# Small Business, Small Diverse Business & Veteran Business Enterprise

APPLICATION GUIDE APRIL 2024



## CONTENTS

Small, Small Diverse & Veteran Business Enterprise Application	3
Before You Certify	3
Eligibility Requirements	3
Register as a Vendor with the Commonwealth	4
I'm Ready to Certify: Application Checklist	5
Completing the Application	6
Find Me	8
General Information	
Business Profile	
Ownership	15
Financial Information	
Certifications	
Application Checklist	
Submit Application	21
Resuming an Incomplete or In Process Application	22
Managing Your PRISM Account	25
Logging into PRISM	25
Users and Login Setup	25
Reset and Update Passwords	
Profile Administration	
Update Profile Information	
Update Address	
Review Certifications and Download Certificates	
Review Industry UNSPSC Codes	
Appendix	
Troublshooting	
Email Not Received	
Email Not Received - Subscribe (Opt-In)	
Non-Procurement Vendor IDs	
Definitions	
BDISBO ContactS	
Index	

## BEFORE YOU CERTIFY

#### ELIGIBILITY REOUIREMENTS Small Diverse Business<sup>1</sup> **Small Business** Veteran Business Enterprise<sup>1</sup> 1. For-profit, United States business 1. Small Business eligibility requirements 2. Independently owned 2. Current and valid third-party certification from: 3. Not dominant in its field of operation Woman-owned Veteran-owned 4. No more than 100 Full-Time Veteran Small Business Woman's Business Enterprise Equivalent (FTE) Employees 0 0 National Council (WBENC) Certification (VetCert)<sup>2</sup> 5. May not exceed three-year average gross revenues of \$47 Million Unified Certification Program (UCP) Disability:IN (Service-Disabled 0 0 (effective 1/1/2024) (Any state; this links to the PA UCP) Veteran only) **US Small Business Administration** (See below for expanded definitions) 0 (SBA) 8(a) Program Minority-owned **National Minority Supplier** 0 **Development Council (NMSDC)** Unified Certification Program (UCP) 0 (Any state; this links to the PA UCP) **US Small Business Administration** 0 (SBA) 8(a) Program LGBTQ+-owned National LGBT Chamber of 0 Commerce (NGLCC) **Disability-owned DisabilityIN** 0 Service-Disabled Veteran-owned Veteran Small Business 0 Certification (VetCert) (Service-Disabled Veteran only) **DisabilityIN** 0 <sup>1</sup> SBA Woman-Owned Small Business (WOSB) and Economically Disadvantaged Woman-Owned Small Business (EDWOSB), National Association of Women Business Owners (NAWBO), and National Veteran-Owned Business Association (NaVOBA) are

not accepted for verification at this time. SDVOSB only

## Dominance:

A business dominant in its field of operation is one that exercises control or major influence in its industry.

## Independence:

Factors that determine independent ownership include the date the business was established together with its relationship with other firms in terms of operational and managerial control, personnel, facilities, equipment, financial support, exclusive dealings, and the extent to which resources are shared with other firms. A business that is a subsidiary of another business or is owned principally by another business entity or by a trust (including an employee stock ownership plan) does not meet this requirement. However, if a parent or holding company, established for tax, capitalization, or other purposes consistent with industry practice, in turn owns and controls an operating subsidiary, the subsidiary may be considered independently owned if it otherwise meets all small business eligibility requirements. In this situation, the individual owners and controllers of the parent or holding company are deemed to control the subsidiary through the parent or holding company.

## **FTE Employees:**

FTE Employees is calculated over the duration of the **12-MONTH (52-WEEK) TAX YEAR** using the formula below. A tax year that follows the calendar year refers to the 12 consecutive months beginning Jan. 1 and ending Dec. 31. A fiscal year is any period of 12 consecutive months that ends on any day of any month, except for the last day of December.

The most recently completed tax year will be used to determine Small Business eligibility. For new businesses established during the current tax year in progress, the FTE Employee value will be calculated from the date the business was established through the date the Small Business application was submitted.

<u>All Hours Worked by All Employees</u> Total Hours in a Full Time Schedule

## REGISTER AS A VENDOR WITH THE COMMONWEALTH

Skip this if you've already completed your Commonwealth Vendor Registration and obtained as 6-digit SAP number (Vendor ID) beginning with 1 - 5. See Non-Procurement Vendor IDs in the <u>Troubleshooting</u> section of this guide if you have an SAP number beginning with 6, 7, or 8. Non-Procurement vendors cannot self-certify for Small Business or verify as a Small Diverse Business or Veteran Business Enterprise.

- 1. Go to the PA Supplier Portal at <u>www.pasupplierportal.state.pa.us</u>.
- 2. Click on Supplier Registration and follow the instructions. View the <u>Vendor Registration Guide</u> for additional instructions.
- 3. If you get a message "Vendor exists in the system. Please enter Vendor number", visit the Supplier Lookup to find your 6digit SAP number at <a href="https://b2b.ies.pa.gov/apps/vendor\_lookup/index.html">https://b2b.ies.pa.gov/apps/vendor\_lookup/index.html</a>)

Vendor exists in the system. Please enter Vendor number
Vendor Number:
Next

*IMPORTANT:* An EIN is required to register on the PA Supplier Portal. To acquire an EIN, visit <u>https://www.irs.gov/businesses/small-businesses-self-employed/how-to-apply-for-an-ein</u>. The PA Supplier Portal registration includes a "real time" validation that includes the IRS website. Please be aware that it can take anywhere from 7 days up to a month before a newly acquired EIN can be validated. Registrants are directed to wait at least one week (7-10 business days) from the date the IRS provided the EIN before attempting to register in the PA Supplier Portal.

If after two (2) complete weeks from the date of the IRS provided EIN, the registration is still not flowing automatically through the process, the registrant should submit an IRS W9 form or a copy of the actual IRS Letter 147C to <u>ra-psc\_supplier\_requests@pa.gov</u> or 717-214-0140 (fax) along with an explanation that the PA Supplier Portal registration is not allowing them through step 3. Include a screen shot of the IRS error message.

## I'M READY TO CERTIFY MY SMALL BUSINESS

## CHECKLIST

All application types:

- ✓ Company EIN/Tax ID Number
- ✓ <u>6-Digit Procurement SAP #/Vendor ID</u>
- ✓ <u>Full-Time Equivalent Employees</u>
- ✓ <u>Three most recently filed federal income tax returns</u>

If also applying for Small Diverse Business:

- Proof of valid third-party certification (if you do not already have a valid third-party certification, apply for one with one of our partners)
- Proof of gender or race/ethnicity (if minority or woman-owned status not specified on third-party certificate or profile)

If also applying for Veteran Business Enterprise:

Proof of valid third-party certification (if you do not already have a valid third-party certification, apply for one with one of our partners)

## COMPLETING THE APPLICATION

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Click Self-Certify or Recertify as a Small and/or Small Diverse Business (DO NOT LOG IN)



### 3. Click Start Application > Start Application

- a. Who does this?
  - i. Companies renewing their Small/Small Diverse/Veteran Business
  - ii. Companies self-certifying for the first time as Small Business, Small/Small Diverse Business, and/or Small/Veteran Business
  - iii. Companies already self-certified as Small Business wishing to add a Small Diverse Business or Veteran Business Enterprise verification



4. See <u>Resuming an Incomplete or In Process Application</u> if returning to continue an incomplete application

## FIND ME

- 5. Enter the company's Tax ID Number (no spaces or dashes) and 6-digit Vendor ID > Find Me
  - a. Go to www.supplierportal.state.pa.us > Supplier Registration if you do not have a Vendor ID
  - b. Go to https://b2b.ies.pa.gov/apps/vendor lookup/index.html (Instructions) if you don't know your vendor ID
    - i. NOTE: Non-Procurement Vendor IDs cannot self-certify as Small Business
      - 1. Begin with 6, 7, or 8
      - 2. Go to Non-Procurement Vendor IDs in Troubleshooting section
  - c. **NOTE:** Access to PRISM may be unavailable from July 1 July 2 each year due to the blackout period for the commonwealth's regularly scheduled fiscal year end close process

