



Opportunities for Small and Small Diverse Business

Agenda

Ø Small and Small Diverse
Business Programs

Ø Small Business Champion
Network

Ø Questions & Answers

SMALL AND SMALL DIVERSE BUSINESS PROGRAMS

Small Business Self-Certification Eligibility

Small Business Eligibility Criteria

1. For profit United States business
2. Independently owned
3. Not dominant in its field of operation
4. Not exceed 100 Full-Time Equivalent (FTE) employees
5. Not earn more than a maximum 3-year Average Gross Sales depending on Business Type

\$7 Million	\$20 Million	\$25 Million
<ul style="list-style-type: none">• Building Design Services	<ul style="list-style-type: none">• Procurement Goods• Procurement Services• Construction Contractor & Supplier	<ul style="list-style-type: none">• Information Technology Goods & Services

6. Annual renewal
7. www.dgs.pa.gov > Businesses > Small Business Contracting Program

Small Diverse Business Verification Criteria

Small Diverse Business Eligibility Criteria

Verification of Minority (MBE), Woman (SBE), Veteran (VBE), Service Disable Veteran (SDVE) Business Enterprise

1. Self-certified as a small business with the Small Business Contracting Program
2. At least 51% owned and controlled by minorities, women, veterans, or service-disabled veterans
3. Certification through at least one of the following approved third parties:
 1. Woman's Business Enterprise National Council (WBE) – www.wbenc.org
 2. National Minority Supplier Development Council (MBE) – www.nmsdc.org
 3. Unified Certification Program from any state (MBE/WBE) – www.paucp.com (Link to PA program)
 4. U.S. Small Business Administration (SBA) 8(a) Business Development Program (MBE/WBE) – www.sba.gov > Contracting > 8(a) Business Development
 5. U.S. Department of Veterans Affairs Vets First Verification Program (VBE/SDVE) – www.vetbiz.gov
4. Annual renewal
5. www.dgs.pa.gov > Businesses > Minority, Women & Veteran Businesses

Small Businesses Self-Certification Application

www.pasupplierportal.state.pa.us

1. Register as a Vendor: Click **Supplier Registration**
2. Access the online Small/Small Diverse Business Application: Click **Log on > Bidder > Enterprise Applications > Small Business Procurement Initiative**.
3. Scroll to the bottom of the page, check the box, and click **Continue to Self-Certification**.

Small Businesses Self-Certification Application

Small Business

- Ø **Step 1:** Eligibility Questions
- Ø **Step 2:** Contact Information
- Ø **Step 3:** Business Profile
(UNSPSC classification codes)
- Ø **Step 4:** Document upload
(federal tax returns)
- Ø **Step 5:** Review & Submit

Small Diverse Business

- Ø **Step 6:** Small Diverse Business
(3rd party proof)
- Ø **Step 7:** SDB Verification
(contractor, manufacturer, stocking/non-stocking supplier)
- Ø **Step 8:** Review & Submit SDB

Small Business

Self-Certification is Immediate

Small Diverse Business

Review Process

Approximately 14 business days

Small Business Certificate

NOTICE OF SMALL BUSINESS SELF-CERTIFICATION



pennsylvania
DEPARTMENT OF GENERAL SERVICES

The Department is pleased to announce that

TRAINING

has successfully completed the Pennsylvania Department of General Services' process for self-certification as a small business under the Commonwealth's Small Business Procurement Initiative as established by Executive Order No. 2011-09, with the following designation:

BUSINESS TYPE(s): **Procurement Services, Information Technology**

CERTIFICATION NUMBER: ¹123456-²2014-03-³SB

ISSUE DATE: 03/27/2014

EXPIRATION DATE: 03/27/2016

RECERTIFIED DATE: 3/21/2015

Curtis M. Topper, Acting Secretary
Department of General Services
Commonwealth of Pennsylvania

Title

Notice of Small Business
Certification

Certification Number

1. Vendor ID
2. Initial certification
Year/Month
3. Designation as Small
Business (SB)



pennsylvania
DEPARTMENT OF GENERAL SERVICES

Small Diverse Business Certificate

NOTICE OF SMALL BUSINESS SELF-CERTIFICATION AND SMALL DIVERSE BUSINESS VERIFICATION



The Department is pleased to announce that

TRAINING

has successfully completed the Pennsylvania Department of General Services' process for self-certification as a small business under the Commonwealth's Small Business Procurement Initiative as established by Executive Order No. 2011-09, and is verified as a Small Diverse Business with the following designation(s):

BUSINESS TYPE(s): **Procurement Services, Information Technology**

CERTIFICATION NUMBER: **1 2 3**
123456-2014-03-SB-WBE

ISSUE DATE: 03/27/2014

EXPIRATION DATE: 03/27/2016

RECERTIFIED DATE: 3/21/2015

A handwritten signature in black ink, appearing to read "C. Topper", written over a horizontal line.

