install 90Ft of New Sidewalk
H-Elem. Bitum. O-Lay-Rep-Walks	\$ 55,604.43	5/23/2011	Repave Parking Lot
Hoover Elem Chain Lk Fence	\$ 17,899.72	5/23/2011	575 LF of 5' chain link fence at soccer field
Camp Hill High Paving Overlay	\$ 72,537.68	5/23/2011	Repave Parking lot & Repaint Lines
Hoover Elem Ceiling Tile Repl	\$ 87,100.25	5/23/2011	Replace all Ceiling Tile in Hoover Elem
Hoover Elem Classrm & Kinderg	\$ 72,341.48	5/23/2011	Replace Base Cabinets & Countertops
Hoover Elem Faculty Rm Millwok	\$ 3,858.78	5/23/2011	Replace Existing Millwork & Add New 8' countertop
Hoover ELEM Office & Mailrm Mi	\$ 2,270.77	5/23/2011	Modify Base Cabinets , add New Top and Install New Mailbox
Hoover Elem PAINTING	\$ 68,089.59	5/23/2011	Paint Entire Hoover Elem School
Hoover Elem White Board Overla	\$ 11,646.36	5/23/2011	
Hoover Elem Carpet Kindergar L	\$ 21,750.00	5/23/2011	Carpet in Kindergarten , Library and offices at Hoover Elem
Ship Univ Seth Grove Field Hs	\$ 29,331.04	6/2/2011	Apply Epoxy floor to Locker Rooms & Showers
South Middleton Sch Dis RICE	\$ 3,997.57	6/15/2011	ADA Walks and Ramps
Susquehanna Township S.D.	\$ 68,121.70	6/15/2011	ADA Curb, Cuts & Ramps
CDSD-Linglestown Elem Windows	\$ 54,317.69	6/20/2011	Remove Windows - Frame opening - Install new windows
Shippensburg U Sidewalk	\$ 40,860.30	8/2/2011	install new 6' sidewalk and concrete steps
Central Dauphing Barn DEMO	\$ 29,947.94	6/29/2011	Complete Barn Demo
Shippensburg University	\$ 44,954.82	8/15/2011	Erect 3 columns w/ concrete footing for new scoreboard
Thomas Holzman Elementary Lin	\$ 44,373.11	11/7/2011	Curbing and New Sidewalk
E Pennsboro Schl Farm House RD	\$ 5,383.21	12/29/2011	Replace Paving and Add headwall to Existing Drain Pipe
E Pennsboro Shl Panther Dr	\$ 3,067.91	12/29/2011	Remove and Replace sidewalk and add headwall to existing drain pipe
E Pennsboro Sch Baseball DUGO	\$ 21,840.83	12/29/2011	Replace roof on Existing Baseball Dug Out
Amp Dr Stairtowers	\$ 15,528.00	5/6/2012	PAINT DOORS AND RAILINGS AND REPLACE VCT WITH CARPET TILE SUP
TYCO tile on walls mens toilt	\$ 7,430.00	5/6/2012	Install Moisture board and ceramic tile behind toilets p.o.36446983 job#
TYCO ceramic tile toile WOMEN	\$ 7,432.00	5/13/2012	Install Moisture board and ceramic tile behind toilets Womens rm p.o.
Tyco Toilet rms Accent Painti	\$ 680.00		Install Accent Painting ih shop toilet rooms & Sinks & Handdryers job 20