Find Me		
Please enter your company's Tax Identificatio Federal Employer ID # or TIN (Tax ID#): * [	on Number (TIN) <u>and</u> your PA Vendor Nu	mber:
PA Vendor Number or SAP #:*	Find Me	
<< Back		

- 6. Check all the options that apply > Continue
  - a. **SB** if (checked by default)
    - i. Your company wishes to self-certify or recertify as a Small Business
    - ii. SB certification required for all certification or verification types
  - b. SDB if
    - i. Your company holds a current certification through one of the approved SDB third parties **AND**
    - ii. You wish to self-certify or recertify as Small Business (SB) and verify as a Small Diverse Business (SDB)
  - c. VBE if
    - i. Your company holds a current certification through one of the approved VBE third parties AND
    - ii. You wish to self-certify or recertify as Small Business (SB) <u>and</u> verify as a Veteran Business Enterprise (VBE)

Find Me			
Please enter your company's Tax Identification Number Federal Employer ID # or TIN (Tax ID#): * 98765432	er (TIN) <u>and</u> your PA Vendo 21	r Number:	
PA Vendor Number or SAP #: * 123456	Find N	Ле	
Welcome, XYZ ENTERPRISES			
We have located your company's profile, please see b	elow section to apply for the	e appropriate BDISBO certif	ications, <u>if you qualify</u>
Select All That Apply			
Certification	Are you Certified?	Due for Renewal?	Apply/Re-apply?
SB (Small Business) 😮	No Requ	uired (checkēd by defaul	t) 🔶 🗹
SDB (Small Diverse Business) 🛿	No Optional	(check to vērify as SDB	or
VBE (Veteran Business Enterprise) 🕜	VBE; <sup>No</sup> through	must be actively certifient of an approved third-part	ed V
<< Back			Continue

- d. Already certified Small Businesses will be given the option to select applications for SDB and/or VBE if they are not verified as one or the other
  - i. Check SDB and/or VBE > **Continue** if you wish to add a verification for Small Diverse Business or Veteran Business Enterprise (*you will skip steps 7 12 below*)
- e. For applicants renewing during 30-day renewal period, company's current designations will be preselected
  - i. EXAMPLE: If currently verified as SDB, the SB and SDB options will be grayed out/preselected
    - ii. Please select additional options if they apply
      - 1. EXAMPLE: If currently SDB but wish to renew as SDB/VBE, check VBE in addition to the preselected/grayed out SB and SDB

Find Me			
Please enter your company's Tax Identification Numbe Federal Employer ID # or TIN (Tax ID#): * 98765432	er (TIN) <u>and</u> your PA Vendor 21	r Number:	
PA Vendor Number or SAP #: * 123456	Find N	ſe	
Welcome, XYZ ENTERPRISES			
We have located your company's profile, please see b	elow section to apply for the	e appropriate BDISBO certif	ications, <u>if you qualify</u>
Select All That Apply			
Certification	Are you Certified?	Due for Renewal?	Apply/Re-apply?
SB (Small Business) 🛛	Yes	No (7/1/2022)	
SDB (Small Diverse Business) 🔽	No		
VBE (Veteran Business Enterprise) 🛛	No		
<< Back			Continu
	Ļ		
Page 1 of 12	•		
Completing the Small Business, Small Dir To self-certify and participate as a Small Busin • Must be a for-profit, United States busin • Must be independently owned • May not be dominant in its field of opera • May not employ more than 100 full-time • May not exceed three-year average grow	verse Business, and/or Veteness (SB), a business must mea ess tions equivalent employees ss revenues of \$38.5 Million	ran Business Enterprise ap	plication ments:
<ul> <li>Small Diverse Businesses (SDB) certification</li> <li>The Department of General Services accepts a</li> <li>Unified Certification Program (UCP)*</li> <li>Woman's Business Enterprise National</li> <li>National Minority Supplier Development</li> <li>United States Small Business Administration</li> <li>Vets First Verification Program (Service- Disability:IN</li> <li>National LGBT Chamber of Commerce</li> </ul>	n is a two-year certification which approved third-party certification Council (WBENC) Council (NMSDC) ation (SBA) 8(a) Program * .Disabled Veteran only) (NGLCC)	h requires biannual renewal. s from any of the following enti	ties:
Veteran Business Enterprise (VBE) certificat The Department of General Services accepts a • Vets First Verification Program • Disability:IN (Service-Disabled Veteran o	ion is a two-year certification whapproved third-party certification or Disabled Veteran only)	nich requires biannual renewal. Is from any of the following enti	ities:
*These are diverse business certifications which are accept proof of ethnicity and/or gender must be submitted at time r	ted for Minority Business Enterprise (MB	8E) and Woman Business Enterprise (V	VBE) only. Additional

To quit this process entirely, close your browser.

<< Back

Continue >>

## 7. Enter a valid email address > Send > Continue

- a. PRiSM will forward the unique application ID to re-enter an incomplete application from the initial start page at any time by clicking on **Complete a Started Application**
- b. SAVE THIS EMAIL

Page 2 of 12	Your Application ID: <u>Email</u>
Congratulations	
Congratulations! You have officially begun your <b>SB</b> certification proces	S.
Your Application ID is <b>the second second second</b> . Your application ID is re it. Take a moment and email it to yourself.	equired to make any changes to your application before you submit
Send Application ID: Email Address: * jjdoe@myemail.com	-required*
<< Back	Continue >>

## GENERAL INFORMATION

- 8. Enter your general contact information
  - a. The Legal Name, DBA Name, Business Phone, Business Fax, Website, and Email address will be pulled directly from the company's vendor registration and cannot be edited (grayed out)
    - i. If any of the information is incorrect, log into your vendor registration at

www.pasupplierportal.state.pa.us > Log On to update

- ii. For questions or assistance to update your vendor registration
  - 1. Visit <u>www.dgs.pa.gov</u> > Businesses > Materials & Services Procurement > Supplier Service Center > PA SUPPLIER Administrative Support
  - 2. Contact the PA Supplier Portal service center at <u>ra-pscsrmportal@pa.gov</u> (preferred) or 877-735-7363, option 1

b. Enter Mailing Address (optional) and Primary Contact Name (required) > Continue

Page 3 of 12		Yo	our Application ID:	Email
	SB Certificati	ion Application		
General Information				
Legal Name of Applicant Business:	Company Name 1			
"Doing Business As" name, If any:	Company Name 2			
Street Address:	Test Street			
City:	Philadelphia	State:	Select One	Ŧ
ZIP:	999999	County:	Select One 🔻	
Mailing Address, if different (P.O.Box allowed):				
City:		State:	PENNSYLVANIA	¥
ZIP: [Editable]		County:	Select One 🔻	
Business Telephone:	9999999999	Business Fax:	9999999999	
Website:		Email:	moyo@emslab.com	
Primary Contact Name:*	[Editable]			
If your information is incorrect, you will need to l	og into the <u>PA Supplier Portal</u> to correct.			
<< Back				Continue >>

- c. Check *Yes* or *No* for each question > **Continue**
- For the final question, "Has your company filed a federal income tax return or an Application for Automatic Extension of Time to File within the last three years?", select Yes if the company has, within the last three tax years, filed a federal income tax return or an extension to file a return, or No if the company is newly established,