Curtis M. Topper, Acting Secretary
Department of General Services
Commonwealth of Pennsylvania

Title

Notice of Small Business
Certification

AND

Small Diverse Business
Verification

Certification Number

1. Vendor ID
2. Initial certification
Year/Month
3. Designation as Small
Business (SB)

AND

Small Diverse Business



Searching For Small or Small Diverse Businesses

www.dgs.pa.gov > Businesses >

The screenshot shows a web browser window with the URL <http://www.dgs.pa.gov/Pages/default.aspx>. The page features a blue header with the PA.GOV logo and navigation tabs for 'BUSINESSES', 'LOCAL GOVERNMENT & SCHOOLS', and 'STATE GOVERNMENT'. A dropdown menu is open under 'BUSINESSES', listing several categories: 'MATERIALS & SERVICES PROCUREMENT', 'AUTOMOTIVE SERVICES', 'DESIGN & CONSTRUCTION', 'MINORITY, WOMEN & VETERAN BUSINESSES', 'SMALL BUSINESS CONTRACTING PROGRAM', 'REAL ESTATE SALES/LEASING', and 'PENNSYLVANIA STANDARDS LABORATORY'. The 'MINORITY, WOMEN & VETERAN BUSINESSES' and 'SMALL BUSINESS CONTRACTING PROGRAM' items are highlighted with a red rectangular border. Below the menu, there is a blue banner with the text 'BUDGET IMPASSE FAQs AVAILABLE' and a link to 'More Details'. At the bottom of the page, there are three dark blue buttons labeled 'BUSINESS LINKS', 'PUBLIC LINKS', and 'EMPLOYEE LINKS'. The background of the page features a large image of the Pennsylvania State Capitol dome.

MINORITY, WOMEN & VETERAN BUSINESSES

The Department of General Services' Bureau of Diversity, Inclusion & Small Business Opportunities (formerly the Bureau of Small Business Opportunities), BDISBO, is responsible for assisting small and diverse businesses, including minority business enterprises, women business enterprises, veteran business enterprises and service-disabled veteran business enterprises, in competing for Commonwealth contracting opportunities.

BDISBO, through the Verification Program, verifies self-certified small businesses as Small Diverse Businesses (SDBs) when they hold certifications from third party entities including:

- [The Unified Certification Program \(UCP\)](#) *
- [The National Minority Supplier Development Council \(NMSDC\)](#)
- [The Women's Business Enterprise National Council \(WBENC\)](#)
- [The United States Small Business Administration \(SBA\) 8\(A\) Business Development Program](#) *
- [The Vets First Verification Program \(Vetbiz.gov\)](#)

*These are disadvantaged business certifications which are accepted for Minority Business Enterprise (MBE) and Woman Business Enterprise (WBE) only. Additional proof of ethnicity and/or gender must be submitted at time of verification.

For complete details on how to become a Small or Small Diverse Business or to participate in the two programs, visit the [Small Business Contracting](#) and [Minority, Women & Veteran Businesses](#) pages.

RESOURCES

- [PA Supplier Portal](#)
- [Locate Small and Small Diverse Businesses](#) ←
- [To learn more on how your business can "Save Money with Surplus"](#)
- [Small Business Champion Network](#)
- [Small and Small Diverse Business forms, Annual Reports, and other resources](#)

FINDING SMALL & SMALL DIVERSE BUSINESSES

A list of **Small Diverse Businesses** can be found at www.dgs.internet.state.pa.us/SmallDiverseBusinessSearch/, an up-to-date, searchable database of all verified Minority, Woman, Veteran, and Service Disable Veteran-owned businesses. Please note, when searching the online database, you must click the "Search" button to pull up a list of certified companies or commodity codes; hitting the 'Enter' key will produce no results.

Small Diverse Businesses can also be found listed in the online, searchable database for **Small Businesses** at www.dgs.internet.state.pa.us/SBPI/AlphaResults.aspx. Be sure to check the box to "Only return Small Diverse Businesses (MBE, WBE, VBE, SDVBE)" when searching for Small Diverse Businesses by business type or UNSPSC Codes; otherwise, leave the box unchecked to return all Small Businesses.

Please contact BDISBO for questions at gs-bdisbo@pa.gov or call (717) 783-3119.

Business Name Search



Pennsylvania Small Business Procurement Initiative
Small Business Self-Certification

Search by:
 Name Business Type UNSPSC Codes



To search or browse ALL Small and Small Diverse Businesses by Name

Business Name Search

Enter name to search

Search Name

Business Name Search

Business Name Search

Enter name to search

A **Certification Type** of SB indicates a Small Business only. All other Certification Types indicate Small Diverse Business.