TyCO Extend Exit Cat Walk Gra	\$	2,853.00	7/22/2012	Extend Exit Catwalk Grating Fab and install Steel grating job : 36497265
Tyco Toaster	\$	555.00	1/27/2013	Furnish and install new commercial toaster 36587406
Tyco 2 toasters	\$	833.00	3/1/2013	2 toasters
Tyco Microwave	\$	742.00	3/17/2013	microwave
Tyco 2 Microwaves Bldg 161	\$	750.00	4/2/2013	2 Microwaves Building 161 P.O. #36587406
Hanover Elem Sch Leaks	\$	-	12/6/2013	Leaks
PHS Comm.Gen.Storm DrainGrates	\$	1,200.00	12/15/2013	Replace 2 stolen storm drain inlet grates. PO #966660
HCR Manor Care Rm124 Drywall	\$	3,279.00	12/16/2013	Replace damaged drywall and insulation.
PHS SG DumpTruckServ/Salt	\$	-	12/15/2013	Hauling bulk salt.
PHS CGOH DumpTruckServ/Salt	\$	-	12/15/2013	Hauling bulk salt
PTC Temp Modular Everett	\$	221,149.27	1/13/2013	install temp housing unit po 4100043099 from old job 012-807
Demo Home Garage Chesterbrook	\$	57,509.89	3/11/2012	Demo House and garage
PA TURNPIKE DISTRICT 4	\$	3,374,811.74	3/31/2012	Renovation / Addition p.o./#TRADES SHOP & WAREHOUSE
PA Turnpike Swale Restoration	\$	100,008.00	9/6/2012	Double Seal Cont 4000 SY of Area
PA TurnpikeTower Rd Treatment	\$	29,751.00	7/15/2012	C;leaning and Grubbing, Sediment Removed
PTC Fence Streambk rep Ger/Mo	\$	35,356.03	9/16/2012	Fencing Demp &U Replacement ROW Streambank Restoration
PTC Bowmansville Serv Plaza	\$	29,015.09	10/7/2012	Existing Fence Removal and Replacement
PSP Everett-dup of job 012701	\$	-	12/16/2012	Install Temp Housing Unit p.o. 4100043099
PTC Concrete Swale	\$	54,057.39	6/2/2013	Clear grubbing, brush & sedimentation concrete swaley PA Tnpk zone 4
PA Turnpike Commission	\$	65,729.47	7/8/2013	Demolition complete.
PA Turnpike Commission	\$	140,000.00	11/4/2013	Complete demolition, restoration of area, property survey.
PA Turnpike Nolt Property Demo	\$	128,851.97	8/13/2013	Complete Demo of existing structures on property including infill of fou
PA Turnpike Eastern Region Off	\$	95,883.50	9/4/2013	Landscaping Rehab job order 04-2013 G-028
PTC Suplee Demo 1755 Yellow Sp	\$	93,422.16	10/10/2013	Demo Suplee Demo 1755 Yellow Springs Rd Malvern PA
KPN Contact Keystone Purch NET	\$	-	3/25/2012	KPN Contract
CDS D Cheerleading Barn Reno	\$	7,797.93	5/27/2012	Remove O.H. Door and Frame IN
CD Press Box Windows	\$	17,769.22	5/27/2012	Replace window in Press Box kpn 012631
CDS D Northside Elementary	\$	18,126.81	5/27/2012	Infill window openings and paint interior walls kpn 012632 Remove and rreplace existing EPDM Roof 12002310
Dauphin Co Tech sc Roof Repl	\$	18,866.62	5/27/2012	
Danville School District	\$	190,852.79	6/17/2012	Resurface access road removed and replace 620lf of sidewalk and curb
Muncy S.D. Parking Lot Rep	\$	227,025.01	6/15/2012	New Paving, Curbs and Sidewalks 31448
Winding Hill Accoustics	\$	24,865.61	7/15/2012	Install Accoustic Wall & Ceiling Panels
Mansfield University	\$	70,820.35	7/22/2012	Painting of Kelchner Fitness Center
Mansfield University	\$	107,244.47	7/22/2012	Complete Renovations of 2 Restrooms
Lancaster County Prison	\$	26,974.95	5/3/2013	Repair 2 x 2 rubber floor/Install Rubber tread, epoxy floor install 000006
Lancaster Cnty Prison Doors	\$	29,604.52	9/23/2012	Replace and Repair Prison Doors 0000064844