Page 4 of 12 Your Application ID:	Email
SB Certification Application	
General Information (Continued)	
Is your business a US business? • (A US business is a business headquartered in the United States of America.)	⊙ Yes ⊙ No
Is your business independently owned? • (To be independently owned, the business may not be owned or controlled by any other business. A branch location or a division of a corporation is not an independently-owned business.)	O Yes O No
Is your business a subsidiary of another company? * (A subsidiary is a company for which a majority of the voting stock is owned by a holding company. If you select Yes, BDISBO may request additional information to verify your parent company and all its other subsidiaries together meet the eligibility requirements for the program. If the information is not received, your self-certification may be withdrawn.)	O Yes O No
Does your business exercise influence or major control within its industry? *	O Yes O No
Has your company filed a federal tax return or an Application for Automatic Extension of Time to File within the last three years? • (If you select No, BDISBO may request additional information. If the information is not received, your self-certification may be withdrawn.)	O Yes O No
<< Back	Continue >>

has done no business, or has not and will not file a return or extension to file a return for any of the last three tax years

## **BUSINESS PROFILE**

9. Enter information on the company's structure and ownership > Continue

Page 5 of 12			Your Application ID:	Email
	SB Certi	fication Application		
Business Profile				
Legal Form of the Business: *	Select One 🔻			
Race: *	Select One 🔻	Gender: *	Select One	T
Date Established: *				
	Date Established is required			
Previous Business Name:				
<< Back				Continue >>

## 10. Business Activity

- a. Select a business type for the company and codes to identify the company's supplies and services > Continue
  - i. Select the main area (primary business activity) in which the applicant business provides materials or service(s) (see following page)
    - 1. The primary business activity must be supported by/relevant to the selected Industry Codes (see next section for Industry Codes)

Page 6 of 12	Your Application	ID: <u>Email</u>
SB Co	ertification Application	
Business Profile		
Select the main area in which the applicant business provides materials or service(s): *	Select One	<b>I</b>
Industry Information		
Industry Type an Industry code Code: *		▼ Add Code
The United Nations Standard Products and Services Codes (UNSPSC codes) are used by the Commonwealth of Pennsylvania buyers and others to quickly and accurately search our database for firms in providing specific goods and services. To add or update the UNSPSC codes for your business, type the number or keyword in the field provided and select the Add Code Button. The description will be populated automatically.		
Industry Code	Description	Delete
<< Back		Continue >>

<b>Business Activity</b>	Definition
Procurement Services	Includes all labor and time expended for professional or general services, such as training, healthcare, environmental remediation, and consulting. Excludes all services and labor associated with Construction, Building Design and/or Information Technology.
Procurement Goods	Includes goods, supplies, materials, equipment, and/or environmental remediation supplies. Excludes the purchase of services, real property, IT computers, peripherals and hardware.
Information Technology	Includes all goods and services associated with the design, development, installation, and implementation of information systems and applications including computers, peripherals and/or hardware as well as project management and IT consulting.
Building Design Services	Includes architectural and engineering services in connection with the design or planning of buildings and the space within the site surrounding the buildings.

## Construction\*

Includes the labor and supplies necessary to build, alter, repair, improve, or demolish any structure, building or public improvement.

\*Not available for selection. Select Construction Contractor, Construction Stocking Supplier, or Construction Non-Stocking Supplier, as applicable

Construction Contractor	Provides construction labor and/or services and may provide goods or materials associated with that construction labor or service.
Construction Stocking Supplier	Stocking Suppliers own, operate, or maintain a store, warehouse, or other establishment, in which the materials, supplies, articles or equipment are bought, kept in stock, and regularly sold or leased to the public in the usual course of business.
Construction Non-Stocking Supplier	Non-Stocking Suppliers do not carry inventory, but order materials from a manufacturer, manufacturer's representative, or a stocking supplier.

## 11. Industry Codes

<< Back

- a. Enter up to 100 a UNSPSC codes or a description of a supply or service > select a code > Add Code
  - i. Repeat for each supply or service
    - 1. Supply Codes begin 1 6 and 95; Service Codes begin 7 94
  - ii. To find applicable codes
    - 1. Visit <u>www.unspsc.org</u>
    - 2. Download a complete code list in Excel format at <u>www.dgs.pa.gov</u> > Businesses > Small Diverse Business Program > Locate Small & Small Diverse Businesses
    - 3. Note that this application uses only UNSPSC *class* codes (ending in 00)
- b. If also applying as SDB or VBE, the selected codes will be reviewed and adjusted to correspond with the NAICS and UNSPSC codes assigned through the third-party certifier(s)
  - i. SDB and VBE verifications will only include associated codes for supplies and services as represented on or through your third party certification
  - ii. Contact your third-party certifier for additional codes if your full line of services or supplies is not represented by the codes provided
  - iii. This may impact the selected primary business activity

	SB Certification	n Application	
В	Business Profile		
Sele	elect the main area in which the applicant siness provides materials or service(s): *	Select One 🔻	]
Ind	dustry Information		
Ind Ind Cod	dustry Information dustry Type an Industry code vde: *		▼ Add
Ind Cod The oth	dustry Information dustry ode: * Type an Industry code velocity to a construct of the second services of the second services of the second	ides) are used by the Commonwealth of I ling specific goods and services. To add o e	Add Pennsylvania buyers or update the UNSPS description will be
Ind Ind Cod The oth	dustry Information dustry dust	ides) are used by the Commonwealth of I ding specific goods and services. To add o Belete	Add Pennsylvania buyers or update the UNSPS description will be
Ind Ind Cod The oth	dustry Information dustry dustry rype an Industry code dustry de: *  De United Nations Standard Products and Services Codes (UNSPSC of hers to quickly and accurately search our database for firms in prov  Description Eating and drinking establishments	ides) are used by the Commonwealth of I ding specific goods and services. To add o Delete Delete	Add Pennsylvania buyers or update the UNSPS description will be
Ind Ind Cod The oth	dustry Information         dustry ode: *         Type an Industry code         the United Nations Standard Products and Services Codes (UNSPSC of thems to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly and accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately search our database for firms in providers to quickly accurately accurately search our database for firms in providers to quickly accurately ac	ides) are used by the Commonwealth of f ding specific goods and services. To add pelete Delete Delete	Add Pennsylvania buyers or update the UNSPS description will be Delete

## 12. Check the county(-ies) in which the company prefers to do business > Continue

Page 7 of 12	Your Application ID:	
		Email
SB Certification Application		
Business Profile		
Market Area		
Use the drop down to indicate which counties in the Commonwealth of Pennsylvania your	firm is able to perform work.	
Market Area: * Select One 👻		
<< Back		Continue >>

## OWNERSHIP

## 13. Enter information on the company's ownership > Continue

a. The % of Ownership must add up to 100% in total

		Page 8 of 12	2				Your App	lication ID:	
									Email
					SB Cert	tification Applica	tion		
		Business C	wnership						
		Owners							
		List all individua	ls and entities	with any ownershi	p interest and	d provide the followi	ng information for e	ach:	
		Add Owner							*- required
		Name: *							
		Address 1:*							
		City: *				State: *	Select Or	ie	•
		ZIP: *				% of Ownership: *	- Salast Or		_
		# of Shares:	Select One	7		Gender: *	Select Or	ie	• •
		Ethnicity.	001001 0110			Gender.			
							Sele	ct "N/A"	Save
							unk	nown or r	not
		Owners Inf	ormation				арр	licable	
	↓ I								
0		Name &	Address	% of Ow	nership	Ethnicity	Gender	#of Shares	Class
Owners Infori	mation	Have the owner	ship interests o	changed in the last	year? If YES,	, please explain:		1	
Name & Address	% of Ownership	<< Back							Continue >>
123 Main Sreet	51.00%							Delete	
Doe, Lynne 123 Main Street	26.00%	White Ar	nerican	I do not wish t	o Disclose	0	Not Applicable	Edit Delete	
Doe, John 123 Main Street	23.00%	White Ar	nerican	Male		0	Not Applicable	Edit Delete	
Have the ownership	interests changed	l in the last yea	r? If YES, ple	ase explain:					

