

**PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES
EASTERN REGION**

JOB ORDERING CONTRACTING SERVICES

TECHNICAL SUBMISSION

**CONTRACT NO. DGS A-2016-0001-JOC-EST-K-1 (GENERAL
CONSTRUCTION)**

**SUBMITTED BY:
S.J. THOMAS COMPANY, INC.
140 BARTRAM AVENUE
LANSDOWNE, PA 19050
(610) 622-3720**

**PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES
EASTERN REGION**

JOB ORDERING CONTRACTING SERVICES

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CONSTRUCTION)**

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APPENDIX D COMPANY PROFILE

1. General Information

Company Name: S.J. Thomas Company, Inc.
Street Address: 140 Bartram Avenue
PO Box / Rural Route: _____
City: Lansdowne
State: PA
Postal Code: 19050
County: Delaware
Telephone: 610-622-3720 Fax: 610-622-1517
Website: www.sjthomas.com
Number of Years as a Contractor: 37

2. Is the Company Office Administering the Contract within the Region Boundary?

Yes Other

Street Address: 140 Bartram Avenue
PO Box / Rural Route: _____
City: Lansdowne
State: PA

3. Number of Years the Company Office Administering the Contract Above Has Been Staffed and Operational: 37 Years

4. Does the Company Have Experience Working with the Commonwealth: Yes No

If yes, # of Years Experience with the Commonwealth: 15 years

5. Does the Company Have Experience with Job Order Contracting: Yes No

If yes, # of Years Experience with Job Order Contracting: 32

6. Description of Services Completed by the Firm:

General Construction HVAC Electrical Plumbing

7. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached? Yes No

8. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached? Yes No

9. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

carpentry, drywall, doors, frames, ceilings, windows

10. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

roofing, concrete, site work, painting, speciality items, masonry, flooring

11. Under what other or former names has your organization operated?

N/A

S.J. Thomas Company, Inc.

Capability Statement

About SJT

S.J. Thomas Company is a SDVSB0 Certified family owned General Construction / Management Company founded in 1976 by Stephen J. Thomas. S.J. Thomas has successfully grown throughout the years due to our comprehensive management skills, highly competitive pricing and our bottom line commitment to quality. Our specialty markets include **Federal, State and Local Governments**. Over the past 30 years we have performed numerous IDIQ and JOC contracts for various government agencies. Our services include:

- All phases of construction
- Energy audits
- Design build
- Quality and safety management
- Construction Management
- OSHA certified employees

Clients

- General Services Administration
- Veterans Administration
- NAVFAC
- Pa. Department Of General Services
- Numerous Counties, Townships & School Districts in Pennsylvania
- Air Force

Current IDIQ AND JOC contracts

- GSA IDIQ Design Build Construction Contract # GS-03P-15-AZ-D-0130
- KPN JOC 2 year contract – KPN-201401JOCC18-26
- NJPA roofing contracts: 5 years: contracts:
RCPA01C-112012-SJT
RCPA012C-112012-SJT
RCPA04C-112012-SJT
- GSA IDIQ 5 year micro term contract # GS-03P-12-CD-D-0040
- GSA IDIQ Pa. State 5 year term contract # GS-03P-12-AZ-D-0023
- Joint Base McGuire-Dix-Lakehurst Multiple Award Task Order Contract (MATOC) FA 4484-13-D-0010
- Relamping Services for NSWC at Philadelphia Business Center N40085-15-D-7519

NAICS Codes

- 238160: roofing
- 238310 drywall and insulation
- 236220 commercial and institutional building construction
- 237310 highway, street, and bridge construction
- 238210 electrical and other wiring
- 238220: plumbing and mechanical
- 23891: Site work and Drainage
- 238140: Masonry and Concrete

Differentiators

We man the projects with **our own labor force**; this allows us better control of any given contract.

- Our versatility and our ability to **self-perform** each project, allows us to be competitive while maintain our high quality standards.
- We work hard to partner with our clients and subcontractors. It is important to work with others that share our values about our mission, business ethics and taking pride in what we do.

Company Information

- Duns number:09-371-7940
- Cage code: 2Y026
- Service disabled Veteran owned small business Corporation, Pa. 1984
- Bonding aggregate of 22 million
- Philadelphia, Pa. license #104271
- EMR: 0.843

Contact information

S J Thomas Company Inc.

140 Bartram Ave.

Lansdowne, Pa. 19050

Phone 610-622-3720

Fax 610-622-1517

Email sjthomas@sjthomas.com

Website: www.sjthomas.com

Past performance

- GSA IDIQ contract: 5 years Contract # GS-03P-11-AZ-D-0613
- KPN JOC 2 year contract in PA – Contract # KPN-201201JOCC-21
- GSA IDIQ contract – 5 years – Contract #GS-03P-08-AZ-C-0002
- GSA IDIQ Joint Venture contract – 5 years – Contract # GS-03P-03-AZD
- Owner: Department of General Services
Project: Renovations to Showers, Bathrooms, New Flooring and Elevator Upgrade – Gino Merli Veterans Center, Scranton PA
JOC Contract
Cost: \$1,151,945.00
- Owner : Lower Merion School District
Project: Various Schools throughout the district
KPN Contract
Cost: \$1,270,417.00

S.J. Thomas Company, Inc. ***Company Profile***

In 1981 S J Thomas Company, with a solid base of satisfied clients, expanded it's resources to include smaller commercial projects including their first federal government contract with the Department of Defense Center in Philadelphia. Also, at this time S.J. Thomas Company created the solid foundation for the long-term relationships that it has with our bonding company, accounting firm, lending institution, and most importantly our customers. In 1984 Stephen J. Thomas incorporated his company, and with a new focus on Federal contracts, pioneered the firm into one of the most respected federal, and local government contractors in the area. In 1985 **SJT** was awarded one of the first IDIQ contracts in Philadelphia. This was through the General Services Administration, and they remain today as one of our steadfast clients.

Along with the General Services Administration, S.J. Thomas Co. Inc. has completed small to very complex projects utilizing **JOC contracts for the Pennsylvania Department of General Services**, the Veterans Administration, and the US Army Corp of Engineers, the Internal Revenue Services, the United States Postal Service, and the Department of the Navy. In the private sector we also developed long-term relationships that continue today because of our exemplary attention to our client's needs.