Lancaster Pavement Crk Sealing	\$	1,235.52	9/30/2012	Seal Cracks in Parking Lot	p.o.0000064847
Danville High School	\$	41,759.88	9/13/2012	Landscape Work	MA018086
Brent Brub Patton Twnp Lunch R	\$	13,524.66	9/30/2012	Engineered Drawings for Lunch Room	
Susqueh SD Playground Pave.	\$	26,605.15	6/5/2013	Patch Pavement & Seal Playground	
SUNBURY DAY CARE	\$	3,081.26	12/30/2012	Repair Wood Boarder around playground area	po 2 -00626
Mansfield JR/SR Sch	\$	157,941.82	12/15/2012	rEPLACING ALL EXTERIOR DOORS AND FRAMES	
Patton Township Shop Add	\$	70,853.61	2/24/2013	Shop Addition	
Muncy Admin Bldg Reno	\$	37,989.91	12/31/2012	Interior Fit Out	50% Lobar Equipment Discount
CSIU Sunbury School	\$	3,484.75	1/6/2013	Furnish and Install Dust Collector	2-00739
Manheim Parking Lot Crack Sea	\$	4,926.34	3/31/2013	Crack Sealing of Parking Lot in Manheim Pa	po 0000067097
Lancaster Prison Tunnel Fl rep	\$	64,673.75	4/7/2013	Epoxy floor coating C-2 Tunnel	Lancaster Prision p. o. 0000067284
Lancaster Prison Doors	\$	60,840.51	4/7/2013	Replacing exter door and frames.	p.o. 0000067285
Lancaster Co.CH Paint Windows	\$	49,945.88	4/16/2013	Paint and repair Courthouse windows.	P.O. #0000067287
Middletown Police Dept	\$	279,121.80	4/8/2013	Tenant Fitout Self Perform Demo Studs and Drywall	Act Cmu Concrete
Lancaster Court House	\$	63,390.38	4/30/2013	Renovate Orange Street storefront, entry doors and curtain wall at Court	
CAIU SpecialOlympics OfficeWal	\$	5,801.86	5/9/2013	Frame new office wall	
CAIU Office Space Wall	\$	6,362.42	5/9/2013	Frame new office wall	
CAIU Admin Wing Office Wall	\$	7,053.55	5/9/2013	Frame new wall.	
CAIU Video Conference RoomWall	\$	3,906.54	5/9/2013	Video conference room wall.	
Central Dauphin High School	\$	8,966.62	5/15/2013	Install partition wall, door, and frame.	
Lower Dauphin H.S. ConcretePad	\$	8,606.37	6/10/2013	Remove concrete pad under locker.	PO#13002778
				Install new pavement under bleachers.	PO #13002777
Lower Dauphin Nye Elementary	\$	7,485.85	6/14/2013		
Lancaster Prison	\$	1,299.94	6/24/2013	CMU Wall cut outs for MEP's	PO #0000067854 job Order #015008.00
				Painting of the shower room.	PO #0000067854 Job Order #015008.00
Lancaster Prison	\$	8,437.56	6/24/2013		
				Install ss shower stalls.	PO #0000067854 job Order #015008.00
Lancaster Prison Shower Stalls	\$	22,235.68	6/24/2013		
				Install chain link exercise runs.	PO #0000067854 Job Order #015007.00
				JOB.	
Lancaster Prison Exercise Runs	\$	43,200.35	1/3/2014		
Lancaster Prison	\$	9,783.60	6/24/2013	Stairwell enclosures.	PO #0000067854 Job Order #015007.00
Thomas Holtzman Elem	\$	16,689.71	6/23/2013	Thomas Holtzman Elem School	Install New Store Front po 01516900
St Thomas Elem School	\$	77,612.49	7/30/2013	Replace GXM Windows	
CAIU Enola Storm Inlet/Channel	\$	15,123.29	7/30/2013	Install storm inlet and flow channel.	
Duncan Hall Dixon Univ	\$	26,340.81	8/12/2013	Replace Copper Gutter	4500404581
Biglerville Elementary	\$	23,688.59	9/3/2013	Replace 12 windows	po 1323743
Dixon University McCormick HS	\$	140,945.90	9/5/2013	Chancellor Residence within McCormick House renovations	
Lincoln Elementary Storefront	\$	44,761.62	9/12/2013	Interior Secure Entrance	Rated Wage 14000678 Attn Brad Hunt