## FINANCIAL INFORMATION

- 14. For the last three most recently filed tax years:
  - a. Enter the company's gross revenues as reported on line 1a (Gross receipts or sales) of the federal income tax return filed for the company > Save
    - i. If an extension has been filed for the most recent tax year
      - 1. Enter the estimated gross receipts or sales for the return being filed on extension on the on the bottom half of the form and the date the return is expected to be filed
      - 2. Submit the gross revenues for the three most recently filed returns
      - 3. **Example:** If an extension has been filed for the 2022 federal income tax return, submit the *Gross* receipts or sales reported for 2020, 2021, and 2022 and enter the estimated gross receipts and anticipated filing date for 2020 into the appropriate fields toward the bottom of the form
    - ii. Copies of Page 1 of the federal income tax returns which report *Gross sales and receipts* on line 1 or 1a and/or, if applicable, *Form 7004* or *4868, Application for Automatic Extension of Time to File* will be required to be submitted on the APPLICATION CHECKLIST page which appears later in the application
  - b. Enter the Full-Time Employee Equivalent (FTE) Employee value for the tax year into the Employee Full Time field
    - i. FTE Employees can be calculated over the span of the 12-month (52-week) tax year using formula below
    - ii. A tax year is defined as 12-month span covered by a federal income tax return
      - 1. A calendar tax year refers to the 12 consecutive months beginning Jan. 1 and ending Dec. 31

- 2. A fiscal tax year is any period of 12 consecutive months that ends on any day of any month, except for the last day of December
- 3. The most recently completed tax year will be used to determine Small Business eligibility
- iii. Formula

## All Hours Worked by All Employees During the Tax Year

Total Hours in a Full Time Schedule for the Duration of the Tax Year

- c. For newly established companies:
  - i. Established during current year
    - 1. Enter anticipated gross receipts into the *Receipts* field for the current in-progress year
    - 2. Enter the FTE Employee value into the *Employee Full Time* field for the current in-progress year spanning from the date the business was established through the date the Small Business application is being submitted
  - ii. Established during previous tax year but no return or tax extension has been or will be filed
    - 1. Enter gross receipts into the *Receipts* field for the most recently completed tax year (may be \$0)
    - 2. Enter the FTE Employee value into the *Employee Full Time* field for the most recently completed tax year beginning the date the business was established through the last date of the tax year
    - 3. Enter anticipated gross receipts and anticipated filing date into the *Estimated Gross Sales* and *Date of Filing* fields for the current in-progress year

	Page 9	of 12			Your Ap	oplication ID:	Email	
				SB Certification Appli	ation			
	Financi	Financial Information						
	Enter the guy years. Enter below if an	returns for the most r n of Time to File was s eted tax year.	recent three ubmitted. See					
	Add Fina	ncial Informatio	n				* -required	
	Year: *			Receipts: *				
	Employee	Full Time: *		Employee P	art Time:			
							Save	
	Year		Revenue Total	Ful	Time	Part Time		
ļ	If an Applica most recent Estimated G Date of filin	ation for Automatic : tax year. Contact Gross Sales: g:	: Extension of Time to F BDISBO at 717-783-31	ile was filed, enter estimat 19 or <u>RA-smallbusiness@p</u>	ed gross revenues a <u>a.gov</u> for a copy of	and the anticipated filin an extension letter.	ng date for the	
Year		Reve	enue Total	Full Time	Part Tin	ie – III	Continue >>	
)18		\$98754		3	1	<u>Edit</u>		
						<u>Delete</u> <u>Edit</u>		
)17		\$7527		3	0	Delete		

## CERTIFICATIONS

- 15. If you selected to apply for verification as an SDB and/or VBE, enter information on the third-party certification > **Save** Certification
  - a. Repeat for each third-party certification > Continue
  - b. See <u>Eligibility Requirements</u> of listing of accepted third parties

pennsylvani	a		A S				
Page 10 of 13	INTES			Your	Application ID:		<u>Email</u>
		SB a	and SDB Certificat	ion Application			
Certification	IS						
Jurisdiction : * Certification Type Certificate Numbe	r: *	elect One		Date of Issue: Expiration Dat	*	Save	e Certification
Certifying	Agency	Certificate Type	Certificate N	lumber Da	ate of Issue Ex	piration Dat	e Action
Certifying Agency Disability:IN	Certificate DOBE	Type Cert	ificate Number 9875	Date of Issue 08/01/201	Expiration Da	te Action 20 Edit	Continue >
nan's Business Enternrise	WBE		34578	07/27/201	9	Fdit	

- c. **OOPS!** If you checked SDB and/or VBE to verify as a Small Diverse Business and/or Veteran Business Enterprise in error (see step 5 above)
  - i. Option 1

National Council

- 1. Continue the application, entering anything on the Certification page
- 2. Upload a note on the *Certification Checklist* page (see next step) informing BDISBO that your company is self-certifying as a Small Business only
- 3. BDISBO will decline the Small Diverse Business/Veteran Business Enterprise verification during the review process
  - a. You will receive an automatic email at the time of denial
  - b. Denial will be for Small Diverse Business or Veteran Business Enterprise portion of the application only and *will not impact* your Small Business self-certification
- ii. Option 2
  - Contact BDISBO at <u>RA-gsbdisbocert@pa.gov</u> or 717-783-3119 to have the in-process application deleted
  - 2. Restart the application, check SB only (Step 5) to complete the Small Business application

Delete

## APPLICATION CHECKLIST

- 16. Federal income tax returns:
  - a. Load company's supporting federal income tax returns for the last three tax years by clicking Select File
    - i. This includes all federal income tax returns filed for the business regardless of business structure or return type
    - ii. Upload Page 1 of the income tax returns filed for the three most recent tax years (page 1 reports *Gross sales and receipts* on line 1 or 1a)
    - iii. Upload a copy of *Form 7004* or *4868, Application for Automatic Extension of Time to File* if an extension has been filed for the most recently completed tax year and the return is still in process
    - iv. Check N/A if
      - 1. No federal income tax returns or extensions have been filed for the company for any of the three most recent tax years (e.g. newly established business) OR
      - 2. You company Holds a current SB self-certification and
        - a. The SB self-certification is not within 30 days of expiration,
        - b. You are adding an SDB or VBE verification to your already existing SB self-certification, and
        - c. The three most recently filed returns were already submitted for review during the most recent SB self-certification or renewal

ENERGY OF DIVERSITY INCLUSION AND SHALL BUSINESS OPPORTUNITIES
Page 10 of 12 Your Application ID: NAeoojos37U%3d Email
SB Certification Application
Application Checklist
Tax Return Details: Scan or identify the following pages of your company's three most recent federal tax returns which will be required for verifying your annual gross sales. You may redact your federal tax identification number if desired. Only the first page of the return is needed.
<ul> <li>Page 1 of Federal form 1120 or 1120S, the U.S. Corporation Income Tax Return</li> <li>Page 1 of Federal form 1065, the US.S Return of Partnership Income</li> <li>Page 1 of Federal form 1040 schedule C, Profit of Loss from Business, Sole Proprietorship.</li> </ul>
If your company has not yet filed a federal tax return because you have filed an Application for Automatic Extension of Time to File, please contact BDISBO at 717-783-3119 OR RA-smallbusiness@pa.gov for a copy of an extension letter. This letter will be uploaded in place of the return to act as a temporary placeholder until the return is filed. At that time, page 1 of the return will be required or the Small Business certification will be withdrawn
Upload your previous three (3) years of Federal Tax Returns (see above for details):
There are many solutions available to reduce a file's size. They range from re-scanning your document with a decreased scan resolution and setting it to be in black and white to using software applications like Adobe Acrobat. Since everybody's computer is setup differently, we cannot provide a solution that will work for everybody. We suggest contacting a Computer Professional or searching on the internet to find the best solution for you.
<< Back

Page 11 of 13

Your Application ID:

Email

### **SDB and VBE Certification Application**

## Application Checklist

#### Tax Return Details:

Scan or identify the following pages of your company's three most recent federal tax returns which will be required for verifying your annual gross sales. You may redact your federal tax identification number if desired. Only the first page of the return is needed.