Company Name	Company Name 2	Email	Phone	Address	Business Types	Certification Type
CHIVERS CONSTRUCTION CO INC		jkean@chiversconstruction.com	(814)474-2637	6700 Tow Road Fairview, Pennsylvania 16415	Construction Contractor	SB
CLAUDE WILLIAMS	BLAIRZ CONSTRUCTION LLC	blairzconstruction@gmail.com	(888)282-1397	729 w,lynnwood st allentown, Pennsylvania 18103	Construction Contractor	SB
COKER CONSTRUCTION COMPANIES L P		CokerLp@aol.com	(412)673-1990	600 Walnut Street McKeesport, Pennsylvania 15132	Construction Contractor	SB
COMBINE CONSTRUCTION INC		combineconstructioninc@gmail.com	(724)346-1132	1306 Furnace Road Sharon, Pennsylvania 16146	Construction Contractor	SB
CONNELLY CONSTRUCTION CORP		estimating_dept@connellycorp.com	(215)362-6283	1126 Upper State Road Montgomeryville,, Pennsylvania 18936	Construction Contractor	WBE
CONSOLIDATED BUILDING MAINTENANCE	LLC DBA CBM CONSTRUCTION SERVICES	jnathan@cbmpro.com	(301)694-0931	5714-D Industry Lane Frederick, Maryland 21704	Construction Contractor Design	SB
CONSTRUCTION MASTERS SERVICES LLC		jgscml@yahoo.com	(610)777-1061	4008 LANCASTER PIKE READING, Pennsylvania 19607	Construction Contractor	SB
CONSTRUCTION TOOL SERVICE INC		hconnelly@constructiontoolservice.com	(412)681-6673	3500 Liberty Ave. Pittsburgh, Pennsylvania 15201	Procurement Goods	WBE



Click **Company Name** to view individual profile

Export results will contain more information than is presented here.

Business Type Search



Pennsylvania Small Business Procurement Initiative
Small Business Self-Certification

Search by:

Name Business Type UNSPSC Codes



Business Type Search

- Procurement Goods
- Procurement Services
- Construction
- Design
- Information Technology Goods & Services

- Only return Small Diverse Businesses (MBE,WBE,VBE,SDVBE)

- Find vendors that match at least one marked category
- Find only vendors that match all marked categories

Search

To browse Small AND Small Diverse Businesses by Business Type

← Check to browse Small Diverse Businesses only



Business Type Search

Business Type Search

- Procurement Goods
- Procurement Services
- Construction
 - Contractor
 - Supplier

- Design
- Information Technology Goods & Services

Only return Small Diverse Businesses (MBE,WBE,VBE,SDVBE)

Check to browse
Small Diverse
Businesses only

Select Supplier Type:

Contractor/SubContractor

Manufacturer

Stocking Supplier

Procurement Goods (Non-Construction) General Construction Mechanical, Electrical, Plumbing (MEP) Construction

Non-Stocking Supplier

Procurement Goods (Non-Construction) General Construction Mechanical, Electrical, Plumbing (MEP) Construction

Find vendors that match at least one marked category

Find only vendors that match all marked categories

Search

Click **Company Name** to
view individual profile

Company Name	Company Name 2	Email	Phone	Address	Business Types	Certification Type
CLINICAL SOLUTIONS		christie.calvert@clinicalsolutionspharmacy.com	(877)826-5488	601 Grassmere Park Drive Nashville, Tennessee 37211	Procurement Services Procurement Goods	WBE
COLBERT'S UNIQUE CLEANING SERVICE, INC.		terence@cucservice.com	(717)236-0740	3821 Sheffield Lane Harrisburg, Pennsylvania 17110	Procurement Services Construction Supplier	MBE

Export results will contain more information than is presented here.

Export to Excel

UNSPSC Code Search



Pennsylvania Small Business Procurement Initiative
Small Business Self-Certification

Search by:

Name Business Type UNSPSC Codes



UNSPSC Code Search

To search for a code, enter all or part of the UNSPSC number or name of the UNSPSC category.

Only return Small Diverse Businesses (MBE,WBE,VBE,SDVBE)

Find vendors that match at least one marked category

Find only vendors that match all marked categories

Search Codes

Please note that not all UNSPSC codes are contained within this application.

[Click for a list of all UNSPSC Codes used in this application.](#)

To search for Small AND Small Diverse Businesses by UNSPSC Code

Check to browse Small Diverse Businesses only



UNSPSC Code Search

UNSPSC Code Search

To search for a code, enter all or part of the UNSPSC number or name of the UNSPSC category.

← Insert a space between each code to search by more than one UNSPSC code.

Only return Small Diverse Businesses (MBE,WBE,VBE,SDVBE)

← Check to browse Small Diverse Businesses only

Find vendors that match at least one marked category

Find only vendors that match all marked categories

Search Codes

Please note that not all UNSPSC codes are contained within this application.

[Click for a list of all UNSPSC Codes used in this application.](#)

↑ Find UNSPSC Codes

Company Name	Company Name 2	Email	Phone	Address	Business Types	Certification Type
CONSTRUCTION TOOL SERVICE INC		bconnelly@constructiontoolservice.com	(412)681-6673	3500 Liberty Ave. Pittsburgh, Pennsylvania 15201	Procurement Goods	WBE



Export results will contain more information than is presented here.