Milton SCIU Intermediate Unit	\$	4,639.62	11/24/2013	Install Concrete Stoom and Patio New 77 miles fr illsburg p.o. 3-0
CD Admin Bldg Office Fitout	\$	233,592.00	11/17/2013	Central Dauphin Administration Bujilding Office and FitOut 1700 sq ft
C D East High Sch	\$	14,930.00	11/24/2013	Design Drawings construction & Mep Drawing
Klahr Building Demo	\$	209,610.31	12/9/2013	Full Building Demo
60 W Emaus St Improvements	\$	320,540.05	12/2/2013	Building Demo...Roof Replacement Gym Roof Replacement
Main St GYM Roof Repl Middleto	\$	125,594.00	12/9/2013	
Blast IV17 Williamsport PA	\$	10,367.00	1/2/2014	MEP & Construction Drawing / Design Ck # 1004
Mansfield College	\$	5,832.00	5/12/2013	Install Signs 4500390734
Liberty Valley Elem Canopie	\$	7,363.31	6/27/2013	Paint underside of Bus Stop Canopies MA018283
Liberty Valley Elem Playgr Equ	\$	10,175.28	6/27/2013	Level Area Install Swing set, Mulch area MA028284
Pleasant Gap Elem	\$	181,539.41	7/21/2013	Paving
Ward Myers Elem Sch Muncy	\$	14,625.25	11/11/2013	Replace 165ft sidewalk and curb
BLaST IU17	\$	10,367.00	1/6/2014	MEP and Construction Drawing / Design
BLaST IU17 Williamsport	\$	154,400.90	12/24/2013	
Lancaster Prison ShowerCeil.2-1	\$	13,167.78	2/21/2014	Repair ceiling in shower 2-1 PO#0000070784 50% Equipment Discount
PHS CGOH Hbg Snow Hauling	\$	10,946.40	2/6/2014	Snow Hauling.
PHS Southgate Snow Hauling	\$	17,707.02	2/6/2014	Snow Hauling. Mid-West High School Restrooms 50 % Lobar Equipment discount has been requested
Mid-West School District RM	\$	127,153.85	5/21/2014	
Lancaster Prison Bunk Install	\$	105,850.00	8/21/2014	Insatll wall mounted bunks
Northern Lebanon Parking Lot	\$	321,083.42	6/23/2014	Resurface parking lot P.O. #1743
Lancaster Cty Train Facility	\$	15,375.28	6/12/2014	Repair broken exhaust stacks/install snow & ice guards on roof - p.o. 0000071656 Assistive Tech Area P.O. #14000470
CAIU Assistive Tech Area	\$	9,448.45	6/24/2014	Curriculum Area Renovations P.O. #14000471
CAIU Curriculum Area Reno	\$	19,146.82	6/24/2014	
York Cty Prison VCT & Carpet	\$	14,834.03	6/24/2014	Install carpet & VCT in Administratiev Areas
Central Dauphin H.R.	\$	49,873.99	6/26/2014	Central Dauphin Human Resources
York Visitors Center	\$	25,714.74	6/26/2014	Visitors Center (this job is not prevailing wage) P.O. #020616.00
Lancaster Court House Painting	\$	38,484.00	7/9/2014	Painting at Court House P.O. #0000072150
Lancaster County Prison Door	\$	4,737.69	7/9/2014	Install door in CMU opening P.O. #0000072206
Selinsgrove H.S. Paving	\$	46,697.37	7/10/2014	P.O. #10-3373
Shippensburg MS Secure Ent.	\$	25,901.81	7/17/2014	Secure entry/airlock at middle school Install Swinging Gate P.O. #15000861
Lower Dauphin HS Gate	\$	18,622.13	7/30/2014	

City of York WWTP Bathroom	\$	14,279.38	8/12/2014	Renovate Men's & Women's Bathrooms in Control Building P.O. #021506.01
City of York WWTP Break Room	\$	41,269.23	8/12/2014	Renovate existing break room in Control Building P.O. #021506.00
CAIU Curriculum Area #2	\$	7,841.15	8/12/2014	Construct walls in Curriculum Area #2 Construct walls in Curriculum Area #3
CAIU Curriculum Area #3	\$	8,510.25	8/18/2014	
CAIU Technology Office Area	\$	4,779.71	8/12/2014	
York County Prison Roofing	\$	1,419.73	9/10/2014	Roof repairs P.O. #108130
Elks Roof Replacement	\$	144,720.00	10/7/2014	Replace roof
CAIU Curriculum Area	\$	7,013.95	10/14/2014	Curriculum Area P.O. #15000200 Demo 4 homes - Goldizen, Hockenberry, Grove & Sipe P.O. #4100064460
PA Turnpike Commission Demo	\$	227,197.00	9/18/2014	
PTC Grasser Property Demo	\$	61,000.00	10/10/2014	P.O. #4100064795 P.O. #4100064795
PTC Suhrie Property Demo	\$	36,269.82	10/10/2014	
PTC Salt Shed	\$	613,282.90	9/26/2014	
PTC Maintenance Facility	\$	125,382.41	9/30/2014	Facility Upgrade P.O. #4100066423
PTC Fuller Ramsey Demo	\$	176,124.87	4/20/2015	Demolition complete P.O. #4100068801
PTC Env. Testing Manns Choice	\$	-	2/19/2015	environmental testing
PTC Env Testing Everett	\$	-	2/19/2015	environmental inspection Building demolition P.O. #4100071417
PTC W.W. Engine Bldg Demo	\$	327,625.81	4/8/2015	
PTC New Baltimore Road Demo	\$	51,142.29	4/20/2015	building demolition P.O. #4100071715 P.O. #4100080364
PTC DemoHomes 382,388,610,9844	\$	149,465.60	12/4/2015	P.O. #4100083536
PTC Sideling Tower	\$	11,925.76	9/24/2015	PO #4100082987
PTC Material Testing Lab	\$	542,945.98	10/6/2015	Demo site, set headwall rock line embankments
PTC Headwall & Erosion	\$	28,422.58	2/28/2015	P.O. #4100070867 Downed tree removal MP 301-324.7, East & West Bound P.O. #4100068166
PTC Downed Tree Removal	\$	59,891.22		
PTC Valley Forge Tree Clearing	\$	107,248.73	2/23/2015	tree clearing P.O. #4100069653 P.O. #4100071612
PTC Video Concrete Swale	\$	3,130.80	4/16/2015	
PTC Earthn Berm Plantings	\$	64,036.63	7/21/2015	Landscaping P.O. #4100080926
PTC Rain Garden Blue Bell, PA	\$	-	7/15/2015	
PTC Concrete Swale Repairs	\$	115,229.93	8/9/2015	Segmental block retaining wall P.O. #4100081831
PTC Teleford Demolitions	\$	203,721.41	4/16/2015	P.O. #4100071614