- Page 1 of Federal form 1120 or 1120S, the U.S. Corporation Income Tax Return
   Page 1 of Federal form 106S, the US.S Return of Partnership Income
- Page 1 of Federal form 1040 schedule C, Profit of Loss from Business, Sole Proprietorship.

If your company has not yet filed a federal tax return because you have filed an Application for Automatic Extension of Time to File, Form 4868 or Form 7004, please submit a copy of the filed extension form to act as a temporary placeholder until the return itself is filed. At that time, page 1 of the return will be required or the Small Business certification will be withdrawn.

If applying for verification as a Small Diverse Business, please provide supporting documentation as shown below:

Current Certificate	
3rd Party Certification	Required Documentation
Women's Business Enterprise National Council	
National Minority Supplier Development Council	Current Castificate
National Gay & Lesbian Chamber of Commerce	
Disability:IN	
Unified Certification Program (any state)	<ol> <li>Most current certification letter</li> <li>Copy of currently dated online DBE profile</li> <li>Proof of race, ethnicity, and/or gender</li> </ol>
U.S. Small Business Administration 8(a) Program	<ol> <li>Most current certification letter</li> <li>Proof of race, ethnicity, and/or gender</li> </ol>
Vets First Verification	1. Most current certification letter 2. Copy of currently dated online VOSB or SDVOSB profile
Examples of proof of gender are: Birth Certificate, Passpr Examples of proof of race or ethnicity are Naturalization	ort, Driver's License, Naturalization Papers, Tribal Cards, Military Records. Papers and Tribal Cards, Birth Certificates, Passports, and Military Records may

also be accepted as proof of race or ethnicity if noted. Other documentation showing how the owners hold themselves out to the community or showing recognition by other government entities may be considered on a case-by-case basis.

Up	load your previous	three (3) years of Federal Tax Returns (see above for details):	□ N/A	Select File
1	2018 88G tax return-	page 1.pdf		
1	2017 88G taxes page	91.pdf		
1	2018 page 1.pdf			
Up	load your Diversity	Certificates and Supporting Documentation (see above for details):	□ N/A	Select File
1	2019 WBENC.pdf			
There and se we car find th	are many solutions tting it to be in bla not provide a solut e best solution for	available to reduce a file's size. They range from re-scanning your document with ck and white to using software applications like Adobe Acrobat. Since everybody's o tion that will work for everybody. We suggest contacting a Computer Professional o you.	a decreased so computer is sel r searching on	can resolution tup differently, the internet to
<< Ba	ck			Continue >>

- 17. Third-party certification (if electing to apply for SDB or VBE verification):
  - a. Submit the supporting documentation as proof of certification through one or more of the approved third-party certifiers

Third-Party	Verification P	rogram/Type	
Certifier	SDB	VBE	Required Documentation
WBENC	• WBE		Current certificate
NMSDC	• MBE		Current certificate
UCP	• MBE		Current certification letter or continuing eligibility letter
	• WBE		Copy of profile from public, online directory
	• MWBE		<ul> <li>Proof of race, ethnicity, and/or gender (see below)</li> </ul>
SBA 8(a)	• MBE		Current certification letter or continuing eligibility letter
	• WBE		<ul> <li>Proof of race, ethnicity, and/or gender (see below)</li> </ul>
	• MWBE		
NGLCC	• LGBTBE		Current certificate
VetCert	SDVBE	<ul> <li>VBE</li> </ul>	Current certification letter
(Formerly		SDVBE	Copy of profile from public, online directory
VetBiz)			
Disability:IN	• DOBE	SDVBE	Current certificate
	<ul> <li>SDVBE</li> </ul>		

## Accepted Proof of Race/Ethnicity or Gender

Proof	WBE	MBE <sup>1</sup>	Explanation					
Birth Certificate	Х	X <sup>2</sup>	<sup>1</sup> To establish origins of a particular "minority" group, the applicant					
Passport	х	X <sup>2</sup>	governmental entity establishing that either the applicant, the					
Driver's License	Х		applicant's biological parents, or the applicant's biological					
Naturalization Papers	Х	Х	grandparents are members of the minority group.					
Tribal Card	Х	X <sup>2</sup>	gender, ethnicity/race, or woman or minority-owned status or					
Military Records	х	X <sup>2</sup>	designation is specified. A picture on a driver's license or passport i not sufficient proof of minority status.					
Third-Party Certification Profile	X <sup>2</sup>	X <sup>2</sup>						
	Docur	nents sh	owing how vendors hold themselves out to community (i.e. member of					
Other	minority chamber, etc.) or showing recognition by other government entities as minorities, minority-owned, women, or women-owned businesses may be accepted							
	as pro	of of ME	BE or WBE on case-by-case basis.					

## SUBMIT APPLICATION

18. Enter the name and title of the application preparer and check the box > Submit Application

Page 11 of 12	Your Application ID: <u>Email</u>
SB Certifi	cation Application
Submit Application	
This is the final step prior to submission of your application for c make further changes to certain information without a wr Business Opportunities. Please carefully review all information edits are required, use the "Back" button to return to the approp	ertification. <b>Upon completion of this step, you may not be able to</b> <b>itten request to the Bureau of Diversity, Inclusion &amp; Small</b> n entered and uploaded to this point for accuracy. If corrections or further riate page, make the correction and continue to this final page.
Signature: * J. J. Doe	Date: 08/13/2019
Title: * President	]
By checking this box, I understand that my business is required to m order to meet the requirements necessary for Small Diverse Verificat registered with the Department of General Services. I understand the changes in my business that may affect its status as a Small Diverse and Small Business Opportunities (BDISBO) reserves the right to req current third-party certification any time.	aintain a continuing certification with an approved third-party certifier in ion as set forth in 4 PaCode \$\$ 58.301 et seg. at all times that it is so at I must immediately notify the Department of General Services of any Business. I further understand that the Bureau of Diversity, Inclusion, uire applicants and certified Small Diverse Business to submit proof of
<< Back	Submit Application >>
ţ	
Page 12 of 12	Your Application ID:
	Email
THANK YOU F	OK TOUK SUBMISSION
We have successfully received your application. Your company ha our vendor database as a Small Business. BDISBO may request a information is not received, your self-certification may be withdra	s completed the Small Business self-certification process and is listed in additional information to verify the accuracy of your submission. If the wn
Check your email for confirmation and additional information requ	uests.

## 19. Review process

- a. Small Business self-certification is immediate
  - i. Additional information may be requested upon further review
- b. Review for SDB and VBE verification may take approximately 10 business days *following receipt of all required information* necessary to complete the review process
  - i. Process may take longer for applications missing information or other required documentation or that are otherwise considered incomplete
  - ii. Additional information may be requested
  - iii. You will receive another email once the verification is approved

## RESUMING AN INCOMPLETE OR IN PROCESS APPLICATION

PRiSM allows user to stop midway during the application process and resume at a later time.