Export to Excel

Click **Company Name** to view individual profile

Small Business Profile

SMALL BUSINESS PROFILE

CONSTRUCTION TOOL SERVICE INC

Woman Business Enterprise (WBE)



Small Diverse Business designation

3500 Liberty Ave.
Pittsburgh, Pennsylvania 15201-1325
Allegheny County

Owner/Proprietor: Betty Connelly
Paul H. Connelly

Contact: Betty Connelly
Email: bconnelly@constructiontoolservice.com
Phone: (412)681-6673 Fax: (412)681-9185
Company website: constructiontoolservice.com

Stocking Supplier (Mechanical-Electrical-Plumbing), Stocking Supplier (General Construction)

Click below to expand services and/or goods provided.

Procurement Goods (Click to show details...)



Expand to view codes

Certification Expiration Date: 12/18/2015
SDB Verification Expiration Date: 12/18/2015
Original Certification Date: 12/18/2012



Small Diverse Business expiration

Excel Export Results

Excel Export Results includes Vendor ID, Company Name, Contact Person, Address, County, Email, Phone, Fax, Commodities, and Certification Type

Vendor Number	Company Name	Contact Person	Email	Street1	Street2	City
119622	SANDERS CONSTRUCTION CO INC	Milagros Sanders	fsanders1943@comcast.net	P.O. Box 108		Mount Pleasant
120304	BI-STATE CONSTRUCTION CO INC	Gregory K. DeNardo	gdenardo@bistateco.com	1500 Uhler Road, Suite 102		Easton
122349	POLARIS CONSTRUCTION CO INC	Brian T. Mc Glynn	bmcglynn@polarisconstruction.com	1794 Stout Drive		Warmington
124382	HUTCHISON CONSTRUCTION LLC	Brian or Marisa	marisa-hutchisons@hotmail.com	150 Oakmont Drive		Hazleton
125490	BERGER CONSTRUCTION COMPANY	Dianne Mikruk	dmikruk@bergerconstruction.com	P.O. Box 239	1934 State	Freeland
125844	SJA CONSTRUCTION INC	SUSAN J ANDERSON	suea@sjaconstruction.com	925 RT 73 N	SUITE A	MARLBOROUGH
127932	PURCELL CONSTRUCTION COMPANY	Christi Purcell	clpurcell@purcellgc.com	560 N. 5th Street	P.O. Box 188	Denver
128907	BERTOLET CONSTRUCTION CORP	Tom Bertolet	deniseb@bertoletconstruction.com	100 South Church Road		Werner
129302	GESSLER CONSTRUCTION CO INC	Frances Gessler	gesslerconstruction@comcast.net	565 E St Andrews Dr		Media
131682	LEHIGH CONSTRUCTION SUPPLY CO INC	Frank J. Braccini Jr.	frank.braccini@lehighconstruction.com	295 Schooley Ave.		Exeter
132140	LINCO CONSTRUCTION INC	Victoria J Lindley	Linco@epix.net	349 Prichards Road		Hunlock
133876	INNOVATIVE CONSTRUCTION SERVICES INC	Richard Somers	inncon@rcn.com	1851 Maple Avenue		Folcroft
134471	JPS CONSTRUCTION CO INC	Gary S. Nacci	gary@jpsconstructionco.com	112 Maple Avenue		Glenside
136445	GREGORI CONSTRUCTION &	Jason Myers	jmyers@gregori-inc.com	PO Box 121		Sarver
137983	RECON CONSTRUCTION	Wayne Cleaver	wayne@reconconstruction.com	3289 Susquehanna Trail N		York
137995	MIDATLANTIC CONSTRUCTION & DESIGN	Joe Ramirez	pramirez@midatlantic-cd.com	126 Lexington Street		Trenton
138065	AKM CONSTRUCTION SERVICES INC	Kimberly Moore	moore-akm@comcast.net	350 S. Governor Printz Blvd		Lester
141433	WOLYNIAC CONSTRUCTION INC	James T. Wolyniec,	jr@wolyniac.com	294 Freedom Road		Williamstown
144061	CONSTRUCTION TOOL SERVICE INC	Betty Connelly	bconnelly@constructiontoolservice.com	3500 Liberty Ave.		Pittsburgh
147685	MANN CONSTRUCTION INC	Steven Mann	mannconstruction@comcast.net	155 Sygan Road		McDonna
148525	KEE-TA QUAY CONSTRUCTION LLC	Jack A. Clark	keetaquay@comcast.net	P. O. Box 388	230 Pitt Street	Houston
150204	CHIVERS CONSTRUCTION CO INC	David Chivers	jkean@chiversconstruction.com	6700 Tow Road		Fairview
150548	PLAVCHAK CONSTRUCTION CO INC	Michael Plavchak Sr	mplavchak@plavchakconstruction.com	1512 Route 51		Jeffers
152174	REDROCK CONSTRUCTION INC	Robert Hazard	george@redcedarwhitetails.com	113 Whitetail Drive		Mifflintown
152620	DOUG LAMB CONSTRUCTION INC	Doug Lamb	doug@douglambconstruction.com	1180 Zeager Road		Elizabeth
156349	RAMP CONSTRUCTION CO INC	ANDREW MALETTA	rampconstruction@aol.com	2 Iron Street		Canonsville
157001	COKER CONSTRUCTION COMPANIES L P	Edward A. Coker Jr.	CokerLp@aol.com	600 Walnut Street		McKeesport
158372	ELSTNER CONSTRUCTION CO INC	Rebecca Numer	elstnerconstruction@comcast.net	695 McMurray Road		Bethel Park
175815	FELIX BROTHERS CONSTRUCTION LLC	Edward Felix Jr.	emelix@comcast.net	116 6th street		Stump Creek
176321	BCS CONSTRUCTION INC	Randy D. Bracken	manager@bcscconstructioninc.co	1818 Union Avenue		Altona
177474	FRANKS ELECTRICAL CONSTRUCTION INC	Sandra Specht	sandra.specht.fec@verizon.net	5924 Schwaben Creek Road		Leck Kill
177893	SWENE CONSTRUCTION CORP	Ronald M	info@swedcon.com	1800 Simpson Howell Road		Elizabeth