PTC South Mountain Tower	\$	-	5/20/2015	
PTC Palmerton Towers	\$	-	5/13/2015	
PTC Quakertown Milling&Paving	\$	55,728.03	8/24/2015	Quakertown Maint. Yard Milling & Paving PO #4100081883 P.O. #4100082914
PTC Poconos Truck Wash	\$	1,110,464.11	12/4/2015	
PTC Lehigh Tunnel Fire Supres	\$	396,027.46	9/21/2015	P.O. #4100082861 Install new 6" fire main piping PO #4100082916
PTC Pocono Truck Wash Plumbing	\$	442,665.68	9/7/2015	
JuniataValley HS Door Hardware	\$	25,604.07	1/15/2015	Install new door hardware P.O. #001400010 Interior Renovations P.O. #15000349
CAIU Interior Renovations	\$	40,541.47	2/18/2015	
York Cty Sidewalk Replacement	\$	18,308.13	3/26/2015	P.O. #112097 Construct 2 new dugouts, chain line fence and painting equipment discount 50%
Middletown Oak Hills Dugouts	\$	38,554.56	3/30/2015	
York Cty Sheriff's Dept Carpet	\$	23,369.54	4/15/2015	Carpet replacment P.O. #112455
BOM Life Safety	\$	445,721.48	4/30/2015	Remove & Replace Roof/Misc. Repairs P.O. #028826.00
Dixon University Roof Repairs	\$	91,921.67	5/12/2015	
Hoffer Park Tree Limbing	\$	12,076.88	5/4/2015	
Erin Courts Exterior Painting	\$	1,491.77	5/8/2015	exterior prep and paint P.O. #15002849
East Hanover ES Pressure Tank	\$	36,682.17	5/21/2015	P.O. #15002850
Londonderry ES Pressure Tank	\$	30,314.83	5/21/2015	replace rubber floor tiles p.o. #0000075553
Lancaster Prison Floor Tile	\$	8,243.79	5/22/2015	
Middletown Compliance Upgrades	\$	34,452.00	5/31/2015	Design & Engineering P.O. # Structural repairs in gym P.O. #16000032
Steel-High ES Structural Reps	\$	99,240.27	7/30/2015	P.O. #030945.00
Dover HS Windows	\$	477,196.99	7/2/2015	
Kunkle Elem. Paving Repairs	\$	262,190.04	7/9/2015	
Lower Dauphin HS Library Walls	\$	14,638.64	7/1/2015	Install modular classroom
CAIU Modular Classroom	\$	66,084.03	7/7/2015	Supply and install bunks in cells P.O. #0000076132
Lancaster Prison Bunk Install	\$	102,263.48	7/13/2015	P.O. #16000524
Lower Dauphin HS Water Pit Lid	\$	8,850.02	7/14/2015	P.O. #16000608
S, Hanover ES Parking Spaces	\$	19,818.84	7/14/2015	P.O. #16000611
S Hanover ES Concrete Steps	\$	6,744.88	7/14/2015	