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Click Self-Certify or Recertify as a Small and/or Small Diverse Business (do not log in)



Pennsylvania BDISBO Portal is Powered by PRISM Compliance Management (TM)

## 3. Click Complete a Started Application



## 4. Enter your Application ID > Go

- a. The Application ID was sent to the email you entered at the beginning the application process
- b. *NOTE:* Access to PRiSM may be unavailable from July 1 July 2 each year due to the blackout period for the commonwealth's regularly scheduled fiscal year end close process

Application Completion	
Your Application ID is a unique ID assigned to you and your application. It was displayed at the top of every page of application. It is required to retrieve your application.	your
Enter your Application ID:	
I think I lost my Application ID	
<ul> <li>c. If you started an application but cannot locate or remember the Application ID, to resend</li> <li>i. Click I think I lost my Application ID</li> </ul>	

## 1. Enter the email address to which you originally sent the Application ID at the beginning of the application process

2. Enter your company's Tax ID (no spaces or dashes) OR 6-digit Vendor ID (SAP ID)

Lost Application ID			
Complete the information below and	your application ID will be emailed to you.		
* Primary Email Address: * TaxID or Vendor ID:			
	Send		

## 5. Click Start Application to resume

AND SMALL BUSINESS OPPORTUNITIES
Starting a New Application
The Bureau of Diversity, Inclusion & Small Business Opportunities (BDISBO) is continually exploring new ways to help Small Businesses, Small Diverse Businesses, and Veteran Business Enterprises do business with the Commonwealth of Pennsylvania and with local governments.
BDISBO verifies self-certified Small Businesses that wish to participate as Minority, Woman, LGBT, Disabled Veteran, Service-Disabled Veteran, and Disability-Owned Business Enterprises through the <b>Small Diverse Businesses (SDB)</b> program and Veteran, Disabled Veteran, and Service-Disabled Veteran Business Enterprises through the <b>Veteran Business</b> <b>Enterprise (VBE)</b> program. Eligible Small Businesses must hold certifications as diverse or veteran businesses with one of the Department's approved third-party certification entities.
Small Business (SB) self-certification, a two-year certification which requires bi-annual renewal, is a prerequisite for verification as a Small Diverse Business or Veteran Business Enterprise.
To access the application and begin the certification process, you must first register as a vendor via the <u>PA Supplier Portal</u> . Not sure if your company is registered? Don't know your registration number? Call toll free: (877) 435-7363 (option 1), or email <u>ra-psc_supplier_requests@pa.gov</u> .
If you already have a 6-digit PA Vendor Number (SAP), please select Start Application below.
Start Application

## MANAGING YOUR PRISM ACCOUNT

Login to your PRiSM account to update passwords, add new users, edit users, print certificates, etc.

## LOGGING INTO PRISM

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Enter your Username and Password > Login



## USERS AND LOGIN SETUP

#### CREATE A PRIMARY PRISM USER

*Create a Username and Password with PRiSM to maintain your account information, set up additional users, etc.*. A PRISM PROFILE MUST BE ESTABLISHED FOR THE BUSINESS PRIOR TO CREATING USERS. *Contact BDISBO at* <u>RA-gsbdisbocert@pa.gov</u> or <u>RA-SmallBusiness@pa.gov</u> to create a prime contractor business profile, or submit an application for Small Business self-certification or Small Diverse Business or Veteran Business Enterprise verification.

Go to **Manage Your PRISM** Account and follow instructions to <u>Create Additional Users and Update Passwords</u> once a primary user has been created.

1. Once the self-certification process is complete, you will receive an email informing you of your PIN and directing you to register as a User

## A. KEEP THE PIN

- b. If you do not receive the email
  - i. Contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> for your PIN

2. Go to http://bdisbo.prismcompliance.com > Don't have a username? Click here.



## 3. Click Register Now

## Register Now

4. Enter your EIN (no dashes or spaces) and PIN numbers



5. Enter the CAPTCHA code displayed on the screen



## 6. Click Next



- a. If you receive the **Your PIN and/or EIN does not match our records**... pop-up, please verify your EIN and PIN numbers. If you continue to receive the message, please contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> for assistance.
- 7. Check the We Found You. box after reviewing the line to make sure the correct business name is displayed



- a. If incorrect business name displayed, contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> for assistance.
- 8. Click Next



9. Review, correct, and/or enter business information requested on screen

Title *
Mr. T
First Name *
Training
Last Name *
PRISM
Cell Number *
555-555-5555
Office Number
Email *
email@emailaddress.com

10. After entering/reviewing email address, click Validate (must match primary account address on file)



- a. A Validation Code will be sent to email address you entered
  - i. The subject of the email will be **PRISM verification code.**
- b. Open your email and retrieve the Validation Code
  - i. See Troubleshooting if you do not receive the email
- 11. Click Ok on A validation code has been sent... pop-up message

A validation code has been sent to the email address you entered. Retrieve the validation code and enter it below
Ok

12. Enter the Validation Code from email into Validation Code field



13. Click Next



- 14. Complete the Username, Password and Hint fields
  - a. Username and Password must be 6-20 characters long and contain at least one letter (e.g. Aa Bb Cc), one number (1 2 3 4 5 6 7 8 9 0), and *NO* symbols (e.g. ! @ # \$ % ^ & \* () = +)

Choose Username *		
Username sh characters wi	ould be of minimum 6 characters and maximum 20 th at least one number and one alphabet.	
Choose Pa	ssword *	
Confirm Pa	ssword *	
Password H	fint *	
Password H	lint Answer *	

## 15. Click Next



16. Review the Terms of Usage and check the box beside I agree with the Terms of Usage



17. Click Register Me



18. Once completed, you will receive a **Registration has completed successfully!** message on the screen and an email with the **Username** you entered



## CREATE ADDITIONAL USERS

- 1. Log in at https://bdisbo.prismcompliance.com
- 2. Click Administration



2. Click Manage Users Profile



## 3. Click Add New User



- 4. Complete the required fields
  - a. The password you enter is only a temporary password. When the user first logs into PRiSM, they will be prompted to change it.

User ID*:	
	User ID is required.
Select Jurisdictions *:	All items checked
First Name *:	
Last Name *:	
Password *:	
	Password is required.
Check Password *:	
Email: *	
Phone: *	
Title:	

5. Click Save



- 6. Provide the Username (User ID) and Password you entered to user
  - b. User will receive an email with your business's PRiSM PIN number, so if they forget their User ID in the future, they can click **New Log In Help?** on the log in page to retrieve it.

## **RESET AND UPDATE PASSWORDS**

## USERNAME AND PASSWORD KNOWN

Username and Password are known but the password needs to be changed.

1. Log in at https://bdisbo.prismcompliance.com Click Administration



3. Click Manage Users Profile



4. Click on **Edit User** on the for the user in question

	Administration	menu>> User Administr	ration				
S /A	Contrac	tor Users					
S. Com	Username	Name	Role	Unlock	Reset Password	Edit	Delete
Company Search Administration	jdoe	Commonwealth Of PA	Contractor	Default Vendor User	Reset Password	Edit User	Default Vendor User Add New User

5. Enter a new password > Reenter password > Save

Ac	Administration menu>> User Administration		
	Edit Contractor User		
	User ID *:	AAAABBBBC	
	Select Jurisdictions *:	All items checked	
	First Name *:	Commonwealth	
	Last Name *:	Of PA	
	Password *:		
	Check Password *:		
	Email: *	gs-bdisbo@pa.gov	
	Phone: *		
	Title:	Mr.	
		Cancei Save	

## FORGOTTEN USERNAME AND PASSWORD

Reset a forgotten Username and Password if already registered as a PRiSM user.