What has separated SJT from most of our competitors, is the ability to **self-perform carpentry, plumbing, HVAC, and electrical work, with our own employees.**

On a continuous basis, spanning a period over the last thirty years, S.J. Thomas Co. Inc., has completed **numerous** Term Contracts with General Services Administration, Internal Revenue Service, and the Department of the Navy, PA. Department of General Services, Air force, and KPN these projects had a total construction cost exceeding thirty eight million dollars.

Several of our employees completed the U.S. Army Corps of Engineers certification of Construction Quality Control Management course. We are members of the International Building Trades Council, which allows us the resources to obtain qualified mechanics in all trades to accommodate the needs of each project. We are also members of ASHRAE – the American Society of Heating, Refrigeration and Air Conditioning Engineers, and are a licensed electrical Company.

While developing the 'team concept' and backed by the state of the art computer resources, S. J. Thomas Company is prepared to offer quick solutions and information necessary to make decisions on design, schedule, cost, and value engineering. S. J. Thomas' field personnel are all long-term employees, who over the years have developed a vast knowledge and experience in all phases of construction. Their ability to work closely with the owners and the design team provides the best and most economical solution to satisfy clients' needs.



Pennsylvania Compensation Rating Bureau

United Plaza Building • Suite 1500
30 South 17th Street • Philadelphia, PA 19103-4007
(215)568-2371 • FAX (215)564-4328 • www.pcrb.com

PA EXPERIENCE RATING MODIFICATION

File Number:	2622967	County:	DELAWARE
Experience Mod:	0.830	Address:	140 BARTRAM AVE
XREF:			LANSDOWNE PA 19050
Issue Date:	09/09/2015	Effective Term:	12/31/2015 - 12/31/2016
Card Number:	1		
Governing Class Code:	0649		
Employer Name:	S J THOMAS CO INC		

Modification History

Effective Date

0.839	12/31/2014
0.840	12/31/2013
0.843	12/31/2012
0.844	12/31/2011

Governing Class Code

Rating Value

Description

645	5.75	WALLBOARD INSTALLATION
649	2.62	CEILING INSTALLATION
660	2.35	ALARM OR SOUND SYSTEM
661	2.92	ELECTRICAL WIRING IN BUILDINGS
663	3.49	PLUMBING
664	3.33	HEATING OR VENTILATING
667	1.58	PAPER HANGING
670	4.50	HOUSE FURNISHINGS INSTALLATION
951	.31	SALESPERSON - OUTSIDE
953	.14	OFFICE

APPENDIX E
COMPARABLE CONSTRUCTION EXPERIENCE
PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Cheyney University

3) Project Name: Stone Masonry Repair

4) Project Number: KPN-201401JOCC-25 / CU6-1 5) Project Value: \$29,774.00

6) Project Address: Cheyney University 7) County: Delaware

1837 University Circle

Cheyney, PA 19319

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Charles Berkeimer Title Facilities Manager

Telephone: 610-399-2502 Email Address: cberkheimer@cheyney.edu

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Cheyney – Masonry and Stone Repairs – Scope of Work.

Repair the Southeast corner of the historical Emlen Hall of displaced, cracked, and out of alignment stone work as follows:

- Steel frame scaffolding to access work areas
- Remove and replaced copper downspouts
- All dislodged stonework and cracked and/or defective mortar joints were removed to a sound depth and cleaned of residual dust, dirt, and loose particles.
- Wall ties and spiral anchors were installed at the back up wall as needed to support the stone work.
- Rebuild the exterior stone Wythe to the original lines and corner configuration.
- All open, cracked or defective mortar was repointed in a color and joint style to match the existing within the work area.

Charles Berkheimer

Facilities Manager Cheyney University of Pennsylvania

Facilities Department

P.O. Box 200

Cheyney, PA 19319

cberkheimer@cheyney.edu

T: (610) 399-2502

F: (610) 399-2056

APPENDIX E
COMPARABLE CONSTRUCTION EXPERIENCE
PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Cheyney University

3) Project Name: Ada George Retaining Wall Repair

4) Project Number: 4500468607 5) Project Value: \$42,149.00

6) Project Address : Cheyney University 7) County: Delaware

1837 University Circle

Cheyney, PA 19319

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) **Company Role:** Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) **Agency:** The Commonwealth Other: _____

11) **Location:** Within the Region Being Proposed Other: _____

12) **Project Type:** (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

Yes No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Charles Berkeimer Title Facilities Manager

Telephone: 610-399-2502 Email Address: cberkheimer@sheyney.edu

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Cheyney University – Ada Georges Dining Hall – Scope of Work

- Excavate and Remove existing retaining wall structure and collapsed debris from the dining hall courtyard.
- Rebuild retaining wall with EP Henry system per manufactures recommendations.
- Install drainage system behind wall, backfill, repair surrounding landscape to match

Charlie Berkheimer

APPENDIX E
COMPARABLE CONSTRUCTION EXPERIENCE
PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: East Stroudsburg University of PA

3) Project Name: Abeloff Center Doors

4) Project Number: 4500453644 5) Project Value: \$48,020.00

6) Project Address: East Stroudsburg University of PA 7) County: Monroe

200 Prospect Street
East Stroudsburg, PA 18301

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Donald Lynch Title Quality Assurance Coordinator

Telephone: 570-422-3218 Email Address: dlynch00@po-box.esu.edu

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Abeloff Center Front Doors – Scope of Work

Replace the existing exterior entrance doors on the Abeloff Center for the Performing Arts.