S. Hanover ES Drain Boxes	\$	14,420.73	7/14/2015	P.O. #16000528
Steel High HS Sewer Pipe	\$	18,964.00	7/29/2015	
Lancaster Prison (1) Window	\$	6,297.45	8/13/2015	one (1) window prototype P.O. # 0000076366
Lancaster Prison-Wicket Doors	\$	24,747.56	8/25/2015	PO #0000076539 50% Equipment discount PO #90014038
Penn Manor SD Baseball Dugout	\$	91,176.36	12/27/2015	VCT tile & cove base in commitment area P.O. #0000077160
Lancaster Prison VCT	\$	4,428.41	11/16/2015	
Hamiltonban Township Roof Leak	\$	4,270.01	11/16/2015	
Lanc Prison Metal Detector	\$	2,447.84		PO #0000077600
Lanc Prison C-Main Shower Repl	\$	52,968.76		replace floor drains, install epoxy floor coating, install new shower partitions Po #0000077713
Lebanon Correctional Facility	\$	41,274.13	3/26/2015	Install new boiler P.O. #52723 Pipe & Duct Insulation Install P.O. #15000823
Kunkle ES Pipe & Duct Install	\$	14,142.50	7/9/2015	HVAC Upgrades - blower coil units P.O. #0000076274
Lancaster Prison Blower Coil	\$	365,957.31	9/15/2015	po #4100087390
PTC Turtle Mltigation	\$	81,538.13	2/14/2016	
PTC Valley Forge Tower	\$	9,737.93	3/15/2016	tower bolt retightening po #4100089343
Lebanon Correctional Roof TPO	\$	204,492.54	1/19/2016	po #54134 po #16000216
CAIU HR Suite Remodel	\$	19,069.92	1/20/2016	Culvert Pipe Engineering Phase I po #
CAIU Culvert Pipe Engineering	\$	7,405.69	3/21/2016	
LancasterCty Prison G-2Ceiling	\$	18,835.91	2/19/2016	
Lancaster Prison Doors	\$	32,505.00	3/16/2016	door replacement po #0000078788 kitchen repairs po #0000078789
Lancaster Prison Kitchen Rep	\$	43,924.65	3/16/2016	install 245 wall mounted bunks po #0000078810
Lancaster Prison Bunk Install	\$	123,579.50	3/16/2016	Install flooring at adult probation po #117135
York Cty CH Adult Probation	\$	46,264.79	3/15/2016	Tile replacement at LL Control Room PO #117136
York Cty LL Control Room Tile	\$	5,334.81	3/16/2016	
Mill Street Renovations	\$	198,748.86		

## Proposal Signature

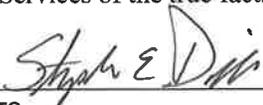
**Proposer's Representations and Authorizations.** Proposer by signing on the signature page and submitting its proposal understands, represents, acknowledges and certifies that:

- a. All of the Proposer's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Commonwealth shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.
- b. The Proposer has arrived at their Adjustment Factors in its proposal independently and without consultation, communication, or agreement with any other Proposer or potential Proposer.
- c. The Proposer has not disclosed their Adjustment Factors to any other firm or person who is a Proposer or potential Proposer for this RFP, and the Proposer shall not disclose any of these items on or before the proposal submission deadline specified in the Calendar of Events of this RFP.
- d. The Proposer has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
- e. The Proposer makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- f. To the best knowledge of the person signing the proposal for the Proposer, the Proposer, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Proposer has disclosed in its proposal.
- g. To the best of the knowledge of the person signing the proposal for the Proposer and except as the Proposer has otherwise disclosed in its proposal, the Proposer has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Proposer that is owed to the Commonwealth.
- h. The Proposer is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Proposer

cannot so certify, then it shall submit along with its proposal a written explanation of why it cannot make such certification.

- i. The Proposer has not made, under separate contract with the Issuing Office, any recommendations to the Issuing Office concerning the need for the services described in its proposal or the specifications for the services described in the proposal.
- j. Each Proposer, by submitting its proposal, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Proposer's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.
- k. Proposer will maintain all commitments made in the Small Businesses and/or Small Diverse Businesses Participation Submittal at the time of proposal submittal unless a change in the commitment is approved by the BDISBO.
- l. Until the selected Proposer receives a fully executed and approved written contract from the Issuing Office, there is no legal and valid contract, in law or in equity, and the Proposer shall not begin to perform.
- m. Proposer acknowledges that they have read and understood all Bulletins issued on the Department's web site for this Job Order Contracting Services contract.

I am authorized to sign this proposal on behalf of the Proposer and I agree and state that Lobar Associates, Inc. (Name of Firm) understands and acknowledges that the above representations (a through m) are material and important, and will be relied upon by the Department of General Services in awarding the contract for which this proposal is submitted. I understand and my firm understands that any misstatement shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.

  
\_\_\_\_\_  
Signature

Stephen E Diller  
\_\_\_\_\_  
Print Name Legibly

SR. V.P.  
\_\_\_\_\_  
Title

## **APPENDIX B**

### **NON-COLLUSION AFFIDAVIT**

#### **INSTRUCTIONS FOR NONCOLLUSION AFFIDAVIT**

1. This Noncollusion Affidavit is material to any contract awarded pursuant to this proposal. According to §4507 of the Commonwealth Procurement Code, 62 Pa. C.S. §4507, governmental agencies may require Noncollusion Affidavits to be submitted with proposals.
2. This Noncollusion Affidavit must be executed by the member, officer, or employee of the Proposer who makes the final decision on prices and the amount quoted in the proposal.
3. Bid rigging and other efforts to restrain competition, and the making of false sworn statements in connection with the submission of proposals are unlawful and may be subject to criminal prosecution. The person who signs the affidavit should examine it carefully before signing and assure himself or herself that each statement is true and accurate, making diligent inquiry, as necessary, of all other persons employed by or associated with the Proposer with responsibilities for the preparation, approval or submission of the proposal.
4. In the case of a proposal submitted by a joint venture, each party to the venture must be identified in the proposal documents and an affidavit must be submitted separately on behalf of each party to the joint venture.
5. The term “complementary proposal” as used in the affidavit has the meaning commonly associated with that term in the proposal process, and includes the knowing submission of proposals higher than the proposal of another firm, any intentionally high or noncompetitive proposal, and any other form of proposal submitted for the purpose of giving a false appearance of competition.
6. Failure to submit a Noncollusion affidavit with the Proposal in compliance with these instructions may result in disqualification of the proposal.