PROCUREMENT BENEFITS

Small and Small Diverse Business Benefits

Searchable Online
Directory

Small Business
Program

Small Diverse
Business Program

Networking

Technical
Assistance

Small and Small Diverse Business Benefits

Searchable Online Directory

- Increase transparency of your business
- Research competition
- Subcontracting opportunities
- Notifications of opportunities, special events and networking activities

Small Business Program



Small Business (SB) Program

Purpose

To increase opportunities for small businesses to compete for award of Commonwealth contracts as prime and subcontractors.

Currently

Some Commonwealth prime contracting opportunities are reserved for bidding only among self-certified small businesses.

Coming Soon

Small Business Status will be considered as a factor of award in the Request For Proposal process.

Small Diverse Program



Small Diverse Business (SDB) Program

The Small Diverse Business (SDB) Program encourages and ensures open and equitable contracting practices are used by prime contractors in soliciting and contracting with small diverse businesses during the Request for Proposal (RFP) procurement process.

Request for Proposal (RFP)

- Primarily used for service contracts.
- Proposals are evaluated according to a point system, with the contract being awarded to the proposal with the overall highest number of points.
- Other factors considered other than cost only

Three components to RFP

- Technical, Cost, SDB
- DB weight 20% or 200 points in a typical 1000 total point scale-points

Small Diverse Business (SDB) Program

SDB Submission Requirements

- Letter of Intent (LOI)
 - Confirms Percentage of Commitment
 - Signed by both Offeror and SDB subcontractor
 - Identifies goods and or services to be provided
- Valid SDB certificate

Pre-Proposal Conferences

- Identifies Subcontracting Opportunities
- Provides Networking Opportunities

BIDDING OPPORTUNITIES

www.dgs.pa.gov

Enter Search Term Here



pennsylvania
DEPARTMENT OF GENERAL SERVICES

TOM WOLF, GOVERNOR | CURT TOPPER, SECRETARY

FLAG NOTICES

EMARKETPLACE

PA SUPPLIER

PORTAL

BUSINESS LINKS

- Materials & Services Bidding Opportunities
- Construction Bidding Opportunities
- Real Estate Land & Leasing Opportunities
- Small Business Contracting
- Awarded State Contracts
- Cooperative Purchasing/COSTARS
- Public Works Employment Verification Act

PUBLIC LINKS

- Commonwealth Telephone Directory
- Auto Auction Information
- Surplus Supplies & Equipment for Sale
- File A Commonwealth Insurance Claim
- Line of Duty Death Benefits
- Schedule a Capitol Complex Event
- View Capitol Complex Events
- Commonwealth Land & Building Inventory
- The Pennsylvania Manual
- GO TIME
- PENNWATCH

EMPLOYEE LINKS

- Contact Capitol Police
- Commonwealth Ground Travel Worksheet
- Design, Print & Mail Services (PA Publisher)
- Audio, Video & Photographic Services
- Access Commonwealth Forms
- The Capitol Restaurant
- View Payroll Calendars



More



Agencies



Privacy Policy



Settings



Share



Tech Help

Welcome to the official site of the Pennsylvania eMarketplace portal. This is your one-stop shop for Bidding, Awards and other Contract information. Please explore our site and feel free to [contact us](#) with your questions and any suggestions you may have.



Capital Dome - Harrisburg, Pa

Solicitations	Solicitation Tabulations	Awards	Search Contracts	Sole Source Procurement	Emergency Procurement
---------------	--------------------------	--------	------------------	-------------------------	-----------------------

ITQ	Upcoming Procurements	Debarment List
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To View Current Solicitations >10,000

Invitation To Qualify Contracts

Hover over the buttons for details

Procurement Forecast

To Locate State Wide Contracts

[Important Notice to Suppliers](#)

[Click here for Special Notice on Windows 10 Known Compatibility Issues.](#)

pennsylvania STATE OF INDEPENDENCE	Agency Help
---------------------------------------	-------------

The latest version of [Adobe Acrobat Reader](#) is required to view these files.
DGS Bureau of Procurement has upgraded to Microsoft Office 2010. If you have trouble reading our documents you may need to [download the free compatibility pack offered by Microsoft.](#)

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> B&W Mode

Search Solicitations

All suppliers wishing to do business with the Commonwealth must register at "<http://www.pasupplierportal.state.pa.us>".
Click the [bookmark link](#) to bookmark the page. (Internet Explorer Only)

Enter Search Criteria

No fields required. The more detail you give, the fewer results will appear.