1. Go to <u>http://bdisbo.prismcompliance.com</u> > Need Log In Help.



- 2. Forgotten Password:
  - a. Enter the Username you created during the user registration process > Enter Security Check characters (case sensitive) > Reset Password

Forgot Your Password
User ID
Enter Your User ID here
*Please note a link to reset your password will be send to your Email Address of record.
Security Check
K4qWN4
Type the characters you see in the picture above.
Reset Password

- b. Password reset email will be forwarded to the user email address on file
- c. See <u>Troubleshooting</u> if you do not receive the email
- 3. Forgotten Username
  - a. Enter PIN received during the self-certification process
    - i. Contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> if you do not know your PIN
  - b. Enter email address (must match user email address on file)
  - c. Enter Security Check characters (case sensitive)
  - d. Click Send Username

Forgot Your Username
PIN 0
Enter Your User PIN here
Email
Enter Your User Email Address here
Security Check
2jngfK
Type the characters you see in the picture above.
Send Username

e. See <u>Troubleshooting</u> if you do not receive the email

## PROFILE ADMINISTRATION

- 1. Log in at https://bdisbo.prismcompliance.com
- 2. Click Administration

Administration

3. Click Manage Vendor Records

Manage Vendor Records

## UPDATE PROFILE INFORMATION

1. Click on the Profile tab to review, correct, and/or enter the business information requested on the screens

Profile Address Certifications Industry Advanced	

- a. Certain fields read-only
  - i. This information populated with data captured from vendor record in Pennsylvania's Supplier Portal
  - ii. If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>rapsc</u> supplier requests@pa.gov to correct
- b. Complete or update the **Name**, **Phone** and **Email** for **Contact Information 1** as this is the information that will be used in PRiSM to send you future communications.

Contact Information 1	
Name:	
Title:	
Phone:	
Cell Phone:	
Email:	

c. Under Market Area, select the counties in which your company can do business

Market Area:		•
	Check All	-
	Adams	
	Allegheny	
	Armstrong	
	Beaver	
	Bedford	

## UPDATE ADDRESS

1. Click on the Address tab to review, correct, and/or enter the business information requested on the screens

Administration menu	>> Profile	
Profile Address	Certifications Industry Advanced	

- a. Primary Address information is populated with data captured from Pennsylvania's Supplier Portal and is read-only.
  - If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>rapsc\_supplier\_requests@pa.gov</u> to correct
- b. Second Address information populated with your mailing address and is read-only.
  - i. If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>ra-psc\_supplier\_requests@pa.gov</u> to correct

## REVIEW CERTIFICATIONS AND DOWNLOAD CERTIFICATES

1. Click on the Certifications tab

Administration menu >> Manage Vendor Records					
Profile Address	Certifications	Industry	Advanced		

2. Review the Certifications (examples shown below)

Certificate Number	Jurisdiction	Certificate Type	lssued Date	Recertification Date	Expiration Date	Status	Download
123456201909-SB	BDISBO	SB	09/20/2019		09/30/2021	Active	X
123456201909- SDB-M	BDISBO	SDB	09/20/2019		09/30/2021	Active	X
123456789	National Minority Supplier Development Council	MBE	09/20/2019		09/30/2021	Active	

- a. Information read-only
- b. Current SB, SDB, and VBE certificates can be downloaded at any time
   i. Only BDISBO certificates are available for download
- c. If values incorrect, please contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> for assistance.

## REVIEW INDUSTRY UNSPSC CODES

1. Click on Industry tab

Administration menu >> Manage Vendor Records					
Profile	Address	Certifications	Industry	Advanced	

- 2. Codes can be updated directly at time of initial certification or during recertification
  - a. Contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> for code changes at any other time

## TROUBLSHOOTING

## EMAIL NOT RECEIVED

- 1. Check your spam or junk folder for an email from DoNotReply@prismcompliance.com or BDISBO@prismcompliance.com.
- 2. Gmail users
  - a. Select the All Mail tab If expected email doesn't appear in either the inbox or junk mail

	Inbox	
*	Starred	
C	Snoozed	
	Important	
$\geq$	Sent	
	Drafts	
$\sim$	All Mail	

 Contact BDISBO at <u>RA-SmallBusiness@pa.gov</u> or <u>RA-GSBDISBOCERT@pa.gov</u> if email is not received or is not found in junk mail

## EMAIL NOT RECEIVED - SUBSCRIBE (OPT-IN)

Email through the PRISM Compliance Portal is BDISBO's primary means of communicating with its small, small diverse, and veteran businesses. To find out if you may have opted out of receiving these necessary emails and learn how to opt back in:

- 1. Go to bdisbo.prismcompliance.com
- 2. Login with your username and password
- 3. If you have opted out, a **Confirm Opt In** box will appear: You have opted out of receiving email from BDISBO. Do you wish to Opt In? Opting In will subscribe PRISM mail services to you.
- 4. Click Yes to receive an email with a Subscribe link to complete the opt-in process

\land Confirm Opt in	×
You have opted out of receiving email from BDISBO. Do you wish to Opt In? Opting In will subscribe PRISM mail servitor you.	you ces

5. Contact BDISBO for the Opt-In email if you have not yet set up a PRISM user with username and password

## WHAT ARE THEY

- 1. Begin with 6, 7, or 8
- 2. Cannot place bids or self-certify for Small Business or verify as a Small Diverse Business or Veteran Business Enterprise

Grantees or Grant Recipients

- 3. Generally assigned to specific entities such as
  - Borrowers
  - Boroughs
  - Cities
  - Counties
  - Cyber SchoolsDaycares

Loan Recipients

Lessors

**Fire Companies** 

Local Governments

- Municipalities
  - Other Non-Procurement Vendors
- School Districts
- Service Providers to Victims of Crime
- State Governments
- Townships
- Utility Providers
- Victims of Crime

## HOW TO UPDATE TO A PROCUREMENT VENDOR ID

**Federal Government** 

For questions or additional help with your supplier registration, please contact the Vendor Data Management Unit (VDMU) at <u>ra-</u>psc\_supplier\_requests@pa.gov or 877-435-7363, Option 1.

## If your Non-Procurement vendor account is set up through your <u>SSN</u>

- 1. An Employer Identification Number (EIN) is required for a Procurement vendor account and SAP number
  - a. Apply for EIN at <u>https://www.irs.gov/businesses/small-businesses-self-employed/apply-for-an-employer-identification-number-ein-online</u>
- 2. Once you have an EIN, complete the Supplier Registration at www.pasupplierportal.state.pa.us



3. Follow instructions in Step 2, *Non-Procurement vendor account set up through EIN*, if receive message already a registered vendor in the Commonwealth of PA Vendor System

1	Supplier > Supplier Registration > Supplier Registration	Full Screen Opti
PA Supplier Portal Home		
Supplier Registration	Vendor Identification Vendor Details Submit Registration Form Create User ID	
Supplier Service Center		
OB Services for Vendor	Instructions	
	Welcome! Thank you for taking the time to register as a Procurement Vendor with the Commonwealth of Pennsylvania. To begin the process, an Employer Identification Number (FIN) issued by the IRS is REQUIRED for registration. To obtain an EIN number, go to the IRS websitehttps://www.irs.gov/businesses/small-busin	aly-for-an-ein
	Attention:       You will not be able to use this vendor registration system as you are already a registered vendor in the Commonwealth of PA Vendor System. Message 001         Please contact the Vendor Data Management Unit for further assistance.       Phone 877-435-7363, select Option 1         Email:       ra-pscsrmportal@pa.gov         Tax ID Number:       123456789	

## If your Non-Procurement vendor account is set up through your <u>EIN</u>

- 1. Complete <u>Unblock Vendor Record Request or Change to Procurement Vendor Type</u> form (see <u>Non-Procurement Vendor Help</u> page)
- 2. Forward completed form to ra-psc supplier requests@pa.gov

## DEFINITIONS

Dominance – A business dominant in its field of operation is one that exercises control or major influence in its industry.