**NONCOLLUSION AFFIDAVIT**

DGS Project Number: DGS A-2016-0001-  
JOC-CEN-K-1

State of Pennsylvania \_\_\_\_\_;

County of York \_\_\_\_\_; s.s.

I state that I am the Executive VP (Title) of Lobar Associates, Inc. (Name of Firm) and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the Adjustment Factors of this proposal.

I state that:

1. The Adjustment Factors of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, proposer, or potential proposer.
2. The Adjustment Factors have not been disclosed to any other firm or person who is a proposer or potential proposer, and they will not be disclosed before the proposal submission date.
3. No attempt has been made or will be made to induce any firm or person to refrain from proposing on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
4. The proposal of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
5. Lobar Associates, Inc. (Name of Firm) its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to proposing and/or bidding on any public contract, except as follows:  
\_\_\_\_\_

**I state that Lobar Associates, Inc. (Name of Firm) understands and acknowledges that the above representations are material and important, and will be relied upon by the Department of General Services in awarding the contract(s) for which this proposal is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.**

*Stephen Diller*  
(Signature)

Stephen Diller  
(Signatory's Printed Name)

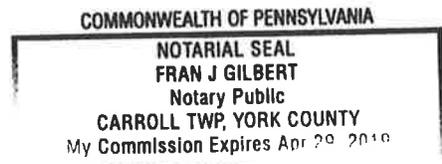
Executive Vice President  
(Signatory's Title)

SWORN TO AND SUBSCRIBED  
BEFORE ME THIS 26 DAY OF

April, 2016.

*Fran J Gilbert*  
Notary Public

My Commission Expires  
4/29/19



**APPENDIX K**  
**COSTARS PROGRAM ELECTION TO PARTICIPATE**

**If awarded a Contract, our firm agrees to sell the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to registered COSTARS Members who elect to participate in the contract. Our firm also agrees to pay the applicable Administrative Fee (\$1500 or \$500 for a Department of General Services Certified Small Business) at the beginning of each contract year and upon each contract renewal date.**

**Our firm also agrees to pay Gordian a 1% Contractor License Fee (License Fee) payable within five (5) days from the date the JOC Contractor receives payment from a COSTARS Member.**

**If you are asserting that your firm is a Department of General Services Certified Small Business, provide an active Department of General Services Small Business Certification.**

Lobar Associates, Inc.  
Corporate or Legal Entity Name

*Stephen Diller*      5-11-16  
Signature/Date

Stephen Diller, Executive Vice President  
Printed Name/Title

**End of Part 5**



COMMONWEALTH OF PENNSYLVANIA

**PUBLIC WORKS EMPLOYMENT VERIFICATION FORM**

Date 05/10/2016

Business or Organization Name (Employer) Lobar Associates, Inc

Address 4 Barlo Circle

City Dillsburg State Pa Zip Code 17019

Contractor  Subcontractor (check one)

Contracting Public Body Pa Department of General Services

Contract/Project No DGS A-2016-001-JOC-CEN-K-1 (General Construction)

Project Description RFP For Job Order Contracts

Project Location Central Region

As a contractor/subcontractor for the above referenced public works contract, I hereby affirm that as of the above date, our company is in compliance with the Public Works Employment Verification Act ('the Act') through utilization of the federal E-Verify Program (EVP) operated by the United States Department of Homeland Security. To the best of my/our knowledge, all employees hired post January 1, 2013 are authorized to work in the United States.

It is also agreed to that all public works contractors/subcontractors will utilize the federal EVP to verify the employment eligibility of each new hire within five (5) business days of the employee start date throughout the duration of the public works contract. Documentation confirming the use of the federal EVP upon each new hire shall be maintained in the event of an investigation or audit.

I, Steve Diller, authorized representative of the company above, attest that the information contained in this verification form is true and correct and understand that the submission of false or misleading information in connection with the above verification shall be subject to sanctions provided by law.

  
Authorized Representative Signature

Proposer: Lobar Associates, Inc.