Solicitation #: Agency:

Solicitation Title or Description: County: Statewide Multiple

Solicitation Type: View Small Business Procurements

Advertisement Type: Service Service & Materials Agency Construction All
 Materials RW Construction Real Estate

Bid Open Date (mm/dd/yyyy):  Solicitations Posted Since (mm/dd/yyyy): 

View Current Records
View Archived Records

Search Result - Hover your mouse over the Description or Title text to get more details. (Internet Explorer Only)
Click on Solicitation Title for details

No. of records per page:

List of Current Solicitations

Solicitation #	Types	Solicitation Title	Description	Agency	County	Amended Date	Solicitation Start Date	Solicitation Due Date	Bid Opening Date	Status	Contact Person
6100037571	IFB	2016 Competing Vegetation Removal Fd 7	The Commonwealth Of Pennsylvania ...	Conservation & Natural Resources	Multiple	3/7/2016	3/8/2016	3/29/2016 9:00:00 AM	3/29/2016 9:01:00 AM	Open	Steve Brown
6100037354	IFB	Milk Hvh	Vendor Will Supply Milk To The Hol ...	Military and Veterans Affairs	Blair	3/7/2016	2/24/2016	3/11/2016 10:00:00 AM	3/11/2016 10:01:00 AM	Open	Jennifer Eberly
6100037520	IFB	Fresh Produce April 2016	Sci Albion Will Be Soliciting Bids ...	Corrections	Erie	3/4/2016	3/4/2016	3/18/2016 11:00:00 AM	3/18/2016 11:05:00 AM	Open	Karen Bartley
6100037460	IFB	Sci Houtzdale Fresh Produce April 2016	The State Correctional Institution ...	Corrections	Clearfield	3/1/2016	3/1/2016	3/15/2016 11:00:00 AM	3/15/2016 11:15:00 AM	Open	Melissa Straw
6100037459	IFB	Fresh Produce	The State Correctional Institution ...	Corrections	Mercer	3/1/2016	3/1/2016	3/15/2016 11:00:00 AM	3/15/2016 11:00:00 AM	Open	Melissa Ayers
6100037335	IFB	Psp Pittsburgh Station Lawn Care	This Bid Is Set Aside For Small Bu ...	State Police	Allegheny	2/26/2016	2/26/2016	3/16/2016 1:30:00 PM	3/16/2016 2:00:00 PM	Open	Kathleen Kulp
6100037339	IFB	Psp Punxsutawney Dec 7 Janitorial	This Bid Is Set Aside For Small Bu ...	State Police	Jefferson	2/26/2016	2/26/2016	3/16/2016 1:30:00 PM	3/16/2016 2:00:00 PM	Open	Kathleen Kulp

Solicitations

[< Back](#)

ADVERTISEMENT INFORMATION

General Information

[Help](#)

Department for this solicitation: Procurement
Date Prepared: 02/24/16
Advertisement Type: Service Materials Service & Materials PW Construction Agency Construction Real Estate
Solicitation/Project#: 6100037354
Description: Vendor will supply milk to the Hollidaysburg Veterans Home in Duncansville, PA.

Types:

IFB

Solicitation/Project Title:

Milk- HVH

Department Information

Department/Agency: Military and Veterans Affairs
County: Blair
Delivery Location: Dept Of Military And Veterans Affairs 184 Veterans Blvd Dietary Bldg Grnd Fl Duncansville Pa 16635
Duration: 4/1 thru 6/30/16

Contact Information

First Name: Jennifer
Phone Number: 717-861-8518
(XXX-XXX-XXXX)
Last Name: Eberly
Email: RA-FIG-Purchase@pa.gov

Solicitation Information

Bids must be received by the purchasing agency on the Solicitation Due Date no later than the Solicitation Due Time as set forth in the solicitation. Bids will be opened publically by the purchasing agency on the Opening Date at the Opening Time. For electronic bids, any conflict between the dates and/or times contained in the SRM solicitation itself or its attachments and this advertisement shall be resolved in favor of the SRM solicitation. For bids being submitted in paper format, any conflict between the dates and/or times contained on the paper solicitation form and this advertisement shall be resolved in favor of the paper solicitation.

Solicitation Start Date: 02/24/16
Solicitation Due Date: 03/11/16
Solicitation Opening Date: 03/11/16
Opening Location: Dept Of Military Veterans Affairs Procurement Contracting Office Bldg 0 47 Ft Indiantown Gap Annville Pa 17003
No. of Addendums: 0
Amended Date: 03/07/16

Solicitation Due Time: 10:00 AM**Solicitation Opening Time:** 10:01 AM

This procurement is set aside for bid and award to small businesses only.

Responses to this bid will only be accepted electronically.

You must go to <http://www.pasupplierportal.state.pa.us> to complete this bid.