**Full-Time Equivalent (FTE) Employees** – Employees includes full-time, part-time, and temporary employees, including owners and management personnel for all facilities, inside and outside the commonwealth.

*FTE Employees* includes all personnel noted above employed at any point during the given tax year. The value is calculated over the duration of the 12-MONTH (52-WEEK) <u>TAX YEAR</u> using the formula below.

The most recently completed tax year will be used to determine Small Business eligibility. For new businesses established during the current tax year in progress, the FTE Employee value will be calculated from the date the business was established through the date the Small Business application was submitted.

## <u>All Hours Worked by All Employees</u> Total Hours in a Full Time Schedule

**Gross Receipts** – The *Gross receipts or sales* value reported on Line 1a of Federal Form 1065, *US Return of Partnership Income*, Form 1120, *Corporation Income Tax Return*, Form 1120S, *Income Tax Return for an S Corporation*, or Line 1 of Schedule C (Form 1040), *Profit or Loss from Business (Sole Proprietorship)*. This is the value taken before any deductions or subtractions.

**Holding or Parent Company** – A holding company is a parent company — usually a corporation or LLC — that is created to buy and control the ownership interests of other companies. The companies that are owned or controlled by a corporation holding company or an LLC holding company are called its subsidiaries.

**Independence** – Factors that determine independent ownership include the date the business was established together with its relationship with other firms in terms of operational and managerial control, personnel, facilities, equipment, financial support, exclusive dealings, and the extent to which resources are shared with other firms. A business that is a subsidiary of another business or is owned principally by another business entity or by a trust (including an employee stock ownership plan) does not meet this requirement. However, if a parent or holding company, established for tax, capitalization, or other purposes consistent with industry practice, in turn owns and controls an operating subsidiary, the subsidiary may be considered independently owned if it otherwise meets all small business eligibility requirements. In this situation, the individual owners and controllers of the parent or holding company are deemed to control the subsidiary through the parent or holding company.

**PA Supplier Portal** – The commonwealth's secure site at <u>www.pasupplierportal.state.pa.us</u> that allows commonwealth suppliers and contractors to create an authorized Administrative User providing access to registration and self-management of supplier account data. Vendor registration as a Procurement vendor is required for vendors who wish to do business with the commonwealth and participate in the commonwealth's Small Business self-certification and Small Diverse Business and Veteran Business Enterprise verification programs.

## Parent Company – See Holding Company

PRISM – The commonwealth's Small Business, Small Diverse Business, and Veteran Business Enterprise online application portal.

**SAP Number or Vendor ID** – A 6-digit number assigned to vendors who have registered to do business with the commonwealth as Procurement or Non-Procurement vendors through the <u>PA Supplier Portal</u>.

**Small Diverse Business (SDB)** – The commonwealth's minority-owned, woman-owned, LGBTQ-owned, disability-owned, and servicedisabled veteran-owned business verification program. Eligible businesses must meet the <u>requirements</u> for Small Business selfcertification and hold a valid certification from an approved third-party certifier.

Subsidiary – An entity (e.g., a corporation) in which another entity has a controlling share.

**Tax Year** – A tax year that follows the calendar year refers to the 12 consecutive months beginning Jan. 1 and ending Dec. 31. A fiscal year is any period of 12 consecutive months that ends on any day of any month, except for the last day of December.

**Third-Party Certifier** – Organization providing certifications accepted by the commonwealth for verification as Small Diverse Business or Veteran Business Enterprise. <u>View a listing of currently accepted third-party certifiers</u>.

**Small Business (SB)** – A self-certification program for small businesses to participate on commonwealth contracts reserved for small businesses and a prerequisite for Small Diverse Business and Veteran Business Enterprise verification. Eligible businesses must meet the <u>requirements</u> for Small Business self-certification.

## Vendor ID – See <u>SAP Number</u>.

**Vendor Registration** – Vendors wishing to do business with the commonwealth must register and obtain a 6-digit SAP Number (Vendor ID) on the <u>PA Supplier Portal</u>. Procurement vendor registration is for the following descriptions: Procurement, COSTARS, Bids, IFB, ITQ, R3-RFQ, RFGA, RFI, RFP, RFQUAL-P3, SFP, Small Diverse Business, Small Business, Woman-owned Business, Veteran-owned Business, Contracts, Auto ITQ, Construction, eMarketplace. Non-Procurement vendor registration is for the following descriptions: Borrower/Loan Recipient, Day Care, Fire Company, Grantee or Grant Recipient, Government Entities, Other Non-Procurement, Real Estate Leasing or Lessor, School District or Cyber School, Service Provider to Victim of Crime or Victim of Crime, Utility Provider. *Non-Procurement vendors cannot self-certify as a small, diverse business or place bids.* 

**Veteran Business Enterprise (VBE)** – The commonwealth's veteran-owned and service-disabled veteran-owned business verification program. Eligible businesses must meet the <u>requirements</u> for Small Business self-certification and hold a valid certification from an approved third-party certifier.

Questions related to	Contact
Certification application process, small business criteria, or	Certification Unit
PRISM functions	717-783-3119
	RA-GSBDISBOCert@pa.gov or RA-SmallBusiness@pa.gov
Current 2023 Disparity Study	Disparity Study
	717-772-0022
	tinmarks@pa.gov
Goal setting (general questions)	Goal Setting
	717-783-1301
	RA-GSgoalsettingReq@pa.gov
LIVE (open) solicitations	Issuing Officer/Bid Platform
	See Agency Solicitation Documents
Mentor-Protégé Program	Mentor-Protégé Program
	717-346-8106
	<u>charliwhit@pa.gov</u>
Pre-bid informational sessions, training, workshops, or request	Outreach
for speaker	717-346-8105
	AudreSmith@pa.gov
Capital Programs (Public Works) Construction or JOC outreach	Outreach
events ONLY	717-346-8105
	RA-GSBDISBOConst@pa.gov
Agency Liaison or Small Business Reserve Program or Agency	Agency Liaison
Strategic Plans	717-787-8324
	pmurphy@pa.gov
Contract Compliance, issues regarding payments by prime	Compliance
contractors to subcontractors or subcontract agreements	717-783-5034
	RA-GSBDISBOComp@pa.gov
All other questions not addressed above	717-705-5023
	rockwright@pa.gov

8(a). See Third-Party Certifier, See Third-Party Certifier DisabilityIN. See Third-Party Certifier, See Third-Party Certifier Dominance, 36 Employees. See Full-Time Equivalent Employees FTE Employees. See Full-Time Equivalent Employees Full-Time Equivalent Employees, 4, 36 Gross Receipts, 36 Holding Company, 36 Industry Codes, 14 National LGBT Chamber of Commerce (NGLCC). See Third-**Party Certifier** National Minority Supplier Development Council (NMSDC). See Third-Party Certifier NGLCC. See Third-Party Certifier NMSDC. See Third-Party Certifier PA Supplier Portal, 36 Parent Company, 36 PRISM, 36 SAP Number, 36 SBA 8(a). See Third-Party Certifier, See Third-Party Certifier Small Business, 37

Small Business Administration (SBA) 8(a) Program. See Third-Party Certifier, See Third-Party Certifier Small Diverse Business, 37 Subsidiary, 37 Supplier Portal, 36 Tax Year, 37 Third-Party Certifier, 37 Accepted Certifications, 3 UCP. See Third-Party Certifier, See Third-Party Certifier Unified Certification Program (UCP). See Third-Party Certifier, See Third-Party Certifier UNSPSC Codes. See Industry Codes Vendor ID, 37 Vendor Registration, 37 VetCert. See Third-Party Certifier Veteran Business Enterprise, 37 Veteran Small Business Certification (VetCert). See Third-Party Certifier WBENC. See Third-Party Certifier Woman's Business Enterprise National Council (WBENC), 3, See Third-Party Certifier

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