## Appendix J

### COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	<u>1 . 1 5</u>	X 0.50	= <u>0 . 5 8</u>
2.	Adjustment Factor for Other Than Normal Working Hours	<u>0 . 7 0</u>	X 0.20	= <u>0 . 1 4</u>
3.	Adjustment Factor for Non Pre-priced Tasks	<u>1 . 0 4</u>	X 0.10	= <u>0 . 1 0</u>
4.	Adjustment Factor for Design Work	<u>1 . 0 0</u>	X 0.20	= <u>0 . 2 0</u>
5.	Add all the Total amounts in the right column.  <b>The Sum of these Total amounts on line 5 is the Final Proposed Price for Cost Submittal scoring purposes only.</b>			= <u>1 . 0 2</u>

***Notes To the Proposer:***

1. Specify lines 1 through 5 to two (2) decimal places. Use conventional rounding methodology (i.e., if the number in the 3<sup>rd</sup> decimal place is 0-4, the number in the 2<sup>nd</sup> decimal remains unchanged; if the number in the 3<sup>rd</sup> decimal place is 5-9, the number in the 2<sup>nd</sup> decimal is rounded upward).
2. ***The Other Than Normal Working Hours Adjustment Factors should be greater than or equal to the Normal Working Hours Adjustment Factors.***
3. ***The Non Pre-priced and Design Work Adjustment Factors must be greater than or equal to 1.0000.***

4. The weighted multipliers above are for the purpose of calculating a Final Proposed Price only. No assurances are made by the Commonwealth that work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Final Proposed Price is only used for the purpose of determining the lowest proposed price and calculating all Cost Submittal scores.
5. When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed.

**Liquidated Damages**

1. At the sole discretion of the Using Agency, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. If no Extensions of Time are granted, for each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, the amount per calendar day specified in following table, Schedule of Liquidated Damages, will be deducted from any money due the JOC Contractor, not as a penalty but as liquidated damages; provided however that due account shall be taken of any adjustment of the Job Order Completion Time as provided for elsewhere in this Contract.

<b>Job Order Price</b>	<b>Liquidated Damages</b>
\$0 to \$10,000	\$100/Day
\$10,001 to \$50,000	\$250/Day
Over \$50,000	\$500/Day

## SMALL DIVERSE BUSINESS (SDB) AND SMALL BUSINESS (SB) PARTICIPATION SUBMITTAL

**Project:** Job Order Contracting Services

**Proposer Firm:** Lobar Associates, Inc.

### PROPOSER INFORMATION:

Is your firm a DGS-Verified Small Diverse Business?  Yes  No (**MUST** check one)

(Proposer must include its "Notice of Small Business Self-Certification and Small Diverse Business Verification" indicating its diverse status to receive credit for proposing as a Small Diverse Business)

Is your firm a DGS-Self-Certified Small Business?  Yes  No (**MUST** check one)

(Proposer must include its "Notice of Small Self-Certification" to receive credit for proposing as a Small Business)

### SUBCONTRACTING INFORMATION:

#### Annual Percentage Commitment for SDB and SB Subcontracting Participation

After examination of the contract documents, which are made a part hereof as if fully set forth herein, the Proposer commits to the following annual percentages of the total cost of future Job Orders for Small Diverse Business and Small Business participation on this contract. In doing so, the Proposer understands the language in the RFP regarding the calculation of the percentages.

#### Small Diverse Business Subcontracting annual percentage commitment:

20 %                      Twenty Percent  
(Figure)                      (Written)

#### Small Business Subcontracting annual percentage commitment:

20 %                      Twenty Percent  
(Figure)                      (Written)

**Job Order Contracting  
Central Region - Gen. Constr.**

6/10/2016

**Summary**

**Lobar**

Pro Rated Cost Score	362.745	500.000
X multiplier	0.50	0.50
<b>Final Cost Score</b>	181.373	250.000

Pro Rated SDBSB Score	203.125	500.000
X multiplier	0.20	0.20
<b>Final SDBSB Score</b>	40.625	100.000

Pro Rated Tech Score	413.789	500.000
X multiplier	0.30	0.30
<b>Final Tech Score</b>	124.137	150.000

**Final Proposal Score**

**346.13**

**500.00**

<b>Overall Rank</b>	2	<b>1</b>
Cost Score Rank	2	<b>1</b>
Pts. Lost on Cost	68.627	0.000
SDBSB Score Rank	2	<b>1</b>
Pts. Lost on DB	59.375	0.000
Tech Score Rank	2	<b>1</b>
Pts. Lost on Tech	25.863	0.000
Cost for Scoring Purposes only	1.30	1.02
SDBSB Score	203.13	500.00