- Remove existing doors and accessories
- Provide and install 3 pair Special-lite SL-19 Doors, FG2 W / Insulated Glass
- Provide and install 10” Width, ½” height, Aluminum Saddle Threshold
- Provide and install microwave motion sensor for door operator and wiring
- Provide and install concealed single door swing door operator
- Provide and install radio control system for door operator and two push plate transmitters
- Provide and install 1-1/2” wide, continuous steel hinges
- Provide and install 3’ push bar exit device, exposed vertical rods, fire rated aluminum anodized finish.
- Provide and install 3’ push bar exit device, mortise electric latch retraction aluminum anodized finish
- Provide and install adjustable closers with integral stops, kick plates, sweeps, weather stripping and all cylinders to accept Best 7 pin core.
- Provide and install surface mounted high security door closer

APPENDIX E
COMPARABLE CONSTRUCTION EXPERIENCE
PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form B for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Lower Merion School District - KPN

3) Project Name: Renovate Entrance Area

4) Project Number: 015129 - LMSD 5) Project Value: \$35,845.00

6) Project Address : Penn Valley Elementary School 7) County: Delaware

301 Righters Mill Road
Narberth, PA 19003

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: General Services Administration

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Gary Musial Title Maintenance Coordinator - Lower Merion School District

Telephone: 610-645-1981 Email Address: musialg@lmsd.org

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

LMSD Renovate Front Entrance – Scope of work:

Created a secure entrance area in existing entrance vestibule & lobby area at Penn Valley Elementary School. The project required hollow metal frame, glass, doors, minor demolition and MEP work

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: PA National Guard

3) Project Name: Overhead Door Replacement

4) Project Number: C-0961-0019.1 Ph4 5) Project Value: \$141,808.00

6) Project Address: PA National Guard Readiness Center 7) County: Luzerne County

Wilkes Barre/Kingston

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daniel Polzer Title Construction Inspection Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Kingston Overhead Doors – Scope of Work

Replace manual rollup garage doors at the Kingston / Wilkes Barre National Guard Armory with insulated automatic garage doors.

We furnished and installed all materials, scaffolding, hoisting, protection, tools, dumpsters, appliances, and any incidental items necessary or deemed necessary by the Owner, per the following;

Remove existing garage doors 11 total and install the following;

4 - Cookson insulated garage door – Qty 4

12'-6" wide x 13'-0" High

22 gage #45 flat slat – color – Tan

Structural Angle Guide – dark bronze

Bottom bar- structural angle with featheredge system

Motor Operated w/ Chain hoist – 308V / 3P / 60Hz

Jamb weather seal included

Control: push button (open – close – stop)

Exterior keypad reused on 1 ea. door system

Lintel Brush Seal

Existing garage doors and all other materials removed from sight by SJT

7 - Cookson insulated garage door – Qty 7

12'-6" wide x 11'-0" High

22 gage #45 flat slat – color – Tan

Guide - Structural Angle Guide – dark bronze

Bottom bar- structural angle with featheredge system

Hood - 24 gauge – color – Tan with baffle

Motor Operated w/ Chain hoist – 115V / 1P / 60Hz

Jamb weather seal included

Control: push button (open – close – stop)

Exterior keypad reused on 1 ea. door system

Lintel Brush Seal

Existing garage doors and all other materials removed from sight by SJT

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Wernersville State Hospital

3) Project Name: Repair Tunnel Roof

4) Project Number: A-0515-0080.1 5) Project Value: \$96,545.00

6) Project Address: Wernersville State Hospital 7) County: Berks County

Wernersville, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dan Polzer Title Construction Inspector Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Tunnel Repair – Wernersville State Hospital

Scope of Work:

- Removed concrete sidewalks within the project limits
- Installed new 60 mil waterproof membrane and drainage mat
- Form and pour new concrete over the new membrane to original elevation
- Patched the overhead deteriorated concrete located within the parameters of the scope of work
- Installed new pre-formed expansion joints at both the top and bottom of tunnel roof and installed shoring.

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Wyomissing Area School District

3) Project Name: Upgrades to Security Entrance

4) Project Number: 15005274 5) Project Value: \$74,699.00

6) Project Address: Wyomissing High School 7) County: Berks County

630 Evans Avenue

Wyomissing, PA 19610

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Michael Cafoncelli Title Director of Buildings and Grounds

Telephone: 610-374-0739 ext. 1136 Email Address: mcafoncelli@wyoarea.org

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Wyomissing High School Security Entrance Upgrades – Scope of Work

Installed new security system at front entrance to Wyomissing High School work included new level 5 Bullet Transaction window, new casework, carpeting, finishes, electrical and fire alarm modifications.

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form C for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.
2) Agency/Client Name: East Stroudsburg University
3) Project Name: House Renovation
4) Project Number: 4500430917 5) Project Value: \$62,295.47
6) Project Address: East Stroudsburg University 7) County: Monroe County
75 Smith Street
East Stroudsburg, PA 18301

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Public Agency Within Pennsylvania: Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)
 General Construction HVAC Electrical Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?
 Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Donald Lynch Title Quality Assurance Coordinator

Telephone: 570-422-3218 Email Address: dlynch00@po-box.esu.edu

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

East Stroudsburg University House Renovation Scope of work:

- Removed existing chimney; infill alongside building elevation as required.
- Removed and replaced (5) column bases at the front porch
- Scrape, prepare and paint the existing wood window sashes, all exterior doors and jambs, porch columns and rails, porch floor and storm windows
- Installed exterior insulation and vinyl siding over existing wood lap siding. Cap all window frames with aluminum, cover soffits, fascia and trim
- Provided new aluminum seamless gutters and downspouts

APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Jackson Township

3) Project Name: Jackson Township Salt Shed

4) Project Number: _____ 5) Project Value: \$259,140.00

6) Project Address: Jackson Township 7) County: Monroe County

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: Costars - Jackson Township, PA

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Andrew Bohl Title Engineer / Project Manager

Telephone: 570-688-9550 Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Jackson Township Salt Storage Shed -Scope of Work.

Site preparation and clearing to install new 40'x 60' gambrel Style salt storage building at the Jackson townships public works dept in Monroe County.

Work included; design, excavation, foundations, framing, roof truss and protection, electric, grading, interior concrete slab, exterior apron with 6" bollards, and concrete sealer.

APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

- 1) Proposer's Name: S.J. Thomas Company, Inc.
- 2) Agency/Client Name: Department of General Services
- 3) Project Name: Nanticoke Readiness Center - Replace Windows & Doors
- 4) Project Number: DGS - A963 - 29-Part I 5) Project Value: \$288,758.44
- 6) Project Address: Nanticoke Readiness Center 7) County: Luzerne County

8) **Achieved or Anticipated Final Acceptance after January 1, 2011** Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daniel Polzer Title Construction Inspector Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Nanticoke Readiness Center – Scope of Work

Removed existing windows and installed blast resistant windows throughout the armory and replaced the existing entrance doors

The main entrance was medium stile with manufacturer's standard hardware (pivots, exit devices, Best cylinder, pulls, door sweeps and weather stripping). Framing was 2" x 4-1/2" thermally broken storefront for 1" glazing (panel and/or glass). All remaining doors were replaced and reinstalled new with hardware and new saddles to comply with ADA standards.