[Related Solicitation Files](#)

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> B&W Mode

Search Solicitations

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Enter Search Criteria

No fields required. The more detail you give, the fewer results will appear.

Solicitation #: Agency:

Solicitation Title or Description: County: Statewide Multiple

Solicitation Type: RFP View Small Business Procurements

Advertisement Type: Service Service & Materials Agency Construction All
 Materials PW Construction Real Estate

Bid Open Date (mm/dd/yyyy): Solicitations Posted Since (mm/dd/yyyy):

View Current Records
View Archived Records

Search Result - Hover your mouse over the Description or Title text to get more details. (Internet Explorer Only)
Click on Solicitation Title for details

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List of Current Solicitations

Solicitation #	Types	Solicitation Title	Description	Agency	County	Amended Date	Solicitation Start Date	Solicitation Due Date	Bid Opening Date	Status	Contact Person
RFP_12-15	RFP	Community Healthchoices Services	This Request For Proposals Rfp P ...	Human Services	Statewide	3/8/2016	3/1/2016	5/2/2016 2:00:00 PM	5/2/2016 2:01:00 PM	Open	William Mac Spiker
6100036713	RFP	Maintenance Repair And Operational Supplies	The Commonwealth Of Pennsylvania I ...	All Using Agencies	Statewide	3/7/2016	2/19/2016	3/28/2016 4:00:00 PM	3/28/2016 4:01:00 PM	Open	Gayle Nuppau
OGC-2016-04	RFP	Hearing Officers	This Request For Proposals Rfp P ...	General Counsel	Statewide	3/4/2016	3/4/2016	3/31/2016 4:00:00 PM	3/31/2016 4:01:00 PM	Open	Jordan Wagner
RFP_13-15	RFP	Identity Other Verification Services	The Department Is Considering Opti ...	Human Services	Statewide	3/4/2016	3/3/2016	5/3/2016 2:00:00 PM	5/3/2016 2:01:00 PM	Open	Michelle Smith
6100035272	RFP	Pennsylvania Laboratory Information Management Sys	The Commonwealth Of Pennsylvania ...	Administration	Dauphin	3/2/2016	2/11/2016	3/16/2016 1:00:00 PM	3/16/2016 1:01:00 PM	Open	Christina Geegee Dugan
3515R17	RFP	National Summer Transportation Institute Nsti	Pennndot Is In Need Of A National S ...	Transportation	Statewide	3/1/2016	2/18/2016	3/9/2016 12:00:00 PM	3/9/2016 1:00:00 PM	Open	Amanda Weaver



General Information

Help

Department for this solicitation: Procurement

Date Prepared: 03/01/16 **Types:** RFP

Advertisement Type: Service Materials Service & Materials PW Construction Agency Construction Real Estate

Solicitation/Project#: RFP 12-15 **Solicitation/Project Title:** Community Healthchoices Services

Description: This request for proposals (RFP) provides to those interested in submitting proposals for the subject procurement (Offerors) sufficient information to enable them to prepare and submit proposals for the Department of Human Services' (Department or DHS) consideration on behalf of the Commonwealth of Pennsylvania (Commonwealth) to satisfy a need for Commonwealth-licensed Health Maintenance Organizations (HMO) to operate as Managed Care Organizations (MCO) in the Community HealthChoices (CHC) Program in the five (5) CHC zones.

Department Information

Department/Agency: Human Services **Delivery Location:** Commonwealth Of Pennsylvania Department Of Human Services Bureau Of Financial Operations Division Of Procurement Contract Management Room 402 Health And Welfare Building 625 Forster Street Harrisburg Pa 17120

County: Statewide **Duration:** Five years, One additional two-year period

Contact Information

First Name: William (Mac) **Last Name:** Spiker

Phone Number: 717-214-8104 **Email:** RA-PWRFPQUESTIONS@pa.gov
(XXX-XXX-XXXX)

Solicitation Information

Bids must be received by the purchasing agency on the Solicitation Due Date no later than the Solicitation Due Time as set forth in the solicitation. Bids will be opened publically by the purchasing agency on the Opening Date at the Opening Time. For electronic bids, any conflict between the dates and/or times contained in the SRM solicitation itself or its attachments and this advertisement shall be resolved in favor of the SRM solicitation. For bids being submitted in paper format, any conflict between the dates and/or times contained on the paper solicitation form and this advertisement shall be resolved in favor of the paper solicitation.

Solicitation Start Date: 03/01/16 **Solicitation Due Time:** 2:00 PM

Solicitation Due Date: 05/02/16 **Solicitation Opening Time:** 2:01 PM

Solicitation Opening Date: 05/02/16

Opening Location: Commonwealth Of Pa Dept Of Human Services Division Of Procurement Contract Mgmt Rm 402 Health Welfare Bldg 625 Forster St Harrisburg Pa 17120

No. of Addendums: 0

Amended Date: 03/08/16

Responses to this bid will not be accepted electronically.
Please follow the instructions attached to this solicitation to complete this bid.

Related Solicitation Files

Original Files

Files uploaded before 3/30/2012 will all appear under the Original Files section.