All windows were replaced with blast proof windows including all opening preparation, scaffolding, lead paint testing, the basement windows were removed and replaced with CMU.

APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

- 1) Proposer's Name: S.J. Thomas Company, Inc.
- 2) Agency/Client Name: Department of General Services
- 3) Project Name: Roof Replacement - SCI Mahanoy
- 4) Project Number: DGS No. 2008-0001-JOC-ERN-13 5) Project Value: \$199,976.00
- 6) Project Address: SCI Mahanoy 7) County: Schuylkill County

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (NOTE: Project type should match the trade of the Contract being proposed)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dan Polzer Title Construction Inspector Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

SCI Mahanoy Roof Replacement F Block – Scope of Work

- Removed and reinstalled the existing lightning rod protection,
- Removed and replaced all metal capping and trim with 050 aluminum cleated trim.
- Removed existing F block membrane and insulation down to deck.
- Installed new mechanically fastened ISO board insulation to create an R24 rating
- Installed 060 EPDM fully adhered roof membrane and walking pads.

Dan Polzer

APPENDIX G

COMPARABLE CONSTRUCTION EXPERIENCE PROJECTS BETWEEN \$150,000 AND \$300,000

Submit a Separate Form D for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Agency/Client Name: Department of General Services

3) Project Name: Roof Replacement Housing Unit H-Block

4) Project Number: DGS A1578-41- JOC (ER) 5) Project Value: \$235,393.00

6) Project Address : SCI Waymart 7) County: Wayne
Waymart, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2011 Yes No

9) Company Role: Sub JOC Contractor Prime JOC Contractor Multi-Prime JOC Contractor

10) Agency: The Commonwealth Other: _____

11) Location: Within the Region Being Proposed Other: _____

12) Project Type: (*NOTE: Project type should match the trade of the Contract being proposed*)

General Construction HVAC Electrical Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

Yes No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daniel Polzer Title Construction Inspector Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (*Attach Additional Information As Necessary*)

Job Ordering Contract Services

Contract No. DGS A-2016-0001-JOC-EST-K-1 (GENERAL CONSTRUCTION)

2-3.2 Comparable Construction Experience

Block – Scope of Waymart H work

Removed asbestos flashing underneath existing aluminum capping. Installed new wood blocking for new capping. Provided and Installed new .060 White TPO with 20 year factory warranty for the H Block roof. We were responsible for the removal of the stone ballast from the roof. The new roof system consisted of new 2.5" polyisocyanurate board insulation, new crickets where needed. New .060 membrane, and approximately 40' of walk way. The roof drains were replaced with retro-fit models and flashed in, also new flashing (12" minimum) was installed at all existing penetrations (fans and vents ect.) New Firestone Una-Clad Sherwood Green Fluorocarbon Aluminum was provided and installed. .

**APPENDIX H
KEY PERSONNEL
PROJECT MANAGER**

Submit a Separate Form E for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Project Manager's Name : Tim Thomas

3) # of Years with the Firm: 32 Years

4) Does the Project Manager Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade(s) Checked Above: 32 years

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

8) **ATTACH RESUME** Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name William Cunningham Title Senior Account Manager
Telephone: 864-467-6333 Email Address: w.cunningham@thegordiangroup.com

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dennis Carey Title Director of Public Works - Delaware County
Telephone: 610-891-4668 Email Address: careyd@co.delaware.pa.us

TIMOTHY THOMAS

610-622-3720 (Office)

Summary of Qualifications:

- ◆ Over Twenty five years of experience and knowledge of the construction industry with a strong focus on estimating and project management.
- ◆ Fifteen years of experience managing and supervising Term Contracts.
- ◆ Seasoned manager with emphasis on safety, quality, detail and on-time project completion.
- ◆ Demonstrated ability to initiate and maintain positive customer and business relationships.
- ◆ Highly motivated and dependable in achieving goals and objectives.
- ◆ Member of Carpenters Local 845 since 1998.

Professional Experience:

S.J. Thomas Company, Inc. – Lansdowne, PA

1984 – Present

Construction manager

- ◆ Responsible for all aspects of project management from estimate and bid preparation, contract negotiation, purchasing subcontractors, materials and equipment procurement, change orders, labor and construction supervision, to project completion.
- ◆ Liaison between local and out-of-state vendors, subcontractors and clients.
- ◆ Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and/or additions and client relations.
- ◆ Ensure the implementation of safety practices in compliance with state and federal regulations.
- ◆ Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets.
- ◆ Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion.
- ◆ Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders.
- ◆ **All of the sample projects below required full knowledge of the International Plumbing Code, International Mechanical Code and the Uniform Federal Accessibility Standards (UFAS) and the American Disabilities Act (ADA)**

Carpenter –

1990 – 1994

- ◆ Constructed, erected, installed or repaired structures and fixtures made of wood and metal such as concrete forms; building frameworks including partitions, joists, studding, ceilings, wood stairways and window and door frames. Installed cabinets, and finish hardware.

Carpenter's / HVAC & Plumbers Assistant

1984 – 1990

- ◆ Performed various duties under the direct supervision of a carpenter.

TIMOTHY THOMAS

Professional Profile

Page - Two

Sample Projects:

- ◆ Government Center - refurbish existing 236,000 sf parking garages \$7,119,766.61
- ◆ Frackville SCI – Renovations for new laundry facility \$ 1,638,444.00
- ◆ Philadelphia airport – cosmetic upgrades to all terminals \$ 1,444,895.00
- ◆ Byrne courthouse – first impressions lobby renovation \$1,949,008.00
- ◆ Green Federal Building – secret service office renovations \$1,919,214.00
- ◆ Embreeville – Construct new Pendot maintenance facility and administration building \$3,065,448.00
- ◆ JOC Term Contract – Department of General Services – 27 projects, various locations in Eastern Pennsylvania \$7,824,059.00
- ◆ East Stroudsburg University – numerous projects in various locations thru-out the campus \$1,805,919.22
- ◆ Cheyney University – numerous projects in various locations thru-out the campus \$791,922.85
- ◆ IDIQ Term Contract – General Services Administration – over 100 projects in various locations Philadelphia, New Jersey and Delaware \$10,756,238.00

EDUCATION:

Marple Newtown Area Vocational School (Vo-Tech)

- ◆ Blue Print Reading I & II
- ◆ Methods & Materials I & II
- ◆ Construction Supervision
- ◆ Communications
- ◆ Project Management Process

Folcroft Vocational School (Vo-Tech)

(1985-1988)

- ◆ Heating and air conditioning

Monsignor Bonner High School, Lansdowne, PA

(1988)

- ◆ General Studies

Computer Skills:

- ◆ Microsoft Word
- ◆ Microsoft Excel
- ◆ Projects
- ◆ ProEst Estimating Program

TIMOTHY THOMAS

Professional Profile

Page - Three

REFERENCES:

Dennis Carey, P.E.- Project Manager
Delaware county Public Works Department (610)-891-4668

Daniel Polzer – Construction Inspector Manager
Department Of General Services (610)-891-4668

Thomas Bartek- Project Manager, Facilities Management
East Stroudsburg University (570)-422-3038

APPENDIX H
KEY PERSONNEL
PROJECT MANAGER

Submit a Separate Form E for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) Project Manager's Name : John Holland

3) # of Years with the Firm: 31 years

4) Does the Project Manager Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade(s) Checked Above: 45 years

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: HVAC Contract

8) ATTACH RESUME Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daniel Polzer Title Construction Inspector Manager

Telephone: 610-871-0233 Email Address: dpolzer@pa.gov

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Edward J. Tycenski Title Construction Inspector Supervisor

Telephone: 717-269-3725 Email Address: etycenski@pa.gov

JOHN J. HOLLAND

PROFILE

Results-oriented, hands-on, construction and development professional with **40 years of expertise** in all facets of the industry. **Verifiable track record** for the successful completion of **multi-million dollar projects** through coordinating trades, developing partnerships, and building positive rapport with architects, engineers, local officials, vendors, and clients while maintaining costs. Versed in contract negotiations, project estimating, impending design problems, document preparation, building code and regulations, material purchasing, site management through certification of occupancy.

QUALIFICATIONS

- Experienced in administrative and managerial procedures of construction contracts and overall coordination of projects.
- Trained in sequential coordination of different construction trades and incorporating into project schedules.
- Extensive experience in design build contracts, working closely with the design professional and the customer to ensure complete satisfaction of original conceived scope.
- Highly skilled in blue print reading and specification interpretation for complete bid preparation and estimation & Quality Control.
- 40 years experience in the construction trades.
- Developed Quality Control Manual for MACC Contracts

EXPERIENCE

1985-Present S. J. Thomas Company Lansdowne, PA

Supervisor/ Project Manager

- Responsible for project management and estimating of construction contracts.
- Contract negotiation, purchasing and subcontractor solicitations.
- Preparing Gantt charts for coordinating subcontractors and projecting material deliveries to ensure efficient and orderly installation of the various work of each trade avoid conflicts so projects are completed within the prescribed time.
- Preparation of schedule of values and negotiating construction change orders
- Collect and review submittals and mockups to ensure compliance with specifications.
- Schedule and conduct meetings and conferences, prepare meeting agenda and record significant discussions and agreements achieved.

1981-1985 Philadelphia Naval Shipyard Philadelphia, PA

Pipefitter

- Building and Dry-dock Maintenance, Power House Duty, Trained as Gas Free Technician. On loan to yard Air Conditioning shop one year. Accepted as Contract Specialist prior to separation.

- 1973-1981 Hammond Plumbing & Heating Media, PA
Plumber
- Two years new construction and six years jobbing, plumbing & heating installation and service.
- 1971-1973 D'Angell Plumbing & Heating Springfield, PA
Apprentice
- First year part-time, approx. 500 hrs. Learning new construction plumbing & heating installation.

EDUCATION

- 1984 Peco/Philnavship Philadelphia, PA
- Gas Free training, confined space testing for toxins, hazardous chemicals and explosive testing for safe oxygen levels.
- 1985 Cleaver-Brooks Cleveland, OH
- High-pressure vessel training in steam central plant heating applications.
- 1987-1988 Hiel Quaker Nashville, TN
- Training in commercial and industrial air conditioning and refrigeration.
 - Other training includes Manufacture specific courses
 - Wiel-McLane
 - McQuay International
 - York International
 - Trane
 - Sarco
 - Spence

REFERENCES

Daniel Polzer, CIM Department of General Services
 Bureau of Construction-Eastern Region Breinigsville, PA 18031

Albert Mineweaser P.E. Supervisor of Contracts
 Veterans Administration Philadelphia, PA (215) 823-5811

Brian Reager P.E. Vice President
 H.F.Lenz Company Johnstown, PA (814) 269-9300

PROFESSIONAL MEMBERSHIPS

1990 to Present

Member Philadelphia Chapter of (ASHRAE)

American Society of Heating, Refrigerating and Air Conditioning Engineers Inc.

APPENDIX I
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) General Field Superintendent's Name : Gary Thomas

3) # of Years with the Firm: 34 years

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: 34 years

7) # of Years Experience with the Commonwealth: 15 years

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Gary Musial Title Maintenance Coordinator - Lower Merion School District

Telephone: (610) 645-1981 Email Address: musialg@lmsd.org

11) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Eric Lutz Title Director of Facilities - Conrad Weiser School District

Telephone: (610) 693-8543 Email Address: e_lutz@conradweiser.org

GARY THOMAS



610-622-3720 (Office)

gthomas@sjthomas.com

Summary of Qualifications:

- ◆ Forty years of experience and knowledge of the construction industry with a strong focus on estimating and construction management.
- ◆ Seasoned manager with emphasis on safety, quality, detail and on-time project completion.
- ◆ Demonstrated ability to initiate and maintain positive customer and business relationships.
- ◆ Highly motivated and dependable in achieving goals and objectives.
- ◆ Member of Carpenters Local 845 since 1998.