[CHC RFP 12-15- FINAL.pdf](#)
[RFP 12-15 Appendix A Draft Agreement.pdf](#)
[RFP 12-15 Appendix B Proposal Cover Sheet.pdf](#)
[RFP 12-15 Appendix C - Trade Secret Confidential Proprietary Notice.pdf](#)
[RFP 12-15 Appendix D Offeror's Managed Care and MLTSS Experience.pdf](#)
[RFP 12-15 Appendix E Corporate Reference Questionnaire.pdf](#)

eAlerts

Learn about upcoming solicitations or changes to solicitations through eAlerts

www.dgs.pa.gov > Businesses > Materials & Services Procurement > Supplier Service Center > e-Alerts



THE SMALL BUSINESS CHAMPION NETWORK

Mission Statement

- To assist small businesses / entrepreneurs with business issues related to starting, registering, expanding, financing, and managing small business.

Referrals

- The Small Business Champion Network's main goal is to connect entrepreneurs and businesses by referral to the programs, agencies, organizations, and other resources that will be able to assist with the needs of the business.

The ABC's of Success

A: Attention to All Customers



B: Building a Knowledge Base



C: Consistency & Collaboration

Attention to All Customers

Phone Inquiries

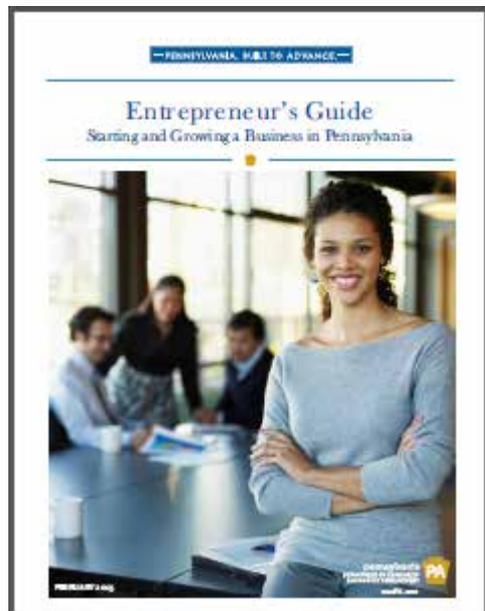
- No automated response system or prompt menu
- Main hours of operation: 8am – 5pm, Monday thru Friday
- Voicemail for after hours and weekends

Electronic Inquiries

- Direct response from a Champion
- Ability to submit an inquiry 24/7
- Links and guides can be provided via email correspondence
- Recent conversation history

Building a Knowledge Base

- Guide to Starting and Growing a Business in PA



- Entrepreneur's Guide
(Found on NewPA.com)

Building a Knowledge Base

- State Registration Agencies

- Department of State
- Department of Revenue
- Department of Labor & Industry
- Attorney General (Contractors)

- Local and Regional

- SCORE (Service Corps of Retired Executives)
- SBDC (Small Business Development Centers)
- SBA (Small Business Administration)
- PREP (Partnerships for Regional Economic Performance)

Consistency & Collaboration

- Entrepreneur's Guide
 - Materials are provided directly from state agencies, partners, and other reliable resources
- Small Office
 - Our small office means you will be communicating directly with the same experienced individuals on a daily basis
- Collaboration
 - Working with state agencies and partners guarantee that the resources will be reliable and reflective of current standards of operations of each source
- It's FREE and TRUSTWORTHY
 - No more searching various websites and forums trying to figure out who you can trust or who will charge you a fee for service

Financing

- The Small Business Champion Network's connections and resources pave the way to easily understanding the financial options that are available to you as a business owner.
- Based on the information you provide us, we can make an educated referral regarding the programs we believe your business could be eligible for.

Things to Keep in Mind

- Business must be legally registered
 - Department of State
 - Department of Revenue (and Labor & Industry)
 - Attorney General (If applicable)
- Grants to start a business are essentially nonexistent
- Have a formal business plan prepared
 - Don't have a business plan? A representative from a local SCORE chapter can help you develop one.
- Check eligibility requirements by selecting the program's Guidelines tab
- Complete and return our Funding Request Form

Types of Programs Available

- **PIDA:** loans focused on helping businesses create and retain jobs and now provides assistance in the form of lines of credit
- **PMBDA:** financing positioned to help ethnic minorities who own and operate businesses and franchises
- **Multimodal and Act 13:** grants to help with improvements and renovations within the local community.
- **Tax Credit Programs:** various programs geared towards rewarding participants with tax incentives
- **Other Programs:** there are many other programs available through DCED, Ben Franklin Technology Partners, PREP, and other external organizations



QUESTIONS ?

Contacts

Bureau of Diversity, Inclusion & Small Business Opportunities **“Small & Small Diverse Business”**

(717) 783-3119

GS-BDISBO@pa.gov

www.dgs.pa.gov

Businesses > Small Business Contracting Program
OR Minority, Women & Veteran Businesses

Department of Community & **Economic Development**

“Small Business Champion Network”

(717) 783-5700 or (800) 280-3801

ra-dcedsbcn@pa.gov

www.NewPA.com/sbcn