Professional Experience:

Somers Construction Company, Bala Cynwyd, PA

1972 – 1982

Performed all aspects of carpentry required for project completion including framework, partitions, ceilings and finish hardware

S.J. Thomas Co., Inc. – Lansdowne, PA

1982 - Present

Construction Manager

1999 - Present

- ◆ Responsible for all aspects of construction management from estimate and bid preparation, contract negotiation, purchasing subcontractors, materials and equipment procurement, change orders, labor and construction supervision, to project completion.
- ◆ Liaison between local and out-of-state vendors, subcontractors and clients.
- ◆ Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and/or additions and client relations.
- ◆ Ensure the implementation of safety practices in compliance with state and federal regulations.
- ◆ Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets.
- ◆ Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion.
- ◆ Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders.

Project Manager / Superintendent

1990 - 1999

- ◆ On-site supervision for successful completion of several projects
- ◆ Coordinate in-house crews
- ◆ Coordinate subcontractors, vendors and suppliers
- ◆ Ordering and receiving of material
- ◆ Maintain project schedules

Carpenter

1982 - 1990

- ◆ Constructed, erected, installed or repaired structures and fixtures made of wood and metal such as concrete forms; building frameworks including partitions, joists, studding , ceilings, wood stairways and window and door frames. Installed cabinets, and finish hardware

Sample Projects:

- ◆ **Robert N.C. Nix, Sr Court House – 5th Floor EOIR \$1,355,230.00**
- ◆ **VA File Room Renovations \$863,843.00**
- ◆ **Robert N.C. Nix Sr. Court House – 3rd Floor OPLA \$1,569,959.00**
- ◆ **William J. Green FOB – Renovations to Day Care \$495,446.00**

EDUCATION:

Monsignor Bonner High School

1972

Spring Garden Institute

1973 – 1975

- ◆ Blue Print Reading I and II
- ◆ Estimating I & II

Delaware County Community College

- ◆ Methods and Material of Construction I & II
- ◆ Construction First Aid Safety
- ◆ Project Management Process
- ◆ Construction Supervision

Computer Skills:

- ◆ **Microsoft Word**
- ◆ **Microsoft Excel**
- ◆ **Microsoft Projects**
- ◆ **Internet**
- ◆ **E-mail Communications**

APPENDIX I
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

Submit a Separate Form F for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) Proposer's Name: S.J. Thomas Company, Inc.

2) General Field Superintendent's Name : William Crawley

3) # of Years with the Firm: 13 years

4) Does the General Field Superintendent Reside in the Region Being Proposed?

Yes, Within the Region Being Proposed No, Other

5) Experience: (Check ALL boxes that apply)

General Construction HVAC Electrical Plumbing

6) # of Years Experience with Trade Checked Above: 36

7) # of Years Experience with the Commonwealth: 13

8) Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?

Yes No If Yes, Identify Which Contracts: _____

9) ATTACH RESUME Yes

10) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dave Jackson Title Construction Supervisor

Telephone: (570) 499-2953 Email Address: davjackson@pa.gov

11) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Bill Farrell Title Facility Management Specialist

Telephone: 570-241-8119 Email Address: bill_farrell@nep.gov

William Crawley

610-622-3720 (Office)

Professional Experience:

Joe Stredny Construction Company 1980-1983
Carpenters Apprentice

Sun Construction Company 1983-1987
Carpenter

AR-Tech Construction Company 1987-1995
Carpenter Foreman

Self-Employed (Contractor) 1995-2003

- Performed work in various commercial and residential setting. Work included the construction or remodeling of office renovations and additions

S.J. Thomas Co., Inc. – Lansdowne, PA 2003-Present
Carpenter / Superintendent

- Liaison between local and out-of-state vendors, subcontractors and clients.
- Coordinate project site activity to include subcontractor work schedules, supervision of superintendents; equipment and materials delivery, project revisions and / or additions and client relations
- Ensure the implantation of safety practices in compliance with state and federal regulations
- Monitor incoming and outgoing project tasks to ensure timely completion of jobs and maintain designated budgets
- Conduct weekly conference meetings with superintendents and foremen to establish goals, timelines and plans to bring projects to completion in a timely fashion
- Oversee all related administrative functions of office staff to include accounts payable, accounts receivable, RFI's and purchase orders

Sample Projects:

- **Installation of Flooring and Carpet, Gino Merli Veterans Center, Scranton PA**
\$448,265.00
- **Elevator Upgrades, Gino Merli Veterans Center, Scranton PA**
\$114,250.00
- **Renovate showers and baths, Gino Merli Veterans Center, Scranton PA**
\$215,100.00
- **Repair Exterior and Replace Rubber Roof System of Locomotive Repair Shop – Steamtown National Historic Site**
\$3,196,625.00
- **Paint Exterior Buildings, Steamtown National Historic Site**
\$546,242.00

WILL CRAWLEY
Professional Profile
Page - Two

EDUCATION:

Myers High School / Wilkes-Barre Vo-Tech – GED

Computer Skills:

- ◆ **Microsoft Word**
- ◆ **Microsoft Excel**
- ◆ **Microsoft Projects**
- ◆ **Internet**
- ◆ **E-mail Communications**

S.J. THOMAS COMPANY, INC.
STAFFING PLAN

Under separate cover is our staffing plan that outlines our staffing personnel as they have been implemented over the last several years. All of the listed employees have working experience with our Multiple JOC Contract. SJT's employees are also familiar with managing projects throughout the Eastern region of Pennsylvania, as demonstrated in our capability statement. As we have in past and current contracts, if there is a need to fill these positions further SJT would first see if qualified candidates already exist or can be developed within our company, otherwise we would recruit externally for the position as required in our attached staffing plan.

Due to the nature of an indefinite quantity contract, we are aware of the skilled positions required to guarantee our commitment to our customers' expectations of service. Also, that work is performed on time and with our highest standards.

S.J. THOMAS COMPANY, INC
STAFFING PLAN

Role	Name	Duties & Responsibility
General Manager	Stephen J. Thomas	Responsible for corporate level, firm wide or branch level policy implementation, business plan development and implementation. Develop solutions for conflict/problem resolutions.
Project Manager	Tim Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
project manager	Rick Monetello	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Jack Holland	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Gary Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
Project Manager	Shane Thomas	Attend joint scopes, Develop Project with Owner, Estimate and build proposals, Organize and Schedule projects, Control and monitor project scope, Time, Quality Control and Costs, Administer Procurements, Close out Docs.
professional engineer	Ed Korab	competent in complex site and structural engineering design tasks and construction inspector tasks. Prepares bid proposals. Also, has fulfilled all the other duties of our project managers. Possesses bachelors degree in engineering. Licensed in Pennsylvania

S.J. THOMAS COMPANY, INC
STAFFING PLAN

intern	Kelly Benson	assisting all project managers with estimates, sub contractor selection,submittals, site inspections. Assist with all basic constuction management tasks.
intern	paul menichol	assisting all project managers with estimates, sub contractor selection,submittals, site inspections. Assist with all basic constuction management tasks.
Superintendent	John Sciblo	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Jim Forman	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Tom Crawley	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Will Crawley	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
Superintendent	Mike Benson	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.
superintendent	Dave Holland	Organize work crews and subcontractor. Maintain safe working conditions. Ensure project is completed on schedule and to also adhere to our high standards of quality construction. Ensure job tasks are completed as contracted. Maintain good relations with contractors and owners.

S.J. THOMAS COMPANY, INC
STAFFING PLAN

office manager	Lisa Himes	responsible for recievables, payables, invoicing, certified payrolls. Assist in preparing AIA documents, and technical proposals.
clerical	Christina Wagner	performs duties such as copying, document drafting, coordination of all correspondence documents, etc.

2-3.4 Understanding of JOC Procurement System

Our understanding of the Job Order Contract procurement system comes with our past experience performing similar contracts. Over the past thirty years SJT, has been awarded numerous JOC, KPN, and IDIQ contracts both with the State of Pennsylvania and numerous Federal agencies. Our firm has over ten years' experience working with the task order catalog presented by the Gordian group.

The Pennsylvania States using agency, would notify the Gordian Group of their construction needs and they in turn will contact the States pre-qualified contractors' representative to meet on site to review and de scope the work order. The contractor will then price the project using the web based task catalog, implementing quantities and price factors. This cost proposal will be sent to the state agency through the Gordian Group. At this time either a contract would be awarded or possible further discussions to elaborate project specifics such as completion dates, schedules, submittals, etc. If a professional engineering firm is required, we would invite one of the design teams that we have worked with in the past and are shown on our sub-contractor list in Small business and small diverse business submittal. Also, any site or structural engineering requirements would be handled in house with our own PE as shown on our staffing plan.

If sub-contractors are required, SJT will contact any of our subs depending on the trade and location of the project, and select who we determine will best suit the needs of all parties. All of our selected subs will be SB or SDB'as listed on our current and potential business partners list. Also, we will utilize the DGS web site for SB and SDB companies to secure other contractors or suppliers on a as need basis to achieve our goals as submitted in our proposal.

A successful JOC effort requires an organization and management approach uniquely oriented to the efficient and timely response to a large number of small and medium-size projects in an environment where highs and lows occur in the work load. By necessity, this leads to a project organization built around a small staff of highly diverse and experienced personnel whose collective background span a variety of construction disciplines.

In addition to responsiveness another important requirement of the JOC concept is the ability to simultaneously coordinate multiple delivery orders and sub-contractors. While many may be able to talk about their abilities, S.J. Thomas' Company's ability to coordinate multiple delivery orders and subcontractors has been proven through actions rather than words.

S.J. Thomas clearly understands and is totally committed to the basic objective of the JOC concept of quick response. Accordingly, we hereby establish the following policy for the PAJOC, as we have for our other numerous JOC, KPN and IDIQ/Design Build contracts: S.J. Thomas Company will always respond to the State agencies and its representatives within the requested time frames or less. In addition, to improve response time SJT has an established policy, which gives the General Manager and Project Manager full and complete authority in all aspects of the contract. They have full authority to hire/fire personnel, place and dissolve subcontracts, and allocate funds as needed for safety/corrective work.

Proposal Signature

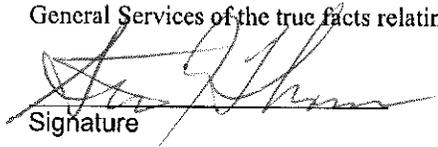
Proposer's Representations and Authorizations. Proposer by signing on the signature page and submitting its proposal understands, represents, acknowledges and certifies that:

- a. All of the Proposer's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Commonwealth shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.
- b. The Proposer has arrived at their Adjustment Factors in its proposal independently and without consultation, communication, or agreement with any other Proposer or potential Proposer.
- c. The Proposer has not disclosed their Adjustment Factors to any other firm or person who is a Proposer or potential Proposer for this RFP, and the Proposer shall not disclose any of these items on or before the proposal submission deadline specified in the Calendar of Events of this RFP.
- d. The Proposer has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
- e. The Proposer makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- f. To the best knowledge of the person signing the proposal for the Proposer, the Proposer, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Proposer has disclosed in its proposal.
- g. To the best of the knowledge of the person signing the proposal for the Proposer and except as the Proposer has otherwise disclosed in its proposal, the Proposer has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Proposer that is owed to the Commonwealth.
- h. The Proposer is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Proposer

cannot so certify, then it shall submit along with its proposal a written explanation of why it cannot make such certification.

- i. The Proposer has not made, under separate contract with the Issuing Office, any recommendations to the Issuing Office concerning the need for the services described in its proposal or the specifications for the services described in the proposal.
- j. Each Proposer, by submitting its proposal, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Proposer's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.
- k. Proposer will maintain all commitments made in the Small Businesses and/or Small Diverse Businesses Participation Submittal at the time of proposal submittal unless a change in the commitment is approved by the BDISBO.
- l. Until the selected Proposer receives a fully executed and approved written contract from the Issuing Office, there is no legal and valid contract, in law or in equity, and the Proposer shall not begin to perform.
- m. Proposer acknowledges that they have read and understood all Bulletins issued on the Department's web site for this Job Order Contracting Services contract.

I am authorized to sign this proposal on behalf of the Proposer and I agree and state that S.J. Thomas Company, Inc. (Name of Firm) understands and acknowledges that the above representations (a through m) are material and important, and will be relied upon by the Department of General Services in awarding the contract for which this proposal is submitted. I understand and my firm understands that any misstatement shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.



Signature

Stephen J. Thomas
Print Name Legibly

President
Title

APPENDIX B

NON-COLLUSION AFFIDAVIT

INSTRUCTIONS FOR NONCOLLUSION AFFIDAVIT

1. This Noncollusion Affidavit is material to any contract awarded pursuant to this proposal. According to §4507 of the Commonwealth Procurement Code, 62 Pa. C.S. §4507, governmental agencies may require Noncollusion Affidavits to be submitted with proposals.
2. This Noncollusion Affidavit must be executed by the member, officer, or employee of the Proposer who makes the final decision on prices and the amount quoted in the proposal.
3. Bid rigging and other efforts to restrain competition, and the making of false sworn statements in connection with the submission of proposals are unlawful and may be subject to criminal prosecution. The person who signs the affidavit should examine it carefully before signing and assure himself or herself that each statement is true and accurate, making diligent inquiry, as necessary, of all other persons employed by or associated with the Proposer with responsibilities for the preparation, approval or submission of the proposal.
4. In the case of a proposal submitted by a joint venture, each party to the venture must be identified in the proposal documents and an affidavit must be submitted separately on behalf of each party to the joint venture.
5. The term "complementary proposal" as used in the affidavit has the meaning commonly associated with that term in the proposal process, and includes the knowing submission of proposals higher than the proposal of another firm, any intentionally high or noncompetitive proposal, and any other form of proposal submitted for the purpose of giving a false appearance of competition.
6. Failure to submit a Noncollusion affidavit with the Proposal in compliance with these instructions may result in disqualification of the proposal.

NONCOLLUSION AFFIDAVIT

DGS Project Number: DGS A-2016-0001-JOC-EST-K-1 (GC)

State of Pennsylvania :

County of Delaware : s.s.

I state that I am the President (Title) of S.J. Thomas Company, Inc. (Name of Firm) and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the Adjustment Factors of this proposal.

I state that:

- 1. The Adjustment Factors of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, proposer, or potential proposer.
2. The Adjustment Factors have not been disclosed to any other firm or person who is a proposer or potential proposer, and they will not be disclosed before the proposal submission date.
3. No attempt has been made or will be made to induce any firm or person to refrain from proposing on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.
4. The proposal of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
5. S.J. Thomas Company, Inc. (Name of Firm) its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to proposing and/or bidding on any public contract, except as follows:

I state that S.J. Thomas Company, Inc. (Name of Firm) understands and acknowledges that the above representations are material and important, and will be relied upon by the Department of General Services in awarding the contract(s) for which this proposal is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Department of General Services of the true facts relating to the submission of this proposal.

[Handwritten Signature]
(Signature)

Stephen J. Thomas
(Signatory's Printed Name)

President
(Signatory's Title)

SWORN TO AND SUBSCRIBED BEFORE ME THIS 16 DAY OF

Nov 2016
Lisa A. Himes
Notary Public

My Commission Expires December 27, 2016

NOTARIAL SEAL
LISA A. HIMES, NOTARY PUBLIC
CITY OF LANSDOWNE, DELAWARE COUNTY
MY COMMISSION EXPIRES DEC. 27, 2017

Appendix J

COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	<u>1.38</u>	X 0.50	= <u>0.69</u>
2.	Adjustment Factor for Other Than Normal Working Hours	<u>1.38</u>	X 0.20	= <u>0.28</u>
3.	Adjustment Factor for Non Pre-priced Tasks	<u>1.15</u>	X 0.10	= <u>0.12</u>
4.	Adjustment Factor for Design Work	<u>1.18</u>	X 0.20	= <u>0.24</u>
5.	Add all the Total amounts in the right column. The Sum of these Total amounts on line 5 is the Final Proposed Price for Cost Submittal scoring purposes only.			= <u>1.33</u>

Notes To the Proposer:

1. Specify lines 1 through 5 to two (2) decimal places. Use conventional rounding methodology (i.e., if the number in the 3rd decimal place is 0-4, the number in the 2nd decimal remains unchanged; if the number in the 3rd decimal place is 5-9, the number in the 2nd decimal is rounded upward).
2. *The Other Than Normal Working Hours Adjustment Factors should be greater than or equal to the Normal Working Hours Adjustment Factors.*
3. *The Non Pre-priced and Design Work Adjustment Factors must be greater than or equal to 1.0000.*

4. The weighted multipliers above are for the purpose of calculating a Final Proposed Price only. No assurances are made by the Commonwealth that work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Final Proposed Price is only used for the purpose of determining the lowest proposed price and calculating all Cost Submittal scores.
5. When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed.

Liquidated Damages

1. At the sole discretion of the Using Agency, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. If no Extensions of Time are granted, for each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, the amount per calendar day specified in following table, Schedule of Liquidated Damages, will be deducted from any money due the JOC Contractor, not as a penalty but as liquidated damages; provided however that due account shall be taken of any adjustment of the Job Order Completion Time as provided for elsewhere in this Contract.

Job Order Price	Liquidated Damages
\$0 to \$10,000	\$100/Day
\$10,001 to \$50,000	\$250/Day
Over \$50,000	\$500/Day

**Job Order Contracting
Eastern Region - Gen. Constr.**

Summary

SJ Thomas

Pro Rated Cost Score	500.000	265.385	488.462
X multiplier	0.50	0.50	0.50
Final Cost Score	250.000	132.692	244.231
Pro Rated SDBSB Score	54.167	191.667	500.000
X multiplier	0.20	0.20	0.20
Final DB Score	10.833	38.333	100.000
Pro Rated Tech Score	416.602	500.000	475.403
X multiplier	0.30	0.30	0.30
Final Tech Score	124.981	150.000	142.621

Final Proposal Score

385.81	321.03	486.85
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Overall Rank	2	3	1
Cost Score Rank	1	3	2
Pts. Lost on Cost	0.000	117.308	5.769
SDBSB Score Rank	3	2	1
Pts. Lost on DB	89.167	61.667	0.000
Tech Score Rank	3	1	2
Pts. Lost on Tech	25.019	0.000	7.379